

**Dan Johnson** Director

DEPARTMENT OF TRANSPORTATION AND DEVELOPMENT

**Development Services Building** 150 Beavercreek Road Oregon City, OR 97045

September 19, 2024

BCC Agenda Date/Item: \_\_\_\_\_

Board of County Commissioners Clackamas County

Approval of a Contract with Metro Presort Inc., for printing and mailing services to the Sustainability & Solid Waste program. Total contract value is \$578,677.67 for 2 years. Funding is through Solid Waste Franchise fees and Metro Regional System fees. No County General Funds are involved.

Previous Board	Request for Consent: 09-17-24				
Action/Review					
Performance	Ensure Safe, Healthy a	Ensure Safe, Healthy and Secure Communities			
Clackamas	Honor, Utilize, Promote	Honor, Utilize, Promote and Invest in our Natural Resources			
Counsel Review	Yes – AN Procurement Yes				
		Review			
Contact Person	Rick Winterhalter	Contact Phone	503-742-4466		

## **EXECUTIVE SUMMARY:**

Clackamas County Sustainability & Solid Waste (SSW) program has regular printing and mailing needs to fulfill state and local requirements. Since 2019, SSW has solicited vendors to print and mail at least one postcard annually to all residential, multifamily and commercial addresses within Clackamas County to meet the requirements set forth in Oregon's Opportunity to Recycle Act. Other regular printing and mailing requirements include, but are not limited to, Trash Talk, waste reduction mailers, and other outreach and educational materials. Previously this information would appear in the quarterly ClackCo Service Guide, but with the printing moving from quarterly to once per year, it now requires SSW to use a vendor for printing their educational postcards and mailers.

Clackamas County staff will complete the design of all postcards and mailers.

**PROCUREMENT PROCESS:** 

The approval of the purchase is being requested under Local Contract Review Board Rule C-046-0400, Authority for Cooperative For Filing Use Only

Procurements. The purchase will be made using Portland Community College Cooperative Contract #C001144 with Metro Presort, Inc. for the printing and postage cost of educational postcards and mailers.

## **RECOMMENDATION:**

Staff respectfully recommends that the Board of County Commissioners approve contract #15022 with Metro Presort Inc. for the printing and mailing requirements of the Sustainability & Solid Waste program.

Respectfully submitted,

Dan Johnson

Dan Johnson, Director Department of Transportation & Development



### CLACKAMAS COUNTY GOODS AND SERVICES CONTRACT Contract #15022

This Goods and Services Contract (this "Contract") is entered into between **Metro Presort, Inc.**, ("Contractor"), and Clackamas County, a political subdivisions of the State of Oregon ("County"), on behalf of its Department of Transportation and Development, for the purposes of printing and mailing recycle and waste reduction material to the community. This Contract is purchased against Cooperative Contract with Portland Community College #C001144.

## ARTICLE I.

- 1. Effective Date and Duration. This Contract shall become effective upon signature of both parties and shall remain in effect until June 30, 2026 or until completion of all obligations provided herein, whichever is later.
- 2. Scope of Work. The Contractor shall provide the goods and services identified in Exhibit A (the "Work"), attached hereto and incorporated by reference herein. Work shall be performed in accordance with a schedule approved by the County.
- 3. Consideration. The County agrees to pay Contractor, from available and authorized funds, a sum not to exceed Five Hundred Seventy-Eight Thousand Six Hundred Seventy-Seven dollars and Sixty-Seven Cents (\$578,677.67), for performing the Work required by this Contract. Consideration rates are on a time and materials basis in accordance with the rates and costs specified in Exhibit A. If any interim payments to Contractor are made, such payments shall be made only in accordance with the schedule and requirements in Exhibit A.
- 4. Invoices and Payments. Unless otherwise specified, Contractor shall submit monthly invoices for Work performed. Invoices shall describe all Work performed with particularity, by whom it was performed, and shall itemize and explain all expenses for which reimbursement is claimed. The invoices shall include the total amount billed to date by Contractor prior to the current invoice. If Contractor fails to present invoices in proper form within sixty (60) calendar days after the end of the month in which the services were rendered, Contractor waives any rights to present such invoice thereafter and to receive payment therefor. Payments shall be made to Contractor within forty-five (45) days following the County's review and approval of invoices submitted by Contractor. Contractor shall not submit invoices for, and the County will not be obligated to pay, any amount in excess of the maximum compensation amount set forth above. If this maximum compensation amount is increased by amendment of this Contract, the amendment must be fully effective before Contractor performs Work subject to the amendment. Payment information will be reported to the Internal Revenue Service ("IRS") under the name and taxpayer ID number submitted. (See I.R.S. 1099 for additional instructions regarding taxpayer ID numbers.) Information not matching IRS records will subject Contractor payments to backup withholding.

Invoices shall reference the above Contract Number and be submitted to: TBeseda@clacakamas.us

5. Travel Expense Reimbursement. Authorized: Yes No If travel expense reimbursement is authorized in this Contract, such expenses shall only be reimbursed at the rates in the County Contractor Travel Reimbursement Policy, hereby incorporated by reference, in effect at the time of the expense is incurred. 6. Contract Documents. This Contract consists of the following documents which are listed in descending order of precedence and are attached and incorporated by reference, this Contract, and Exhibit A.

