



Linu Parappilly  
Director of Technology Services

12/10/2024

BCC Agenda Date/Item: \_\_\_\_\_

Board of County Commissioners  
Clackamas County

**Approval of a Board Order authorizing a Purchase Order with Carahsoft for Acquia Cloud Platform including support, maintenance, Monsido subscription, and Acquia Developer Studio products. Total contract value is \$201,812.76 for a 3YR term. Funding is through budgeted departmental cost allocations, which does include a small portion of budgeted County General Funds.**

<b>Previous Board Action/Review</b>	Most recently presented at Issues on 09/13/2022 where a 3YR term totaling \$214,917.87 was approved per BO 20220922 IV.C.1		
<b>Performance Clackamas</b>	1. Which indicator of success does this item affect? • Build public trust through good government		
<b>Counsel Review</b>	A.Naylor	<b>Procurement Review</b>	Yes
<b>Contact Person</b>	Andrea Morrill	<b>Contact Phone</b>	x6675

**EXECUTIVE SUMMARY:** TS is seeking approval to purchase a 3-year subscription of Acquia’s Cloud Platform through Carahsoft to continue hosting Clackamas County’s public-facing website. Originally implemented in July of 2017 and most recently renewed in September 2024 for its 3<sup>rd</sup> and final year of the current contract. Due to Acquia’s upcoming changes to their subscription model, TS has successfully negotiated an early renewal, which includes a credit for the current year already paid by the County and a discounted rate for the next two years. Additionally, we have secured access to new products including Monsido and Acquia Developer Studio. Monsido, recently acquired by Acquia, is a cloud platform that will integrate with our existing Drupal website to ensure the County meets accessibility, SEO, and compliance standards. Acquia Developer Studio is a cloud-based toolkit designed to streamline and accelerate the development, testing, and deployment of Drupal applications. Per Carahsoft quote # 50551321, the total contract value for the 3-year term is \$201,812.76. Invoiced annually beginning with year 1 in December 2024, pro-rated to \$13,150.80 which includes the mentioned credit for services paid as reflected on the quote. The remaining 2-years will each be invoiced at \$94,330.98, due in September 2025, and again in September 2026, concluding this termed contract.

**RECOMMENDATION:** Staff respectfully recommends that the Board of County Commissioners approve the Board Order authorizing a Purchase Order with Carahsoft for 3 years of Acquia Cloud Platform and Services purchased against GSA Schedule No. 47QSWA18D008F.

Respectfully submitted,

Linu Parappilly  
Director of Technology Services

For Filing Use Only

**BEFORE THE BOARD OF COUNTY COMMISSIONERS  
OF CLACKAMAS COUNTY, STATE OF OREGON**

In the Matter of Approving  
Issuance of Purchase Order



Board Order No. \_\_\_\_\_

*Page 1 of 2*

**Whereas**, the Clackamas County Board of County Commissioners (the “Board”), has authority to sign all contracts and any amendments or renewals of the same;

**Whereas**, Oregon Revised Statutes (“ORS”) 279A.200-220 and Local Contract Review Board Rules C-046-0400 through 0480 permit the purchase of goods and services using cooperative contracts;

**Whereas**, the General Services Administration, a department of the United States Government, established a cooperative contract with Carahsoft Technology Corp. for the purchase of IT Solutions and Services, contract #47QSWA18D008F;

**Whereas**, the Clackamas County Department of Technology Services (“TS”) desires to utilize the aforementioned cooperative contract and purchase Carahsoft/Aqcuia for Drupal software license renewals, through September 20, 2027, for total of \$201,812.76, as set forth in the Carahsoft Quote #50551321, attached hereto as Exhibit A and incorporated by this reference herein;

**Whereas**, the Clackamas County Department of Finance requests authority to purchase the aforementioned goods and services on behalf of TS by issuance of a purchase order (“PO”); and

**Whereas**, a PO is issued directly through the Clackamas County Department of Finance’s management software on TS’s behalf with no additional signature;

**NOW THEREFORE, the Clackamas County Board of County Commissioners, orders as follows:**

1. The requested purchase of the aforementioned goods from Carahsoft Technology Corporation., in the amount of \$201,812.76, is hereby approved; and
2. The Clackamas County Department of Finance is hereby delegated limited authority to issue a PO to purchase the aforementioned equipment and services on behalf of TS.

