

REQUEST FOR PROPOSALS #2018-30

FOR

Telemetry System Integrator of Record (SCADA) Support

BOARD OF COUNTY COMMISSIONERS

JIM BERNARD, Chair SONYA FISCHER, Commissioner KEN HUMBERSTON, Commissioner PAUL SAVAS, Commissioner MARTHA SCHRADER, Commissioner

> Donald Krupp County Administrator

George Marlton
Procurement Division Director

Brian Woodall Analyst

PROPOSAL CLOSING DATE, TIME AND LOCATION

DATE: April 25, 2018

TIME: 2:00 PM, Pacific Time

PLACE: <u>Clackamas County Procurement Division</u>

Clackamas County Public Services Building 2051 Kaen Road, Oregon City, OR 97045

SCHEDULE

Request for Proposals Issued	April 3, 2018
Deadline to Submit Clarifying Questions	April 13 2018, 5:00 PM, Pacific Time
Request for Proposals Closing Date and Time	April, 12, 2018, 2:00 PM, Pacific Time
Deadline to Submit Protest of Award	Seven (7) days from the Intent to Award
Anticipated Contract Start Date	July 1, 2018

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SECTION 1 NOTICE OF REQUEST FOR PROPOSALS

Notice is hereby given that Water Environment Services ("WES"), and Clackamas County Service District No. 1 ("CCSD #1") through their Board of County Commissioners, will receive sealed Proposals per specifications until **2:00 PM**, **April 24**, **2018** ("Closing"), to qualify as telemetry system integrators for the Districts. The District will enter into a five (5) year on-call contract with the most qualified proposer to serve as the Districts Telemetry System Integrator of Record ("SCADA") Support. No Proposals will be received or considered after that time.

The resulting contract from this RFP require the consultant to begin work in July, 2018.

Proposal packets are available from 7:00 AM to 6:00 PM Monday through Thursday at Clackamas County Procurement Division, Clackamas County Public Services Building, 2051 Kaen Road, Oregon City, OR 97045, telephone (503) 742-5444 or may be obtained at http://www.clackamas.us/bids/. Sealed Proposals are to be sent to Clackamas County Procurement Services – Attention George Marlton, Director at the above Kaen Road address.

Sealed Proposals may be emailed to procurement@clackamas.us or sent to Clackamas County at the above Kaen Road address

Contact Information

Procurement Process and Technical Questions: Brian Woodall

503-742-5453

bwoodall@co.clackamas.or.us

The Board of County Commissioners reserves the right to reject any and all Proposals not in compliance with all prescribed public bidding procedures and requirements, and may reject for good cause any and all Proposals upon the finding that it is in the public interest to do so and to waive any and all informalities in the public interest. In the award of the contract, the Board of County Commissioners will consider the element of time, will accept the Proposal or Proposals which in their estimation will best serve the interests of Clackamas County and will reserve the right to award the contract to the contractor whose Proposal shall be best for the public good.

Clackamas County encourages bids from Minority, Women, and Emerging Small Businesses.

SECTION 2 INSTRUCTIONS TO PROPOSERS

Clackamas County ("County") reserves the right to reject any and all Proposals received as a result of this RFP. County Local Contract Review Board Rules ("LCRB") govern the procurement process for the County.

- **2.1 Modification or Withdrawal of Proposal:** Any Proposal may be modified or withdrawn at any time prior to the Closing deadline, provided that a written request is received by the County Procurement Division Director, prior to the Closing. The withdrawal of a Proposal will not prejudice the right of a Proposer to submit a new Proposal.
- **2.2 Requests for Clarification and Requests for Change:** Proposers may submit questions regarding the specifications of the RFP. Questions must be received in writing on or before 5:00 p.m. (Pacific Time), on the date indicated in the Schedule, at the Procurement Division address as listed in Section 1 of this RFP. Requests for changes must include the reason for the change and any proposed changes to the requirements. The purpose of this requirement is to permit County to correct, prior to the opening of Proposals, RFP terms or technical requirements that may be unlawful, improvident or which unjustifiably restrict competition. County will consider all requested changes and, if appropriate, amend the RFP. County will provide reasonable notice of its decision to all Proposers that have provided an address to the Procurement Division for this procurement. No oral or written instructions or information concerning this RFP from County managers, employees or agents to prospective Proposers shall bind County unless included in an Addendum to the RFP.
- **2.3 Protests of the RFP/Specifications:** Protests must be in accordance with LCRB C-047-0730. Protests of Specifications must be received in writing on or before 5:00 p.m. (Pacific Time), on the date indicated in the Schedule, or within three (3) business days of issuance of any addendum, at the Procurement Division address listed in Section 1 of this RFP. Protests may not be faxed. Protests of the RFP specifications must include the reason for the protest and any proposed changes to the requirements.
- **2.4 Addenda:** If any part of this RFP is changed, an addendum will be provided to Proposers that have provided an address to the Procurement Division for this procurement. It shall be Proposers responsibility to regularly check the Bids and Contract Information page at http://www.clackamas.us/bids/ for any published Addenda or response to clarifying questions.
- **2.5 Submission of Proposals:** All Proposals must be submitted in a sealed envelope bearing on the outside, the name and address of the Proposer, the project title, and Closing date/time. Proposals must be submitted in accordance with Section 5.