### 7. Contractor and County Contacts.

Contractor Administrator: Vaune Kemp	County Administrator: Rick Winterhalter
Phone: 503-224-7230	Phone: 503.351.4466
Email: VKemp@metropresort.com	Email: <u>Rickw@clackamas.us</u>

Please include Brad at bbarton@metropresort.com on communications.

# ARTICLE II.

- 1. Access to Records. Contractor shall maintain books, records, documents, and other evidence, in accordance with generally accepted accounting procedures and practices, sufficient to reflect properly all costs of whatever nature claimed to have been incurred and anticipated to be incurred in the performance of this Contract. County and their duly authorized representatives shall have access to the books, documents, papers, and records of Contractor, which are directly pertinent to this Contract for the purpose of making audit, examination, excerpts, and transcripts. Contractor shall maintain such books and records for a minimum of six (6) years, or such longer period as may be required by applicable law, following final payment and termination of this Contract, whichever date is later.
- 2. Availability of Funds. Any continuation or extension of this Contract after the end of the fiscal period in which it is written is contingent on a new appropriation for each succeeding fiscal period sufficient to continue to make payments under this Contract, as determined by the County in its sole administrative discretion.
- **3.** Captions. The captions or headings in this Contract are for convenience only and in no way define, limit, or describe the scope or intent of any provisions of this Contract.
- 4. Compliance with Applicable Law. Contractor shall comply with all applicable federal, state and local laws, regulations, executive orders, and ordinances, as such may be amended from time to time.
- 5. Governing Law. This Contract, and all rights, obligations, and disputes arising out of it, shall be governed and construed in accordance with the laws of the State of Oregon and the ordinances of Clackamas County without regard to principles of conflicts of law. Any claim, action, or suit between County and Contractor that arises out of or relates to the performance of this Contract shall be brought and conducted solely and exclusively within the Circuit Court for Clackamas County, for the State of Oregon. Provided, however, that if any such claim, action, or suit may be brought in a federal forum, it shall be brought and conducted solely and exclusively and exclusively within the United States District Court for the District of Oregon. In no event shall this section be construed as a waiver by the County of any form of defense or immunity, whether sovereign immunity, governmental immunity, immunity based on the Eleventh Amendment to the Constitution of the United States or otherwise, from any claim or from the jurisdiction of any court. Contractor, by execution of this Contract, hereby consents to the personal jurisdiction of the courts referenced in this section.
- 6. Hazard Communication. Contractor shall notify County prior to using products containing hazardous chemicals to which County employees may be exposed, which includes any hazardous, toxic, or dangerous substance, waste, or material that is the subject of environmental protection legal requirements or that becomes regulated under any applicable local, state or federal law, including but not limited to the items listed in the United States Department of Transportation Hazardous Materials Table (49 CFR §172.101) or designated as hazardous substances by Oregon Administrative Rules, Chapter 437, or the United States Environmental Protection Agency (40 CFR Part 302), and any

amendments thereto. Upon County's request, Contractor shall immediately provide Safety Data Sheets for the products subject to this provision.

7. **Responsibility for Damages; Indemnity.** Contractor shall be responsible for all damage to property, injury to persons, and loss, expense, inconvenience, and delay which may be caused by, or result from, any act, omission, or neglect of Contractor, its subcontractors, agents, or employees. The Contractor agrees to indemnify and defend the County, and its officers, elected officials, agents, and employees, from and against all claims, actions, losses, liabilities, including reasonable attorney and accounting fees, and all expenses incidental to the investigation and defense thereof, arising out of or based upon Contractor's acts or omissions in performing under this Contract.

However, neither Contractor nor any attorney engaged by Contractor shall defend the claim in the name of County, purport to act as legal representative of County, or settle any claim on behalf of County, without the approval of the Clackamas County Counsel's Office. County may assume its own defense and settlement at its election and expense.

- 8. Independent Contractor Status. The service(s) to be rendered under this Contract are those of an independent contractor. Although the County reserves the right to determine (and modify) the delivery schedule for the Work to be performed and to evaluate the quality of the completed performance, County cannot and will not control the means or manner of Contractor's performance. Contractor is responsible for determining the appropriate means and manner of performing the Work. Contractor is not to be considered an agent or employee of County for any purpose, including, but not limited to: (A) The Contractor will be solely responsible for payment of any Federal or State taxes required as a result of this Contract; and (B) This Contract is not intended to entitle the Contractor to any benefits generally granted to County employees, including, but not limited to, vacation, holiday and sick leave, other leaves with pay, tenure, medical and dental coverage, life and disability insurance, overtime, Social Security, Workers' Compensation, unemployment compensation, or retirement benefits.
- **9. Insurance.** Contractor shall secure at its own expense and keep in effect during the term of the performance under this Contract the insurance required and minimum coverage indicated below. The insurance requirement outlined below do not in any way limit the amount of scope of liability of Contractor under this Contract. Contractor shall provide proof of said insurance and name the County as an additional insured on all required liability policies. Proof of insurance and notice of any material change should be submitted to the following address: Clackamas County Procurement Division, 2051 Kaen Road, Oregon City, OR 97045 or procurement@clackamas.us.

