## **CLACKAMAS COUNTY BOARD OF COUNTY COMMISSIONERS**

# **Study Session Worksheet**

Presentation Date: 08/15/2012 Approx Start Time: 11:00 AM Approx Length: 30 minutes

Presentation Title: Request to Extend Timeline for Conducting a Competitive Process

for Provision of Ambulance Services in Clackamas ASA

**Department:** Health, Housing and Human Services

Presenters: Rich Swift, David Anderson and Lane Miller

#### WHAT ACTION ARE YOU REQUESTING FROM THE BOARD?

We request the Board extend the RFP process to allow selection of a provider by June 30, 2013.

### **EXECUTIVE SUMMARY:**

In January, the Board extended the Clackamas County Ambulance Service Contract with American Medical Response through May 1, 2014. This was done to permit more time to revise and adopt the Ambulance Service Plan and to develop a competitive RFP process. It was also done to ensure that there would be adequate transition time in case a new service provider is selected. The County met its first important milestone in the process with the approval of an updated ambulance service plan by the Board in June 2012.

As directed at that time, staff has been developing an RFP and selection process that would lead to selection of an ambulance service provider by December 2012. While we have been working diligently to establish and implement a process of RFP provider review and selection by December, we now recognize that this ambitious schedule should be reconsidered.

It was recognized in January that the development and implementation schedule for the RFP was ambitious. Since that time, members of the Board of County Commissioners have expressed a clear desire for increased participation by the EMS Council, fire agencies and others to ensure transparency and inclusivity of the process. In addition, staff has received input for service preferences and components through testimony and letters. An example of this is consideration of system elements proposed by the ALS Consortium for inclusion in the RFP. More time will allow for the analysis needed to take this information into consideration.

Is it essential that the RFP scope of work be clear and defined. We propose a phased approach utilizing the services of our consultant to develop a RFP responsive to community needs for the Board's consideration for the following reasons:

 Allow time for an in-depth assessment of the current ambulance response system;

- Allow time for thorough stakeholder involvement to understand what first responders, health care providers and public officials need and expect from an ambulance service provider;
- Allow time for analysis and recommendations for how ambulance response must adapt and grow;
- Allow time for the Board to consider policy issues and ensure due diligence;
- And provide potential responders with more time to prepare quality proposals.

### **RECOMMENDATION:**

We recommend that the Board:

- 1. Extend the anticipated schedule for the RFP process, moving the selection date from December 2012 to June 30, 2013;
- 2. Direct staff to conduct a phased approach for RFP development;
- Reaffirm the Board's commitment to a competitive RFP process as has been previously directed;
- 4. Reaffirm the proposed transition date of 05/01/2014 for the ambulance service provider selected. We believe there will be ample time between 06/30/2013 and 05/01/2014 for a provider to mobilize and otherwise prepare to take over the service.

#### SUBMITTED BY:

Division Director/Head Approval

Department Director/Head Approval

County Administrator Approval

For information on this issue or copies of attachments, please contact Larry MacDaniels@ 503-655-8256