All Proposals shall be legibly written in ink or typed and comply in all regards with the requirements of this RFP. Proposals that include orders or qualifications may be rejected as irregular. All Proposals must include a signature that affirms the Proposer's intent to be bound by the Proposal (may be on cover letter, on the Proposal, or the Proposal Certification Form) shall be signed. If a Proposal is submitted by a firm or partnership, the name and address of the firm or partnership shall be shown, together with the names and addresses of the members. If the Proposal is submitted by a corporation, it shall be signed in the name of such corporation by an official who is authorized to bind the contractor. The Proposals will be considered by the County to be submitted in confidence and are not subject to public disclosure until the notice of intent to award has been issued.

No late Proposals will be accepted. Proposals submitted after the Closing will be considered late and will be returned unopened. Proposals may not be submitted by telephone or fax.

2.6 Post-Selection Review and Protest of Award: County will name the apparent successful Proposer in a "Notice of Intent to Award" letter. Identification of the apparent successful Proposer is procedural only and creates no right of the named Proposer to award of the contract. Competing Proposers will be notified in writing of the selection of the apparent successful Proposer(s) and shall be given seven (7) calendar days from the date on the "Notice of Intent to Award" letter to review the file at the Procurement Division office and file a written protest of award, pursuant to LCRB C-047-0740. Any award protest must be in writing and must be delivered by hand-delivery or mail to the address for the Procurement Division as listed in Section 1 of this RFP.

Only actual Proposers may protest if they believe they have been adversely affected because the Proposer would be eligible to be awarded the contract in the event the protest is successful. The basis of the written protest must be in accordance with ORS 279B.410 and shall specify the grounds upon which the protest is based. In order to be an adversely affected Proposer with a right to submit a written protest, a Proposer must be next in line for award, i.e. the protester must claim that all higher rated Proposers are ineligible for award because they are non-responsive or non-responsible.

County will consider any protests received and:

- a. reject all protests and proceed with final evaluation of, and any allowed contract language negotiation with, the apparent successful Proposer and, pending the satisfactory outcome of this final evaluation and negotiation, enter into a contract with the named Proposer; OR
- b. sustain a meritorious protest(s) and reject the apparent successful Proposer as nonresponsive, if such Proposer is unable to demonstrate that its Proposal complied with all material requirements of the solicitation and Oregon public procurement law; thereafter, County may name a new apparent successful Proposer; OR
- c. reject all Proposals and cancel the procurement.
- **2.7 Acceptance of Contractual Requirements:** Failure of the selected Proposer to execute a contract and deliver required insurance certificates within ten (10) calendar days after notification of an award may result in cancellation of the award. This time period may be extended at the option of County.
- **2.8 Public Records:** Proposals are deemed confidential until the "Notice of Intent to Award" letter is issued. This RFP and one copy of each original Proposal received in response to it, together with copies of all documents pertaining to the award of a contract, will be kept and made a part of a file or record which will be open to public inspection. If a Proposal contains any information that is considered a **TRADE SECRET** under ORS 192.501(2), **SUCH INFORMATION MUST BE LISTED ON A SEPARATE SHEET CAPABLE OF SEPARATION FROM THE REMAINING PROPOSAL AND MUST BE CLEARLY MARKED WITH THE FOLLOWING LEGEND:**
- "This information constitutes a trade secret under ORS 192.501(2), and shall not be disclosed except in accordance with the Oregon Public Records Law, ORS Chapter 192."

