

REQUEST FOR PROPOSALS #2017-19  
THICKENING AND DEWATERING POLYMER  
RESPONSE TO CLARIFYING QUESTIONS  
April 4, 2017

Note that these are questions submitted by interested firms to the above referenced solicitation. The below answers are for clarification purposes only and in no way alter or amend the RFP as published.

1. On page 11 it states in the bullet points that 95% capture is required, then just below that it states that a minimum of 93% is required. Please clarify.

Answer: The capture rate should be 95%. Please see Addendum #1.

2. Who is the incumbent, current price, and product name?

Answer: Dry Polymer: Polydyne Inc. (clarifloc we-111) in 1500 lb supersack. \$1.75/lb. (includes freight). Generally 1 supersack per delivery.

Liquid Emulsion: Polydyne Inc. (clarifloc we-110) in 275 gallon tote (2300 lb/tote). \$1.06/lb (includes freight). Generally eight (8) 275lb totes per delivery.

3. What is the estimated annual volume of polymer per year?

Answer: Dry: 10,500 lb per year (7 supersacks @ 1,500lbs per supersack).

Liquid: 96,965 lb per year (100 totes at 275 gallons per quote x 8.6 lb/g x 41% active polymer).

4. Is the price fixed for the full five year term or are price adjustments allowed?

Answer: Pricing is fixed for the five year term and no price adjustments are allowed.

5. On page 15 of the RFP it states that the test sample must be received by April 19. So are we to perform the trials after the bid is submitted? Are we to submit a price and product on April 19 then run the trials?

Answer: The samples must be bench tested prior to the Proposal Closing. A sample of the single product the vendor would like to be performance tested, must be submitted with the proposal.

6. **RFP content:** All four day process changes except those needed to meet the minimum dosing requirements will be made by the District personnel conducting the trial.

**QUESTION:** Not sure what this means exactly? Who makes the changes to meet minimum dosing requirements? And what are the minimum dosing requirements? I am assuming the dose to meet the cake and capture but it is unclear

**RESPONSE:** WES Staff will make the changes to determine the minimum dosing requirements; however, the provider is welcome to be present for the testing. The minimum dosing requirements is what we are trying to determine for optimal performance. We will start at a high dose and work our way downward until we see a substantial change in performance.

**7. RFP Content:** Testing will be based on a polymer equal dose for all tests.

Question: Please clarify? How is equal dose determined?

**Response:** A different way to say this is dosing will be normalized. This is accounted for in the dosing equation.

**8. RFP Content:** Polymer dosages would be reduced until performance failed on each day of the  
Question: This states three day test but above this the test is laid out as 5 days or 4 days with one setup day.

The testing window is up to 5 days, the actual test window is 3 days making test runs, yes – one day for setup.

**9. RFP Content:** Minimum performance requires a minimum of three (3) samples that meet the 95% recovery and minimum %TS requirement.  
3) % capture: 93.0% (minimum)

Question: I asked this question already but which is the minimum requirement? Also what is %TS and what is the minimum? I can not find any reference to a %TS minimum in the documents

**Response:** 95%  
Minimum - 21% page 11

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End of Clarifying Questions