**Required - Workers Compensation**: Contractor shall comply with the statutory workers' compensation requirements in ORS 656.017, unless exempt under ORS 656.027 or 656.126.

Required – Commercial General Liability: Combined single limit, or the equivalent, of not less than \$1,000,000 per occurrence, with an annual aggregate limit of \$2,000,000 for Bodily Injury and Property Damage.

**Required** – **Professional Liability**: Combined single limit, or the equivalent, of not less than \$1,000,000 per claim, with an annual aggregate limit of \$2,000,000 for damages caused by error, omission or negligent acts.

**Required – Automobile Liability**: Combined single limit, or the equivalent, of not less than \$1,000,000 per accident for Bodily Injury and Property Damage.

The policies shall be primary insurance as respects to the County. Any insurance or self-insurance maintained by the County shall be excess and shall not contribute to it. Any obligation that County agree to a waiver of subrogation is hereby stricken.

- 10. Limitation of Liabilities. This Contract is expressly subject to the debt limitation of Oregon counties set forth in Article XI, Section 10, of the Oregon Constitution, and is contingent upon funds being appropriated therefore. Any provisions herein which would conflict with law are deemed inoperative to that extent. Except for liability arising under or related to Article II, Section 14 or Section 21, neither party shall be liable for (i) any indirect, incidental, consequential or special damages under this Contract or (ii) any damages of any sort arising solely from the termination of this Contact in accordance with its terms.
- 11. Notices. Except as otherwise provided in this Contract, any required notices between the parties shall be given in writing by personal delivery, email, or mailing the same, to the Contract Administrators identified in Article 1, Section 6. If notice is sent to County, a copy shall also be sent to: Clackamas County Procurement, 2051 Kaen Road, Oregon City, OR 97045, or procurement@clackamas.us. Any communication or notice so addressed and mailed shall be deemed to be given five (5) days after mailing, and immediately upon personal delivery, or within 2 hours after the email is sent during County's normal business hours (Monday Thursday, 7:00 a.m. to 6:00 p.m.) (as recorded on the device from which the sender sent the email), unless the sender receives an automated message or other indication that the email has not been delivered.

### 12. Reserved.

- 13. Representations of Warranties. Contractor represents and warrants the following:
  - A. Contractor has the power and authority to enter into and perform this Contract;
  - **B.** This Contract, when executed and delivered, shall be a valid and binding obligation of Contractor enforceable in accordance with its terms;
  - **C.** Contractor shall, at all times during the term of this Contract, be qualified, professionally competent, and duly licensed to perform the Work;
  - **D.** Contractor is an independent contractor as defined in ORS 670.600.

If providing goods, all goods provided by Contractor under this Contract shall meet all standards and specifications set forth in Exhibit A, that the goods shall be merchantable, and shall be fit for County's intended use, described in Exhibit A. As necessary, the County agrees to provide Contractor reasonable access to the goods for purposes of repair or replacement under this warranty. Failure of Contractor to promptly correct problems pursuant to this warranty shall be deemed a material breach of this Contract.

**E.** If providing services, the services provided by Contractor under this Contract will be performed in a workmanlike manner and in accordance with the highest professional standards.

The warranties set forth in this section are in addition to, and not in lieu of, any other warranties provided.

#### 14. Delivery and Inspections.

**A.** All deliveries shall be F.O.B. destination with all transportation and handing charges paid by the Contractor, unless specified otherwise in this Contract. Responsibility and liability for loss or damage shall remain with the Contractor until final inspection and acceptance, when responsibility shall pass to the County except as to latent defects, fraud and Contractor's warranty obligations.

- **B.** Goods furnished under this Contract will be subject to inspection and test by the County at times and places determined by the County in its sole discretion. If the County finds the goods furnished to be incomplete or not in compliance with the Contract, the County, in its sole discretion, may either reject the goods, require Contractor to correct any defects without charge, or negotiate with Contractor to sell the goods to the County at a reduced price. If Contractor is unable or refuses to cure any defects within a time deemed reasonable by the County, the County may reject the goods, terminate the Contract, and pursue any and all rights and remedies available to County at law, in equity, or under this Contract. Nothing in this paragraph shall in any way affect or limit the County's rights as a buyer, including the rights and remedies relating to rejection under ORS 72.6020 and revocation of acceptance under ORS 72.6080.
- **15. Survival** All rights and obligations shall cease upon termination or expiration of this Contract, except for the rights and obligations set forth in Article II, Sections 1, 5, 6, 7, 10, 12, 13, 15, 16, 17, 18, 21, 22, 23, 27, and 31, and all other terms and conditions which by their context are intended to survive termination of this Contract.
- **16.** Severability. If any term or provision of this Contract is declared by a court of competent jurisdiction to be illegal or in conflict with any law, the validity of the remaining terms and provisions shall not be affected, and the rights and obligations of the parties shall be construed and enforced as if the Contract did not contain the particular term or provision held to be invalid.
- 17. Subcontractors and Assignments. Contractor shall not enter into any subcontracts for any of the work required by this Contract, or assign or transfer any of its interest in this Contract by operation of law or otherwise, without obtaining prior written approval from the County. In addition to any provisions the County may require, Contractor shall include in any permitted subcontract under this Contract a requirement that the subcontractor be bound by this section and Article II, Sections 1, 7, 8, 13, 22, and 31, as if the subcontractor were the Contractor. County's consent to any subcontract shall not relieve Contractor of any of its duties or obligations under this Contract.
- **18.** Successors in Interest. The provisions of this Contract shall be binding upon and shall inure to the benefit of the parties hereto, and their respective authorized successors and assigns.
- **19. Tax Compliance and Certifications.** The Contractor shall comply with all federal, state and local laws, regulation, executive orders and ordinances applicable to this Contract. Contractor represents and warrants that it has complied, and will continue to comply throughout the duration of this Contract and any extensions, with all tax laws of this state or any political subdivision of this state, including but not limited to ORS 305.620 and ORS chapters 316, 317, and 318. Any violation of this section shall constitute a material breach of this Contract and shall entitle County to terminate this Contract, to pursue and recover any and all damages that arise from the breach and the termination of this Contract, and to pursue any or all of the remedies available under this Contract or applicable law.
- **20. Termination.** This Contract may be terminated for the following reasons: (A) by mutual agreement of the parties or by the County (i) for convenience upon thirty (30) days written notice to Contractor, or (ii) at any time the County fails to receive funding, appropriations, or other expenditure authority as solely determined by the County; or (B) if contractor breaches any Contract provision or is declared insolvent, County may terminate after thirty (30) days written notice with an opportunity to cure.

