

Rodney A. Cook Director

February 16, 2023

BCC Agenda Date/Item: \_\_\_\_

Board of County Commissioners Clackamas County

Approval of First Addendum to the Purchase & Sale Agreement with YKC Hospitality, LLC. for the purchase of real property and improvements generally known as the Quality Inn located at 9717 SE Sunnyside Road, Clackamas, OR 97015. Addendum value is \$205,090, total agreement value is increased to \$15,205,090. Funding is through a combination of local and State sources, including the State's Project Turnkey 2.0 program. No County General Funds are involved.

Previous Board	Purchase & Sale Agree	ement – 12/08/2022	
Action/Review	Briefed at Issues - 2/14	4/2023	
Performance	1. Ensuring safe, healt	ny and secure commun	ities by accessing
Clackamas	resources for critical ho	ousing infrastructure.	
Counsel Review	Yes	Procurement Review	N/A
Contact Person	Adam Brown	Contact Phone	971-421-0133

**EXECUTIVE SUMMARY**: Health, Housing & Human Services is seeking Board approval to proceed with a First Addendum to the Purchase & Sale Agreement with YKC Hospitality, LLC. for the real property and improvements generally known as the Quality Inn, located at 9717 SE Sunnyside Road, Clackamas, OR 97015. The First Addendum resolves a number of remaining terms and allows the county to proceed to closing on the sale of the property.

Dating back to the State of Oregon's launch of its \$65 million Project Turnkey program in 2020, which made one-time funding available to local jurisdictions and community-based organizations for capital acquisition and/or conversion of motels into short-term housing, Clackamas County has been actively evaluating and pursuing sites to acquire.

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In September of 2022, following its submission of a Project Turnkey 2.0 application in July, Clackamas County was notified by the Oregon Community Foundation, which is administering this program on behalf of the State, that its application was approved to move on to Phase 2 of the process. Phase 2 encompasses property identification and subsequent due diligence, including acquisition cost negotiations, appraisal, environmental & physical inspection reports, and other pre-acquisition due diligence necessary to ensure suitability and quality of property.

In September and October of 2022, the county conducted extensive public outreach and engagement on Project Turnkey 2.0. This includes a dedicated phone line, press releases, presentations to business groups and other stakeholders, door knocking with fliers, emails to residents, and public meetings. This initial public comment period was held from September 20 – October 31, 2022. The county received hundreds of responses during that time and more than 70% of commenters indicated support for acquiring a hotel through Project Turnkey 2.0.

On December 8, 2022, the Board of County Commissioners approved a \$15.0 million Purchase & Sale Agreement (PSA) and entered into due diligence on the property. Since that time, county staff have continued community engagement activities, carried out due diligence on the site in partnership with the Oregon Community Foundation, and developed preliminary site management and program design plans.

A new period of community engagement and public comment was opened from December 8, 2022, through January 31, 2023. Again, the county received hundreds of responses from the community. In total, 55% of respondents were strongly in favor of the county's Project Turnkey 2.0 efforts, while an additional 18% of commenters would be in favor with certain conditions, namely, the provision of robust wrap around services. Therefore, with those robust services included in the county's proposed transitional housing program plan, it is supported by 73% of commenters. Additionally, the county has received a large number of letters of support, including from North Clackamas Schools, Kaiser Permanente, Providence Health & Services, the City of Milwaukie, the faith community, community-based service providers, and elected leaders.

Along with this broad support, the county has also heard concerns. Many were about existing community safety and livability issues and a fear that these would be made worse by the proposed transitional housing program. This includes worries that increased drug use, behavioral health issues, crime, and camping associated with the site would lead to a decrease in public safety, neighborhood livability, and prosperity for nearby businesses. The county understands these concerns and has stated its commitment to addressing them through ongoing engagement with surrounding businesses, robust on-site services and site management, including security, and by continuing the partnership between Health, Housing & Human Services, the District Attorney's Office, the Sheriff's Office, and other community partners that has been successful in addressing similar concerns related to the county's current hotel-based transitional housing programs.

On February 1, 2023, the Board held a Policy Session on the preliminary site management and program design plans. Staff outlined plans for site management, including how the physical asset will be managed, how the site will be kept safe and secure, and a commitment to remaining engaged and responsive to the surrounding community. Staff also outlined the transitional housing program design, including how services will be delivered, how participants will be assessed and access the program, and the robust array of supportive services that will be provided to program participants. The Board approved this preliminary site management and program design plan.

The week of February 6, 2023, staff and the Oregon Community Foundation completed due diligence. There were no findings in the Title, Zoning, Phase 1 Environmental, or ALTA Survey to impede acquisition. The property's Appraisal value is \$15.0 million. The Physical Inspection indicates that the property is in good condition, with no immediate significant repair items and only a small number of long-term asset preservation items to plan for. The First Addendum to the PSA addresses the immediate and long-term issues identified in the Physical Inspection Report. Specifically, it sets terms for:

- Seller Expense Repairs:
  - Repair or replace wind damaged composition roofing.
  - Replace electrical cover plate at light pole.
  - Repair or replace out of date fire extinguishers and missing glass on the hallway fire extinguisher cases.
  - Repair or replace rear stairs where they are structurally compromised and constitute a trip fall hazard.
- Buyer Expense Repairs:
  - Replace oldest water heater (est. \$9,000).
  - o Decommission swimming pool (est. \$42,500).
  - Acquire and store onsite ten (10) PTAC heat pump units (est. \$8,090).
  - Resurface asphalt parking areas and complete restriping (est. \$135,000).
  - Remove and replace smoke detectors with combination smoke and CO2 detectors (est. \$10,500).

The county has submitted a request to the Oregon Department of Housing & Community Services (OHCS) for funding on top of its anticipated Project Turnkey 2.0 acquisition award to fully cover the Buyer Expense Repairs. OHCS was allocated \$2.5 million to support hotel/motel sites acquired in Project Turnkey 2.0. Specifically, these one-time funds are available to support shelter facility operations, shelter operations maintenance, and rehabilitation, renovation, and/or conversion. Awardees are eligible for up to \$250,000 each and spending must occur by June 30, 2023. The county expects to receive these funds to fully cover the Buyer Expense Repairs.

With the completion of due diligence and approval of the preliminary site management and program design plans, Phase 2 is now complete. The Oregon Community Foundation has approved a Project Turnkey Award to the county of \$8.0 million. The county will fund remaining acquisition costs, including Buyer Expense Repairs, with a combination of funds from the Metro Affordable Housing Bond, Metro Supportive Housing Services Measure, State of Oregon HB 5202 Behavioral Health Housing, and/or State of Oregon Housing & Community Services.

**RECOMMENDATION:** Staff recommend Board approval of the First Addendum.

Respectfully submitted,

Rodney A. Cook Director



# **Inspection Report**

# **Oregon Community Foundation**

Property Address: Quality Inn 9717 SE Sunnyside Rd. Clackamas OR



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## Propertyexam corp.

Scott Harris OR;OCHI 1180, WA; 864 13297 Deer Meadows Rd. Oregon City, OR 97045 (503)679-7184 scott@propertyexam.com

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Summary

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Date: 12/28/2022	Time:	Report ID: 20221228a
<b>Property:</b> Quality Inn 9717 SE Sunnyside Rd. Clackamas OR	<b>Customer:</b> Oregon Community Foundation	Real Estate Professional:

#### Service Description

This is a Property Condition Report "PCR" using the ASTM E2018 as a standard guideline to describe the condition of building or buildings for the property inspected. This process involves observation of the property by a person or entity. It can include interviews of sources, and reviews of available documentation for the purpose of developing an opinion and preparing a PCR of a commercial real estate's current physical condition. At the option of the user, a PCA may include a higher level of inquiry and due diligence than the baseline scope described within this guide or, at the user's option, it may include a lower level of inquiry or due diligence than the baseline scope described in this guide. If there are such deviations from this guide's scope it should be disclosed here on this page. A PCR is a written report, prepared in accordance with the recommendations contained in this guide, that outlines the consultant's observations, opinions as to the subject property's condition, and opinions of probable costs to remedy any material physical deficiencies observed.

In defining good commercial and customary practice for conducting a baseline PCA, the goal is to identify and communicate physical deficiencies to a user. The term physical deficiencies means the presence of conspicuous defects or material deferred maintenance of a subject property's material systems, components, or equipment as observed during the field observer's walk-through survey. This definition specifically excludes deficiencies that may be remedied with routine maintenance, miscellaneous minor repairs, normal operating maintenance, etc., and excludes de minimis conditions that generally do not present material physical deficiencies of the subject property. A walk-through survey, conducted during the field observer's site visit of the subject property, that consists of nonintrusive visual observations, survey of readily accessible, easily visible components and systems of the subject property. Concealed physical deficiencies are excluded. It is the intent of this guide that such a survey should not be considered technically exhaustive. It excludes the operation of equipment by the field observer and is to be conducted without the aid of special protective clothing, exploratory probing, removal of materials, testing, or the use of equipment, such as scaffolding, metering/testing equipment, or devices of any kind, etc. It is literally the field observer's visual observations while walking through the subject property.

This report will include short-term cost estimates, opinions of probable costs to remedy physical deficiencies, such as deferred maintenance, that may not warrant immediate attention, but require repairs or replacements that should be undertaken on a priority basis in addition to routine preventive maintenance. Such opinions of probable costs may include costs for testing, exploratory probing, and further analysis should this be deemed warranted by the consultant. The performance of such additional services are beyond this guide. Generally, the time frame for such repairs is within one to two years.

The purpose of the PCA is to observe and report, to the extent feasible pursuant to the processes prescribed herein, on the physical condition of the subject property.

#### Deviations from the Guide: None

**Recommendations:** It is recommended that the user of this report review both summaries and the entire report. The complete report may include additional information of concern.

#### **Comment Key or Definitions**

The following definitions of comment descriptions represent this inspection report. All comments by the inspector should be considered before purchasing this home. Any recommendations by the inspector to repair or replace suggests a second opinion or further inspection by a qualified contractor. All costs associated with further inspection fees and repair or replacement of item, component or unit should be considered before you purchase the property.

**Inspected (IN)** = I visually observed the item, component or unit and if no other comments were made then it appeared to be functioning as intended allowing for normal wear and tear.

**Not Inspected (NI)**= I did not inspect this item, component or unit and made no representations of whether or not it was functioning as intended and will state a reason for not inspecting.

**Not Present (NP)** = This item, component or unit is not in this home or building.

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**<u>Repair or Replace (RR)</u>** = The item, component or unit is not functioning as intended, or needs further inspection by a qualified contractor. Items, components or units that can be repaired to satisfactory condition may not need replacement.

Standards of Practice:	<b>Type of building:</b>	Approximate age of building:
ASTM 2018	Hotel	Over 35 Years
Temperature:	Weather:	Ground/Soil surface condition:
Below 65	Cloudy	Damp
<b>Rain in last 3 days:</b> Yes	Radon Test: No	

## I. Roofing, Roof Structure, Chimneys, and Attic

The building inspector shall observe: Roof covering; Roof drainage systems; Flashings; Skylights, chimneys, and roof penetrations; and Signs of leaks or abnormal condensation on building components. The building inspector shall: Describe the type of roof covering materials; and Report the methods used to observe the roofing. The building inspector is not required to: Walk on the roofing; or Observe attached accessories including but not limited to solar systems, antennae, and lightning arrestors.

**Roof-Type:** 

## **Styles & Materials**

## Viewed roof covering from:

Arial Drone

Chimney (exterior): N/A Method used to observe attic: From entry Attic info: Scuttle hole Gable Sky Light(s): None Roof Structure: Engineered wood trusses Attic Insulation: Blown Fiberglass **Roof Covering:** 

3-Tab fiberglass Architectural

**Roof Ventilation:** 

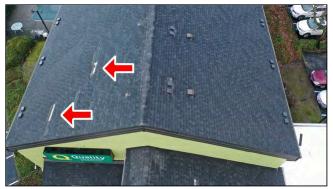
Passive

Ceiling Structure: 4" or better

#### Items

#### A. ROOF COVERINGS

Inspected, Repair or Replace



A. Item 1(Picture)



A. Item 2(Picture)

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A. Item 4(Picture)

A. Item 3(Picture)

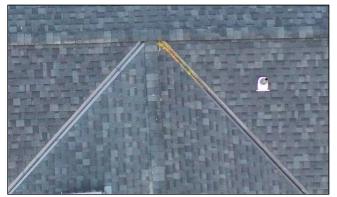


A. Item 5(Picture)



A. Item 6(Picture)

## **Oregon Community Foundation**



A. Item 7(Picture)



A. Item 8(Picture)





A. Item 9(Picture)

A. Item 10(Picture)

There are some wind damaged sections of roof that need repair right away. Overall the roof should have substantial remaining service life.

#### **B. ROOF FLASHINGS**

Inspected

- C. SKYLIGHTS, CHIMNEYS AND ROOF PENETRATIONS Inspected
- D. ROOF VENTILATION Inspected
- E. ROOF DRAINAGE SYSTEMS Inspected
- F. ROOF STRUCTURE AND ATTIC (report leak signs or condensation) Inspected
- G. FIREWALL SEPARATION BETWEEN UNITS IN ATTIC Inspected
- H. ATTIC INSULATION

Inspected

I. VENTILATION FANS Attic ducting

Inspected

The roof of the building was inspected and reported on with the above information. While the inspector makes every effort to find all areas of concern, some areas can go unnoticed. Roof coverings and skylights can appear to be leak proof during inspection and weather conditions. Our inspection makes an attempt to find a leak but sometimes cannot. Please be aware that the inspector has your best interest in mind. Any repair items mentioned in this report should be considered before purchase. It is recommended that qualified contractors be used in your further inspection or repair issues as it relates to the comments in this inspection report.

## II. Exterior, building

The building inspector shall observe: Wall cladding, flashings, and trim; Entryway doors and a representative number of windows; Garage door operators; Decks, balconies, stoops, steps, areaways, porches and applicable railings; Eaves, soffits, and fascias; and Vegetation, grading, drainage, driveways, patios, walkways, and retaining walls with respect to their effect on the condition of the building. The building inspector shall: Describe wall cladding materials; Operate all entryway doors and a representative number of windows; Operate garage doors manually or by using permanently installed controls for any garage door operator; Report whether or not any garage door operator will automatically reverse or stop when meeting reasonable resistance during closing; and Probe exterior wood components where deterioration is suspected. The building inspector is not required to observe: Storm windows, storm doors, screening, shutters, awnings, and similar seasonal accessories; Fences; Presence of safety glazing in doors and windows; Garage door operator remote control transmitters; Geological conditions; Soil conditions; Recreational facilities (including spas, saunas, steam baths, swimming pools, tennis courts, playground equipment, and other exercise, entertainment, or athletic facilities); Detached buildings or structures; or Presence or condition of buried fuel storage tanks. The building inspector is not required to: Move personal items, panels, furniture, equipment, plant life, soil, snow, ice or debris that obstructs access or visibility.

### **Styles & Materials**

Siding Material:	Exterior Entry Doors:
Cement-Fiber	Steel
Brick veneer	
Metal	
Driveway:	
Asphalt	
	Cement-Fiber Brick veneer Metal <b>Driveway:</b>

#### Items

#### A. WALL CLADDING FLASHING AND TRIM

Inspected

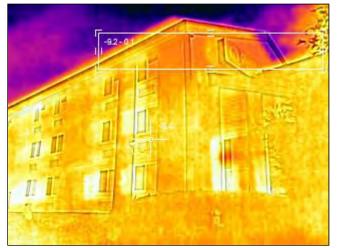
(1) Overall in good condition.



A. Item 1(Picture)



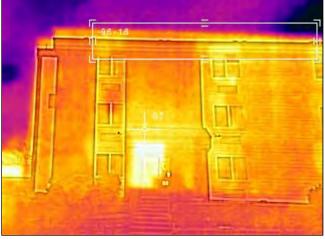
A. Item 2(Picture)

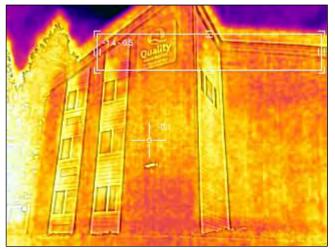




A. Item 3(Picture)

A. Item 4(Picture)





A. Item 5(Picture)A. Item 6(Picture)(2) Complete Building envelope Thermal Imaging Scan for Moisture Intrusion Issues.

A thorough Thermal Imaging moisture scan was conducted and analyzed of the structure. All exterior walls, were scanned from the interior. The entire roof envelope was scanned analyzed. All suspect areas were also checked with an electronic, non destructive moisture meter. In all of the tested areas, there was no evidence of moisture intrusion found at the time of the inspection except where otherwise noted.

## B. DOORS (Exterior)

Inspected

C. Door Lock System

Inspected Modern fob key lock system

#### **D. WINDOWS**

Inspected

E. DECKS, BALCONIES, STOOPS, STEPS, AREAWAYS, PORCHES, PATIO/ COVER AND APPLICABLE RAILINGS Inspected, Repair or Replace



E. Item 1(Picture)

E. Item 2(Picture)

At front, right side entrance, concrete damaged, can be a trip hazard, recommend demolishing and repouring affected area.