The Oregon Public Records Law exempts from disclosure only bona fide trade secrets, and the exemption from disclosure applies only "unless the public interest requires disclosure in the particular instance" ORS 192.500(1). Therefore, non-disclosure of documents, or any portion of a document submitted as part of a Proposal, may depend upon official or judicial determinations made pursuant to the Public Records Law.

2.9 Investigation of References: County reserves the right to investigate all references in addition to those supplied references and investigate past performance of any Proposer with respect to its successful performance of similar services, its compliance with specifications and contractual obligations, its completion or delivery of a project on schedule, its lawful payment of subcontractors and workers, and any

other factor relevant to this RFP. County may postpone the award or the execution of the contract after the announcement of the apparent successful Proposer in order to complete its investigation.

- **2.10 RFP Proposal Preparation Costs and Other Costs:** Proposer costs of developing the Proposal, cost of attendance at an interview (if requested by County), or any other costs are entirely the responsibility of the Proposer, and will not be reimbursed in any manner by County.
- **2.11 Clarification and Clarity:** County reserves the right to seek clarification of each Proposal, or to make an award without further discussion of Proposals received. Therefore, it is important that each Proposal be submitted initially in the most complete, clear, and favorable manner possible.
- **2.12 Right to Reject Proposals:** County reserves the right to reject any or all Proposals or to withdraw any item from the award, if such rejection or withdrawal would be in the public interest, as determined by County.
- **2.13** Cancellation: County reserves the right to cancel or postpone this RFP at any time or to award no contract.
- **2.14 Proposal Terms:** All Proposals, including any price quotations, will be valid and firm through a period of one hundred and eighty (180) calendar days following the Closing date. County may require an extension of this firm offer period. Proposers will be required to agree to the longer time frame in order to be further considered in the procurement process.
- **2.15 Oral Presentations:** At County's sole option, Proposers may be required to give an oral presentation of their Proposals to County, a process which would provide an opportunity for the Proposer to clarify or elaborate on the Proposal but will in no material way change Proposer's original Proposal. If the evaluating committee requests presentations, the Procurement Division will schedule the time and location for said presentation. Any costs of participating in such presentations will be borne solely by Proposer and will not be reimbursed by County. **Note:** Oral presentations are at the discretion of the evaluating committee and may not be conducted; therefore, **written Proposals should be complete.**
- **2.16 Usage:** It is the intention of County to utilize the services of the successful Proposer(s) to provide services as outlined in the below Scope of Work.
- **2.17 Review for Responsiveness:** Upon receipt of all Proposals, the Procurement Division or designee will determine the responsiveness of all Proposals before submitting them to the evaluation committee. If a Proposal is incomplete or non-responsive in significant part or in whole, it will be rejected and will not be submitted to the evaluation committee. County reserves the right to determine if an inadvertent error is solely clerical or is a minor informality which may be waived, and then to determine if an error is grounds for disqualifying a Proposal. The Proposer's contact person identified on the Proposal will be notified, identifying the reason(s) the Proposal is non-responsive. One copy of the Proposal will be archived and all others discarded.
- **2.18 RFP** Incorporated into Contract: This RFP will become part of the Contract between County and the selected contractor(s). The contractor(s) will be bound to perform according to the terms of this RFP, their Proposal(s), and the terms of the Sample Contract.
- **2.19 Communication Blackout Period:** Except as called for in this RFP, Proposers may not communicate with members of the Evaluation Committee or other County employees or representatives about the RFP during the procurement process until the apparent successful Proposer is selected, and all

protests, if any, have been resolved. Communication in violation of this restriction may result in rejection of a Proposer.