**BEFORE THE BOARD OF COUNTY COMMISSIONERS  
OF CLACKAMAS COUNTY, STATE OF OREGON**

In the Matter of Approving  
Issuance of Purchase Order



Board Order No. \_\_\_\_\_

*Page 2 of 2*

**DATED** this \_\_\_\_ day of \_\_\_\_\_, 2024

**BOARD OF COUNTY COMMISSIONERS**

\_\_\_\_\_  
Chair

\_\_\_\_\_  
Recording Secretary

# ACQUIA PRICE QUOTATION

## ACQUIA GOVERNMENT at CARAHSOFT



11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190  
 PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH  
 WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM  
 Please submit orders to [opensesourceorders@carahsoft.com](mailto:opensesourceorders@carahsoft.com)



**TO:** Andrea Morrill  
 Application Services Manager  
 Clackamas County  
 121 Library Court  
 Oregon City, OR 97045 USA

**FROM:** Alisha Clark  
 Acquia Government at Carahsoft  
 11493 Sunset Hills Road  
 Suite 100  
 Reston, Virginia 20190

**EMAIL:** [amorrill@clackamas.us](mailto:amorrill@clackamas.us)

**EMAIL:** [Alisha.Clark@carahsoft.com](mailto:Alisha.Clark@carahsoft.com)

**PHONE:** (503) 655-8471

**PHONE:** (571) 662-3167

**TERMS:** GSA Schedule No: 47QSWA18D008F  
 Term: August 22, 2018 - August 21, 2028  
 FTIN: 52-2189693  
 Shipping Point: FOB Destination  
 Credit Cards: VISA/MasterCard/AMEX  
 Remit To: Same as Above  
 Payment Terms: Net 30 (On Approved Credit)  
 Cage Code: 1P3C5  
 DUNS No: 088365767  
 UEI: DT8KJHZXVJH5  
 Business Size: Other than Small  
 Sales Tax May Apply

**QUOTE NO:** 50551321  
**QUOTE DATE:** 10/08/2024  
**QUOTE EXPIRES:** 11/07/2024  
**RFQ NO:**  
**SHIPPING:** ESD  
**TOTAL PRICE:** \$201,812.76  
**TOTAL QUOTE:** \$201,812.76

LINE NO.	PART NO.	DESCRIPTION	QUOTE PRICE	QTY	EXTENDED PRICE
1	SB.H.HH.2018.INS.040-611	Compute-optimized - XL - 4CPU/7.5GB - USA - 4 CPU and 7.5GB of memory Annual Subscription Acquia - SB.H.HH.2018.INS.040 Start Date: 12/31/2024 End Date: 09/20/2025	-\$2,779.98	GSA 1	-\$2,779.98
2	SB.H.HH.2018.INS.037-611	Multi-Purpose - XL - 4CPU/16GB - USA - Multi-Purpose - 4CPU and 16GB of memory Annual Subscription Acquia - SB.H.HH.2018.INS.037 Start Date: 12/31/2024 End Date: 09/20/2025	-\$3,705.34	GSA 2	-\$7,410.68
3	SB.H.HH.2018.INS.037-611	Multi-Purpose - XL - 4CPU/16GB - USA - Multi-Purpose - 4CPU and 16GB of memory Annual Subscription Acquia - SB.H.HH.2018.INS.037 Start Date: 12/31/2024 End Date: 09/20/2025	-\$3,705.34	GSA 1	-\$3,705.34
4	SB.H.HA.SSD.FSS.100-611	Acquia Cloud Platform - HA FS SSD Storage and DR - 100 GB - Highly-available storage and disaster recovery system for your Drupal assets, including HA File storage for resiliency, snapshots, monitoring and alerting Annual Subscription Acquia - SB.H.HA.SSD.FSS.100 Start Date: 12/31/2024 End Date: 09/20/2025	-\$2,242.66	GSA 1	-\$2,242.66
5	SB.H.HA.SSD.DBS.100-611	Acquia Cloud Platform - HA DB SSD Storage and DR - 100 GB - Highly-available storage and disaster recovery system for your Drupal assets, including HA DB storage for resiliency, snapshots, monitoring and alerting Annual Subscription Acquia - SB.H.HA.SSD.DBS.100 Start Date: 12/31/2024 End Date: 09/20/2025	-\$2,242.67	GSA 1	-\$2,242.67
6	SB.H.ACE.00001.2017-611	ACP Enterprise - Basic Code Base 1 - S7N - Annual subscription for Acquia Cloud Platform Enterprise and Insight Tools; 1 code base; Standard RA; Basic Level Support. Acquia - SB.H.ACE.00001.2017 Start Date: 12/31/2024 End Date: 09/20/2025	-\$19,126.45	GSA 1	-\$19,126.45