F. VEGETATION, GRADING, DRAINAGE, PATIO FLOOR, AND RETAINING WALLS, FENCING (With respect to their effect on the condition of the building)

Inspected, Repair or Replace

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F. Item 2(Picture)

F. Item 1(Picture) Area drains due for regular cleanout service.

## G. EAVES, SOFFITS AND FASCIAS Inspected

#### H. Flatwork

Inspected, Repair or Replace



H. Item 1(Picture) H. Item 2(Picture) Rear stairs structurally compromised need to be demolished and repoured.

I. Driveway & Parking Repair or Replace



I. Item 1(Picture)

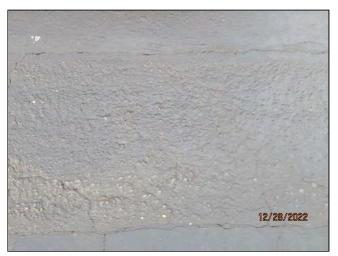
I. Item 2(Picture)





I. Item 3(Picture)

I. Item 4(Picture)





I. Item 5(Picture)

I. Item 6(Picture)



I. Item 7(Picture)







I. Item 9(Picture)

I. Item 10(Picture)



#### I. Item 11(Picture)

I. Item 12(Picture)

(1) Parking lot overdue for patching and Seal Service. Note there are extensive areas of alligator cracking and a lot of the asphalt is quite worn. The better choice will be to plan to repave the parking in a few years. The asphalt parking well past due for regular seal service. There is significant deterioration and alligator cracking. Our best recommendation is to resurface the asphalt. We normally recommend asphalt surfaces be seal serviced about every five years in this climate. Neglect will result in " alligator cracking and deterioration. Ultimately the surface will need to be resurfaced with a 2" overlay of new asphalt. The difference in cost is about \$0.25/SF for seal service and \$3.00 SF for an overlay. There is about 45,000 SF of Asphalt.

(2) short term patch & seal service.

(3) overlay, resurface of asphalt.



I. Item 13(Picture)(4) Electrical cover plate missing on light pole.

I. Item 14(Picture)

J. Signage Inspected



J. Item 1(Picture)

J. Item 2(Picture)

Good condition, can be repurposed with new plexiglass sign inserts.

#### K. additional item

#### Inspected

Portico is in excellent condition.

The exterior of the building was inspected and reported on with the above information. While the inspector makes every effort to find all areas of concern, some areas can go unnoticed. Please be aware that the inspector has your best interest in mind. Any repair items mentioned in this report should be considered before purchase. It is recommended that qualified contractors be used in your further inspection or repair issues as it relates to the comments in this inspection report.

**Floor Structure:** 

Slab

## **III. Structural Components**

The building Inspector shall observe structural components including foundations, floors, walls, columns or piers, ceilings and roof. The building inspector shall describe the type of Foundation, floor structure, wall structure, columns or piers, ceiling structure, roof structure. The building inspector shall: Probe structural components where deterioration is suspected; Enter under floor crawl spaces, basements, and attic spaces except when access is obstructed, when entry could damage the property, or when dangerous or adverse situations are suspected; Report the methods used to observe under floor crawl spaces and attics; and Report signs of abnormal or harmful water penetration into the building or signs of abnormal or harmful condensation on building components. The building inspector is not required to: Enter any area or perform any procedure that may damage the property or its components or be dangerous to or adversely effect the health of the building inspector or other persons.

#### **Styles & Materials**

Poured concrete

#### Foundation:

Method used to observe Crawlspace: No crawlspace

Wall Structure:

2 X 6 Wood

#### Items

- A. FOUNDATIONS, BASEMENTS AND CRAWLSPACES (Report signs of abnormal or harmful water penetration into the building or signs of abnormal or harmful condensation on building components.) Inspected
- **B. WALLS (Structural)**

Inspected

- C. COLUMNS OR PIERS Inspected
- D. FLOORS (Structural) Inspected
- E. CEILINGS (structural)

Inspected

The structure of the building was inspected and reported on with the above information. While the inspector makes every effort to find all areas of concern, some areas can go unnoticed. Please be aware that the inspector has your best interest in mind. Any repair items mentioned in this report should be considered before purchase. It is recommended that qualified contractors be used in your further inspection or repair issues as it relates to the comments in this inspection report.

## **IV. Plumbing System for Building**

The building inspector shall observe: Interior water supply and distribution system, including: piping materials, supports, and insulation; fixtures and faucets; functional flow; leaks; and cross connections; Interior drain, waste, and vent system, including: traps; drain, waste, and vent piping; piping supports and pipe insulation; leaks; and functional drainage; Hot water systems including: water heating equipment; normal operating controls; automatic safety controls; and chimneys, flues, and vents; Fuel storage and distribution systems including: interior fuel storage equipment, supply piping, venting, and supports; leaks; and Sump pumps. The building inspector shall describe: Water supply and distribution piping materials; Drain, waste, and vent piping materials; Water heating equipment; and Location of main water supply shutoff device. The building inspector shall operate all plumbing fixtures, including their faucets and all exterior faucets attached to the house, except where the flow end of the faucet is connected to an appliance. The building inspector is not required to: State the effectiveness of anti-siphon devices; Determine whether water supply and waste disposal systems are public or private; Operate automatic safety controls; Operate any valve except water closet flush valves, fixture faucets, and hose faucets; Observe: Water conditioning systems; Spas, except as to functional flow and functional drainage; Swimming pools; Solar water heating equipment; or Observe the system for proper sizing, design, or use of proper materials.

## **Styles & Materials**

Water Source:	Water Filters:	Plumbing Water Supply (into building):
Public	None	Copper
Plumbing Water Distribution (inside building):	Plumbing Waste:	Water Heater Power Source:
Copper	ABS	Gas (quick recovery)
Water Heater Manufacturer:	Water Heater Location:	
A.O. SMITH	Utility Room	
AMERICAN		
Items		

#### A. PLUMBING DRAIN, WASTE AND VENT SYSTEMS Inspected

#### B. PLUMBING WATER SUPPLY AND DISTRIBUTION SYSTEMS AND FIXTURES Inspected

#### C. HOT WATER SYSTEMS, CONTROLS, CHIMNEYS, FLUES AND VENTS

Inspected, Repair or Replace

There are four commercial grade natural gas 100 gallon water heaters. Three of them are not correctly seismically secured and this should be corrected. One of the units is an older model by AO Smith, manufactured in 2003. This unit is well beyond it's expected useful service life and you should therefore budget for replacement.

#### D. FUEL STORAGE AND DISTRIBUTION SYSTEMS (Interior fuel storage, piping, venting, supports, leaks) Inspected

The plumbing in the building was inspected and reported on with the above information. While the inspector makes every effort to find all areas of concern, some areas can go unnoticed. Washing machine drain line for example cannot be checked for leaks or the ability to handle the volume during drain cycle. Older homes with galvanized supply lines or cast iron drain lines can be obstructed and barely working during an inspection but then fails under heavy use. If the water is turned off or not used for periods of time (like a vacant building waiting for closing) rust or deposits within the pipes can further clog the piping system. Please be aware that the inspector has your best interest in mind. Any repair items mentioned in this report should be considered before purchase. It is recommended that qualified contractors be used in your further inspection or repair issues as it relates to the comments in this inspection report.

Not Visible

## V. Electrical System for Building

The building inspector shall observe: Service entrance conductors; Service equipment, grounding equipment, main over current device, and main and distribution panels; Amperage and voltage ratings of the service; Branch circuit conductors, their over current devices, and the compatibility of their ampacities and voltages; The operation of a representative number of installed ceiling fans, lighting fixtures, switches and receptacles located inside the house, garage, and on the dwelling's exterior walls; The polarity and grounding of all receptacles within six feet of interior plumbing fixtures, and all receptacles in the garage or carport, and on the exterior of inspected structures; The operation of ground fault circuit interrupters; and Smoke detectors. The building inspector shall describe: Service amperage and voltage; Service entry conductor materials; Service type as being overhead or underground; and Location of main and distribution panels. The building inspector shall report any observed aluminum branch circuit wiring. The building inspector shall report on presence or absence of smoke detectors, and operate their test function, if accessible, except when detectors are part of a central system. The building inspector is not required to: Insert any tool, probe, or testing device inside the panels; Test or operate any over current device except ground fault circuit interrupters; Dismantle any electrical device or control other than to remove the covers of the main and auxiliary distribution panels; or Observe: Low voltage systems; Security system devices, heat detectors, or carbon monoxide detectors; Telephone, security, cable TV, intercoms, or other ancillary wiring that is not a part of the primary electrical distribution system; or Built-in vacuum equipment.

#### **Styles & Materials**

Electrical Service Conductors:	Panel capacity:	Panel Type:
Below ground	Adequate	Circuit breakers
	Extra Info : 1600 Amps	
Electric Panel Manufacturer:	Branch wire 15 and 20 AMP:	Wiring Methods:
WESTINGHOUSE	Copper	Romex
		Conduit

#### Items

#### A. SERVICE ENTRANCE CONDUCTORS Inspected

- B. SERVICE AND GROUNDING EQUIPMENT, MAIN OVERCURRENT DEVICE, MAIN AND DISTRIBUTION PANELS Inspected
- C. BRANCH CIRCUIT CONDUCTORS, OVERCURRENT DEVICES AND COMPATIBILITY OF THEIR AMPERAGE AND VOLTAGE

Inspected

D. CONNECTED DEVICES AND FIXTURES (Observed from a representative number operation of ceiling fans, lighting fixtures, switches and receptacles located inside the house, garage, and on the dwelling's exterior walls)

Inspected

- E. POLARITY AND GROUNDING OF RECEPTACLES WITHIN 6 FEET OF INTERIOR PLUMBING FIXTURES, AND ALL RECEPTACLES IN GARAGE, CARPORT, EXTERIOR WALLS OF INSPECTED STRUCTURE Inspected
- F. LOCATION OF MAIN AND DISTRIBUTION PANELS

Inspected Electrical utility room

#### **G. SMOKE DETECTORS**

Repair or Replace

Most units are well beyond expected useful service life recommend they be replaced with dual purpose carbon monoxide and smoke detectors.

#### **H. CARBON MONOXIDE DETECTORS**

Not Present, Repair or Replace

No carbon monoxide detectors noted. There should be one in every room. We recommend the older smoke detectors to be replaced with dual purpose units.

The electrical system of the building was inspected and reported on with the above information. While the inspector makes every effort to find all areas of concern, some areas can go unnoticed. Outlets were not removed and the inspection was only visual. Any outlet not accessible (behind the refrigerator for example) was not inspected or accessible. Please be aware that the inspector has your best interest in mind. Any repair items mentioned in this report should be considered before purchase. It is recommended that qualified contractors be used in your further inspection or repair issues as it relates to the comments in this inspection report.

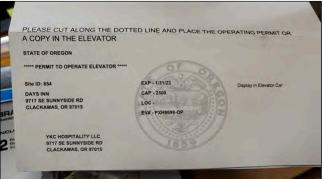
## **VI. Building Mechanical**

#### Items

#### A. Elevator

#### Inspected

1335 Elgewater St. NW, Salern, OR 303-371-1298 + Part 501-378-4101 orgen, gov/hat     2000       Maintenance company Current years     Anti- Ste name: Current years     3000       Site name: Current years     Anti- Ste name: Current years     3000       All INSPECTION AND EST REQUERTMENTS in molecuring the label to blocking of the step in the label to blocking in the step in the step in the label to blocking in the step in the	
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AL3.1 INSPECTION AND TEST REQUIREMENTS     At round impediate shall we lade the following     (1)     (2)     (2)     (2)     (2)     (2)     (2)	PACE
the routine impections and rests shall include the following	PACE
(A)         (A) <td>-</td>	-
(iii) Stop particles (i) Stop particles (ii) Maria receivery for suits	
(0) Opening control dence     (0) Pagedice and test panel     (0) Control dence     (0) Control dence and     (0) Con	
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A. Item 2(Picture)

#### A. Item 1(Picture)

Elevator maintenance within date for testing and certification. New solid state starter circuit. Elevator permit within date not posted in elevator as required.

### **B. Ventilation**

Inspected

#### C. Building HVAC

Inspected, Repair or Replace

(1) Office and common space areas served by newer mini split units

(2) The rooms are served by individual Ptac heat pump units. Typically in hotel service these units last about 10 years. Many have been replaced, this is a typical, ongoing maintenance item with any facility of this type. You can probably expect to replace about 1/2 of the existing units over the next 5 years.



C. Item 1(Picture)

(3) Hallways are served by older electric wall heaters overall acceptable.

# VII(1).106

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
Ceiling Tile	Tile	Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		
Items		

#### A.1. CEILINGS

Inspected

- B.1. WALLS Inspected
- C.1. FLOORS

Inspected

- D.1. DOORS (REPRESENTATIVE NUMBER) Inspected
- E.1. WINDOWS (REPRESENTATIVE NUMBER) Inspected

#### F.1. Furniture

Inspected

G.1. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS Inspected

#### H.1. Bathroom

Inspected

Inspected

- I.1. VENTING SYSTEMS IN THIS UNIT
- J.1. OUTLETS AND WALL SWITCHES Inspected
- K.1. Appliances (microwave, refrigerator etc.) Inspected
- L.1. HEATING/COOLING EQUIPMENT Inspected
- M.1. SMOKE DETECTORS

Inspected, Repair or Replace



M.1. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detectors

# N.1. CARBON MONOXIDE DETECTORS

Not Present

The heating and cooling system of this building was inspected and reported on with the above information. While the inspector makes every effort to find all areas of concern, some areas can go unnoticed. The inspection is not meant to be technically exhaustive. The inspection does not involve removal and inspection behind service door or dismantling that would otherwise reveal something only a licensed heat contractor would discover. Please be aware that the inspector has your best interest in mind. Any repair items mentioned in this report should be considered before purchase. It is recommended that qualified contractors be used in your further inspection or repair issues as it relates to the comments in this inspection report.

# VII(2) . 108

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		
Items		

#### A.2. CEILINGS

Inspected

- B.2. WALLS Inspected
- C.2. FLOORS

Inspected

- D.2. DOORS (REPRESENTATIVE NUMBER) Inspected
- E.2. WINDOWS (REPRESENTATIVE NUMBER) Inspected

#### F.2. Furniture

Inspected

G.2. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS Inspected

#### H.2. Bathroom

Inspected

Inspected

- I.2. VENTING SYSTEMS IN THIS UNIT
- J.2. OUTLETS AND WALL SWITCHES Inspected
- K.2. Appliances (microwave, refrigerator etc.) Inspected
- L.2. HEATING/COOLING EQUIPMENT Inspected
- M.2. SMOKE DETECTORS

Inspected

**N.2. CARBON MONOXIDE DETECTORS** 

#### Not Present

The heating and cooling system of this building was inspected and reported on with the above information. While the inspector makes every effort to find all areas of concern, some areas can go unnoticed. The inspection is not meant to be technically exhaustive. The inspection does not involve removal and inspection behind service door or dismantling that would otherwise reveal something only a licensed heat contractor would discover. Please be aware that the inspector has your best interest in mind. Any repair items mentioned in this report should be considered before purchase. It is recommended that qualified contractors be used in your further inspection or repair issues as it relates to the comments in this inspection report.

## VII(3) . 115

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
Ceiling Tile	Tile	Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		

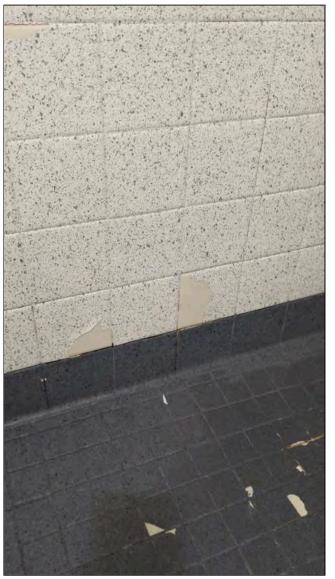
#### Items

#### A.3. CEILINGS

Inspected

#### B.3. WALLS

Inspected, Repair or Replace



B.3. Item 1(Picture) Chipping paint on tile in shower

## C.3. FLOORS

Inspected, Repair or Replace



C.3. Item 1(Picture) Stains on carpet chipping paint on floor tile in shower

- D.3. DOORS (REPRESENTATIVE NUMBER) Inspected
- E.3. WINDOWS (REPRESENTATIVE NUMBER) Inspected
- F.3. Furniture

Inspected

- G.3. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS Inspected
- H.3. Bathroom

Inspected

- I.3. VENTING SYSTEMS IN THIS UNIT Inspected
- J.3. OUTLETS AND WALL SWITCHES Inspected
- K.3. Appliances (microwave, refrigerator etc.)

