



Linu Parappilly
 Director of Technology Services

09/19/2024

BCC Agenda Date/Item: _____

Board of County Commissioners
 Clackamas County

Approval of a Board Order to authorize a Purchase Order with CDW Corporation for ExaGrid Tiered Backup Storage, ExaGrid Optical Switch and 3 years of support and maintenance. Total contract value is \$199,999.26 and the estimated life cycle of this equipment is 5 years. Funding is through ARPA funds. No County General Funds are involved.

Previous Board Action/Review	Briefed at Issues - 9/17/2024		
Performance Clackamas	1. Which indicator of success does this item affect? Build a strong infrastructure. Build public trust through good government.		
Counsel Review	A. Naylor	Procurement Review	Yes
Contact Person	Casi Potter	Contact Phone	503-722-6651

EXECUTIVE SUMMARY:

Clackamas County Technology Services started using ExaGrid for its back-up data storage in 2017 and added additional capacity in 2019. The existing equipment is approaching both its storage limit and the end of its useful life as the county's primary backup system. This purchase would allow us to add needed backup capacity by completing the replacement of the county's aging on-site server backup system with an updated system that is larger, allowing us to ensure backup integrity following either a natural disaster or cyberattack.

RECOMMENDATION: Staff respectfully recommends the Board of County Commissioners approve the Board Order to allow the purchase of ExaGrid Tiered Backup Storage, Optical Switch and 3YR support.

Respectfully,


 Keelan Cleary
 Deputy Director, Technology Services

For Filing Use Only

[Department I



Request for a Contract or Contract Amendment

Date:

To: Procurement Division at: PACSrequest@clackamas.us

Contract Facilitator:

Phone #:

Contract Administrator:

Phone #:

Department/Division:

Send invoices to:

Vendor Information: Vendor ID # in PeopleSoft (if known)

Contractor Name:

Contact Name:

Address:

Phone:

Email:

New Contract

Contract Amendment

Original Contract #

Original PO #

Account String (required):

Fund Program/Accounting Tag Account Service (opt) PC Bus Unit Project (opt) Activity (opt)

Short Request Description:

** If ordering materials - provide a ship-to address and county contact name and phone number.

NEW CONTRACT

Procurement Authority:

- Direct, Cooperative Contract, Emergency, Single Candidate, SOFTWARE AND ASSOCIATED EQUIPMENT, Intermediate, Sole Source, Exempt

Goods & Services/Professional

Construction/Trades

Contract effective date, Contract expiration date, Nbr. of Renewals, Total Contract Value

Key Dates: Start, Substantial Completion, Final Completion, Subject to Prevailing Wage, CCB #

- Required - Detailed scope of work attached in a Word document, Direct Procurement - Quote/Proposal attached

Is this project grant funded: No Yes - Source of Funds: (Provide the relevant procurement requirements from the grant award)

Note: You must submit subrecipient vs. contractor determination if grant funded. **If grant funded, COA MUST have a project number.

AMENDMENT

Purpose of Amendment (check all that apply):

- Time Extension, Revised Scope of Work, Compensation Change

Budget Authority Approval (electronic or written):

Signature: [Handwritten Signature]

Date: []



Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

QUOTE CONFIRMATION

TS PURCHASING,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PBDN187	8/7/2024	EXCC84SEC-3YRS	11239970	\$199,999.26

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
ExaGrid Tiered Backup Storage with Encryption EX84-SEC - NAS server - 192 T Mfg. Part#: EX84-SEC Electronic distribution - NO MEDIA Contract: Oregon IT Hardware VAR Contract (5603)	2	6389671	\$68,093.24	\$136,186.48
ExaGrid Standard Customer Support and Maintenance - extended service agreem Mfg. Part#: EX-84-SEC-3YRMS-S Electronic distribution - NO MEDIA Contract: Oregon IT Hardware VAR Contract (5603)	2	6462354	\$28,311.75	\$56,623.50
ExaGrid 25GbE Dual Port SFP+ Optical Switch Mfg. Part#: EX-25GBE-OPTICAL Contract: Oregon IT Hardware VAR Contract (5603)	2	6609338	\$2,540.17	\$5,080.34
ExaGrid Standard Customer Support and Maintenance - extended service agreem Mfg. Part#: EX25GBEOPTICAL3YRMSS Electronic distribution - NO MEDIA Contract: Oregon IT Hardware VAR Contract (5603)	2	6708167	\$1,054.47	\$2,108.94

SUBTOTAL	\$199,999.26
SHIPPING	\$0.00
SALES TAX	\$0.00
GRAND TOTAL	\$199,999.26

PURCHASER BILLING INFO	DELIVER TO
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Billing Address:
CLACKAMAS COUNTY TECHNOLOGY SERVICE
ACCTS PAYABLE
150 BEAVERCREEK RD
SUITE 419
OREGON CITY, OR 97045-4039
Phone: (503) 655-8322
Payment Terms: Net 30 Days-Govt State/Local

Shipping Address:
CLACKAMAS COUNTY TECHNOLOGY SERVICE
AMY KELLER
1021 COURTHOUSE RD.
OREGON CITY, OR 97045-4039
Phone: (503) 655-8322
Shipping Method: DROP SHIP-GROUND

Please remit payments to:

CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515



Sales Contact Info

Adam Ryan | (866) 682-0927 | adamrya@cdw.com

LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$199,999.26	\$5,659.98/Month	\$199,999.26	\$6,507.98/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

Need Help?



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[Support](#)



[Call 800.800.4239](tel:800.800.4239)

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This order is subject to CDW's Terms and Conditions of Sales and Service Projects at

<http://www.cdw.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager.

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**BEFORE THE BOARD OF COUNTY COMMISSIONERS
OF CLACKAMAS COUNTY, STATE OF OREGON**

In the Matter of Approving
Issuance of Purchase Order for
Purchase of backup cloud storage
and related support and
maintenance



Board Order No. _____

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Whereas, the Clackamas County Board of County Commissioners (the “Board”) has authority to sign all contracts and any amendments or renewals of the same;

Whereas, Oregon Revised Statutes (“ORS”) 279A.200-220 and Local Contract Review Board Rule C-046-0400 permit Clackamas County to purchase goods and services using cooperative contracts;

Whereas, the State of Oregon, through its Department of Administrative Services, established a cooperative contract, contract number 5603, with CDW Government, LLC (CDWG) for the purchase of computer and information technology products;

Whereas, Clackamas County, through its Department of Technology Services, desires to utilize the aforementioned cooperative contract with CDWG to purchase two years of backup cloud storage and related support and maintenance, as detailed in CDWG Quote PBDN187, attached hereto as Exhibit A, for a total of \$199,999.26;

Whereas, the Clackamas County Department of Finance requests authority to purchase the aforementioned goods and services by issuance of a purchase order (“PO”); and

Whereas, a PO is issued directly through the Clackamas County Department of Finance’s management software with no signature required or available;

NOW THEREFORE, the Clackamas County Board of County Commissioners orders as follows:

1. The requested purchase of the aforementioned goods and services from CDWG, in the amount of \$199,999.26, is hereby approved;
2. The Clackamas County Department of Finance is hereby delegated limited authority to issue a PO to purchase the aforementioned goods and services.

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DATED this ____ day of _____, 2024

BOARD OF COUNTY COMMISSIONERS

Chair

Recording Secretary