Upon receipt of written notice of termination from the County, Contractor shall immediately stop performance of the Work. Upon termination of this Contract, Contractor shall deliver to County all documents, Work Product, information, works-in-progress and other property that are or would be deliverables had the Contract Work been completed. Upon County's request, Contractor shall

surrender to anyone County designates, all documents, research, objects or other tangible things needed to complete the Work.

- **21. Remedies.** If terminated by the County due to a breach by the Contractor, then the County shall have any remedy available to it at law, in equity, or under this Contract including, but not limited to, any remedy available under ORS Chapter 72. If this Contract is terminated for any other reason, Contractor's sole remedy is payment for the goods and services delivered and accepted by the County, less any setoff to which the County is entitled.
- **22.** No Attorney Fees. In the event any arbitration, action or proceeding, including any bankruptcy proceeding, is instituted to enforce any term of this Contract, each party shall be responsible for its own attorneys' fees and expenses.
- **23.** No Third Party Beneficiaries. County and Contractor are the only parties to this Contract and are the only parties entitled to enforce its terms. Nothing in this Contract gives, is intended to give, or shall be construed to give or provide any benefit or right, whether directly, indirectly or otherwise, to third persons unless such third persons are individually identified by name herein and expressly described as intended beneficiaries of the terms of this Contract.
- **24. Time is of the Essence.** Contractor agrees that time is of the essence in the performance of this Contract.
- **25.** Foreign Contractor. If the Contractor is not domiciled in or registered to do business in the State of Oregon, Contractor shall promptly provide to the Oregon Department of Revenue and the Secretary of State, Corporate Division, all information required by those agencies relative to this Contract. The Contractor shall demonstrate its legal capacity to perform these services in the State of Oregon prior to entering into this Contract.
- **26.** Force Majeure. Neither County nor Contractor shall be held responsible for delay or default caused by fire, terrorism, riot, acts of God, or war where such cause was beyond, respectively, County's or Contractor's reasonable control. Contractor shall, however, make all reasonable efforts to remove or eliminate such a cause of delay or default and shall upon the cessation of the cause, diligently pursue performance of its obligations under this Contract.
- **27. Waiver.** The failure of County to enforce any provision of this Contract shall not constitute a waiver by County of that or any other provision.
- **28.** Public Contracting Requirements. Pursuant to the public contracting requirements contained in Oregon Revised Statutes ("ORS") Chapter 279B.220 through 279B.235, Contractor shall:
  - a. Make payments promptly, as due, to all persons supplying to Contractor labor or materials for the prosecution of the work provided for in the Contract.
  - b. Pay all contributions or amounts due the Industrial Accident Fund from such Contractor or subcontractor incurred in the performance of the Contract.
  - c. Not permit any lien or claim to be filed or prosecuted against County on account of any labor or material furnished.
  - d. Pay the Department of Revenue all sums withheld from employees pursuant to ORS 316.167.
  - e. As applicable, the Contractor shall pay employees for work in accordance with ORS 279B.235, which is incorporated herein by this reference. The Contractor shall comply with the prohibitions set forth in ORS 652.220, compliance of which is a material element of this Contract, and failure to comply is a breach entitling County to terminate this Contract for cause.

f. If the Work involves lawn and landscape maintenance, Contractor shall salvage, recycle, compost, or mulch yard waste material at an approved site, if feasible and cost effective.

#### 29. Reserved.

#### 30. Reserved.

- **31. Merger.** This Contract constitutes the entire agreement between the parties with respect to the subject matter referenced herein. There are no understanding, agreements, or representations, oral or written, not specified herein regarding this Contract. Contractor, by the signature hereto of its authorized representative, acknowledges having read and understood this contract and Contractor agrees to be bound by its terms and conditions.
- **32. Execution and Counterparts.** This Contract may be executed in several counterparts (electronic or otherwise), each of which shall be an original, all of which shall constitute the same instrument.
- **33.** Amendment. This Contract may only be modified in writing signed by the parties.