# ACQUIA PRICE QUOTATION

## ACQUIA GOVERNMENT at CARAHSOFT



11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190  
 PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH  
 WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM  
 Please submit orders to opensourceorders@carahsoft.com



LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE		QTY	EXTENDED PRICE
<b>BASE YEAR</b>							
7	SB.H.AC.2018.314.V1-611	Acquia Cloud Platform - Plus - 2.5M/750K - Up to 2.5M / 750K monthly Acquia Views / Visits 2 applications with dev, stg, and prod 3 CDEs 100 GB FS 100 GB DB Plus Level Support. Acquia Views / Visits overage rate is \$25 per greater of 10K views or 3k visi Acquia - SB.H.AC.2018.314.V1 Start Date: 12/31/2024 End Date: 09/20/2025		\$41,917.16	GSA	1	\$41,917.16
8	SB.H.IDE.1-611	Acquia Developer Studio Cloud IDE - 1 - Acquia Developer Studio Cloud IDE provides access to one cloud hosted integrated development environment and development stack. Annual Subscription Acquia - SB.H.IDE.1 Start Date: 12/31/2024 End Date: 09/20/2025		\$590.30	GSA	2	\$1,180.60
9	ACQ.DC.MON.MOD.POLICY	Content Policies Acquia - ACQ.DC.MON.MOD.POLICY Start Date: 12/31/2024 End Date: 09/20/2025		\$0.00	OM	1	\$0.00
10	ACQ.DC.MON.MOD.INVENTORY	Site Inventory Acquia - ACQ.DC.MON.MOD.INVENTORY Start Date: 12/31/2024 End Date: 09/20/2025		\$0.00	OM	1	\$0.00
11	ACQ.DC.MON.UPMID.500-611	Acquia Optimize Professional - 500 Pages, On-Demand Scans, Accessibility, QA, SEO, Heartbeat, Statistics up to 10M Pageviews per year. Cannot be purchased individually as it is part of a bundle. 1 Year Subscription Acquia - ACQ.DC.MON.UPMID.500 Start Date: 12/31/2024 End Date: 09/20/2025		\$7,560.82	GSA	1	\$7,560.82
12	ACQ.DC.MON.PDF.500	PDF Accessibility Scans Acquia - ACQ.DC.MON.PDF.500 Start Date: 12/31/2024 End Date: 09/20/2025		\$0.00	OM	500	\$0.00
13	ACQ.DC.MON.MOD.HEAT250	Heatmaps Acquia - ACQ.DC.MON.MOD.HEAT250 Start Date: 12/31/2024 End Date: 09/20/2025		\$0.00	OM	250	\$0.00
14	ACQ.DC.MON.SCAN.WKLY	Weekly Scanning Acquia - ACQ.DC.MON.SCAN.WKLY Start Date: 12/31/2024 End Date: 09/20/2025		\$0.00	OM	1	\$0.00
15	ACQ.DC.MON.UPMID.BNDL	Monsido Professional Acquia - ACQ.DC.MON.UPMID.BNDL Start Date: 12/31/2024 End Date: 09/20/2025		\$0.00	OM	1	\$0.00
<b>BASE YEAR SUBTOTAL:</b>							<b>\$50,658.58</b>
<b>OPTION YEAR 1</b>							
16	SB.H.AC.2018.314.V1-611	Acquia Cloud Platform - Plus - 2.5M/750K - Up to 2.5M / 750K monthly Acquia Views / Visits 2 applications with dev, stg, and prod 3 CDEs 100 GB FS 100 GB DB Plus Level Support. Acquia Views / Visits overage rate is \$25 per greater of 10K views or 3k visi Acquia - SB.H.AC.2018.314.V1 Start Date: 09/21/2025 End Date: 09/20/2026		\$57,953.63	GSA	1	\$57,953.63