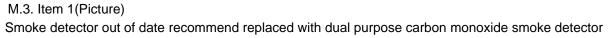
C.3. Item 2(Picture)

#### L.3. HEATING/COOLING EQUIPMENT Inspected

### M.3. SMOKE DETECTORS

Inspected, Repair or Replace





## **N.3. CARBON MONOXIDE DETECTORS**

Not Present

# VII(4) . 123

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):	
Drywall	Drywall	Carpet	
Ceiling Tile		Tile	
Interior Doors:	Window Types:	Heat/Cooling Type:	
Hollow core	Thermal/Insulated	Ptac	
Energy Source:	Ductwork:	Types of Fireplaces:	
Electric	N/A	None	
Bath Exhaust Fans:			
Fan only			
Items			

#### A.4. CEILINGS

Inspected

- B.4. WALLS Inspected
- C.4. FLOORS

Inspected

- D.4. DOORS (REPRESENTATIVE NUMBER) Inspected
- E.4. WINDOWS (REPRESENTATIVE NUMBER) Inspected

#### F.4. Furniture

Inspected

G.4. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS Inspected

#### H.4. Bathroom

Inspected

I.4. VENTING SYSTEMS IN THIS UNIT

Inspected J.4. OUTLETS AND WALL SWITCHES

Inspected

- K.4. Appliances (microwave, refrigerator etc.) Inspected
- L.4. HEATING/COOLING EQUIPMENT Inspected
- M.4. SMOKE DETECTORS

Inspected

**N.4. CARBON MONOXIDE DETECTORS** 

#### Not Present

# VII(5) . 127

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		

#### Items

#### A.5. CEILINGS

Inspected

- B.5. WALLS Inspected
- C.5. FLOORS

Inspected

- D.5. DOORS (REPRESENTATIVE NUMBER) Inspected
- E.5. WINDOWS (REPRESENTATIVE NUMBER) Inspected

#### F.5. Furniture

Inspected

G.5. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS Inspected

#### H.5. Bathroom



H.5. Item 1(Picture) Broken tub base

**I.5. VENTING SYSTEMS IN THIS UNIT** 

Inspected

- J.5. OUTLETS AND WALL SWITCHES Inspected
- K.5. Appliances (microwave, refrigerator etc.) Inspected
- L.5. HEATING/COOLING EQUIPMENT

Inspected

M.5. SMOKE DETECTORS

Inspected

## **N.5. CARBON MONOXIDE DETECTORS**

Not Present

# VII(6) . 133

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):	
Drywall	Drywall	Carpet	
Ceiling Tile		Tile	
Interior Doors:	Window Types:	Heat/Cooling Type:	
Hollow core	Thermal/Insulated	Ptac	
Energy Source:	Ductwork:	Types of Fireplaces:	
Electric	N/A	None	
Bath Exhaust Fans:			
Fan only			
Items			
A.6. CEILINGS			
Inspected			
B.6. WALLS			
Inspected			
C.6. FLOORS			
Inspected			
D.6. DOORS (REPRESENT	ATIVE NUMBER)		
Inspected	,		
E.6. WINDOWS (REPRESE	NTATIVE NUMBER)		
Inspected	•		
F.6. Furniture			
Inspected			
	EPRESENTATIVE NUMBER OF CABINET	rs	

#### H.6. Bathroom

Inspected

- I.6. VENTING SYSTEMS IN THIS UNIT Inspected
- J.6. OUTLETS AND WALL SWITCHES Inspected
- K.6. Appliances (microwave, refrigerator etc.) Inspected
- L.6. HEATING/COOLING EQUIPMENT Inspected
- M.6. SMOKE DETECTORS

Inspected

**N.6. CARBON MONOXIDE DETECTORS** 

#### Not Present

# VII(7) . 138

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Laminated T&G
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		
Items		

#### .....

## A.7. CEILINGS

Inspected

- B.7. WALLS Inspected
- C.7. FLOORS

Inspected

- D.7. DOORS (REPRESENTATIVE NUMBER) Inspected
- E.7. WINDOWS (REPRESENTATIVE NUMBER) Inspected

#### F.7. Furniture

Inspected

G.7. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS Inspected

#### H.7. Bathroom



H.7. Item 1(Picture) Damage to tub base recommend professional repair or replacement

# I.7. VENTING SYSTEMS IN THIS UNIT

Inspected

- J.7. OUTLETS AND WALL SWITCHES Inspected
- K.7. Appliances (microwave, refrigerator etc.) Inspected
- L.7. HEATING/COOLING EQUIPMENT

Inspected

# M.7. SMOKE DETECTORS



M.7. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

# N.7. CARBON MONOXIDE DETECTORS

#### Not Present

# VII(8) . 141

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		
Items		
A.8. CEILINGS		
Inspected		
B.8. WALLS		
Inspected		
C.8. FLOORS		
Inspected		
D.8. DOORS (REPRESENT	ATIVE NUMBER)	
Inspected		
E.8. WINDOWS (REPRESE	NTATIVE NUMBER)	
Inspected		
F.8. Furniture		
Inspected		
G.8. COUNTERS AND A R	EPRESENTATIVE NUMBER OF CABINE	TS
Inspected		
H.8. Bathroom		
Inspected		
I.8. VENTING SYSTEMS IN	THIS UNIT	
Inspected		
	SWITCHES	

- J.8. OUTLETS AND WALL SWITCHES Inspected
- K.8. Appliances (microwave, refrigerator etc.) Inspected
- L.8. HEATING/COOLING EQUIPMENT Inspected
- M.8. SMOKE DETECTORS

Inspected

**N.8. CARBON MONOXIDE DETECTORS** 

#### Not Present

## VII(9) . 144

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Laminated T&G
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		
Items		

#### A.9. CEILINGS

Inspected

- B.9. WALLS Inspected
- C.9. FLOORS

Inspected

- D.9. DOORS (REPRESENTATIVE NUMBER) Inspected
- E.9. WINDOWS (REPRESENTATIVE NUMBER) Inspected

#### F.9. Furniture

Inspected

G.9. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS Inspected

#### H.9. Bathroom



H.9. Item 1(Picture) H.9. Item 2(Picture) Tub base damaged recommend professional repair or replacement

# **I.9. VENTING SYSTEMS IN THIS UNIT**

Inspected

- J.9. OUTLETS AND WALL SWITCHES Inspected
- K.9. Appliances (microwave, refrigerator etc.) Inspected
- L.9. HEATING/COOLING EQUIPMENT

Inspected

# M.9. SMOKE DETECTORS



M.9. Item 1(Picture) Smoke detector out of date recommended replace with dual purpose carbon monoxide smoke detector

# N.9. CARBON MONOXIDE DETECTORS

Not Present

# VII(10) . 147

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		
Items		
A.10. CEILINGS		
Inspected		
B.10. WALLS		
Inspected		
C.10. FLOORS		
Inspected		
D.10. DOORS (REPRESENT)	ATIVE NUMBER)	
Inspected		
E.10. WINDOWS (REPRESE	NTATIVE NUMBER)	
Inspected		
F.10. Furniture		
Inspected		
G.10. COUNTERS AND A RE Inspected	PRESENTATIVE NUMBER OF CABINE	TS
H.10. Bathroom		
Inspected		
I.10. VENTING SYSTEMS IN	THIS UNIT	
Inspected		
J.10. OUTLETS AND WALL S Inspected	SWITCHES	
K.10. Appliances (microwav Inspected	e, refrigerator etc.)	
L.10. HEATING/COOLING EC	QUIPMENT	
M.10. SMOKE DETECTORS		



M.10. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

# N.10. CARBON MONOXIDE DETECTORS

Not Present

# VII(11) . 201

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		
Items		
A.11. CEILINGS		

Inspected

- B.11. WALLS Inspected
- C.11. FLOORS

Inspected

- D.11. DOORS (REPRESENTATIVE NUMBER) Inspected
- E.11. WINDOWS (REPRESENTATIVE NUMBER)



E.11. Item 1(Picture)

E.11. Item 2(Picture)



E.11. Item 3(Picture)

E.11. Item 4(Picture)



E.11. Item 5(Picture) Caulking seal around windows needs repaired

F.11. Furniture

## Inspected

#### G.11. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS Inspected

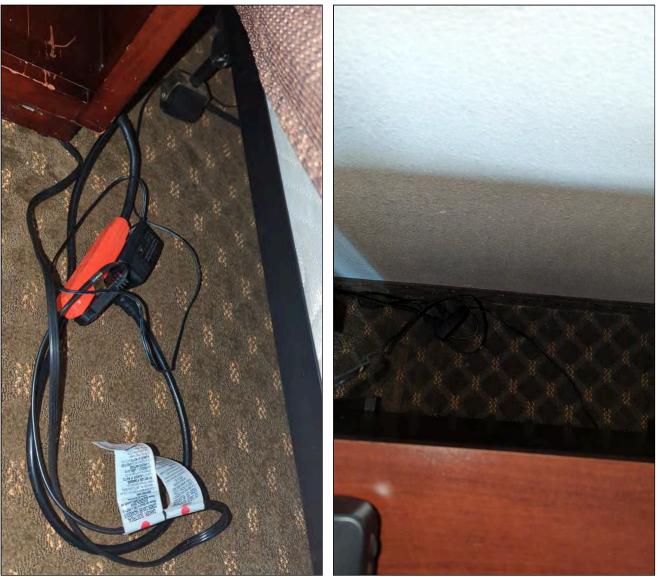
#### H.11. Bathroom

Inspected

I.11. VENTING SYSTEMS IN THIS UNIT

Inspected

## J.11. OUTLETS AND WALL SWITCHES



J.11. Item 1(Picture) J.11. Item 2(Picture) Irregular electrical setup for room recommend replace with a more permanent solution

#### K.11. Appliances (microwave, refrigerator etc.) Inspected

#### L.11. HEATING/COOLING EQUIPMENT Inspected

## M.11. SMOKE DETECTORS



M.11. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

# N.11. CARBON MONOXIDE DETECTORS

Not Present

## VII(12) . 203

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		

#### Items

#### A.12. CEILINGS



A.12. Item 1(Picture) Cracking damage in ceiling

- B.12. WALLS
- Inspected

C.12. FLOORS Inspected

- D.12. DOORS (REPRESENTATIVE NUMBER) Inspected
- E.12. WINDOWS (REPRESENTATIVE NUMBER) Inspected, Repair or Replace



E.12. Item 1(Picture)

E.12. Item 2(Picture)



E.12. Item 3(Picture) Window seal needs repair

## F.12. Furniture

Inspected G.12. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS

Inspected

## H.12. Bathroom



H.12. Item 1(Picture) Broken tub base recommend professional repair or replacement

#### I.12. VENTING SYSTEMS IN THIS UNIT Inspected

- J.12. OUTLETS AND WALL SWITCHES Inspected
- K.12. Appliances (microwave, refrigerator etc.) Inspected
- L.12. HEATING/COOLING EQUIPMENT Inspected

## **M.12. SMOKE DETECTORS**



M.12. Item 1(Picture) Smoke detector not mounted properly

#### N.12. CARBON MONOXIDE DETECTORS Not Present

## VII(13) . 206

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		
Items		

### A.13. CEILINGS

Inspected

#### B.13. WALLS Inspected

#### C.13. FLOORS



C.13. Item 1(Picture)

C.13. Item 2(Picture)



C.13. Item 3(Picture) Damage and staining the carpet

## D.13. DOORS (REPRESENTATIVE NUMBER)

Inspected

#### E.13. WINDOWS (REPRESENTATIVE NUMBER) Inspected

## F.13. Furniture

Inspected

#### G.13. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS Inspected

## H.13. Bathroom



H.13. Item 1(Picture) Water damage to sheetrock below shower head

#### I.13. VENTING SYSTEMS IN THIS UNIT Inspected

- J.13. OUTLETS AND WALL SWITCHES Inspected
- K.13. Appliances (microwave, refrigerator etc.) Inspected
- L.13. HEATING/COOLING EQUIPMENT Inspected

## M.13. SMOKE DETECTORS



M.13. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

# N.13. CARBON MONOXIDE DETECTORS

Not Present

## VII(14) . 209

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		
Items		

#### A.14. CEILINGS

Inspected

#### B.14. WALLS Inspected

#### C.14. FLOORS

## Propertyexam corp.

# **Oregon Community Foundation**



C.14. Item 1(Picture)

C.14. Item 2(Picture)



C.14. Item 3(Picture) Damaged carpet at transition also rolling carpet at main entrance towards bed area

# D.14. DOORS (REPRESENTATIVE NUMBER)

Inspected

# E.14. WINDOWS (REPRESENTATIVE NUMBER)

Inspected

## F.14. Furniture

Inspected

## G.14. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS

Inspected

## H.14. Bathroom



H.14. Item 1(Picture) Water damage under shower head

- I.14. VENTING SYSTEMS IN THIS UNIT Inspected
- J.14. OUTLETS AND WALL SWITCHES Inspected
- K.14. Appliances (microwave, refrigerator etc.) Inspected
- L.14. HEATING/COOLING EQUIPMENT Inspected

## M.14. SMOKE DETECTORS



M.14. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

# N.14. CARBON MONOXIDE DETECTORS

Not Present

# VII(15) . 216

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans: Fan only		
Items		
A.15. CEILINGS		
Inspected		
B.15. WALLS		
Inspected		
C.15. FLOORS		
Inspected		
D.15. DOORS (REPRESENT	ATIVE NUMBER)	
Inspected		
E.15. WINDOWS (REPRESE	NTATIVE NUMBER)	
Inspected		
F.15. Furniture		
Inspected		
G.15. COUNTERS AND A RE Inspected	EPRESENTATIVE NUMBER OF CABINE	TS
H.15. Bathroom		
Inspected		
I.15. VENTING SYSTEMS IN Inspected	THIS UNIT	
J.15. OUTLETS AND WALL Inspected	SWITCHES	
K.15. Appliances (microway Inspected	e, refrigerator etc.)	
L.15. HEATING/COOLING E	QUIPMENT	
M.15. SMOKE DETECTORS		



M.15. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

# N.15. CARBON MONOXIDE DETECTORS

Not Present

# VII(16) . 217

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		

#### Items

#### A.16. CEILINGS

Inspected

- B.16. WALLS Inspected
- C.16. FLOORS

Inspected

D.16. DOORS (REPRESENTATIVE NUMBER)

Inspected

#### E.16. WINDOWS (REPRESENTATIVE NUMBER) Inspected

F.16. Furniture

Inspected

### G.16. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS

Inspected

### H.16. Bathroom



H.16. Item 1(Picture) Paint damage in tub

- I.16. VENTING SYSTEMS IN THIS UNIT Inspected
- J.16. OUTLETS AND WALL SWITCHES Inspected
- K.16. Appliances (microwave, refrigerator etc.) Inspected
- L.16. HEATING/COOLING EQUIPMENT Inspected

## M.16. SMOKE DETECTORS



M.16. Item 1(Picture) Smoke detector outdated recommend replace with dual purpose carbon monoxide smoke detector

# N.16. CARBON MONOXIDE DETECTORS

Not Present

# VII(17) . 219

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		
Items		
A.17. CEILINGS		

Inspected

- B.17. WALLS Inspected
- C.17. FLOORS

Inspected

D.17. DOORS (REPRESENTATIVE NUMBER)

Inspected

E.17. WINDOWS (REPRESENTATIVE NUMBER)



E.17. Item 1(Picture)

E.17. Item 2(Picture)



E.17. Item 3(Picture) Window caulking seal needs repair

## F.17. Furniture

Inspected

### G.17. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS Inspected

### H.17. Bathroom



H.17. Item 1(Picture) Damage in tub base recommend professional repair or replacement

### I.17. VENTING SYSTEMS IN THIS UNIT Inspected

### J.17. OUTLETS AND WALL SWITCHES Inspected

- K.17. Appliances (microwave, refrigerator etc.) Inspected
- L.17. HEATING/COOLING EQUIPMENT

Inspected

## M.17. SMOKE DETECTORS



M.17. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

# N.17. CARBON MONOXIDE DETECTORS

Not Present

# VII(18) . 223

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		
Items		

### A.18. CEILINGS

Inspected

### B.18. WALLS Inspected

#### C.18. FLOORS



C.18. Item 1(Picture) Carpet damage

## D.18. DOORS (REPRESENTATIVE NUMBER)

Inspected

E.18. WINDOWS (REPRESENTATIVE NUMBER) Inspected, Repair or Replace



E.18. Item 1(Picture)

E.18. Item 2(Picture)



E.18. Item 3(Picture) Window caulking needs repair

F.18. Furniture

Inspected

- G.18. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS Inspected
- H.18. Bathroom

Inspected

I.18. VENTING SYSTEMS IN THIS UNIT

Inspected

- J.18. OUTLETS AND WALL SWITCHES Inspected
- K.18. Appliances (microwave, refrigerator etc.) Inspected
- L.18. HEATING/COOLING EQUIPMENT Inspected
- M.18. SMOKE DETECTORS

## **Quality Inn**

Inspected, Repair or Replace



M.18. Item 1(Picture) Smoke detector outdated recommend replaced with dual purpose carbon monoxide smoke detector

## N.18. CARBON MONOXIDE DETECTORS

### Not Present

# VII(19) . 229

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		
Items		
A.19. CEILINGS		
Inspected		
B.19. WALLS		
Inspected		
C.19. FLOORS		
Inspected		
D.19. DOORS (REPRESENT)	ATIVE NUMBER)	
Inspected		
E.19. WINDOWS (REPRESE	NTATIVE NUMBER)	
Inspected		
F.19. Furniture		
Inspected		
G.19. COUNTERS AND A RE Inspected	PRESENTATIVE NUMBER OF CABINE	TS
H.19. Bathroom Inspected		
I.19. VENTING SYSTEMS IN Inspected	THIS UNIT	
J.19. OUTLETS AND WALL S Inspected	SWITCHES	
K.19. Appliances (microwave Inspected	e, refrigerator etc.)	
L.19. HEATING/COOLING EC Inspected	QUIPMENT	
M.19. SMOKE DETECTORS		



M.19. Item 1(Picture) Smoke detector out of date recommender replaced with dual purpose carbon monoxide smoke detector

### N.19. CARBON MONOXIDE DETECTORS Not Present

# VII(20) . 235

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):	
Drywall	Drywall	Carpet	
Ceiling Tile		Tile	
Interior Doors:	Window Types:	Heat/Cooling Type:	
Hollow core	Thermal/Insulated	Ptac	
Energy Source:	Ductwork:	Types of Fireplaces:	
Electric	N/A	None	
Bath Exhaust Fans:			
Fan only			
Items			
A.20. CEILINGS			
Inspected			
B.20. WALLS			
Inspected			
C.20. FLOORS			
Inspected			
D.20. DOORS (REPRESENT	ATIVE NUMBER)		
Inspected			
E.20. WINDOWS (REPRESE	NTATIVE NUMBER)		
Inspected			
F.20. Furniture			
Inspected			
G.20. COUNTERS AND A RI Inspected	EPRESENTATIVE NUMBER OF CABINE	TS	
H.20. Bathroom			
Inspected			
I.20. VENTING SYSTEMS IN Inspected	THIS UNIT		
J.20. OUTLETS AND WALL Inspected	SWITCHES		
K.20. Appliances (microway Inspected	ve, refrigerator etc.)		
L.20. HEATING/COOLING E Inspected	QUIPMENT		
M.20. SMOKE DETECTORS			



M.20. Item 1(Picture) Smoke detector out of date recommended place with dual purpose carbon monoxide smoke detector

# N.20. CARBON MONOXIDE DETECTORS

Not Present

# VII(21) . 239

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		

#### Items

### A.21. CEILINGS

Inspected

- B.21. WALLS Inspected
- C.21. FLOORS

Inspected

- D.21. DOORS (REPRESENTATIVE NUMBER) Inspected
- E.21. WINDOWS (REPRESENTATIVE NUMBER) Inspected

#### F.21. Furniture

Inspected

### G.21. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS

Inspected

### H.21. Bathroom



H.21. Item 1(Picture) I Lots of discoloration in the tub base could use new paint