By their signatures below, the parties to this Contract agree to the terms, conditions, and content expressed herein.

Metro Presort, Inc. 3506 NW 35th Ave Portland OR 97210 Brad Barton	9/3/2024	Clackamas County	
Authonzen Signature	Date	Chair	Date
Brad Barton	President		
Name / Title (Printed)		Recording Secretary	
157093-14			
Oregon Business Registry #		APPROVED AS TO FORM	
DBC/Oregon		LAY	09/03/2024
Entity Type / State of Format	ion	County Counsel	Date

## EXHIBIT A SCOPE OF WORK

- Print and Mail services for FY 24-25 and FY 25-26 (July 1-June 30)
- Annual print and mail projects will help us meet local and state requirements and include, but are not limited to:
  - 1. Recycle postcard
    - 6"x9" or smaller (unless other, more economical, formatting options become available)
    - Printing
      - Full color
      - Double-sided printing on 100# Matte Cover (recycled content)
      - Trimmed to bleed
    - Mailing
      - Postage: All residential, multifamily, and commercial addresses within Clackamas County, including within all cities (approx. 185k in 2023)
      - Address to Postal Customer
    - All overprints to be provided to Clackamas County Sustainability and Solid Waste
  - 2. Waste reduction postcard (same specs as recycle postcard)
  - 3. Tri-fold Mailer
    - 8.5"x11" tri-fold self-mailer with tabs
    - Printing
      - Full color
      - Double-sided printing (recycled content)
    - Mailing
      - Postage: All residential, multifamily, and commercial addresses within Clackamas County, including within all cities
      - Address to Postal Customer
    - All overprints to be provided to ClackCo SSW
  - 4. 4pg Mailer
    - *11"x17" half-fold self-mailer with tabs*
    - Printing, mailing, and overprints same as tri-fold mailer
  - 5. *Alternative similar projects (not to exceed to cost of those noted above)*

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## **VENDOR'S QUOTE**



3506 NW 35th Portland, OR 97210 ph 503.224.7230 fx 503.224.5952 www.metropresort.com

### CLACKAMAS COUNTY SUSTAINABILITY & SOLID WASTE

July 26, 2024 Reference PCC Contract: C 001144

Hi Tenille,

To accompany this letter of summary, I've also included the individual estimates with the breakdown in services and postage.

### 2024/2025

Recycle Card 6x9 188,500 mailed Carrier Route Standard Mail All materials contain recycled content Ref Estimate **59541** Postage Estimate: \$40,527.50 Services Estimate: \$19,499.00 **Total: \$60,026.50** 

Waste Reduction Card 6x9 188,500 mailed Carrier Route Standard Mail All materials contain recycled content Ref Estimate **59541** Postage Estimate: \$40,527.50 Services Estimate: \$19,499.00 **Total: \$60,026.50** 

Half Fold Mailer 8.5 x 11 folded to 5.5 x 8.5 188,500 mailed Carrier Route Standard Mail All materials contain recycled content Ref Estimate **59543** Postage Estimate: \$40,527.50 Services Estimate: \$20,273.00 **Total: \$60,800.50** 

4 Page Mailer 11x17 folded to 5.5 x 8.5 188,500 mailed Carrier Route Standard Mail All materials contain recycled content Ref Estimate **59544** Postage Estimate: \$40,527.50 Services Estimate: \$30,640.50 **Total: \$71,168.00** 

\*\*\* Note there could be a postal rate case that would increase postage rates in January 2025. Postage rate increases have been occurring each January and July.



3506 NW 35th Portland, OR 97210 ph 503.224.7230 fx 503.224.5952 www.metropresort.com

To account for potential postage rate increases and inflation, the following estimates have been adjusted for 12% inflation price adjustments as well as 6% adjustments to the distribution list totals in Clackamas County.

## 2025/2026

Recycle Card 6x9 199,810 mailed Carrier 40 Standard Mail All materials contain recycled content Ref Estimate 59556 Postage Estimate: \$48,154.21 Services Estimate: \$23,173.86 **Total: \$71,328.07** 

Waste Reduction Card 6x9 199,810 mailed Carrier Route Standard Mail All materials contain recycled content Ref Estimate 59556 Postage Estimate: \$48,154.21 Services Estimate: \$23,173.86 **Total: \$71,328.07** 

Half Fold Mailer 8.5 x 11 folded to 5.5 x 8.5 199,810 mailed Carrier Route Standard Mail All materials contain recycled content Ref Estimate 59558 Postage Estimate: \$48,154.21 Services Estimate: \$23,973.10 Total: \$72,127.31

4 Page Mailer 11x17 folded to 5.5 x 8.5 199,810 mailed Carrier Route Standard Mail All materials contain recycled content Ref Estimate 59559 Postage Estimate: \$48,154.21 Services Estimate: \$36,161.51 **Total: \$84,315.72** 

Thank you for your time. We look forward to continuing our business relationship with you.