- **2.20 Prohibition on Commissions and Subcontractors:** County will contract directly with persons/entities capable of performing the requirements of this RFP. Contractors must be represented directly. Participation by brokers or commissioned agents will not be allowed during the Proposal process. Contractor shall not use subcontractors to perform the Work unless specifically pre-authorized in writing to do so by the County. Contractor represents that any employees assigned to perform the Work, and any authorized subcontractors performing the Work, are fully qualified to perform the tasks assigned to them, and shall perform the Work in a competent and professional manner. Contractor shall not be permitted to add on any fee or charge for subcontractor Work. Contractor shall provide, if requested, any documents relating to subcontractor's qualifications to perform required Work.
- **2.21 Ownership of Proposals:** All Proposals in response to this RFP are the sole property of County, and subject to the provisions of ORS 192.410-192.505 (Public Records Act).
- **2.22** Clerical Errors in Awards: County reserves the right to correct inaccurate awards resulting from its clerical errors.
- **2.23 Rejection of Qualified Proposals:** Proposals may be rejected in whole or in part if they attempt to limit or modify any of the terms, conditions, or specifications of the RFP or the Sample Contract.
- **2.24** Collusion: By responding, the Proposer states that the Proposal is not made in connection with any competing Proposer submitting a separate response to the RFP, and is in all aspects fair and without collusion or fraud. Proposer also certifies that no officer, agent, elected official, or employee of County has a pecuniary interest in this Proposal.
- **2.25 Evaluation Committee:** Proposals will be evaluated by a committee consisting of representatives from County and potentially external representatives. County reserves the right to modify the Evaluation Committee make-up in its sole discretion.
- **2.26** Commencement of Work: The contractor shall commence no work until all insurance requirements have been met, the Protest of Awards deadline has been passed, any protest have been decided, a contract has been fully executed, and a Notice to Proceed has been issued by County.
- **2.27 Best and Final Offer:** County may request best and final offers from those Proposers determined by County to be reasonably viable for contract award. However, County reserves the right to award a contract on the basis of initial Proposal received. Therefore, each Proposal should contain the Proposer's best terms from a price and technical standpoint. Following evaluation of the best and final offers, County may select for final contract negotiations/execution the offers that are most advantageous to County, considering cost and the evaluation criteria in this RFP.
- **2.28 Nondiscrimination:** The successful Proposer agrees that, in performing the work called for by this RFP and in securing and supplying materials, contractor will not discriminate against any person on the basis of race, color, religious creed, political ideas, sex, age, marital status, sexual orientation, gender identity, veteran status, physical or mental handicap, national origin or ancestry, or any other class protected by applicable law.
- **2.29** Intergovernmental Cooperative Procurement Statement: Pursuant to ORS 279A and LCRB, other public agencies shall have the ability to purchase the awarded goods and services from the awarded contractor(s) under terms and conditions of the resultant contract. Any such purchases shall be between

the contractor and the participating public agency and shall not impact the contactor's obligation to County. Any estimated purchase volumes listed herein do not include other public agencies and County makes no guarantee as to their participation. Any Proposer, by written notification included with their Proposal, may decline to extend the prices and terms of this solicitation to any and/or all other public agencies. County grants to any and all public serving governmental agencies, authorization to purchase equivalent services or products described herein at the same submitted unit bid price, but only with the consent of the contractor awarded the contract by the County.

SECTION 3 SCOPE OF WORK

3.1. INTRODUCTION

Clackamas County Water Environment Services ("WES"), and Clackamas County Service District No. 1 ("CCSD #1"), collectively referred to as "Districts", is seeking Proposals from consultants to qualify as telemetry system integrators for the District, The most qualified proposer will serve as the Districts Telemetry System Integrator of Record (SCADA).

Please direct all Technical/Specifications or Procurement Process Questions to the indicated representative referenced in the Notice of Request for Proposals and note the communication restriction outlined in Section 2.19.

3.2 BACKGROUND

The Districts' telemetry and control system consists of five (5) Wastewater Treatment Plant facilities, twenty (20) Pumping Stations, (25) Flow Monitoring Stations and one (1) North Clackamas Park Regional Detention Facility.

The existing SCADA system includes operational control, monitoring and data logging for the Tri-City and Kellogg Creek Plants utilizing fiber optic communications for Remote Bases, PLCs and Servers.

In the future, it is the desire of the Districts to incorporate fiber optic communication to other assets, such as Treatment Facilities, Pumping Stations, Flow Monitoring Stations and a Regional Water Detention Facility. The desire is to have a similar level of operational control, monitoring and data logging at the two (2) main plants. Currently, data is collected manually and is not stored in the SCADA system archives.