### I.21. VENTING SYSTEMS IN THIS UNIT Inspected

- J.21. OUTLETS AND WALL SWITCHES Inspected
- K.21. Appliances (microwave, refrigerator etc.) Inspected
- L.21. HEATING/COOLING EQUIPMENT Inspected

## M.21. SMOKE DETECTORS

H.21. Item 2(Picture)



M.21. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

### N.21. CARBON MONOXIDE DETECTORS Not Present

# VII(22) . 241

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):	
Drywall	Drywall	Carpet	
Ceiling Tile		Tile	
Interior Doors:	Window Types:	Heat/Cooling Type:	
Hollow core	Thermal/Insulated	Ptac	
Energy Source:	Ductwork:	Types of Fireplaces:	
Electric	N/A	None	
Bath Exhaust Fans:			
Fan only			
Items			
A.22. CEILINGS			
Inspected			
B.22. WALLS			
Inspected			
C.22. FLOORS			
Inspected			
D.22. DOORS (REPRESENT	ATIVE NUMBER)		
Inspected			
E.22. WINDOWS (REPRESE	NTATIVE NUMBER)		
Inspected			
F.22. Furniture			
Inspected			
G.22. COUNTERS AND A RE	PRESENTATIVE NUMBER OF CABINE	TS	
Inspected			
H.22. Bathroom			
Inspected			
I.22. VENTING SYSTEMS IN	THIS UNIT		
Inspected			
J.22. OUTLETS AND WALL	SWITCHES		
Inspected			
K.22. Appliances (microwav	e, refrigerator etc.)		
Inspected			
L.22. HEATING/COOLING E	QUIPMENT		
Inspected			
M.22. SMOKE DETECTORS			
Inspected, Repair or Re	place		
	,piace		

### **N.22. CARBON MONOXIDE DETECTORS**

#### Not Present

# VII(23) . 242

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		
Items		
A.23. CEILINGS		
Inspected		
B.23. WALLS		
Inspected		
C.23. FLOORS		
Inspected		
D.23. DOORS (REPRESENT	TATIVE NUMBER)	
Inspected		
E.23. WINDOWS (REPRESE	ENTATIVE NUMBER)	
Inspected		
F.23. Furniture		
Inspected		
G.23. COUNTERS AND A R Inspected	EPRESENTATIVE NUMBER OF CABINE	TS
H.23. Bathroom		
Inspected		
I.23. VENTING SYSTEMS IN	I THIS UNIT	
Inspected		
J.23. OUTLETS AND WALL Inspected	SWITCHES	
K.23. Appliances (microwa Inspected	ve, refrigerator etc.)	
L.23. HEATING/COOLING E	QUIPMENT	
M.23. SMOKE DETECTORS		



M.23. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

# N.23. CARBON MONOXIDE DETECTORS

Not Present

## VII(24) . 249

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Laminated T&G
Ceiling Tile		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Hollow core	Thermal/Insulated	Ptac
Energy Source:	Ductwork:	Types of Fireplaces:
Electric	N/A	None
Bath Exhaust Fans:		
Fan only		
Items		
A.24. CEILINGS		
Inspected		
B.24. WALLS		

B.24. WALLS Inspected

C.24. FLOORS

Inspected

- D.24. DOORS (REPRESENTATIVE NUMBER) Inspected
- E.24. WINDOWS (REPRESENTATIVE NUMBER)



E.24. Item 1(Picture)

E.24. Item 2(Picture)



E.24. Item 3(Picture) Window caulking damage needs repaired

F.24. Furniture

Inspected

### G.24. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS Inspected

## H.24. Bathroom

Inspected

- I.24. VENTING SYSTEMS IN THIS UNIT Inspected
- J.24. OUTLETS AND WALL SWITCHES Inspected
- K.24. Appliances (microwave, refrigerator etc.) Inspected
- L.24. HEATING/COOLING EQUIPMENT Inspected
- M.24. SMOKE DETECTORS

## **Quality Inn**

Inspected

### N.24. CARBON MONOXIDE DETECTORS

Not Present

## VII(25) . 302

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## Styles & Materials

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Wood	Thermal/Insulated	Ptac
Energy Source:	Heat System Brand:	Ductwork:
Electric	AMANA	N/A
Types of Fireplaces:	Bath Exhaust Fans:	
None	Fan	
Items		
A.25. CEILINGS		
Inspected		
B.25. WALLS		
Inspected		
C.25. FLOORS		
Inspected		
D.25. DOORS (REPRESENTA	TIVE NUMBER)	
Inspected	-	
E.25. WINDOWS (REPRESEN	ITATIVE NUMBER)	
Inspected		
F.25. Furniture		
Inspected		
G.25. COUNTERS AND A RE	PRESENTATIVE NUMBER OF CABINETS	S
Inspected		
H.25. Bathroom		

### H.25. Bathroom

Inspected

- I.25. VENTING SYSTEMS IN THIS UNIT Inspected
- J.25. OUTLETS AND WALL SWITCHES Inspected
- K.25. Appliances (microwave, refrigerator etc.) Inspected
- L.25. HEATING/COOLING EQUIPMENT Inspected

## M.25. SMOKE DETECTORS

Inspected

**N.25. CARBON MONOXIDE DETECTORS** 

### Propertyexam corp.

Not Present, Repair or Replace No CO

## VII(26) . 305

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Wood	Thermal/Insulated	Ptac
Energy Source:	Heat System Brand:	Ductwork:
Electric	AMANA	N/A
Bath Exhaust Fans:		
Fan		
Items		
A.26. CEILINGS		
Inspected		
B.26. WALLS		
Inspected		
C.26. FLOORS		
Inspected		
D.26. DOORS (REPRESENTATIVE NU	IMBER)	
Inspected		
E.26. WINDOWS (REPRESENTATIVE Inspected	NUMBER)	
F.26. Furniture		
Inspected		
G.26. COUNTERS AND A REPRESEN	TATIVE NUMBER OF CABINETS	
Inspected		
H.26. Bathroom		
Inspected		
I.26. VENTING SYSTEMS IN THIS UNI	т	
Inspected		
J.26. OUTLETS AND WALL SWITCHE	S	
Inspected		
K.26. Appliances (microwave, refriger Inspected	rator etc.)	
L.26. HEATING/COOLING EQUIPMEN	т	
Inspected		
M.26. SMOKE DETECTORS		
Inspected		
N.26. CARBON MONOXIDE DETECTO	DRS	

#### Propertyexam corp.

Not Present, Repair or Replace No CO

## O.26. ADDITIONAL ITEM(s)

Inspected

Kitchenette with range hood but no range or cooktop.

## VII(27) . 308

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Wood	Thermal/Insulated	Ptac
Energy Source:	Heat System Brand:	Ductwork:
Electric	AMANA	N/A
Bath Exhaust Fans:		
Fan		
Items		
A.27. CEILINGS		
Inspected		
B.27. WALLS		
Inspected		
C.27. FLOORS		
Inspected		
D.27. DOORS (REPRESENTATIVE NU	IMBER)	
Inspected		
E.27. WINDOWS (REPRESENTATIVE	NUMBER)	
Inspected		
F.27. Furniture		
Inspected		
G.27. COUNTERS AND A REPRESEN	TATIVE NUMBER OF CABINETS	
Inspected		
H.27. Bathroom		
Inspected		
I.27. VENTING SYSTEMS IN THIS UNI	т	
Inspected		
J.27. OUTLETS AND WALL SWITCHE	S	
Inspected		
K.27. Appliances (microwave, refrige	rator etc.)	
Inspected		
L.27. HEATING/COOLING EQUIPMEN	т	
Inspected		
M.27. SMOKE DETECTORS		
Repair or Replace		
Unit Beyond useful service life		

### N.27. CARBON MONOXIDE DETECTORS

#### Not Present, Repair or Replace

No Co

# VII(28) . 311

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Wood	Thermal/Insulated	Ptac
Energy Source:	Heat System Brand:	Ductwork:
Electric	AMANA	N/A
Bath Exhaust Fans:		
Fan		
Items		
A.28. CEILINGS		
Inspected		
B.28. WALLS		
Inspected		
C.28. FLOORS		
Inspected		
D.28. DOORS (REPRESENTATIVE N	UMBER)	
Inspected		
E.28. WINDOWS (REPRESENTATIVE	E NUMBER)	
Inspected		
F.28. Furniture		
Inspected		
G.28. COUNTERS AND A REPRESE	NTATIVE NUMBER OF CABINETS	3
Inspected		
H.28. Bathroom		
Inspected		
I.28. VENTING SYSTEMS IN THIS UN	лт	
Inspected		
J.28. OUTLETS AND WALL SWITCH	ES	
Inspected		
K.28. Appliances (microwave, refrig	erator etc.)	
Inspected		
L.28. HEATING/COOLING EQUIPME	NT	
Inspected		
M.28. SMOKE DETECTORS		
Repair or Replace		
Unit Beyond service life		

### N.28. CARBON MONOXIDE DETECTORS

#### Not Present, Repair or Replace

No CO.

# VII(29).314

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Wood	Thermal/Insulated	Ptac
Energy Source:	Heat System Brand:	Ductwork:
Electric	AMANA	N/A
Bath Exhaust Fans: Fan		
Items		
A.29. CEILINGS		
Inspected		
B.29. WALLS		
Inspected		
C.29. FLOORS		
Inspected		
D.29. DOORS (REPRESENTATIVE NU	MBER)	
Inspected		
E.29. WINDOWS (REPRESENTATIVE	NUMBER)	
Inspected		
F.29. Furniture		
Inspected		
G.29. COUNTERS AND A REPRESEN	TATIVE NUMBER OF CABINETS	
Inspected		
H.29. Bathroom		
Inspected		
I.29. VENTING SYSTEMS IN THIS UNIT	т	
Inspected		
J.29. OUTLETS AND WALL SWITCHE	S	
Inspected		
K.29. Appliances (microwave, refriger Inspected	rator etc.)	
L.29. HEATING/COOLING EQUIPMEN Inspected	т	
M.29. SMOKE DETECTORS		
Inspected		
N.29. CARBON MONOXIDE DETECTO	RS	

#### Propertyexam corp.

Not Present, Repair or Replace No CO

## VII(30) . 317

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

Ceiling Materials: Drywall	Wall Material: Drywall	Floor Covering(s): Hardwood T&G Tile
Interior Doors: Wood	Window Types: Thermal/Insulated	Heat/Cooling Type: Ptac
Energy Source: Electric	Heat System Brand: AMANA	Ductwork: N/A
Bath Exhaust Fans: Fan		
Items		
A.30. CEILINGS Inspected		
B.30. WALLS Inspected		
C.30. FLOORS Inspected		
D.30. DOORS (REPRESENT Inspected	TATIVE NUMBER)	
E.30. WINDOWS (REPRESE Inspected	ENTATIVE NUMBER)	
F.30. Furniture Inspected		
-	EPRESENTATIVE NUMBER OF CABINET	S
H.30. Bathroom Inspected		
I.30. VENTING SYSTEMS IN Inspected	I THIS UNIT	
J.30. OUTLETS AND WALL Inspected	SWITCHES	
K.30. Appliances (microwa Inspected	ve, refrigerator etc.)	
L.30. HEATING/COOLING E	QUIPMENT	
M.30. SMOKE DETECTORS Repair or Replace		
Repair or Replace	nd expected useful service life	

### **N.30. CARBON MONOXIDE DETECTORS**

#### Not Present, Repair or Replace

No CO

# VII(31) . 321

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Wood	Thermal/Insulated	Ptac
Energy Source:	Heat System Brand:	Ductwork:
Electric	AMANA	N/A
Bath Exhaust Fans:		
Fan		
Items		
A.31. CEILINGS		
Inspected		
B.31. WALLS		
Inspected		
C.31. FLOORS		
Inspected		
D.31. DOORS (REPRESENTATIVE NU	JMBER)	
Inspected		
E.31. WINDOWS (REPRESENTATIVE	NUMBER)	
Inspected		
F.31. Furniture		
Inspected		
G.31. COUNTERS AND A REPRESEN	TATIVE NUMBER OF CABINETS	
Inspected		
H.31. Bathroom		
Inspected		
I.31. VENTING SYSTEMS IN THIS UN	т	
Inspected		
J.31. OUTLETS AND WALL SWITCHE	S	
Inspected		
K.31. Appliances (microwave, refrige Inspected	rator etc.)	
L.31. HEATING/COOLING EQUIPMEN	т	
Inspected		
M.31. SMOKE DETECTORS		
Repair or Replace		
Smoke detector Beyond service I	ife	

### **N.31. CARBON MONOXIDE DETECTORS**

#### Not Present, Repair or Replace

No CO

## VII(32) . 325

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):	
Drywall	Drywall	Carpet	
		Tile	
Interior Doors:	Window Types:	Heat/Cooling Type:	
Wood	Thermal/Insulated	Ptac	
Energy Source:	Heat System Brand:	Ductwork:	
Electric	FRIGIDAIRE	N/A	
Bath Exhaust Fans:			
Fan			
Items			

## A.32. CEILINGS

Inspected

- B.32. WALLS Inspected
- C.32. FLOORS

Inspected

D.32. DOORS (REPRESENTATIVE NUMBER)

Inspected

E.32. WINDOWS (REPRESENTATIVE NUMBER) Inspected

#### F.32. Furniture

Repair or Replace



F.32. Item 1(Picture) Main dresser is a little beat up and scratched

### G.32. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS

Inspected

H.32. Bathroom

Inspected

### Propertyexam corp.

# I.32. VENTING SYSTEMS IN THIS UNIT

Inspected

#### J.32. OUTLETS AND WALL SWITCHES Inspected

K.32. Appliances (microwave, refrigerator etc.) Inspected

### L.32. HEATING/COOLING EQUIPMENT

Inspected

#### **M.32. SMOKE DETECTORS**

Repair or Replace

## Smoke detector is beyond useful service life

## N.32. CARBON MONOXIDE DETECTORS

Repair or Replace

#### O.32. ADDITIONAL ITEM(s)

Not Present, Repair or Replace

No CO

# VII(33) . 327

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Wood	Thermal/Insulated	Ptac
Energy Source:	Heat System Brand:	Ductwork:
Electric	AMANA	N/A
Bath Exhaust Fans:		
Fan		
Items		
A.33. CEILINGS		
Inspected		
B.33. WALLS		
Inspected		
C.33. FLOORS		
Inspected		
D.33. DOORS (REPRESENTATIVE NU	MBER)	
Inspected		
E.33. WINDOWS (REPRESENTATIVE	NUMBER)	
Inspected		
F.33. Furniture		
Inspected		
G.33. COUNTERS AND A REPRESEN	TATIVE NUMBER OF CABINETS	
Inspected		
H.33. Bathroom		
Inspected		
I.33. VENTING SYSTEMS IN THIS UNIT	т	
Inspected		
J.33. OUTLETS AND WALL SWITCHE	S	
Inspected		
K.33. Appliances (microwave, refriger Inspected	rator etc.)	
L.33. HEATING/COOLING EQUIPMEN	т	
Inspected		
M.33. SMOKE DETECTORS		
Inspected		
N.33. CARBON MONOXIDE DETECTO	RS	

### Propertyexam corp.

Not Present, Repair or Replace No CO

# VII(34) . 333

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Wood	Thermal/Insulated	Ptac
Energy Source:	Heat System Brand:	Ductwork:
Electric	AMANA	N/A
Bath Exhaust Fans:		
Fan		
Items		
A.34. CEILINGS		
Inspected		
B.34. WALLS		
Inspected		
C.34. FLOORS		
Inspected		
D.34. DOORS (REPRESENTATIVE NU	MBER)	
Inspected		
E.34. WINDOWS (REPRESENTATIVE	NUMBER)	
Inspected		
F.34. Furniture		
Inspected		
G.34. COUNTERS AND A REPRESEN	TATIVE NUMBER OF CABINETS	
Inspected		
H.34. Bathroom		
Inspected		
I.34. VENTING SYSTEMS IN THIS UNI	т	
Inspected		
J.34. OUTLETS AND WALL SWITCHE	S	
Inspected		
K.34. Appliances (microwave, refriger Inspected	rator etc.)	
L.34. HEATING/COOLING EQUIPMEN Inspected	т	
M.34. SMOKE DETECTORS		
Repair or Replace		
Unit Beyond useful service life		

### **N.34. CARBON MONOXIDE DETECTORS**

#### Not Present, Repair or Replace

No CO

## VII(35) . 338

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

Ceiling Materials: Drywall	Wall Material: Drywall	Floor Covering(s): Carpet Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Wood	Thermal/Insulated	Ptac
Energy Source:	Heat System Brand:	Ductwork:
Electric Bath Exhaust Fans:	AMANA	N/A
Fan		
Items		
A.35. CEILINGS		
Inspected		
B.35. WALLS		
Inspected		
C.35. FLOORS		
Repair or Replace		
Stain on carpet		
D.35. DOORS (REPRESENTATIVE N Inspected	UMBER)	
E.35. WINDOWS (REPRESENTATIVI Inspected	ENUMBER)	
F.35. Furniture		
Inspected		
G.35. COUNTERS AND A REPRESE Inspected	NTATIVE NUMBER OF CABINE	ſS
H.35. Bathroom Inspected		
1.35. VENTING SYSTEMS IN THIS UN	ИТ	
Inspected		
J.35. OUTLETS AND WALL SWITCH Inspected	ES	
K.35. Appliances (microwave, refrig Inspected	erator etc.)	
L.35. HEATING/COOLING EQUIPME Inspected	NT	
M.35. SMOKE DETECTORS		
Repair or Replace		
Unit Beyond useful service life		

### **N.35. CARBON MONOXIDE DETECTORS**

#### Not Present, Repair or Replace

No CO

## VII(36) . 343

The building inspector shall observe permanently installed heating and cooling systems including: Heating equipment; Cooling Equipment that is central to building; Normal operating controls; Automatic safety controls; Chimneys, flues, and vents, where readily visible; Solid fuel heating devices; Heat distribution systems including fans, pumps, ducts and piping, with supports, insulation, air filters, registers, radiators, fan coil units, convectors; and the presence of an installed heat source in each room. The building inspector shall describe: Energy source; and Heating equipment and distribution type. The building inspector shall operate the systems using normal operating controls. The building inspector shall open readily openable access panels provided by the manufacturer or installer for routine homeowner maintenance. The building inspector is not required to: Operate heating systems when weather conditions or other circumstances may cause equipment damage; Operate automatic safety controls; Ignite or extinguish solid fuel fires; or Observe: The interior of flues; Fireplace insert flue connections; Humidifiers; Electronic air filters; or The uniformity or adequacy of heat supply to the various rooms.