Sincerely,

Vaune Kemp

VAUNE KEMP | VP Account Manager O: 503.224.7230 | D: 503.852.2143 | Fax: 503.224.5952 3506 NW 35TH, Portland, OR 97210 www.metropresort.com

Estimate #: 59543 Est Date: 7/25/2024 CustCode: 16881

#### MetroPresort, Inc. - 3506 NW 35th Ave - Portland, OR 97210-Phone: (503) 224-7230 Fax: (503) 224-5952

CUSTOMER INFO			JOB INFO	E	stimate # 59543
Attn: Tenille Beseda Fillwock Clackamas Co Purchasing/Finance 2051 Kaen Road Oregon City OR 97045			Vaune Kemp turation Clack Co alf fold	189K 8.5 x 11	
Phone: (971) 8	304-5462 <b>Fa</b>	x:	Data Due:	Pstg \$	Due:
Terms:			Material Due:	Drop I	Date:
Qty	Description			Unit Price	Ext Price
Data Process	ing				
	Data Processing -	Make Facing slips and	tags	125.00000	\$125.00
				SubTotal:	\$125.00
Fulfillment					
188500	Hand Sort - Count tags as per route	t into bundles of 100, add list.	d facing tags and tray	0.03100	\$5,843.50
	0			SubTotal:	\$5,843.50
Setup					
188500	Printing - 70# unc	oated text Recycled cor	ntent 4/4 Half Fold	0.06700	\$12,629.50
	Mailing List -			1675.00000	\$1,675.00
				SubTotal:	\$14,304.50
Digital Print					
	Setup & cut tags a	and facing slips -		0.00000	\$0.00
	B/W Print facing s	slips & tags -		0.00000	\$0.00
				<u>SubTotal:</u>	\$0.00
Postage					
Std Auto ECR Satura	ation Ltr. DSCF	188,500	0oz.	\$0.215	\$40,527.50
			Post	age Sub Total:I	\$40,527.50
*Postage must be r	eceived 24 hours i	n advance of mail dat	9	Postage:11	\$40,527.50
•		is subject to change		Incl. Postage:	\$60,800.50

Sub Total:	\$20,273.00
Tax:	\$0.00
Total Services:	\$20,273.00

CUSTOMER INFO	JOB INFO	<b>Estimate</b> # 59543
Attn: Tenille Beseda Fillwock Clackamas Co Purchasing/Finance	Account Rep: Vaune Email:	Kemp
2051 Kaen Road Oregon City OR 97045	Job Name: Saturation half fold	Clack Co 189K 8.5 x 11
Phone: (971) 804-5462 Fax: Terms:	Data Due: Material Due:	Pstg \$ Due: Drop Date:
Qty Description	Un	it Price Ext Price

Estimate #: 59541 Est Date: 7/24/2024 CustCode: 16881

#### MetroPresort, Inc. - 3506 NW 35th Ave - Portland, OR 97210-Phone: (503) 224-7230 Fax: (503) 224-5952

CUSTOMER INF	0		JOB INF	<b>0</b>	E	stimate # 59541
	Beseda Fillwock			<b>it Rep:</b> Va	une Kemp	
2051 Kaen R	o Purchasing/Fina	ance	Email:	0.1		40014.0.0
Oregon City (			JOD Nai	me: Satur	ation Clack Co	o 189K 6x9 car
	) 804-5462 <b>Fa</b>	<i>.</i>	Data Du	ie:	Pstg \$	Due:
Terms:	) 004-0402 Fax		Materia	-	Drop	
Qty	Description				Unit Price	Ext Price
Data Proces	-					
1	•	Make Facing slips and	tags		125.00000	\$125.00
	Ű	0 1	0		SubTotal:	\$125.00
Fulfillment						
188500	Hand Sort - Count tags as per route li	into bundles of 100, ac st.	dd facing tags a	and tray	0.03100	\$5,843.50
					SubTotal:	\$5,843.50
Setup						
188500	Printing - 100# dull	cover 4/4 recycled co	ontent		0.06300	\$11,875.50
1	Mailing List -				1655.00000	\$1,655.00
					SubTotal:	\$13,530.50
Digital Print						
1	Setup & cut tags a	nd facing slips -			0.00000	\$0.00
1	B/W Print facing sli	ps & tags -			0.00000	\$0.00
					SubTotal:	\$0.00
Postage						
Std Auto ECR Satu	uration Ltr. DSCF	188,500	0 oz	<u>.</u>	\$0.215	\$40,527.50
				Postage	Sub Total:	\$40,527.50
Postage must be	received 24 hours in	advance of mail dat	te		Sub Total:	\$19,499.00
•	valid for 30 days and i				Tax:	\$0.00
on review of 'live	data and material			Tota	al Services:	\$19,499.00
					Postage:	\$40,527.50
				Total Inc	I. Postage:	\$60,026.50

Total Services:	\$19,499.00
Postage:	\$40,527.50
Total Incl. Postage:	\$60,026.50

CUSTOMER INFO	JOB INFO	Estimate # 59541
Attn: Tenille Beseda Fillwock	Account Rep: Vaune	e Kemp
Clackamas Co Purchasing/Finance	Email:	
2051 Kaen Road Oregon City OR 97045	Job Name: Saturation	on Clack Co 189K 6x9 card
<b>Phone:</b> (971) 804-5462 <b>Fax:</b>	Data Due:	Pstg \$ Due:
Terms:	Material Due:	Drop Date:
Qty Description	U	nit Price Ext Price