<u>The Tri-City WPCP</u> runs two different processes, Conventional Activated Sludge (CAS) and Membrane Bioreactor (MBR). Both processes share a common SCADA system which consists of various types and ages of instrumentation, drives and PLCs.

The CAS side of the plant consists of Siemens S7-300 and S7-400 PLCs (one redundant S7400) utilizing Siemens 505 series and Siemens S7-300 style I/O mounted in remote racks.

The MBR side of the plant consists of Siemens S7-200, S7-300 and S7-400 PLCs (three redundant S7-400s) utilizing Siemens S7-200 and S7-300 style I/O. There is a redundant Allen Bradley PLC, which runs the MBR process and utilizes Allen Bradley I/O. The Process and Air Scour Blowers are also controlled by Allen Bradley PLCs, utilizing Allen Bradley I/O.

The Fiber Optic system consists of running Profibus from Remote Bases to PLCs and Ethernet from PLCs to Servers. There are also Fiber Optic cables connecting the Tri-City, Kellogg Creek and Hoodland Treatment Plants.

The Servers located at the Tri-City Plant consist of I/O, INSQL, Application, Auto Dialer and a PDC Server. The Plant is manned eight (8) hours per day and seven (7) days per week and relies on two (2) auto dialers for notification of an alarm during the off hours. The HMI application is Wonderware InTouch version 10.1. There are various Operator Work Stations and Development Work Stations located in the plant.

<u>The Kellogg Creek WPCP</u> runs a Conventional Activated Sludge (CAS) process and has a SCADA system, which consists of various types and ages of instrumentation and drives.

The PLCs consist of Siemens S7-300 and S7-400 PLCs utilizing Siemens 505 series and Siemens S7-300 style I/O mounted in remote racks.

The Fiber Optic system consists of running Profibus from Remote Bases to PLCs and Ethernet from PLCs to Servers.

The Servers located at the Kellogg Creek Plant consist of I/O, INSQL, Application and Auto Dialer. The Plant is manned eight (8) hours per day and seven (7) days per week and relies on two (2) auto dialers for notification of an alarm during the off hours. The HMI application is Wonderware InTouch version 10.1. There are various Operator Work Stations and Development Work Stations located in the plant.

The Hoodland Sewage Treatment Facility is a small Rotating Biological Contactor ("RBC") Plant. There is with some automation but no SCADA system. The Plant is manned eight (8) hours per day, seven (7) days per week and relies on one (1) auto dialer for notification of an alarm during the off hours.

The Boring Sewage Treatment Facility is a small Lagoon system. There is some automation but no SCADA system. The plant is not manned and is tested on a regular basis. Currently Fiber Optic cables are not available at the site. If they do become available, a decision will be made at that time whether or not to automate.

Fischer's Forest Park Water Pollution Control Facility consists of a recirculation structure and disposal lift station system. There is some automation but no SCADA system. Currently Fiber Optic cables are not available at the site. If they do become available, a decision will be made at that time whether or not to automate.

Remote Pumping Stations: Approximately half of the Pumping Stations are controlled by PLCs (mostly Siemens); some stations also have HMI touch panels utilizing Wonderware InTouch and Siemens software. The rest are controlled by float switches and bubbler systems. The telemetry system consists of one (1) master and approximately twenty (20) remote sites. Currently there is a project underway to replace the existing Telemetry System with one (1) master controller and twenty (20) remote sites. Each site will consist of a PLC, radio modem and radio. The master will provide information to the HMI workstation and alarms will be sent out by the means of an auto dialer. Currently Fiber Optic cables are not available at any sites. If they do become available, a decision will be made at that time to automate or not.

<u>The Flow Monitoring Stations</u> monitor the sewage conveyance systems and stream flows. They consist of various types of instruments such as flow, temp and pH. Data is manually collected at each station. There is no SCADA system or automation. Currently Fiber Optic cables are not available at any sites. If they do become available, a decision will be made at that time whether or not to automate.

The North Clackamas Park Regional Detention Facility: The purpose of this facility is to reduce flooding to the area without causing negative impacts to upstream and downstream properties. The system is controlled with a PLC and has a float system for redundant backup. There is some automation but no SCADA system. Currently Fiber Optic cables are not available at this site. If they do become available, a decision will be made at that time whether or not to automate.

