



Dave Cummings
Chief Information Officer

Technology Services

121 Library Court Oregon City, OR 97045

Board of County Commissioners
Clackamas County

Members of the Board:

Approval of Purchase Order for HPE Nimble Primary Storage Capacity and Annual Support from CDW Government LLC

Purpose/Outcomes	Seeking approval to Purchase Additional HPE Nimble Storage primary disk storage capacity from a Cooperative Contract with CDW Government LLC.
Dollar Amount and Fiscal Impact	\$175,371.89
Funding Source	Planned Capital expense from TS 747-0227 capital fund
Duration	Storage capacity increase with extended annual support and maintenance for five (5) years.
Previous Board Action	None
Strategic Plan Alignment	1. Build a strong infrastructure. 2. Build public trust through good government.
Counsel Review	County Counsel previously reviewed and approved the use of this Cooperative Contract on 12/19/2019
Contact Person	Dave Devore (503) 723-4996

BACKGROUND:

Technology Services (TS) uses HPE Nimble Storage for all primary production disk storage. TS manages and expands it as needed to keep up with our growing needs.

In late 2019 TS purchased new primary storage to replace half of the aging storage hardware that was out of support and at risk of failure. To complete the project, there is presently a need to replace the remaining aging hardware, further expand primary storage capacity, and extend the annual support and maintenance for five years – the amount of time that can reasonably be planned to continue using this technology. TS obtained a significant price discount by negotiating to pay for the full 5 years of maintenance & support upfront.

TS does employ solutions from other storage vendors for other use cases such as data backups and CCTV storage. Those solutions are not in scope for this request.

PROCUREMENT PROCESS:

Technology Services staff obtained three (3) quotes from vendors for the exact same HPE Nimble Storage capacity and services. The quotes ranged \$175,371.89 (from CDW-G) to \$239,826.73. Three of the quotes, including the lowest cost quote, were under contracts that meet the requirements of Permissive Cooperative Procurements under LCRB Rule C-046-0430. By obtaining multiple quotes and taking advantage of a special pricing offer under a cooperative contract, Technology Services was able to realize substantial cost savings for the County.

This purchase will be executed as a simple Purchase Order to CDW Government off the State of Oregon Cooperative IT Hardware VAR Contract 5603. Procurement and Counsel have previously reviewed and approved use of this cooperative contract.

RECOMMENDATION:

Staff recommends the Board of County Commissioners approve the purchase of additional HPE Nimble Storage primary disk capacity expansion and annual maintenance & support from CDW-G, Inc. and authorize the Procurement Office to execute a Purchase Order for the full \$175,371.89 and any other needed instruments to complete the purchase.

Respectfully Submitted,

Dave Cummings, Director



Placed on the Agenda of 6-18-2020 by Procurement and Contract Services

Purchase Approved by Chair _____ Date _____