Estimate #: 59544 Est Date: 7/25/2024 CustCode: 16881

#### MetroPresort, Inc. - 3506 NW 35th Ave - Portland, OR 97210-Phone: (503) 224-7230 Fax: (503) 224-5952

CUSTOMER IN	FO		JOB INFO	E	Estimate # 59544
Attn: Tenille	Beseda Fillwock		Account R	<b>ep:</b> Vaune Kemp	
Clackamas (	Co Purchasing/Fin	ance	Email:		
2051 Kaen F	Road		Job Name:	Saturation Clack C	o 189K 11x17
Oregon City	OR 97045			quarter fold	
Phone: (971	1) 804-5462 <b>Fa</b> x	x:	Data Due:	-	\$ Due:
Terms:			Material Du	le: Drop	Date:
Qty	Description			Unit Price	Ext Price
Data Proce	ssing				
1	Data Processing -	Make Facing slips and	d tags	125.00000	\$125.00
				SubTotal:	\$125.00
Fulfillment					
88500	Hand Sort - Count tags as per route li	into bundles of 50, ad st.	d facing tags and tra	ay 0.03600	\$6,786.00
				<u>SubTotal:</u>	\$6,786.00
Setup					
188500	Printing - 70# unco fold	pated text Recycled co	ontent 4/4 11x17 q	uarter 0.11700	\$22,054.50
1	Mailing List -			1675.00000	\$1,675.00
				SubTotal:	\$23,729.50
Digital Prin	t				
l	Setup & cut tags a	nd facing slips -		0.00000	\$0.00
I	B/W Print facing sl	ips & tags -		0.00000	\$0.00
				SubTotal:	\$0.00
Postage					
•	turation Ltr. DSCF	188,500	0 oz.	\$0.215	\$40,527.50
			Po	ostage Sub Total:	\$40,527.50
Postage must be	e received 24 hours in	advance of mail da	ite	Sub Total:	\$30,640.50
-	valid for 30 days and			Tax:	\$0.00
on review of 'liv	e' data and material			Total Services:	\$30,640.50
				Postage:	\$40,527.50
			То	otal Incl. Postage:	\$71,168.00

CUSTOMER INFO	JOB INFO Estimate # 59544	ł
Attn: Tenille Beseda Fillwock Clackamas Co Purchasing/Finance	Account Rep: Vaune Kemp Email:	
2051 Kaen Road Oregon City OR 97045	Job Name: Saturation Clack Co 189K 11x17 quarter fold	
Phone: (971) 804-5462 Fax: Terms:	Data Due:Pstg \$ Due:Material Due:Drop Date:	
Qty Description	Unit Price Ext Price	

Estimate #: 59556 Est Date: 7/26/2024 CustCode: 16881

#### MetroPresort, Inc. - 3506 NW 35th Ave - Portland, OR 97210-Phone: (503) 224-7230 Fax: (503) 224-5952

CUSTOMER IN	IFO		JOB INFO		Estimate # 59556
		ance	Email:	<b>ep:</b> Vaune Kemp : 2026 Clack Co 200	0K 6x9 card
0 1	1) 804-5462 <b>Fax</b>	-	Data Due:	Pstq	\$ Due:
Terms:	1)004-0402 104		Material D	•	Date:
Qty	Description			Unit Price	Ext Price
Data Proce	essing				
1	Data Processing - N	Aake Facing slips and t	ags	140.00000	\$140.00
				<u>SubTotal:</u>	\$140.00
Fulfillment				_	
199810	Hand Sort - Count i tags as per route lis	nto bundles of 100, ado st.	d facing tags and	tray 0.03500	\$6,993.35
				<u>SubTotal:</u>	\$6,993.35
Setup					
199810	Printing - 100# dull	cover 4/4 recycled con	itent	0.07100	\$14,186.51
1	Mailing List -			1854.00000	\$1,854.00
				<u>SubTotal:</u>	\$16,040.51
Digital Prir	nt				
1	Setup & cut tags an	nd facing slips -		0.00000	\$0.00
1	B/W Print facing sli	ps & tags -		0.00000	\$0.00
				<u>SubTotal:</u>	\$0.00
Postage					
Std Auto ECR Sa	aturation Ltr. DSCF	199,810	0 oz.	\$0.241	\$48,154.21
			Р	ostage Sub Total:	\$48,154.21
Postage must h	be received 24 hours in	advance of mail date	,	Sub Total:	\$23,173.86
Postage must be received 24 hours in advance of mail date This estimate is valid for 30 days and is subject to change ba			Tax:	\$0.00	
	/e' data and material			Total Services:	\$23,173.86
				Postage:	\$48,154.21
			1		

\$71,328.07

Total Incl. Postage:

CUSTOMER INFO	JOB INFO	Estimate # 59556		
Attn: Tenille Beseda Fillwock		Account Rep: Vaune Kemp		
Clackamas Co Purchasing/Finance	Email:			
2051 Kaen Road Oregon City OR 97045	Job Name: 2026 Clack Co	200K 6x9 card		
<b>Phone:</b> (971) 804-5462 <b>Fax:</b>	Data Due: Ps	stg \$ Due:		
Terms:	Material Due: Di	rop Date:		
Qty Description	Unit Pric	ce Ext Price		