# ACQUIA PRICE QUOTATION

## ACQUIA GOVERNMENT at CARAHSOFT



11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190  
 PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH  
 WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM  
 Please submit orders to opensourceorders@carahsoft.com



LINE NO.	PART NO.	DESCRIPTION	QUOTE PRICE		QTY	EXTENDED PRICE
17	SB.H.IDE.1	Acquia Developer Studio Cloud IDE - 1 - Acquia Developer Studio Cloud IDE provides access to one cloud hosted integrated development environment and development stack. Annual Subscription Acquia - SB.H.IDE.1 Start Date: 09/21/2025 End Date: 09/20/2026	\$816.13	OM	2	\$1,632.26
18	SB.H.TAM.TEAM-611	Team TAM - Small Team of Technical Account Managers (TAM) supporting a group of customers. TAMs advise on best practices and act as your enterprise guide to Acquia and Drupal. Annual Subscription Acquia - SB.H.TAM.TEAM Start Date: 09/21/2025 End Date: 09/20/2026	\$24,291.69	GSA	1	\$24,291.69
19	ACQ.DC.MON.UPMID.BNDL	Monsido Professional Acquia - ACQ.DC.MON.UPMID.BNDL Start Date: 09/21/2025 End Date: 09/20/2026	\$0.00	OM	1	\$0.00
20	ACQ.DC.MON.UPMID.500-611	Acquia Optimize Professional - 500 Pages, On-Demand Scans, Accessibility, QA, SEO, Heartbeat, Statistics up to 10M Pageviews per year. Cannot be purchased individually as it is part of a bundle. 1 Year Subscription Acquia - ACQ.DC.MON.UPMID.500 Start Date: 09/21/2025 End Date: 09/20/2026	\$10,453.40	GSA	1	\$10,453.40
21	ACQ.DC.MON.SCAN.WKLY	Weekly Scanning Acquia - ACQ.DC.MON.SCAN.WKLY Start Date: 09/21/2025 End Date: 09/20/2026	\$0.00	OM	1	\$0.00
22	ACQ.DC.MON.MOD.HEAT250	Heatmaps Acquia - ACQ.DC.MON.MOD.HEAT250 Start Date: 09/21/2025 End Date: 09/20/2026	\$0.00	OM	250	\$0.00
23	ACQ.DC.MON.PDF.500	PDF Accessibility Scans Acquia - ACQ.DC.MON.PDF.500 Start Date: 09/21/2025 End Date: 09/20/2026	\$0.00	OM	500	\$0.00
24	ACQ.DC.MON.MOD.INVENTORY	Site Inventory Acquia - ACQ.DC.MON.MOD.INVENTORY Start Date: 09/21/2025 End Date: 09/20/2026	\$0.00	OM	1	\$0.00
25	ACQ.DC.MON.MOD.POLICY	Content Policies Acquia - ACQ.DC.MON.MOD.POLICY Start Date: 09/21/2025 End Date: 09/20/2026	\$0.00	OM	1	\$0.00
<b>OPTION YEAR 1 SUBTOTAL:</b>						<b>\$94,330.98</b>
<b>OPTION YEAR 2</b>						
26	SB.H.AC.2018.314.V1-611	Acquia Cloud Platform - Plus - 2.5M/750K - Up to 2.5M / 750K monthly Acquia Views / Visits 2 applications with dev, stg, and prod 3 CDEs 100 GB FS 100 GB DB Plus Level Support. Acquia Views / Visits overage rate is \$25 per greater of 10K views or 3k visi Acquia - SB.H.AC.2018.314.V1 Start Date: 09/21/2026 End Date: 09/20/2027	\$57,953.63	GSA	1	\$57,953.63