4. AVAILABLE INFORMATION

SCADA/Telemetry Development Plan June 30, 2014 – Exhibit "A"

3.3. SCOPE OF SERVICES AND SCHEDULE

The selected firms or consultants that meet the qualifications, will be authorized to propose or serve as sub-consultants on District projects relating to the design and installation, of the instrumentation and SCADA systems. The single most qualified proposer will be identified as the Districts Integrator of Record and will provide the Districts with control system on-call services and project-specific services related to the design, installation and operation and maintenance of the Districts' instrumentation and SCADA systems. However, the System Integrator will be required to negotiate individual scopes of work and budgets during the duration of the contract for either operational support as needed for the SCADA system or for services pertaining to a specific project. As the need arises, the Districts will request a proposal from the remaining qualified integrators selected to perform design, installation and operational support for new or existing SCADA system. The successful proposer will enter into a contract with the Districts for the specific project. The Districts reserve the right to make multiple contract awards.

The System Integrator of Record shall be available as an on-call service provider and work with future capital project designers and contractors for design, design assistance, programming, installation, implementation and startup of Instrumentation, SCADA and Telemetry control systems.

3.3.3. Term of Contract:

The term of the contract shall be a period of one (1) year with the mutual option to renew for four (4) additional one (1) year periods. The total term of the contract cannot exceed five (5) years.

3.3.4 Sample Contract:

Submission of a Proposal in response to this RFP indicates Proposer's willingness to enter into a contract containing substantially the same terms (including insurance requirements) of the sample contract identified below. No action or response to the sample contract is required under this RFP. Any objections to the sample contract terms should be raised in accordance with Paragraphs 2.2 or 2.3 of this RFP, pertaining to requests for clarification or change or protest of the RFP/specifications, and as otherwise provided for in this RFP. This RFP and all supplemental information in response to this RFP will be a binding part of the final contract.

The applicable Sample Professional Services Contract, for this RFP can be found at http://www.clackamas.us/bids/terms.html.

The following insurance requirements will be applicable.

Professional Liability: combined single limit, or the equivalent, of not less than \$1,000,000 per occurrence, with an annual aggregate limit of \$2,000,000 for damages caused by error, omission or negligent acts.
 Commercial General Liability: combined single limit, or the equivalent, of not less than \$1,000,000 per occurrence, with an annual aggregate limit of \$2,000,000 for Bodily Injury and Property Damage.

Automobile Liability: combined single limit, or the equivalent, of not less than \$500,000 per occurrence for Bodily Injury and Property Damage.

SECTION 4 EVALUATION PROCEDURE

An evaluation committee will review all Proposals that are initially deemed responsive and they shall rank the Proposals in accordance with the below criteria. The evaluation committee may recommend an award based solely on the written responses or may request Proposal interviews/presentations. Interviews/presentations, if deemed beneficial by the evaluation committee, will consist of the highest scoring Proposers. The invited Proposers will be notified of the time, place, and format of the interview/presentation. Based on the interview/presentation, the evaluation committee may revise their scoring.

Written Proposals must be complete and no additions, deletions, or substitutions will be permitted during the interview/presentation (if any). The evaluation committee will recommend award of a contract to the final County decision maker based on the highest scoring Proposal. The County decision maker reserves the right to accept the recommendation, award to a different Proposer, or reject all Proposals and cancel the RFP.

Proposers are not permitted to directly communicate with any member of the evaluation committee during the evaluation process. All communication will be facilitated through the Procurement representative.

4.2 Evaluation Criteria

Category	Points available:	
Proposer's General Background and Qualifications	0-30	
Project Understanding and Approach	0-45	
Fees	0-25	
Available points	0-100	

4.3 Once a selection has been made, the County will enter into contract negotiations. During negotiation, the County may require any additional information it deems necessary to clarify the approach and understanding of the requested services. Any changes agreed upon during contract negotiations will become part of the final contract. The negotiations will identify a level of work and associated fee that best represents the efforts required. If the County is unable to come to terms with the highest scoring Proposer, discussions shall be terminated and negotiations will begin with the next highest scoring Proposer. If the resulting contract contemplates multiple phases and the County deems it is in its interest to not authorize any particular phase, it reserves the right to return to this solicitation and commence negotiations with the next highest ranked Proposer to complete the remaining phases. The Districts reserve the right to make multiple contract awards as a result of this solicitation.