## **Styles & Materials**

Ceiling Materials:	Wall Material:	Floor Covering(s):
Drywall	Drywall	Carpet
		Tile
Interior Doors:	Window Types:	Heat/Cooling Type:
Wood	Thermal/Insulated	Ptac
Energy Source:	Heat System Brand:	Ductwork:
Electric	AMANA	N/A
Bath Exhaust Fans:		
Fan		

#### Items

## A.36. CEILINGS

Inspected

#### B.36. WALLS Inspected

#### C.36. FLOORS

Repair or Replace



C.36. Item 1(Picture) The carpet is loose and wrinkled this can be a trip hazard.

### D.36. DOORS (REPRESENTATIVE NUMBER) Inspected

## E.36. WINDOWS (REPRESENTATIVE NUMBER)

Inspected

## F.36. Furniture

Inspected

## G.36. COUNTERS AND A REPRESENTATIVE NUMBER OF CABINETS Inspected

## H.36. Bathroom

Inspected

### I.36. VENTING SYSTEMS IN THIS UNIT Inspected

## J.36. OUTLETS AND WALL SWITCHES

Inspected

K.36. Appliances (microwave, refrigerator etc.)

## **Quality Inn**

Inspected

#### L.36. HEATING/COOLING EQUIPMENT

Inspected

#### M.36. SMOKE DETECTORS

Repair or Replace

The smoke detector is beyond its expected useful service life

### N.36. CARBON MONOXIDE DETECTORS

Not Present, Repair or Replace

No CO

# VIII(1) . 303

### Items

A.1. Walk through conditions

Not Inspected No access

## VIII(2) . 304

### Items

## A.2. Walk through conditions

Inspected, Repair or Replace



A.2. Item 1(Picture)

Amateur ceiling patch. Unit has kitchenette type area it is acceptable strange there is a range hood but no range or cooktop.

## VIII(3) . 306

### Items

## A.3. Walk through conditions

Inspected

Old smoke detector no carbon monoxide detector amateur patching on ceiling otherwise acceptable unit has kitchenette with recirc range hood no cooktop.

## VIII(4) . 307

### Items

## A.4. Walk through conditions

Inspected, Repair or Replace

Smoke detector well beyond useful service life no carbon monoxide detector. Note this is a fully ADA Compliant room with a roll-in shower.

## VIII(5).309

#### Items

#### A.5. Walk through conditions

Inspected

Overall this room is acceptable note this room has a kitchenette style counter it does not have a range hood or cooktop but there's a microwave in a fridge and a large counter space.

## VIII(6) . 310

### Items

### A.6. Walk through conditions

Inspected, Repair or Replace

Older smoke detector amateur patch on ceiling near smoke detector otherwise room is acceptable note this room has a kitchenette with a range hood no cooktop.

# VIII(7) . 312

### Items

## A.7. Walk through conditions

Inspected, Repair or Replace No smoke or detector CO detectors.

## VIII(8) . 313

### Items

A.8. Walk through conditions

Inspected

## VIII(9) . 315

### Items

## A.9. Walk through conditions

Inspected, Repair or Replace Smoke detector Beyond useful service life no CO detector

## VIII(10) . 316

## Items

## A.10. Walk through conditions

Inspected, Repair or Replace

Smoke detector Beyond useful service life no carbon monoxide detector otherwise acceptable. Note this room is almost, fully ADA Compliant with a roll-in shower. It does need insulation on the sink drain.

# VIII(11) . 318

### Items

## A.11. Walk through conditions

Inspected, Repair or Replace Smoke detectors Beyond useful service life, no CO. Otherwise acceptable

# VIII(12) . 319

## Items

## A.12. Walk through conditions

Inspected, Repair or Replace



A.12. Item 1(Picture) Smoke detector Beyond useful service life no CO detector, failing caulk at tub, otherwise acceptable.

# VIII(13) . 323

### Items

## A.13. Walk through conditions

Not Inspected No access

## VIII(14) . 329

### Items

## A.14. Walk through conditions

Inspected, Repair or Replace Smoke detector Beyond useful service life no CO detector otherwise room is acceptable

# VIII(15) . 331

#### Items

#### A.15. Walk through conditions

Inspected, Repair or Replace

Smoke detector is hanging off the wall and Beyond useful service life there is no CO detector otherwise room is acceptable

## VIII(16) . 334

#### Items

#### A.16. Walk through conditions

Inspected, Repair or Replace Smoke detector is beyond its useful service life and there is no CO detector otherwise the room is acceptable

## VIII(17) . 335

#### Items

### A.17. Walk through conditions

Inspected

Smoke detectors Beyond it's useful service life and there is no CO detector otherwise the room is acceptable

## VIII(18) . 337

#### Items

#### A.18. Walk through conditions

Inspected, Repair or Replace

Smoke detector well beyond useful service life and there is no CO detector otherwise the room is acceptable.

# VIII(19) . 336

#### Items

### A.19. Walk through conditions

Not Inspected No access

### VIII(20) . 339

#### Items

### A.20. Walk through conditions

Inspected, Repair or Replace Smoke detectors Beyond useful service life and no CO detector otherwise the room is acceptable

# VIII(21) . 340

#### Items

### A.21. Walk through conditions

Inspected, Repair or Replace





A.21. Item 2(Picture)

The smoke detector is beyond its useful service life and there is no CO detector, the future is beat up, otherwise the room is acceptable.

## VIII(22) . 341

#### Items

#### A.22. Walk through conditions

Inspected, Repair or Replace

Smoke detector is covered with cellophane from a previous paint job is non-functional and can't tell the age but there is no CO detector and otherwise the room is acceptable

# VIII(23) . 342

#### Items

### A.23. Walk through conditions

Not Inspected No access

## VIII(24) . 344

#### Items

#### A.24. Walk through conditions



A.24. Item 1(Picture)





A.24. Item 2(Picture)



 A.24. Item 3(Picture)
 A.24. Item 4(Picture)

 Smoke detector is loose Beyond its useful service life and there is no CO detector otherwise the room is acceptable some of the furniture is beat up

## VIII(25) . 345

#### Items

#### A.25. Walk through conditions

Inspected, Repair or Replace

Smoke detector Beyond service life no CO detector otherwise room acceptable. Room document says Room phone is inoperable.

# VIII(26) . 347

#### Items

### A.26. Walk through conditions



A.26. Item 1(Picture)



A.26. Item 3(Picture)



A.26. Item 2(Picture)



A.26. Item 4(Picture)





A.26. Item 6(Picture)

A.26. Item 5(Picture)

This is actually kind of a manager Suite that is primarily being used for storage it has a full kitchen the bathroom door needs maintenance but otherwise it seems acceptable and quite nice.

## VIII(27) . 131

#### Items

#### A.27. Walk through conditions

Inspected, Repair or Replace

Smoke detectors Beyond it's useful service life no carbon monoxide detector Furniture is a little worn but serviceable otherwise acceptable.

## VIII(28) . 135

#### Items

#### A.28. Walk through conditions

Inspected, Repair or Replace

Smoke detectors be honest expected useful service life and there's no carbon monoxide detector otherwise acceptable.

# VIII(29) . 137

#### Items

### A.29. Walk through conditions



A.29. Item 1(Picture) No carbon monoxide detector Burns in carpet on floor.

# VIII(30) . 139

#### Items

### A.30. Walk through conditions

Not Inspected No access.

# VIII(31) . 140

#### Items

### A.31. Walk through conditions

Not Inspected No access, occupant sick.

# VIII(32) . 107

#### Items

### A.32. Walk through conditions

Inspected, Repair or Replace



A.32. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

# VIII(33) . 109

#### Items

A.33. Walk through conditions

Inspected

# VIII(34) . 110

#### Items

### A.34. Walk through conditions



A.34. Item 1(Picture) Possible cracking tub base recommend inspection by professional

# VIII(35) . 111

#### Items

### A.35. Walk through conditions

Not Inspected No access

# VIII(36) . 113

#### Items

### A.36. Walk through conditions

Not Inspected No access

# VIII(37) . 117

#### Items

### A.37. Walk through conditions

Inspected, Repair or Replace



A.37. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose smoke detector carbon monoxide

# VIII(38) . 119

#### Items

### A.38. Walk through conditions



A.38. Item 1(Picture)

A.38. Item 2(Picture)



A.38. Item 3(Picture) Chipping and discolored paint and bathtub

# VIII(39) . 121

#### Items

### A.39. Walk through conditions

Not Inspected No access

# VIII(40) . 125

#### Items

A.40. Walk through conditions

Inspected

# VIII(41) . 129

#### Items

### A.41. Walk through conditions

Not Inspected No access

# VIII(42) . 142

#### Items

A.42. Walk through conditions

Inspected

# VIII(43) . 143

#### Items

### A.43. Walk through conditions

Inspected, Repair or Replace



A.43. Item 1(Picture) Smoke detector out of date recommended place with dual purpose carbon monoxide smoke detectors

## VIII(44) . 145

#### Items

### A.44. Walk through conditions



A.44. Item 1(Picture) A.44. Item 2(Picture) Toilet base severely damaged. Recommend replace smoke detector out of date. Recommend replace with dual purpose carbon monoxide smoke detector

# VIII(45) . 146

#### Items

### A.45. Walk through conditions



A.45. Item 1(Picture) A.45. Item 2(Picture) Carpet damage at transition. Smoke detector out of date. Recommend replace with dual purpose carbon monoxide smoke detector

# VIII(46) . 149

#### Items

### A.46. Walk through conditions



A.46. Item 1(Picture)

A.46. Item 2(Picture)



A.46. Item 3(Picture) Room currently under renovation

A.46. Item 4(Picture)

# VIII(47) . 202

#### Items

### A.47. Walk through conditions



A.47. Item 1(Picture)

A.47. Item 2(Picture)



A.47. Item 4(Picture)



A.47. Item 5(Picture) Window seal needs repaired tear in carpet

## VIII(48) . 204

#### Items

A.48. Walk through conditions

Inspected

# VIII(49) . 205

#### Items

## A.49. Walk through conditions

Inspected, Repair or Replace



A.49. Item 1(Picture)

A.49. Item 2(Picture)



A.49. Item 3(Picture)

Vent fan in bathroom does not work smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector trim repair needed at transition on floor

# VIII(50) . 207

#### Items

## A.50. Walk through conditions

Inspected, Repair or Replace



A.50. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

# VIII(51) . 208

#### Items

### A.51. Walk through conditions

Inspected, Repair or Replace



A.51. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

# VIII(52) . 210

#### Items

### A.52. Walk through conditions

Inspected, Repair or Replace



A.52. Item 1(Picture) A.52. Item 2(Picture) Paint issues in tub base smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

## VIII(53) . 211

#### Items

### A.53. Walk through conditions

Not Inspected No access

## VIII(54) . 212

#### Items

### A.54. Walk through conditions

Not Inspected No access

## VIII(55) . 213

#### Items

A.55. Walk through conditions

Inspected

## VIII(56) . 214

#### Items

### A.56. Walk through conditions

Not Inspected No access

# VIII(57) . 215

#### Items

A.57. Walk through conditions

Inspected

## VIII(58) . 218

#### Items

### A.58. Walk through conditions

Inspected, Repair or Replace



A.58. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

## VIII(59) . 221

#### Items

### A.59. Walk through conditions

Not Inspected No access

## VIII(60) . 225

#### Items

### A.60. Walk through conditions

Inspected, Repair or Replace



A.60. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

## VIII(61) . 227

#### Items

### A.61. Walk through conditions

Inspected, Repair or Replace



A.61. Item 1(Picture) Smoke detector out of date recommended a place with dual purpose carbon monoxide smoke detector

# VIII(62) . 231

#### Items

### A.62. Walk through conditions

Inspected, Repair or Replace



A.62. Item 1(Picture) Smoke detector out of date recommended place with dual purpose carbon monoxide smoke detector

# VIII(63) . 233

#### Items

### A.63. Walk through conditions

Inspected, Repair or Replace



A.63. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

## VIII(64) . 234

#### Items

### A.64. Walk through conditions

Inspected, Repair or Replace



A.64. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

## VIII(65) . 236

#### Items

### A.65. Walk through conditions

Inspected, Repair or Replace



A.65. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

## VIII(66) . 237

#### Items

### A.66. Walk through conditions

Inspected, Repair or Replace



A.66. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

# VIII(67) . 238

#### Items

## A.67. Walk through conditions

Inspected, Repair or Replace



A.67. Item 1(Picture)

A.67. Item 2(Picture)



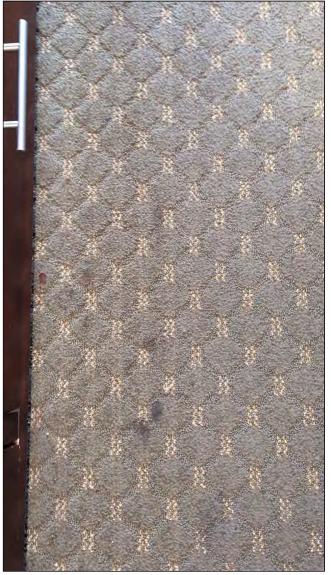
A.67. Item 3(Picture)

A.67. Item 4(Picture)



A.67. Item 5(Picture)

A.67. Item 6(Picture)



A.67. Item 7(Picture)

Sheetrock above PTAC needs resealed smoke detector out of date. Recommend replace with dual purpose. Carbon monoxide smoke detector. Lots of stains and carpet

## VIII(68) . 240

#### Items

A.68. Walk through conditions

Inspected

## VIII(69) . 243

#### Items

## A.69. Walk through conditions

Inspected, Repair or Replace



A.69. Item 1(Picture) Smoke detector out of date recommend replace with dual purpose carbon monoxide smoke detector

## VIII(70) . 244

#### Items

A.70. Walk through conditions

Inspected

## VIII(71) . 245

#### Items

## A.71. Walk through conditions

Inspected, Repair or Replace



A.71. Item 1(Picture) Smoke detector out of date recommend replaced with dual purpose carbon monoxide smoke detector

# VIII(72) . 246

#### Items

## A.72. Walk through conditions

Inspected, Repair or Replace



A.72. Item 1(Picture)

A.72. Item 2(Picture)

## Propertyexam corp.



A.72. Item 3(Picture) A.72. Item 4(Picture) Window calling seal needs repair smoke detector out of date. Recommend replace with dual purpose carbon monoxide smoke detector

## VIII(73) . 247

#### Items

### A.73. Walk through conditions

Not Inspected No access

## **IX. Resturant**

#### Items

## A. Food Prep

Inspected





A. Item 2(Picture)

- A. Item 1(Picture) Acceptable
- B. Storage Inspected
- C. Dining

Inspected



C. Item 1(Picture) Acceptable

## X. Common Areas

#### Items

#### A. Common areas

A. Item 1(Picture)

Inspected





A. Item 2(Picture)



(1) Guest coin operated laundry is acceptable



A. Item 3(Picture) (2) Facility laundry is acceptable, however note the equipment is older and wearing down.



A. Item 5(Picture) (3) Rec Center is acceptable, equipment is in good condition.

A. Item 4(Picture)

## XI. Swimming Pools, Equipment and Safety

Pools are fun, but children and adults can lose their life quickly. Over 4000 lives annually are lost with one-third under the age of 14. A child can drown in the time it takes to answer a phone. A swimming pool is 14 times more likely than a motor vehicle to be involved in the death of a child age 4 and under. An estimated 5,000 children ages 14 and under are hospitalized due to near-drownings each year; 15 percent die in the hospital and as many as 20 percent suffer severe, permanent brain damage. Of all preschoolers who drown, 70 percent are in the care of one or both parents at the time of the drowning and 75 percent are missing from sight for five minutes or less. Drowning surpasses all other causes of death to children age 14 and under in Arizona, California, Florida, Hawaii, Montana, Nevada, Oregon, Utah and Washington.

A <u>pool alarm</u> with a loud speaker system to sound outside as well as inside the building could save a life. Even if you do not have children you should be concerned. 35% of children that drowned did so in someone else's pool. For more info, do an Internet search on pool safety or visit this website: <u>http://www.ihf.org/foryourhealth/article\_children.html</u>

#### **Styles & Materials**

#### Style:

In ground

Shape: Rectangle

#### ltems

- A. OPERATIONAL CONDITION OF POOL
  - Yes
- **B. POOL LINER CONDITION** 
  - No

Not accessible at time of inspection covered for winter months.

- C. PUMPS FOR CIRCULATION OF WATER
  - Inspected
- D. PUMPS FOR VACUUM OR CLEANING Inspected
- **E. POOL HEATERS**

Inspected

F. CHEMICALS FOR POOL CAPABLE OF BEING STORED WITH A LOCK

Inspected

G. ARE THERE ANY OBSTRUCTIONS (WALLS, SHRUBS etc.) THAT WOULD PREVENT FULL VIEW OF POOL FROM building

No

H. IS THE POOL FENCED

Yes

I. DOES FENCE HAVE A SELF CLOSING LATCH AND LOCK ON DOOR

Yes

- J. CAN FENCE BE CLIMBED BY THE USE OF PERSONAL ITEMS OR STRUCTURES AGAINST FENCE No
- K. DOES THE DOOR LATCH HEIGHT AND LOCATION ATTEMPT TO BE REASONABLY DIFFICULT FOR YOUNG CHILDREN TO REACH

Yes

L. POOL DESIGN AT WATERS EDGE SHOULD NOT INCLUDE OBVIOUS PROTRUSIONS THAT COULD INJURE SWIMMER

Yes

M. DOES THE SURFACE AROUND POOL ENCOURAGE DRAINAGE AWAY FROM POOL

Yes

Unless so mentioned in this report, I did not test water for bacteria or quality. The pool was inspected and reported on with the above information. While the inspector makes every effort to find all areas of concern, some areas can go unnoticed. Please be aware that the inspector has your best interest in mind. Any repair items mentioned in this report should be considered before purchase. It is recommended that qualified contractors be used in your further inspection or repair issues as it relates to the comments in this inspection report.