# ACQUIA PRICE QUOTATION

## ACQUIA GOVERNMENT at CARAHSOFT



11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190  
 PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH  
 WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM  
 Please submit orders to [opensourceorders@carahsoft.com](mailto:opensourceorders@carahsoft.com)



LINE NO.	PART NO.	DESCRIPTION	QUOTE PRICE	QTY	EXTENDED PRICE
27	SB.H.IDE.1	Acquia Developer Studio Cloud IDE - 1 - Acquia Developer Studio Cloud IDE provides access to one cloud hosted integrated development environment and development stack. Annual Subscription Acquia - SB.H.IDE.1 Start Date: 09/21/2026 End Date: 09/20/2027	\$816.13	OM 2	\$1,632.26
28	SB.H.TAM.TEAM-611	Team TAM - Small Team of Technical Account Managers (TAM) supporting a group of customers. TAMs advise on best practices and act as your enterprise guide to Acquia and Drupal. Annual Subscription Acquia - SB.H.TAM.TEAM Start Date: 09/21/2026 End Date: 09/20/2027	\$24,291.69	GSA 1	\$24,291.69
29	ACQ.DC.MON.UPMID.BNDL	Monsido Professional Acquia - ACQ.DC.MON.UPMID.BNDL Start Date: 09/21/2026 End Date: 09/20/2027	\$0.00	OM 1	\$0.00
30	ACQ.DC.MON.UPMID.500-611	Acquia Optimize Professional - 500 Pages, On-Demand Scans, Accessibility, QA, SEO, Heartbeat, Statistics up to 10M Pageviews per year. Cannot be purchased individually as it is part of a bundle. 1 Year Subscription Acquia - ACQ.DC.MON.UPMID.500 Start Date: 09/21/2026 End Date: 09/20/2027	\$10,453.40	GSA 1	\$10,453.40
31	ACQ.DC.MON.SCAN.WKLY	Weekly Scanning Acquia - ACQ.DC.MON.SCAN.WKLY Start Date: 09/21/2026 End Date: 09/20/2027	\$0.00	OM 1	\$0.00
32	ACQ.DC.MON.MOD.HEAT250	Heatmaps Acquia - ACQ.DC.MON.MOD.HEAT250 Start Date: 09/21/2026 End Date: 09/20/2027	\$0.00	OM 250	\$0.00
33	ACQ.DC.MON.PDF.500	PDF Accessibility Scans Acquia - ACQ.DC.MON.PDF.500 Start Date: 09/21/2026 End Date: 09/20/2027	\$0.00	OM 500	\$0.00
34	ACQ.DC.MON.MOD.INVENTORY	Site Inventory Acquia - ACQ.DC.MON.MOD.INVENTORY Start Date: 09/21/2026 End Date: 09/20/2027	\$0.00	OM 1	\$0.00
35	ACQ.DC.MON.MOD.POLICY	Content Policies Acquia - ACQ.DC.MON.MOD.POLICY Start Date: 09/21/2026 End Date: 09/20/2027	\$0.00	OM 1	\$0.00
<b>OPTION YEAR 2 SUBTOTAL:</b>					\$94,330.98
<b>SUBTOTAL:</b>					\$201,812.76
<b>TOTAL PRICE:</b>					\$201,812.76
<b>TOTAL QUOTE:</b>					\$201,812.76

The products and services contained in this quote are governed by the manufacturer's EULA, which can be found here:  
[http://www.carahsoft.com/application/files/3514/6099/6105/acquia\\_eula.pdf](http://www.carahsoft.com/application/files/3514/6099/6105/acquia_eula.pdf).