SECTION 5 PROPOSAL CONTENTS

5.1. Vendors must observe submission instructions and be advised as follows:

- **5.1.1.** Complete Proposals may be mailed to the below address or emailed to Procurement@clackamas.us. The subject line of the email must identify the RFP title. Proposers are encouraged to contact Procurement to confirm receipt of the Proposal. If the Proposal is mailed, an original copy and an electronic copy (on compact disk or jump drive) must be included. The Proposal (hardcopy or email) must be received by the Closing Date and time indicated in Section 1 of the RFP.
- **5.1.2.** Mailing address including Hand Delivery, UPS and FEDEX:

Clackamas County Procurement Division – Attention George Marlton, Director Clackamas County Public Services Building 2051 Kaen Road Oregon City, OR 97045

5.1.3. County reserves the right to solicit additional information or Proposal clarification from the vendors, or any one vendor, should the County deem such information necessary.

Provide the following information in the order in which it appears below:

5.2 Cover Letter:

The cover letter should identify the proposing entity, the contact for the procurement and contract negotiation process, and be signed by an authorized representative or official.

5.3 Project Team:

This criterion relates to the Proposer's firm and key individuals qualifications, capabilities, and experience. Provide a description of the following:

- Description of the firm.
- Credentials/experience (including resumes) of key individuals that would be assigned to provide services to the Districts. Provide description of previous experience of the key individuals working together as a team. Must be comprehensive expertise to cover all phases of the work..
- Description of what distinguishes the firm from other firms performing similar services.

5.4 Prior Experience

This criterion relates the record of past performance, including but not limited to price and cost data from previous projects, quality of work, ability to meet schedules, cost control and contract administration. Provide a description of the following:

- Provide a description of providing similar services to public entities of similar size within the past five (5) years. Must provide project owner representative contact (phone and email) information.
- Provide a description of prior experience dealing with Wastewater Resource Recovery Facilities telemetry and SCADA systems

5.5 Understanding and Approach

This criterion relates to the Proposer's understanding of the Districts needs for an on-call Integrator of Record and the methodology and course of action used to meet the goals and objectives. The issue is whether the

Telemetry System Integrator of Record (SCADA) Support

Proposer has a clear and concise understanding of the potential problems that arise with the telemetry and SCADA systems in an active treatment facility and define what constitutes an emergency. Provide a description of the following:

- Proposer's understanding of the Districts needs as demonstrated in the RFP.
- Proposer's awareness of key issues that may occur if facilities telemetry and SCADA system fails
- Proposer's awareness of project requirements to produce the necessary project deliverables on schedule and within budget.
- Provide a description of local support.
- Provide a copy of the QA/QC program.
- Provide verification of experience with fiber-optic cable and patch panel design and troubleshooting.

5.6 Communication and Availability

This criterion relates to accessibility and availability for project work, meetings, and other interaction with the County. Provide a description of the following:

- Ongoing projects for key staff and percent contracting availability for assignment to the Districts.
- Resources available to perform the work for the duration of the contract.
- Accessibility for interaction with the Agency for meetings and other project tasks.
- Ability to establish and maintain functional, productive working relationships.

5.7 Supportive Information

Supportive material may include graphs, charts, photographs, resumes, references, etc., and is completely discretionary. Please note that the material included as supportive information will not be considered when scoring any sections of the Proposal other than "Supportive Information".

5.8. Fee Schedule

Provide a fee schedule for services your firm provides Fees should be sufficiently descriptive to facilitate acceptance of a Proposal.

5.9. References

Provide three (3) references from clients your firm has served similar to the County in the past three (3) years, including one client that has newly engaged the firm in the past thirty-six (36) months and one (1) long-term client. Provide the name, address, email, and phone number of the references.

5.10 Completed Proposal Certification (see the below form)

PROPOSAL CERTIFICATION

#2018-30 Telemetry System Integrator of Record (SCADA) Support

Submitted by:_		
. –	(Must be entity's full legal name, and State of Formation)	

The undersigned, through the formal submittal of this Proposal response, declares that he/she has examined all related documents and read the instruction and conditions, and hereby proposes to provide the services as specified in accordance with the RFP, for the price set forth in the Proposal documents.

