

# CLACKAMAS COUNTY BOARD OF COUNTY COMMISSIONERS

## Staff Presentation Worksheet

**Presentation Date:** 6/21/11

**Time:** 9:30 a.m.

**Length:** 15 minutes

**Presentation Title:** Purchase of new Election Tally System: Hart InterCivic

**Department:** County Clerk/Elections

**Presenters:** Sherry Hall, County Clerk  
Steve Kindred, Elections Manager

**POLICY QUESTION:** No policy directive requested.

**ISSUE & BACKGROUND:** We previously met with the Board on Tuesday, June 7, 2011 to present information about the Hart InterCivic Tally System and the financial and sustainable benefits it would provide to the County. We are returning today with additional information requested by the BCC regarding the procurement of the Hart InterCivic Election Tally System.

Purchase the Hart InterCivic system for \$278,120 using General Fund dollars.

- County can utilize a cooperative procurement process in tandem with Marion County (currently purchasing this system from Hart); this will simplify the purchase process.
- It's anticipated the Secretary of State's office will reimburse the County up to 96% of the purchase price, using Help America Vote Act funds. The decision for reimbursement will not be made by the SOS prior to purchase of system.
- Actual total purchase price is \$551,396. Hart InterCivic is discounting the purchase price to \$278,120 (49.6% discount) if the purchase decision is made before the end of June, 2011.
- Hart system – compared to present ES&S system – leads to lower election operating costs (savings in programming, printing, sorting and inspection).
- The Hart InterCivic System does not rely on a proprietary hardware solution from the vendor.

**Possibilities:** Depending on the discount received and the reimbursement from the State:

- Purchase made after period when discount is available means no reimbursement from the State; the cost would be \$551,396. The County would recover \$398,528 over the 10 year life of the system as a result of lower operating costs and 'charging back' part of the system costs to various Cities, Districts, etc.

- Purchase made during the period when discount is available, with no reimbursement from State; cost would be \$278,120. County recovers \$278,480 over the 10 year life of the system as a result of lower operating costs and 'charging back' part of the system costs to various Cities, Districts, etc.
- Purchase made during the period when discount is available, State reimburses 96% of cost. Net system cost is \$11,125. County recovers \$139,643 over the 10 year life of the system as a result of lower operating costs and 'charging back' part of the system costs to various Cities, Districts, etc.


**QUESTION PRESENTED FOR CONSIDERATION:** I am requesting that the county make the decision to front the money for this purchase before June 30, 2011. There are benefits to get this decision made as we have pricing incentives before us that we can realize if the decision is made this month.

**OPTIONS AVAILABLE:** See previous Presentation Worksheet.

**RECOMMENDATIONS:** The Clerk's Office recommends the purchase of the Hart InterCivic System for the following reason:

- Aligns with the County's goals to lower the cost of doing business while maintaining a high level of customer service to citizens.
- The County retains options by using "off-the-shelf" hardware available from more than one vendor such as Dell, Hewlett Packard and Kodak and is not restricted from future purchases of parts or service from only one vendor.
- The County retains autonomy to perform its own ballot layout and programming and it provides an annual cost savings of \$61,000.
- Supports the County's Green Initiative by reducing paper usage and waste.
- Raises the level of accountability by promoting security, accuracy, transparency and audit capabilities of the elections process.

**SUBMITTED BY:**

Division Director/Head Approval   
 Department Director/Head Approval  
 County Administrator Approval

For information on this issue or copies of attachments, please contact Sherry Hall@  
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