# XII. Additional Considerations

### Items

## A. Opinions of Probable Costs

Repair or Replace

Refer to immediate and short term cost summaries.

### **B.** Documents for Review

Not Present

XIII. Recreational

ltems

# **XIV. Fire Protection**

## **Styles & Materials**

### Sprinkler system:

None

## Fire Alarm system:

Yes but did not test for operation

# <u>Items</u>

### A. Sprinklers and Standpipes Not Present

B. Alarm Systems Inspected

# C. Other Systems

Inspected



# C. Item 1(Picture)

Fire extinguishers within date for annual testing and certification. Most of the hallway fire extinguishers are missing glass or plexiglass front on the cases. This is a public hazard.

Standpipes:	Fire Hydrant:
No None	Yes on property

# XV. ADA Tier 2 Survey

### Items

### A. Overview of The Americans with Disabilities Act

### Inspected

The Americans with Disabilities Act is a civil rights law that was enacted in 1990 to provide persons with disabilities with accommodations and access equal to, or similar to, that available to the general public. *Title III of the ADA requires that owners of buildings that are considered to be places of public accommodations remove those architectural barriers and communications barriers that are considered readily achievable in accordance with the resources available to building ownership to allow use of the facility by the disabled.* The obligation to remove barriers where readily achievable is an ongoing one. The determination as to whether removal of a barrier or an implementation of a component or system is readily achievable is often a business decision, which is based on the resources available to the owner or tenants, and contingent upon the timing of implementation as well. Determination of whether barrier removal is readily achievable is on a case-by-case basis; the United States Department of Justice did not provide numerical formulas or thresholds of any kind to determine whether an action is readily achievable.

### Overview of the Americans with Disabilities Act Accessibility Guidelines (ADAAG)

As required by the ADA, the U.S. Architectural and Transportation Barriers Compliance Board promulgated the Americans with Disabilities Act Accessibility Guidelines. ADAAG provides guidelines for implementation of the ADA by providing specifications for design, construction, and alteration of facilities in accordance with the ADA. These guidelines specify quantities, sizes, dimensions, spacing, and locations of various components of a facility so as to be in compliance with the ADA.

Variable Levels of Due Diligence: For many users, especially those acquiring or taking an equity interest in a property, a complete accessibility survey in accordance with ADAAG may be desired. For other users, however, an abbreviated accessibility survey may serve to identify most of the major costs to realize ADA compliance without assessing every accessible element and space within and without a facility, and without taking measurements and counts. Any accessibility survey should be based on ADAAG, however. There are three tiers of ADA due diligence, which may be supplemented or revised in accordance with the user's risk tolerance level for ADA deficiencies and the resulting costs to realize compliance. These tiers are: *Tier I-Visual Accessibility Survey (a limited scope visual survey, which excludes the taking of measurements or counts); Tier II-Abbreviated Accessibility Survey (an abbreviated scope survey entailing the taking of limited measurements and counts); and Tier III-Full Accessibility Survey in compliance with ADAAG provides guidance only concerning federal requirements for ADA compliance.* Some states and localities may have additional compliance requirements that will not be addressed by any of the levels of due diligence enumerated in this document. The user may desire a site-specific accessibility survey, in some instances.

This inspection survey for ADA compliance is a Tier 2

# XVI. Parking

### Items

- A. Are there sufficient accessible parking spaces with respect to the total number of reported spaces? Yes
- B. Are there sufficient van-accessible parking spaces available (96" wide x 60" aisle)? Yes
- C. Are accessible spaces marked with the international Symbol of Accessibility? Yes
- D. Are the signs reading "Van Accessible" at van spaces? Yes
- E. Is there at least one accessible route provided within the boundary of the site from public transportation stops, accessible parking spaces, passenger loading zones, if provided, and public streets and sidewalks? Yes

# XVII. Ramps

### Items

A. If there is a ramp from parking to accessible building entrance, does it meet slope requirements of 1:12 slope or less?

Yes

B. Are ramps longer than six feet complete with railings on both sides?

Yes

- C. Is the width between railings at least 36 inches? Yes
- D. Is there a level landing for every 30 feet horizontal length of ramp at the top and at the bottom of ramps and switchbacks?

Yes

## **XVIII. Entrances / Exits**

### Items

- A. Is the main accessible entrance doorway at least 32 inches wide? Yes
- B. If the main entrance is inaccessible are there alternate accessible entrances? No
- C. Can the alternate accessible entrance be used independently? Not Applicable
- D. Is the door hardware easy to operate (lever/push type hardware no twisting required, and not higher than 48" above the floor)?

Yes

- E. Are main entry doors other than revolving doors available? Yes
- F. If there are two main doors in series, is the minimum space between the doors 48" plus the width of any door swinging into that space?

Yes

## **XIX. Elevators**

### Items

- A. Do the call buttons have visual signals to indicate when a call is registered and answered? Yes
- B. Is the "UP" button above the "Down button? Yes
- C. Are there visual and audible signals inside cars indicating floor change? Yes
- D. Are there standard raised and Braille markings on both jambs of each hoist way entrance? Yes
- E. Do elevator doors have a reopening device that will stop and reopen a car door if an object or a person obstructs the door?

Yes

- F. Do elevator lobbies have visual and audible indicators of car arrival? Yes
- G. Are elevator controls low enough to be reached from a wheelchair (48" front approach or 54" side approach)? Yes
- H. Are elevator control buttons designated by Braille and by raised standard alphabet characters (mounted to the left side of button)? Yes
- I. If a two way emergency communication system is provided within the elevator cab, is it usable without voice communication?

No, Not Applicable

# XX. Toilet Rooms

### Items

- A. Are common area public toilet rooms located on an accessible route? Yes
- B. Are door handles either push/pull or lever types? Yes
- **C. Are there audible and visual fire alarm devices in the toilet rooms?** No, Not Applicable
- D. Are corridor access doors wheelchair accessible (at least 32" wide)? Yes
- E. Are public toilet rooms large enough to accommodate a wheelchair turnaround (60" diameter)? Yes
- F. In Unisex toilet rooms are there safety alarms with pull cords? Not Applicable
- G. Are toilet stall doors wheelchair accessible at least 32" wide? Yes
- H. Are grab bars provided in toilet stalls? Yes
- I. Are sinks provided with clearance for a wheelchair to roll under (29" clearance)? Yes
- J. Are sink handles operable with one hand without grasping, pinching or twisting? Yes
- K. Are exposed pipes under sinks sufficiently insulated against contact? Yes

# XXI. Guest Rooms

### Items

A. Are there sufficient reported accessible sleeping rooms with respect to the total number of reported guestrooms ?

Yes

B. Are there sufficient reported accessible rooms with roll-in showers with respect to the total number of reported accessible guestrooms?

Yes

# Summary



Propertyexam corp.

# 13297 Deer Meadows Rd. Oregon City, OR 97045 (503)679-7184 scott@propertyexam.com

Customer Oregon Community Foundation

> Address Quality Inn 9717 SE Sunnyside Rd. Clackamas OR

The following items or discoveries indicate that these systems or components **do not function as intended** or **adversely affects the habitability of the dwelling;** or **warrants further investigation by a specialist,** or **requires subsequent observation.** This summary shall not contain recommendations for routine upkeep of a system or component to keep it in proper functioning condition or recommendations to upgrade or enhance the function or efficiency of the building. This Summary is not the entire report. The complete report may include additional information of concern to the customer. It is recommended that the customer read the complete report.

# General Summary

## A. Opinions of Probable Costs

### **Repair or Replace**

Refer to immediate and short term cost summaries.

## Immediate

### A. ROOF COVERINGS

### Inspected, Repair or Replace

There are some wind damaged sections of roof that need repair right away. Overall the roof should have substantial remaining service life.

\$850 - \$1200

F. VEGETATION, GRADING, DRAINAGE, PATIO FLOOR, AND RETAINING WALLS, FENCING (With respect to their effect on the condition of the building)

### Inspected, Repair or Replace

### Propertyexam corp.

Area drains due for regular cleanout service. \$750 - \$1000

### I. Driveway & Parking

### Repair or Replace

(1) Parking lot overdue for patching and Seal Service. Note there are extensive areas of alligator cracking and a lot of the asphalt is quite worn. The better choice will be to plan to repave the parking in a few years. The asphalt parking well past due for regular seal service. There is significant deterioration and alligator cracking. Our best recommendation is to resurface the asphalt. We normally recommend asphalt surfaces be seal serviced about every five years in this climate. Neglect will result in " alligator cracking and deterioration. Ultimately the surface will need to be resurfaced with a 2" overlay of new asphalt. The difference in cost is about \$0.25/SF for seal service and \$3.00 SF for an overlay. There is about 45,000 SF of Asphalt.

(2) short term patch & seal service.
\$18,000 - \$25,000
(4) Electrical cover plate missing on light pole.
\$150 - \$250

### **G. SMOKE DETECTORS**

### **Repair or Replace**

Most units are well beyond expected useful service life recommend they be replaced with dual purpose carbon monoxide and smoke detectors.

\$7,000 - \$8,500

## H. CARBON MONOXIDE DETECTORS

### Not Present, Repair or Replace

No carbon monoxide detectors noted. There should be one in every room. We recommend the older smoke detectors to be replaced with dual purpose units.

### C. Other Systems

### Inspected

Fire extinguishers within date for annual testing and certification. Most of the hallway fire extinguishers are missing glass or plexiglass front on the cases. This is a public hazard. \$850 - \$1000

### 0-5

#### H. Flatwork

### Inspected, Repair or Replace

Rear stairs structurally compromised need to be demolished and repoured. \$1,800 - \$2,500

### C. HOT WATER SYSTEMS, CONTROLS, CHIMNEYS, FLUES AND VENTS

#### Inspected, Repair or Replace

There are four commercial grade natural gas 100 gallon water heaters. Three of them are not correctly seismically secured and this should be corrected. One of the units is an older model by AO Smith, manufactured in 2003. This unit is well beyond it's expected useful service life and you should therefore budget for replacement. \$12,000 - \$15,000

### **C. Building HVAC**

### Inspected, Repair or Replace

(2) The rooms are served by individual Ptac heat pump units. Typically in hotel service these units last about 10 years. Many have been replaced, this is a typical, ongoing maintenance item with any facility of this type. You can probably expect to replace about 1/2 of the existing units over the next 5 years. \$50,000 - \$60,000

### Other

### I. Driveway & Parking

### **Repair or Replace**

(3) overlay, resurface of asphalt.\$125,000 - \$140,000

## **Quality Inn**

## Propertyexam corp.

# **Oregon Community Foundation**

building inspectors are not required to report on the following: Life expectancy of any component or system; The causes of the need for a repair; The methods, materials, and costs of corrections; The suitability of the property for any specialized use; Compliance or non-compliance with codes, ordinances, statutes, regulatory requirements or restrictions; The market value of the property or its marketability; The advisability or inadvisability of purchase of the property; Any component or system that was not observed: The presence or absence of pests such as wood damaging organisms, rodents, or insects; or Cosmetic items, underground items, or items not permanently installed, building inspectors are not required to: Offer warranties or guarantees of any kind; Calculate the strength, adequacy, or efficiency of any system or component; Enter any area or perform any procedure that may damage the property or its components or be dangerous to the building inspector or other persons; Operate any system or component that is shut down or otherwise inoperable; Operate any system or component that does not respond to normal operating controls; Disturb insulation, move personal items, panels, furniture, equipment, plant life, soil, snow, ice, or debris that obstructs access or visibility; Determine the presence or absence of any suspected adverse environmental condition or hazardous substance, including but not limited to mold, toxins, carcinogens, noise, contaminants in the building or in soil, water, and air; Determine the effectiveness of any system installed to control or remove suspected hazardous substances; Predict future condition, including but not limited to failure of components; Since this report is provided for the specific benefit of the customer(s), secondary readers of this information should hire a licensed inspector to perform an inspection to meet their specific needs and to obtain current information concerning this property.

Prepared Using HomeGauge http://www.HomeGauge.com : Licensed To Scott Harris

## THE APPRAISAL REPORT OF

# **QUALITY INN & SUITES**

An Existing 109 Guest Room Motel

<u>At</u> 9717 SE Sunnyside Rd Clackamas, OR 97015

Prepared For Bruce Wood/Tom Kemper Oregon Community Foundation 1221 SW Yamhill St., Suite 100 Portland, OR 97205

<u>Appraised By</u> Aaron Brown & Associates, Inc. P.O. Box 42634 Portland, Oregon 97242 Phone: (503) 363-5969

<u>E-Mail Address</u> aaron@aaronbrownassociates.com

Home Page Address http://www.aaronbrownassociates.com

> <u>As Of</u> January 3<sup>rd</sup>, 2023



# AARON BROWN & ASSOCIATES, INC.

P.O. Box 42634 Portland, Oregon 97242 503.363.5969

January 27, 2023

A.B. & Assoc. File No. 22-1151

Bruce Wood/Tom Kemper Oregon Community Foundation 1221 SW Yamhill St., Suite 100 Portland, OR 97205

RE: Appraisal of the Quality Inn & Suites, an existing 109 guestroom motel with furnishings, fixtures, and equipment at 9717 SE Sunnyside Rd, Clackamas, OR, 97015, hereafter referred to as the "property."

As requested, we have estimated the market value of the above "property." The accompanying report summarizes our research, findings, analysis, and valuation conclusions.

The value components of tangible real estate (as if vacant); stabilized operations (stabilized occupancy and in-place staffing/management i.e. going-concern), personal property (movable furnishings, fixtures, and equipment, or FF&E), are segregated in the report.

## As-Is Market Value Conclusion

This is the as-is market value of the "property" on January 3<sup>rd</sup>, 2023:

## FIFTEEN MILLION DOLLARS

### \$15,000,000

As-Is Market Value Allocation of the Going Concern of the "Property"			
Component	Value	%	
Tangible Real Estate	\$13,630,000	90.9%	
Intangible Assets	\$450,000	3.0%	
Personal Property	\$920,000	6.1%	
Total	\$15,000,000	100%	

The Appraisal Report and its field data are in our files. The appraisal is in conformance with the Standards of Professional Appraisal Practice of the Appraisal Institute, the Uniform Standards of Professional Appraisal Practice (USPAP), and State Appraisal Certification.

Value estimates are contingent upon the report definitions, assumptions, limiting conditions, and certification.

Submitted By,

King

Aaron J. Brown, MAI, ASA President License No. C000724 Expires: April 30, 2023

Nate Knibe-

Nathan D. Knife Appraiser License No. C001315 Expires: August 31, 2023

### CERTIFICATION

We, Aaron J. Brown, MAI, ASA and Nate Knife certify that except as otherwise noted in this Appraisal Report:

\* The statements of fact contained in this report are true and correct.

\* The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.

\* We have no present or prospective interest in the property that is the subject of this report, and no personal interest with respect to the parties involved.

\* We have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.

\* The appraisal was not based on a requested minimum valuation, a specific valuation, or the approval of a loan and engagement in this assignment was not contingent upon developing or reporting predetermined results.

\* We have performed no other prior services involving the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.

\* Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of stipulated results, or the occurrence of a subsequent event directly related to the intended use of this appraisal.

\* Our analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the *Uniform Standards of Professional Appraisal Practice* and the Code of Professional Ethics and Standard of Professional Appraisal Practice of the Appraisal Institute.

\* Nate Knife, an Oregon certified general appraiser made a personal inspection of the property that is the subject of this report on January 3, 2023. Nate Knife gathered the data, analyzed it, and wrote the report under a review and correction by Aaron J. Brown, MAI, ASA.

\* No one other than Nate Knife and Aaron J. Brown, MAI, ASA provided significant real, personal or business property appraisal or appraisal review assistance to the persons signing this certification.

\* This appraisal meets the requirements of the Code of Professional Ethics and the Standards of Professional Appraisal Practice of the Appraisal Institute. The report is also subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives. Disclosure of the contents of this appraisal report is governed by the By-Laws and Regulations of the Appraisal Institute.

\* As of the date of this report, Aaron J. Brown, MAI, ASA has completed the requirements of the continuing education program as Designated member of the Appraisal Institute, a Designated member of the American Society of Appraisals, and the State of Oregon Appraisal Board.

\* The appraisal did not take into consideration any prohibited basis, such as race, color, religion, sex, familial status or national origin, in developing and reporting the appraisal.

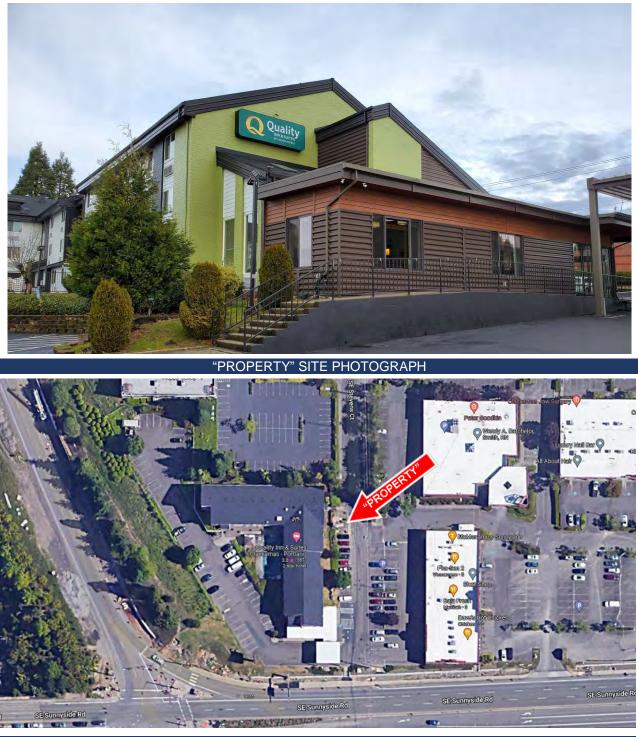
\* Neither all nor part of the contents of this report shall be disseminated to the public through the advertising media, public relations media, news media, sales media, or any other public means of communication without the prior written consent and approval of this appraiser.