Proposer, by signature below, hereby represents as follows:

- (a) That no County elected official, officer, agent or employee of the County is personally interested directly or indirectly in this contract or the compensation to be paid hereunder, and that no representation, statement or statements, oral or in writing, of the County, its elected officials, officers, agents, or employees had induced it to enter into this contract and the papers made a part hereof by its terms;
- (b) The Proposer, and each person signing on behalf of any Proposer certifies, in the case of a joint Proposal, each party thereto, certifies as to its own organization, under penalty of perjury, that to the best of their knowledge and belief:
 - 1. The prices in the Proposal have been arrived at independently, without collusion, consultation, communication, or agreement for the purpose of restraining competition as to any matter relating to such prices with any other Proposer or with any competitor;
 - **2**. Unless otherwise required by law, the prices which have been quoted in the Proposal have not been knowingly disclosed by the Proposer prior to the Proposal deadline, either directly or indirectly, to any other Proposer or competitor;
 - **3.**No attempt has been made nor will be made by the Proposer to induce any other person, partnership or corporation to submit or not to submit a Proposal for the purpose of restraining trade;
- (c) The Proposer fully understands and submits its Proposal with the specific knowledge that:
 - **1.** The selected Proposal must be approved by the Board of Commissioners.
 - 2. This offer to provide services will remain in effect at the prices proposed for a period of not less than ninety (90) calendar days from the date that Proposals are due, and that this offer may not be withdrawn or modified during that time.
- (d) That this Proposal is made without connection with any person, firm or corporation making a bid for the same material, and is in all respects, fair and without collusion or fraud.
- (e) That the Proposer shall use recyclable products to the maximum extent economically feasible in the performance of the contract work set forth in this document.
- (f) That the Proposer accepts all terms and conditions contained in this RFP and that the RFP and the Proposal, and any modifications, will be made part of the contract documents. It is understood that all Proposals will become part of the public file on this matter. The County reserves the right to reject any or all Proposals.
- (g) That the Proposer holds current licenses that businesses or services professionals operating in this state must hold in order to undertake or perform the work specified in these contract documents.

- (h) That the Proposer is covered by liability insurance and other insurance in the amount(s) required by the solicitation and in addition that the Proposer qualifies as a carrier insured employer or a self-insured employer under ORS 656.407 or has elected coverage under ORS 656.128.
- **(i)** That the Proposer is legally qualified to contract with the County.
- **(j)** That the Proposer has not and will not discriminate in its employment practices with regard to race, creed, age, religious affiliation, sex, disability, sexual orientation, gender identity, national origin, or any other protected class. Nor has Proposer or will Proposer discriminate against a subcontractor in the awarding of a subcontract because the subcontractor is a disadvantaged business enterprise, a minority-owned business, a woman-owned business, a business that a service-disabled veteran owns or an emerging small business that is certified under ORS 200.055.

(k) The Proposer agrees to acce the Proposal.	pt as full payment for the	e services specifi	ed herein, the a	amount as shown in
Resident Bidder, as defined in O Non-Resident Proposer, Residen Oregon Business Registry Number_	t State			
Contractor's Authorized Representa	tive:			
Signature:		Date:		
Name:		Title:		
Firm:				
Address:				
City/State/Zip:		Phone:	()	
e-mail:		Fax:		
Contract Manager:				
Name	Title:			
Phone number:				
Email Address:				

(k)

FEE SCHEDULE - COST DATA PRICE PROPOSAL FORM				
Date:				
Name of Offeror:		Soli	citation No.	
Business Address				
			Base Contract Year	
Signature:	Telephone/FAX:			
Name (print):	E-Mail:			
INSTRUCTIONS requires a detailed breakdown of all estimated costs for this procurement within the categories specified below. Attachments may be included to explain particular cost items. Cost data is subject to verification by government audit.				
DIRECT LABOR (Identify by position)	*Est. Hrs.	Rate/Hr.	Total	
TOTAL DIRECT LABOR				
LABOR OVERHEAD	O.H. Rate	Base	Total	
TOTAL LABOR OVERHEAD				
OTHER DIRECT COSTS (Specify)				
TOTAL OTHER DIRECT COSTS				
TOTAL ESTIMATED COSTS				
FEE (Profit)				
TOTAL BASE CONTRACT YEAR PROPOSAL	(All Est. Costs 8	Fee/Profit)		