

PROCUREMENT DIVISION

PUBLIC SERVICES BUILDING 2051 KAEN ROAD | OREGON CITY, OR 97045

REQUEST FOR PROPOSALS #2018-24 PUBLICATION PRINTING SERVICES RESPONSE TO CLARIFYING QUESTIONS March 20, 2018

Note that these are questions submitted by interested firms to the above referenced solicitation. The below answers are for clarification purposes only and in no way alter or amend the RFP as published.

1. What type of binding do the newsletters require?

Answer: There are no binding requirements for this publication.

2. Are you open to changes from what you currently use?

Answer: We are open to suggestions; however, it is important for proposers to propose as outlined in the RFP. Alternatives may also be proposed for the County's consideration.

3. Do the newsletters require USPS full-certified mail service?

Answer: We are open to the most efficient and cost-effective mailing service available for the large mailings.

4. Are there any additional services you seek that are not provided by the current vendor?

Answer: We are not looking for additional services at this time.

5. Why do you need to conduct the RFP? Are you displeased with your current vendor or did the existing contract expire?

Answer: The existing contract will be expiring; however, we run RFP's as a routine course of business to ensure all proposers have an opportunity to do business with the County. We also want to ensure we are getting the best pricing utilizing an open, transparent and competitive process.

6. Who is the current vendor?

Answer: Eagle Newspapers, Inc. dba Eagle Web Press.

7. Will proposals by local vendors gain preference?

Answer: Please see Section 4 of the RFP on page 11.

8. Can you provide the current pricing that won the previous contract?

Answer: Option 1 was selected at a rate of \$1,746.10 per double-sided page.

9. Is postage paid upfront, or is the selected proposer expected to pre-pay? If the latter, this puts small vendors, with less economic resources at a disadvantage.

Answer: Postage is paid upfront. The vendor is not expected to pre-pay.

End of Clarifying Questions