



Dave Cummings
Chief Information Officer

Technology Services

121 Library Court Oregon City, OR 97045

Board of County Commissioners
Clackamas County

Members of the Board:

Approval of Purchase Order for Pivot3 Security Hardware & Storage from Reece Security Solutions

Purpose/ Outcomes	Seeking approval to Purchase Pivot3 CCTV storage capacity from a Cooperative Contract with Reece Security Solutions.
Dollar Amount and Fiscal Impact	Contract total value of \$315,432.77 to include a five (5) year maintenance package.
Funding Source	Planned Capital expense from TS 746-1223-485400 capital fund
Duration	Storage capacity is a onetime cost, annual support and maintenance is for five (5) years.
Previous Board Action	None
Strategic Plan Alignment	<ol style="list-style-type: none"> 1. Build a Strong Infrastructure 2. Build public trust through good government
Counsel Review	County Counsel reviewed and approved this purchase on 08/10/2020 Initials <u>A.N.</u>
Procurement Review	Was the item processed through Procurement? yes X no <input type="checkbox"/>
Contact Person	Dave Devore 503-723-4996

BACKGROUND:

Technology Services uses Pivot3 branded storage for all security camera/CCTV related disk storage. TS manages and expands it as needed to keep up with our growing demand.

The current Pivot3 storage system is at the end of its service life having been in production for 5 years. There is presently a need to replace the aging hardware, expand storage capacity, and extend the annual support and maintenance for five years - the amount of time that we can reasonably plan to continue using this technology. This request covers the demand for security camera recording from all County facilities except for the County Jail.

TS does employ solutions from other storage vendors for other use cases such as data backups and department application workloads. County Jail also has a Pivot 3 storage system. Those solutions are not in scope for this request.

PROCUREMENT PROCESS:

Technology Services staff obtained three (3) quotes from vendors for the exact same Pivot3 capacity and services. The quotes ranged \$315,432.77 (from Reece) to \$344,318.04. Three of the quotes, including the lowest cost quote, were under contracts that meet the requirements of

Permissive Cooperative Procurements under LCRB Rule C-046-0430. By obtaining multiple quotes and taking advantage of a special pricing offer under a cooperative contract, Technology Services was able to realize substantial cost savings for the County. County Counsel has reviewed and approved the cooperative contract and this transaction. The Procurement Office posted a Notification of Intent to Purchase on August 12, 2020 for 7 days. No comments were received.

RECOMMENDATION:

Staff recommends the Board of County Commissioners approve the attached quoted Pivot3 Quote from Reece Security Solutions and, to complete the transaction, authorize the Procurement Office to execute purchase orders and any other needed instruments in order to complete the full purchase.

Respectfully submitted,

Dave Cummings

Dave Cummings, Director

Placed on the BCC Agenda _____ by Procurement and Contract Services

Purchase Approved by Chair _____ Date _____

REECE

COMPLETE SECURITY SOLUTIONS®

DESIGN & INTEGRATION PROPOSAL

Clackamas County

4964364 - Clackamas County Brooks Consolidation

Proposal: 7078



| 6755 SW Sandburg St. | Portland, Oregon 97223 |
| Phone: (503) 682-9900 | Fax: (503) 682-9500 | Website: www.rcss.us |

The following Proposal is for Materials to be Provided by REECE Complete Security Solutions:

Video Surveillance System:

- Video Management Servers & Software:
 - (4) Pivot3 101-9312D3-1A120 - 192TB Acuity Surveillance Edition; VMware License Included
 - (4) Pivot3 16-0707-05-03 - Acuity Hybrid Support 171-260TB for V5-2x00 & SW-only, Premium 5 year
 - (1) Pivot3 17-0125-01 - Install and Configure up to 10 Pivot3 Appliances
 - Includes Initial Configuration, Programming and Commissioning

This pricing is in pursuant of the Hillsboro School District Contract for Services. The language is in compliance with ORS Chapters 279A, 279B and 279C which allows any State agency to use this as a cooperative purchasing contract.