Aaron J. Brown, MAI, ASA President License No. C000724 Expires: April 30, 2023

E. Knibe

Nathan D. Knife Appraiser License No. C001315 Expires: August 31, 2023

# SUBJECT PHOTOGRAPHS



"PROPERTY" AERIAL PHOTOGRAPH





**Building Exterior** 

**Building Exterior** 



Frontage – SE Sunnyside Rd facing west



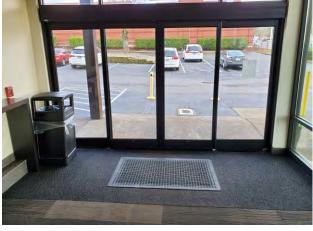
Frontage - SE Sunnyside Rd facing east

1314 1

1 - 6



Main Entrance



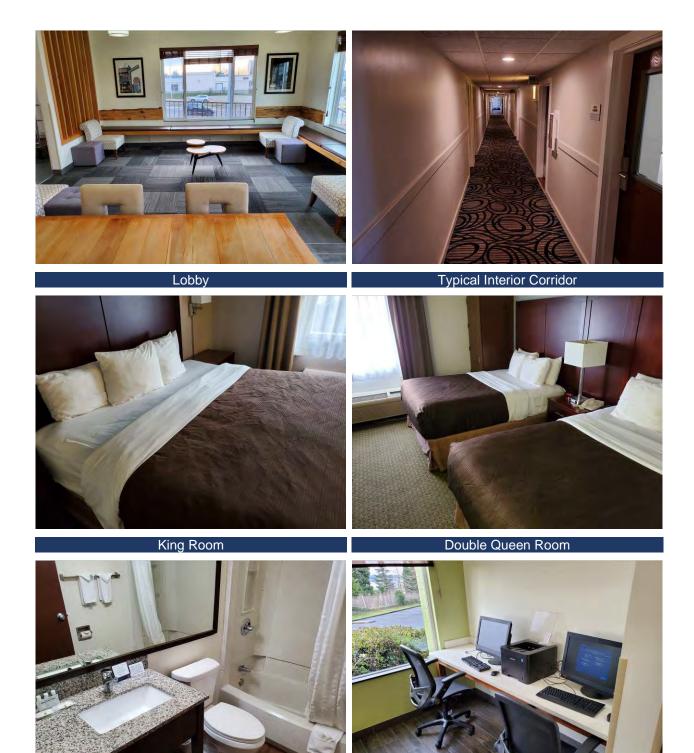
Entry Doors (Interior View)



Front Desk



Breakfast Room



Aaron Brown & Associates

Standard Guestroom Bathroom

v

**Business Center** 





Outdoor Pool (Closed)

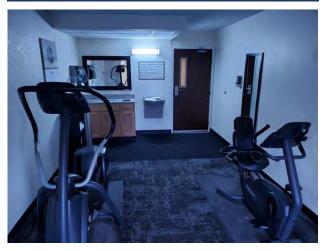




Guestroom with Kitchenette



Standard Guestroom Amenities



Fitness Room



Parking Lot

# **EXECUTIVE SUMMARY**

NAME AND LOCATION:	Quality Inn 9717 SE Sunnyside Rd, Clackamas, OR, 97015		
OWNER OF PUBLIC RECORD:	YKC Hospitality LLC		
INTERESTS APPRAISED:	Fee Simple		
PROPERTY TYPE:	Existing 109 guestroom, limited-service motel with furnishings, fixtures, and equipment.		
LAND AREA:	$2.03\pm acres$		
PRIMARY IMPROVEMENTS:	An average plus quality, three-story, wood framed motel with 110 guestrooms and a gross floor area of 44,048± square feet.		
HIGHEST AND BEST USE:	Land if vacant: As improved:	Hold for development Existing Use	
AS-IS MARKET VALUE CONCLUSION ESTIMATE (Fee Simple):	\$15,000,000		
APPRAISAL ANALYSIS AND INSPECTION DATE:	January 3 <sup>rd</sup> , 2023		

## **Extraordinary Assumptions**

An extraordinary assumption is defined in USPAP as "an assignment-specific assumption as of the effective date regarding uncertain information used in an analysis which, if found to be false, could alter the appraiser's opinions or conclusions."

• None noted

## **Hypothetical Conditions**

A hypothetical condition is defined in USPAP as "a condition, directly related to a specific assignment, which is contrary to what is known by the appraiser to exist on the effective date of the assignment results but is used for the purposes of analysis."

• None noted

Please note that "the use of these extraordinary assumptions and/or hypothetical conditions might have affected the assignment results" as per USPAP 2-2(a)xi.

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# ADDENDA

- A| RealQuest Report/Legal Description
- B Purchase and Sale Agreement
- C Historical Income & Expense Data
- D Engagement Letter/Contract
- E Professional Qualifications
- F Appraiser License

# INTRODUCTION

## Overview of The "Property"

The "property" is the fee simple interest in a limited-service motel operated as a Quality Inn with stabilized operation as described. The "property" consists of one building containing  $44,048\pm$  square feet and 109 operating guest rooms with lobby, registration desk, business office, and meeting room as well as other support areas plus furnishings, fixtures and equipment (FF&E) and outdoor pool. Site area is  $2.03\pm$  acres.

Ownership of public record is with YKC Hospitality LLC. A legal description is in the Addenda. The property is also identified by the Clackamas County Assessor's Taxlot No. 12E33DC01400.

## "Property" Ownership and History

The 109-guestroom motel was built in 1987 including furnishings, fixtures, and equipment. It has recently switched from a Clarion franchise flag to a Quality Inn franchise.

The property is currently under a purchase-and-sale agreement (PSA), with the seller listed as YKC Hospitality LLC (current owner) and the buyer listed as Clackamas County. The agreement is dated December 12, 2022, and the price is \$15,000,000. The value conclusion is the same as the pending sales price.

## Assessed Values and Property Taxes

According to the Clackamas County Assessor's Office, current assessed values and property taxes are:

### ASSESSED VALUES

Land	\$2,691,392
Improvements	\$6,679,950
Total Value	\$9,371,342
Taxes	\$83,779.40

With a tax rate equivalent to 0.89 percent of total assessed value, annual taxes are \$83,779.40 (\$9,371,342 total value x 0.89 percent).

The assessor's office typically does not change assessed value after a change of ownership. Property taxes, therefore, should only change as general assessment of other properties change.

# Appraisal Purpose

Estimate market value, in terms of cash or on financing terms equivalent to cash, of the "property" fee simple interest on January 3<sup>rd</sup>, 2023.

# **Client and Intended User of Appraisal Report and Use/Function**

The client and intended users are the Oregon Community Foundation and Clackamas County. Use or function is limited to estimating value for its financing decisions. No other client, user, use, or function is authorized.

# Appraisal Scope

This Appraisal Report reconciles market value on the date of analysis of the "property" as operated as a limited-service hotel, using the Sales, and Income Approaches. The Cost Approach is excluded as it does not provide a meaningful indication of value due to the difficulties of estimating accrued depreciation and intangible components to value. Its lack of market sensitivity makes it a poor indicator of value.

It is written to the Uniform Standards of Professional Appraisal Practice (USPAP). The report complies with Appraisal Institute and State Appraisal Certification requirements.

Labor force and unemployment trends by the Bureau of Labor Statistics as well as history of median home prices for the subject location were reviewed for economic trends applicable to the "property". The most recent demographic data available was purchased from the nation's premier source, *Environics Analytics, Spotlight* (formerly *Claritas*). This was used to compare applicable "property" local and secondary market demographics to state and national figures.

The "property" was inspected. The owner/operator, and/on site staff were surveyed for physical, operational and market data. Improvement description is based on assessment records, inspection and/or plans.

Regional and local comparables including a Smith Travel Research report, (STR report) occupancy and average daily room rates, (ADR) is analyzed. Local comparable rack rates, guest type, ADR and occupancy market data are analyzed. Comparable expenses include purchased national and regional data from *Trends In The Hotel Industry*, the industry standard. Local comparables were analyzed using *STR* reports. These were compared to "property" reported experience to estimate net income.

Improved sales include a large geographic area due to limited availability for local sales data. Comparable sales data was verified by the appraiser and/or from sources as described.

Market value is estimated on the "property" physical and operational characteristics and applicable market data. The Income Capitalization Approach using a direct capitalization rate is concluded as the best value indicator.

Personal property value is estimated by a per guestroom calculation.

Scope does not include analysis of title, improvement engineering, soil, or environmental integrity or detailed operational highest and best use analysis. Flood analysis is limited to reporting FEMA Flood Zone Classification.

# Privacy Information Under the Gramm-Leach-Bliley Act of 1999

The appraisal utilizes non-public personal information from the client and/or owner/operator or obtained by their authorization. Non-public personal information is not disclosed unless required or permitted by law. Permitted disclosures include to our staff and unrelated third parties needing the information for the appraisal. We are required by law to retain appraisal data for a specified number of years depending on the appraisal.

## Appraiser Competency

The appraisers are experienced in the valuation of the hospitality properties and are state certified. Additional competency data is in the Professional Qualifications of the Addenda.

# ASSUMPTIONS AND LIMITING CONDITIONS

# Assumptions:

- 1. Stabilized operation (i.e. going concern) is part of the "property" and is as described with responsible ownership and competent management.
- 2. Building areas and construction are as described and personal property is not leased.
- 3. The legal description is correct, title is good and marketable and the "property" is free and clear of any or all liens or encumbrances.
- 4. Information, especially "property" physical and operational data provided by others is reliable.
- 5. Engineering is correct and there are no hidden or unapparent conditions in the soil, improvements, personal property and operation that render them more or less valuable.
- 6. The "property" is and will continue to be in full compliance with all applicable governmental and private zoning, use, entitlement and environmental restrictions.
- 7. Governmental or private licenses, certificates, consents, permits or other requirements for "property" operation are in place and can be renewed at projected expense.
- 8. Land and improvements are within property lines and there are no encroachments, trespasses, or hazardous material on, in or near the "property" influencing value.

# Limiting Conditions:

- 1. Tangible real estate, going concern, personal property, goodwill/ill-will business value allocations apply only for intended use.
- 2. No reproduction or use by others than the addressed is allowed, and then only for the stated use without written consent of Aaron Brown and Associates, Inc.
- 3. Aaron Brown and Associates Inc. staff are not required to provide testimony or court attendance on the "property" or appraisal without prior arrangement.
- 4. No part of this report is to be used by the public media.

## DEFINITIONS

## "Property"

"Property" is the appraised property as identified on page 2 (Identification of the "Property") and subsequent report elaboration.

## Market Value

The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. Buyer and seller are typically motivated;
- 2. Both parties are well informed or well advised, and acting in what they consider their best interests;
- 3. A reasonable time is allowed for exposure in the open market;
- 4. Payment is made in terms of cash in United States dollars or in terms of financial arrangements comparable thereto; and
- 5. The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

\* SOURCE: OCC, 12CFR, Part 34, Sub-Part C-Appraisal, 34.42 definition (g) and FDIC Final Rules, 12 CFR Part 323.2(f)

## Exposure Time/Marketing Time

For hospitality properties, an exposure time up to one year is normal with six months typical. Market value is based on an exposure time up to one year with an average of around 6 months.

Transactions handled by real estate agents typically go through a regional or national firm specializing in hospitality properties.

Distressed properties have a short exposure time if the price is at a level to ensure a "quick sale." For non-problem facilities, exposure time is up to one year with an average of six months before sale. The "property" market value estimate is based on an exposure time of one year or less. As the market is not projected to change dramatically the marketing time is projected to be the same as the exposure time.

## Fee Simple Interest

Absolute ownership, unencumbered by any other interest or estate; subject only to the limitations of eminent domain, escheat, police power, and taxation.

## Real Estate

Tangible land and improvements of an attached permanent or quasi-permanent nature.

## Furnishings, Fixtures, and Equipment

Tangible furnishings, fixtures, and equipment (FF&E) needed for stabilized operation as operated. FF&E is either real estate or personal property based on its level of attachment.

### Personal Property: (Moveable Furnishings, Fixtures, and Equipment)

Tangible moveable furnishings, fixtures, and equipment (FF&E) for stabilized operation.

## Pre-opening and Working capital

The February 2022 *HVS Hotel Development Cost Survey 2021/22* defines this component as:

- Supply inventories linen, operating supplies, initial purchases
- Technical services fees
- Pre-opening recruiting, staffing, and training
- Operating reserves

## Going Concern

Going–Concern Value is defined in the fifth edition of the Appraisal Institute's *Dictionary of Real Estate Appraisal* as:

- 1. The market value of all the tangible and intangible assets of an established and operating business with an indefinite life, as if sold in aggregate; more accurately termed the market value of the going concern.
- 2. The value of an operating business enterprise. Goodwill may be separately measured but is an integral component of going-concern value when it exists and is recognizable.

## Business Enterprise Value AKA Business Value

Business enterprise Value (BEV) is defined in the fifth edition of the Appraisal Institute's *Dictionary of Real Estate Appraisal* as: "The value contribution of the total intangible assets of a continuing business enterprise such as marketing and management skill, an assembled work force, working capital, trade names, franchises, patents, trademarks, contracts, leases, and operating agreements."

# <u>Goodwill</u>

Value increase created from higher net income than expected for the tangible assets in use due to an existing superior operation or good reputation. It is extra going-concern value.

## lllwill

Value decrease created from lower net income (or loss) than expected for the tangible assets in use due to an existing sub-standard operation or poor reputation. Its value loss can negatively influence all assets utilized.

## **Competent Management**

Owner, operator and/or management that utilizes tangible assets according to their highest and best use in a manor that generates net income in the expected range for those assets.

## Designed Market Niche

The operator, operation, care, service package, amenities and/or income niche the "property" is designed for.

## Alternate Market Niche

An alternate operator, operation, care, service package, amenities and/or income niche from designed niche.

# **REGIONAL ANALYSIS**

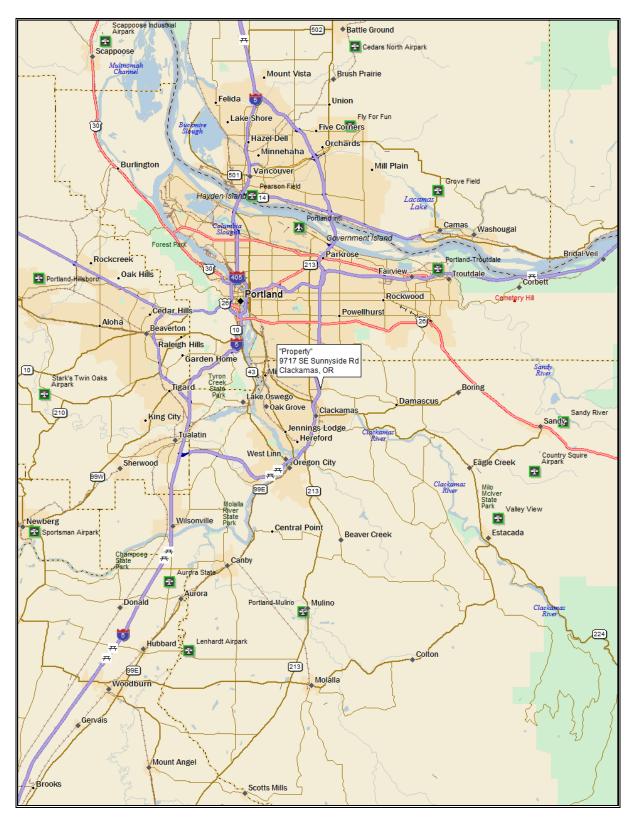
## Location

The "property" is in an unincorporated portion of Clackamas County, which is part of the Portland MSA, which is comprised of six counties. Multnomah County is to the north, Hood River and Wasco Counties are to the east, Marion County is to the south and west, and Yamhill and Washington Counties are to the west.

The nearest urban center is Portland with the downtown business district  $9\pm$  miles to the northwest. The state capitol, Salem, is  $40\pm$  miles to the southwest.

## **Geography**

The majority of land in Clackamas County is rural forestlands, with approximately oneeighth representing an urbanized area. The county encompasses  $1,879\pm$  square miles, including Mt. Hood and the Mt. Hood National Forest. Major rivers include the Willamette and the Clackamas.



**REGIONAL MAP** 

# <u>Climate</u>

Clackamas County has a moderate climate. The mean temperature is  $38^{\circ}$  Fahrenheit in the winter and  $66^{\circ}$  Fahrenheit in the summer. Annual precipitation averages  $37\pm$  inches with snowfall seldom more than a few inches.

# **Transportation**

Interstate freeways servicing the region are Interstate 5 and 205. Both travel in a general north south direction, with I-205 bypassing the property on the west. Major regional arterials include Highway 99 East traveling in a north-south direction and Highways 224 and 121 traveling in an east-west direction.

The nearest major airport is Portland International  $9\pm$  miles to the north of the "property." It is serviced by national and regional carriers including Air Canada, Alaska Airlines, American, Delta, Frontier, JetBlue, Southwest, United, and Virgin.

# Governmental Services, Taxes, And Utilities

The governmental service center for the region is Oregon City, which is the county seat. Major institutions of higher learning include Clackamas Community College. Other major colleges and universities in the area are Portland State University, University of Portland, and Lewis and Clarke College. The regional property tax rate is roughly  $1.5\pm$  percent of market value. There is not a local income tax or sales tax.