Estimate #: 59558 Est Date: 7/26/2024 CustCode: 16881

#### MetroPresort, Inc. - 3506 NW 35th Ave - Portland, OR 97210-Phone: (503) 224-7230 Fax: (503) 224-5952

CUSTOMER INFO		JOB INF	0	E	stimate # 59558
Attn: Tenille Beseda Fillwock Clackamas Co Purchasing/Fir 2051 Kaen Road Oregon City OR 97045	nance	Email:	t Rep: Vaune ne: 2026 Cla fold	·	K 8.5x11 half
0	ax:	Data Du	e:	Pstg \$	Due:
Terms:		Material	Due:	Drop	Date:
Qty Description		1	U	nit Price	Ext Price
Data Processing					
Data Processing	- Make Facing slips and ta	ags		140.00000	\$140.00
				SubTotal:	\$140.00
Fulfillment					
	Hand Sort - Count into bundles of 100, add facing tags and tray tags as per route list.		ind tray	0.03500	\$6,993.35
				SubTotal:	\$6,993.35
Setup					
199810 Printing - 70# Tex content	Printing - 70# Text 8.5x11 half fold to 5.5 x 8.5 4/4 recycled content		cled	0.07500	\$14,985.75
Mailing List -			1	854.00000	\$1,854.00
				SubTotal:	\$16,839.75
Digital Print					
Setup & cut tags	and facing slips -			0.00000	\$0.00
B/W Print facing s	slips & tags -			0.00000	\$0.00
				<u>SubTotal:</u>	\$0.00
Postage					
Std Auto ECR Saturation Ltr. DSCF	199,810	0 oz.		\$0.241	\$48,154.21
			Postage St	ub Total:	\$48,154.21
*Postage must be received 24 hours in advance of mail date *This estimate is valid for 30 days and is subject to change based on review of 'live' data and material <b>To</b>		Sı	ub Total:	\$23,973.10	
			Tax:	\$0.00	
		Total S	ervices:	\$23,973.10	
			F	Postage:	\$48,154.21

\$72,127.31

Total Incl. Postage:

CUSTOMER INFO	JOB INFO	<b>Estimate #</b> 59558	
Attn: Tenille Beseda Fillwock	Account Rep: Vaun	e Kemp	
Clackamas Co Purchasing/Finance	Email:	Email:	
2051 Kaen Road Oregon City OR  97045	Job Name: 2026 C fold	Job Name: 2026 Clack Co 200K 8.5x11 half fold	
Phone: (971) 804-5462 Fax:	Data Due:	Pstg \$ Due:	
Terms:	Material Due:	Drop Date:	
Qty Description	ι	Jnit Price Ext Price	

Estimate #: 59559 Est Date: 7/26/2024 CustCode: 16881

#### MetroPresort, Inc. - 3506 NW 35th Ave - Portland, OR 97210-Phone: (503) 224-7230 Fax: (503) 224-5952

CUSTOMER INF	0		JOB INFO	I	Estimate # 59559
		ance	Email:	<b>Rep:</b> Vaune Kemp : 2026 Clack Co 200 fold	)K 11x17 quarte
Phone: (971)	) 804-5462 <b>Fax</b>	c	Data Due:	Pstg	\$ Due:
Terms:	,		Material D	ue: Drop	Date:
Qty	Description			Unit Price	Ext Price
Data Proces	sing				
1	Data Processing - I	Make Facing slips and t	ags	140.00000	\$140.00
				SubTotal:	\$140.00
Fulfillment					
199810			ray 0.04000	\$7,992.40	
				SubTotal:	\$7,992.40
Setup					
199810	Printing - 70# Text content	Printing - 70# Text 11x17 quarter fold to 5.5 x 8.5 4/4 recycled content		cled 0.13100	\$26,175.11
1	Mailing List -			1854.00000	\$1,854.00
				<u>SubTotal:</u>	\$28,029.11
Digital Print					
1	Setup & cut tags ar	nd facing slips -		0.00000	\$0.00
1	B/W Print facing sli	ps & tags -		0.00000	\$0.00
				<u>SubTotal:</u>	\$0.00
Postage					
Std Auto ECR Satu	aration Ltr. DSCF	199,810	0 oz.	\$0.241	\$48,154.21
			P	Postage Sub Total:	\$48,154.21
Postage must be	received 24 hours in	advance of mail date		Sub Total:	\$36,161.51
*Postage must be received 24 hours in advance of mail date *This estimate is valid for 30 days and is subject to change based		Tax:	\$0.00		
on review of 'live	data and material			Total Services:	\$36,161.51
				Postage:	\$48,154.21

\$84,315.72

Total Incl. Postage:

CUSTOMER INFO	JOB INFO	Estimate # 59559	
Attn: Tenille Beseda Fillwock	Account Rep: Vaune Kemp		
Clackamas Co Purchasing/Finance	Email:	Email:	
2051 Kaen Road Oregon City OR  97045	Job Name: 2026 Clack Co 2 fold	Job Name: 2026 Clack Co 200K 11x17 quarter fold	
Phone: (971) 804-5462 Fax:	Data Due: Ps	tg \$ Due:	
Terms:	Material Due: Dr	op Date:	
Qty Description	Unit Pric	e Ext Price	