This proposal contains proprietary and confidential information of REECE Complete Security Solutions and shall not be used, disclosed or reproduced in whole or in part for any other purpose other than to evaluate this proposal without prior written consent of REECE Complete Security Solutions. Title in and to this document and all information contained herein remains at all times with REECE Complete Security Solutions.

PART NUMBER	MFG	DESCRIPTION	QTY	UNIT PRICE	EXT. PRICE
Servers					
OTHER ITEMS					
Misc Material	Reece	Pivot3 16-0707-05-03 - Acuity Hybrid Support 171-260TB for V5-2x00 & SW-only, Premium 5 year	4.00	\$17,060.92	\$68,243.68
Misc Material	Reece	Pivot3 17-0125-01 - Install and Configure up to 10 Pivot3 Appliances	1.00	\$6,774.19	\$6,774.19
Misc Material	Reece	Pivot3 101-9312D3-1A120 - 192TB Acuity Surveillance Edition; VMware License Included	4.00	\$59,560.33	\$238,241.32
SERVERS SUBTOTAL:					\$313,259.19
Tax					\$0.00
Shipping					\$2,173.58
Miscellaneous					\$0.00
System Total					\$315,432.77
Support Plan					\$0.00

Exclusions & Clarifications

- All 120V Power Required for Devices and Systems in this proposal is to be provided and installed by Others unless otherwise noted.
- All 120V Surge Protection Required for Devices and Systems in this proposal is to be provided and installed by Others unless otherwise noted.
- All Pathways, Conduit, Wiremold, Cable Tray, Back-Boxes, Junction Boxes, etc. Required for Devices and Systems in this proposal by Others unless otherwise noted.
- Network POE and/or PoE+ Switches Required for Devices and Systems in this proposal by Others unless otherwise noted.
- IP Addresses Required for Devices and Systems in this proposal to be provided by others unless otherwise noted.
- Monitors, PC's, Viewing Stations, etc. Required for Devices and Systems in this proposal by Others unless otherwise noted.
- Patching and Painting by Others unless otherwise noted.
- Cable installed by Others must be pulled to device location unless otherwise noted.
- Excludes Lift Rental unless otherwise noted.
- Excludes Backboards unless otherwise noted.
- Excludes Network Cabinets and Racks unless otherwise noted.
- Excludes configuration and troubleshooting of customer's network, including but not limited to, switches, routers, existing copper, fiber, and wireless networks. Configuration and troubleshooting of customer's network by REECE would be performed and invoiced separately on a Time and Materials Change Order upon customer approval.
- VOIP System Programming Required for Devices and Systems in this proposal by Others unless otherwise noted.
- Existing Access Control System unless otherwise noted.
- Existing Video Management System unless otherwise noted.
- Existing Intrusion Detection System unless otherwise noted.
- Includes Permit and Inspection as Required.
- Changes to design and/or scope may result in additional charges.
- All work to be performed during regular business hours.
- One-Year Warranty from substantial completion on workmanship, manufacturer's warranty applies to REECE-supplied material.
- Materials marked "OFE" are Owner Furnished Equipment, installed by REECE, provided by others.
- Terminations to electrified lock hardware that is installed by others or existing will be done as follows:
Terminations will be made at the frame side of the hinge for electrified panic bars, lever sets and mortise locks.
Terminations will made directly to electrified strikes, mag locks, overhead door motors and gate openers.
- Proposal pricing assumes that existing equipment is fully functional. Troubleshooting, repair, and replacement of existing equipment will be performed on a Time and Materials change order upon customer approval.
- Proposal pricing assumes that existing cable is fully functional. Troubleshooting, repair, and replacement of existing cable will be performed on a Time and Materials change order upon customer approval.
- Idle time incurred due to absence of required escorts, clearances, inability to enter the workspace, or other factors beyond our control will be considered a change in the contract and may result in additional charges.
- Price valid 30 Days from Date of Proposal

Submitted By: REECE Complete Security Solutions

Accepted By: Clackamas County

08/04/2020

Date

Date

Max Saldana

Print Name

Max Saldana

Signature

Print Name

Signature