Governmental services in the cities and the county of the region are as expected.

Major utility providers include Portland General Electric for electrical service, Northwest Natural Gas for natural gas service and Century Link for telephone service. Local municipalities or private companies provide water and sewer service. Utility services are as expected for an urbanized area.

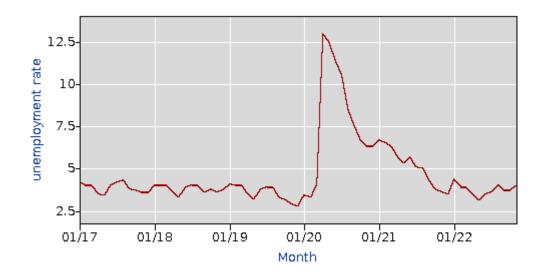
Regional malls include the Clackamas Town Center Mall, less than  $1\pm$  miles to the west of the "property."

## Commercial Retail Center

The commercial retail center servicing the region is Portland. It has multiple malls and shopping venues.

## <u>Economy</u>

The following charts shows the unemployment rate in the Portland MSA from 2017 through November 2022 (latest figures available):

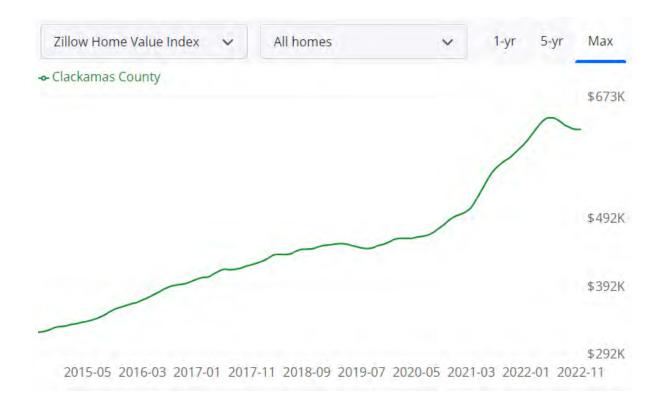


As can be seen in the graph above, unemployment spiked to record highs at the onset of the COVID-19 crisis in April of 2020, reaching a rate of 13 percent. Since then, the trend has been steadily downward, with additional spikes coinciding with further COVID variants like Delta and Omicron. As of November 2022, the unemployment rate sits at 4 percent, which is within pre-COVID historic norms.

Clackamas County is third among all 36 Oregon counties in vaccination rates, with 78 percent of the population having received at least one dose, 71.4 percent being fully vaccinated, and 44.2 percent having received their first booster.

# Real Estate Trends

The following chart shows the Zillow Home Value Index for Clackamas County:



The Zillow Home Index experienced a steady and steep increase before plateauing in late 2021/early 2022. As of November 30, 2022 (latest figures available), typical home values were around \$624,998 on average, a 5.9 percent increase from the previous year. Approximately 32.9 percent of sales were over list price and 45.6 percent were under list price, with a median of 17 days on the market.

#### Summary and Trends

The "property" is in Clackamas County which is a part of the Portland MSA. The county is closely tied with Portland. The "property's" location along I-205 in Clackamas is advantageous and attracts both business and tourist guests. The area economy is diverse and in has had a strong recovery period from the recent COVID-19 crisis. There is, however, current signs of recession partially due to rising interest rates to combat recent high inflation.

## NEIGHBORHOOD/SURROUNDING AREA ANALYSIS

### Location

The surrounding market area represents a major freeway interchange commercial district. The "property" is in the north-west section of the unincorporated area of Clackamas County on the north side of Sunnyside Road. Interstate Highway 205 (I-205) is adjacent to the west. The Portland International Airport is  $9\pm$  miles to the north.

#### Area Boundaries

Surrounding neighborhood boundaries are Sunnybrook Boulevard 1//3 mile to the south, SE 122<sup>nd</sup> Street 1.5 miles to the east, State Route 213 about <sup>3</sup>/<sub>4</sub> of a mile west, and Bob Schumbacher Road about <sup>1</sup>/<sub>4</sub> mile north.

#### <u>Terrain</u>

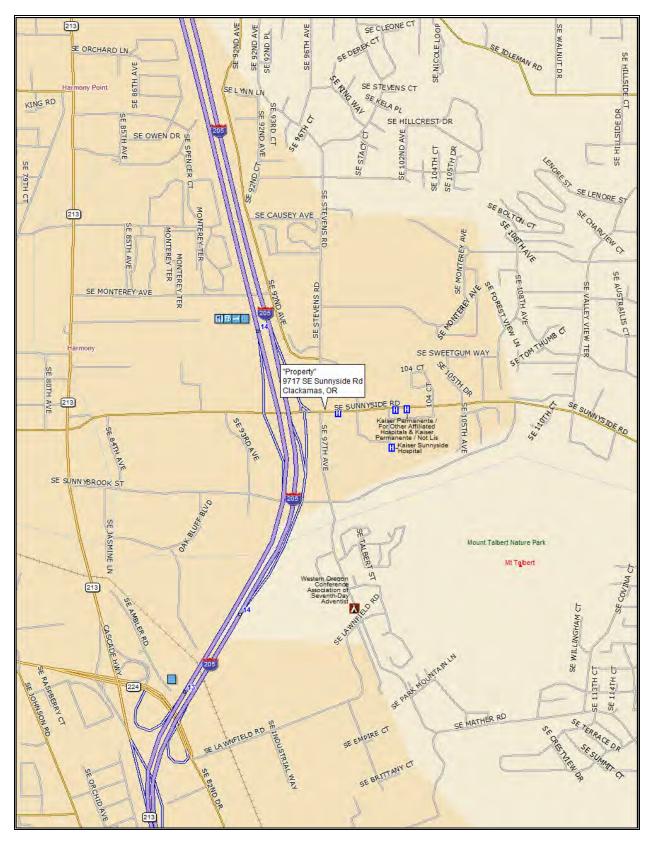
Terrain within the described area is generally level.

#### **Development Pattern**

The predominant development pattern is commercial in character. Development dates to 1980's and 1990s and is of average to above-average quality. Most development is oriented to retail or professional office, which includes the Clackamas Towne Center Mall across I-205 to the west and Kaiser Permanente just to the east on the south side of Sunnyside Road. Uses range from banking, retail stores, professional offices, and restaurants.

#### **Transportation**

The nearest freeway is Interstate 205, adjacent to the "property" to the west.



SURROUNDING AREA MAP

#### Public Services

All public services expected for an incorporated urban area are available. Police and fire protection is by Clackamas County.

#### **Hospitality Properties**

Nearby hospitality properties include the Sunnyside Inn and Suites, the Monarch Hotel and Conference Center, the Residence Inn by Marriott Portland-Clackamas, and the Courtyard by Marriott Portland Southeast/Clackamas.

#### <u>Retail</u>

The Clackamas Towne Center Mall is the center of local retail and includes a cinema. Other nearby retail is located along SE Sunnyside Rd and includes a variety of big box and boutique retail outlets and dining.

#### Summary and Market Trends

The surrounding area is a major freeway interchange district with a variety of commercial retail, professional office, medical, restaurant, and hospitality uses. Public, governmental, and commercial services are all within close proximity. Most development is of commercial use along SE Sunnyside Road, SE Sunnybrook Blvd, and the I-205 exit with residential development off major thoroughfares. No detrimental uses are noted. The long term outlook of the area is for stability (it has recovered from the COVID pandemic) but there are signs the greater economy is entering into a recession in the near term.

## SITE ANALYSIS

### <u>Overview</u>

The site is a  $2.03\pm$  acre (88,427 $\pm$  square feet) irregular shaped parcel of level to sloping terrain. It has improved street frontage with average access and thoroughfare exposure. The site has a territorial view. Full utility service for the area is available.

### <u>Zoning</u>

Zoning is RCC (Regional Central Commercial) by Clackamas County. This zoning allows a variety of commercial uses. Hospitality use is a permitted outright use. The existing improvements were granted approval by the county and represent a legal use.



SITE PLAT

#### <u>Utilities</u>

Water, sewer, electric, and telephone services are to the site.

### Street Frontage



The site has about  $140\pm$  lineal feet of street frontage along Sunnyside Road, which is an asphalt-paved, four-lane, two-directional, public right-of-way with a right-turn lane that leads to I-205. Street frontage is improved with concrete curbs, gutters, and sidewalks. There are metal street lamp posts. On-street parking is not available along the site's street frontage.

There is also  $40\pm$  lineal feet of frontage along Stevens Street, which dead-ends at the northeast corner of the site. At the intersection with Bob Schumbacher, just north of the site, Stevens angles southeast leading to Sunnyside Road. To the north of Bob Schumbacher it leads to residential neighborhoods.

#### Access and Visibility

Vehicle access is limited to a  $40\pm$  foot wide asphalt driveway from Stevens Street and a driveway leading from the "Sunnyside 205" center on the east. Visibility from Sunnyside Road and the surrounding area is good. The "property" has direct visibility from the freeway. Along the freeway there are two identification signs near the off-ramps.

### Fire Protection

There is a fire hydrant on the site. The nearest fire station is about  $1\pm$  mile northwest of the site on Fuller Road. Another fire station is about  $1\pm$  south on Industrial Way.

#### Surrounding Uses

Surrounding uses include the "Sunnyside 205" retail and office center adjacent to the east. Further east across Stevens Street is the Sunnyside Plaza retail center. Adjacent to the north is a small one-story office building. The surrounding area to the north consists of several larger two and three-story professional office buildings. Across Sunnyside Road directly south is a service station, followed by a restaurant and the Sunnyside Inn. To the east of these buildings is the Kaiser Permanente medical campus. Adjacent to the west is I-205. On the west side of I-205 is the Clackamas Town Center Mall. Surrounding uses are not detrimental to site use. The shopping center, hospital, and restaurant uses west are beneficial.

#### **Easements and Encroachments**

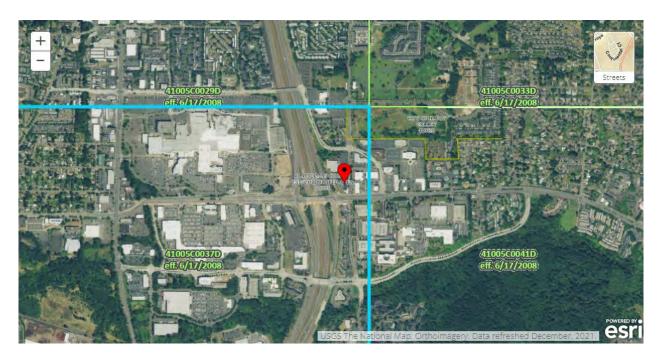
No adverse easements or encroachments encumbering or accruing to the "property" or adjoining parcels are known of. There are standard utility easements.

#### Soil Load-Bearing Characteristics

No significant improvement settling or soil subsidence was noted on inspection and none were reported. The appraiser, however, is not qualified to determine soil load-bearing capability, which is beyond the appraisal scope.

#### Drainage and Flood Zone Classification

No signs of inadequate drainage or flooding were noted and none were reported. The flood zone classification is Zone X, which is outside the 100 year flood zone. The FEMA Community Panel is 415588-0041D, dated June 17, 2008. The scope of flooding analysis is limited to reporting FEMA flood zone status.



https://msc.fema.gov/portal/search#searchresultsanchor

#### Environmental Hazards and Flora/Fauna

No vegetation stress or environmental hazards were noted and none were reported. No natural flora and fauna of environmental significance were evident. The appraiser, however, is not qualified to determine environmental issues, which are beyond the appraisal scope.

#### <u>View</u>

There is no enhanced view value.

#### Surplus/Excess Land

The site lacks surplus or excess land for existing use.

#### **IMPROVEMENT ANALYSIS**



Aerial Overview of Improvements

#### Improvement Characteristics

Gross Improved Area:
Number of Buildings:
Stories:
Shape:
Guest Room Access:

44,048 1 Three L-shaped Via interior double-loaded corridor in hotel improvements.

#### **Overview of Improvements**

The "property" is an existing "L" shaped three-story wood-frame average quality limitedservice motel with 109 guest rooms built in 1987. The expected economic life is  $45\pm$  to  $50\pm$  years. It contains a total gross floor area of 44,048 square feet.

The main entrance is on the first floor. Common areas include a lobby, front desk, administrative office, business center, continental breakfast room, pool, patio, exercise room, conference/meeting room, and guest laundry. The main entrance floor also contains guestrooms, as do the other floors. Access to guestrooms is via interior corridors.

A summary of the basic building components is presented below.

Foundations:	Reinforced Concrete Slab
Exterior Wall Frame:	Wood-Frame
Roof Frame:	Wood-Frame
Exterior Finish:	Painted Stucco
Roof Design/Cover:	Flat with composition cover
Main Entry Doors:	Storefront, Glass
Other Exterior Doors:	Metal in Metal Frames
Interior Doors:	Composite, Solid Core
Windows:	Vinyl, Thermo-pane



# Guest Rooms/Finish

The guest room finish is summarized in the table below.

Guest Room Finish	
Interior Partitions Finish: Ceiling Finish: Floor Surfaces:	Taped and textured sheetrock/gypsum board Taped and textured sheetrock/gypsum board Vinyl tiles in main portions of guest rooms, with plank tile in bathroom areas.
Bathroom:	Bathrooms include a wall-mounted vanity with quartz countertop and backsplash, a tub with overhead shower nozzle, and a porcelain toilet. A small number of guest rooms have accessible bathrooms.
Common Area Finish	
Flooring Finish: Wall Finish:	Vinyl Tile/VCT, Ceramic Tiles Taped and textured sheetrock/gypsum wall board with most areas having wallpaper cover.
Ceiling Finish:	Taped and textured sheetrock/gypsum wall board.
Mechanical Components	
Fire Protection:	Hotel improvements have full fire sprinkler protection via a wet system, equipped with alarms and hard-wired ceiling-mounted smoke detectors in common areas as well as guest rooms.
HVAC:	The hotel improvements are served by ductless mini split units for corridors, while guest rooms are served by individual PTAC through the wall units.
Plumbing:	Assumed adequate and to code. Tankless water heaters provide for separate domestic and kitchen/laundry uses. Hot water is in continuous circulation.
Electrical:	Assumed adequate and to code. Electrical lights are ceiling and wall- mounted fixtures, with additional emergency back-up lighting in corridors and common areas.
Elevators:	One hydraulic, passenger-operated elevator serves the hotel improvements.
Yard Improvements	
Paving/Parking:	Asphalt paving and concrete curbing for parking spaces plus driveways and aprons as well as paved concrete for pool deck/patio.
Landscaping/Lawn:	Landscaping includes irrigated landscaping/lawn areas, with ground cover, trees, shrubs, and flower beds.
FF&E	
Common Areas:	Common areas include the necessary furnishings and equipment to provide adequate lodging services.
Laundry and Linen:	The staff laundry includes commercial washers and a gas fired commercial dryers.
Guest Rooms:	Guest rooms include all necessary furnishings such as beds, night stands, mini-fridge, flat screen televisions, and desks with chairs.

#### **CONDITIONAL AND FUNCTIONAL FEATURES**

### <u>Physical</u>

Construction on the "property" was completed in 1987 and includes recent significant renovations since 2016 totaling 1,439,346.48 according to ownership. These renovations include room renovations, common area renovations, parking lot improvements, repainting, lobby expansion, bathroom renovations, new roofing, painting, new signage, and new plumbing. Although the property has been well maintained, as a 35-year-old motel, physical depreciation is a factor. The effective age of the improvements is estimated at  $15\pm$  years.

#### **Functional**

The design is average-plus for intended use. Construction materials and quality are average to above average and well suited for current use and marketing niche. Functional obsolescence does not result from either super adequacy or deficiency in construction quality or building materials. The total number of rooms and the location of the improvement on the site provided good utility of the subject site. The room mix, while catering to business guests, offers a variety of room types to accommodate leisure guests. Functional obsolescence is not a factor.

#### Economic/External

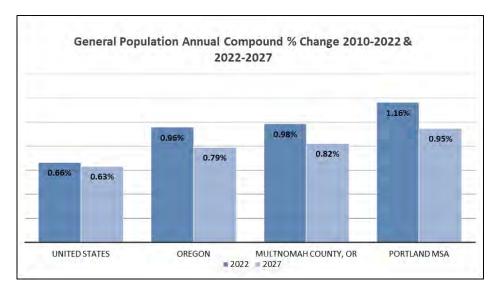
The motel is in a retail/commercial area, which reasonably supports lodging facility use. Proximity to the interstate is advantageous. Access and visibility from Interstate 205 is average. The subject markets aggressively to the local business market and the location is adequate for this market niche. The subject's historic occupancy levels indicate that sufficient demand exists for its lodging facility use. Economic/external obsolescence does not result in loss of value.

## DEMOGRAPHICS

<u>Environics Analytics, Spotlight</u> (formerly *Claritas*) Demographics are used to compare "property" primary and secondary market areas to state and national figures. The primary or local market area is represented by the Portland MSA. The secondary is Multnomah County in its entirety. General demographics determine if the market area is experiencing trends different from the state and nation.

#### **General Population**

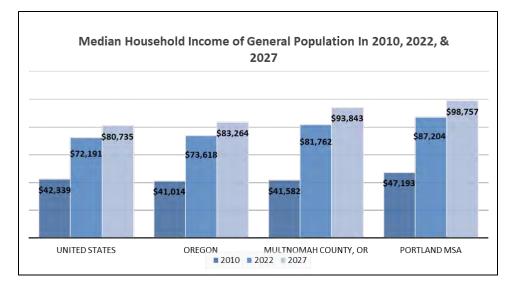
General population demographics for the four geographical regions are compared, utilizing the most recent national census data, current area statistics, and results of a projected five-year analysis. The PMA, SMA, national, and state figures are compared to determine general population trend variances. If the PMA general population is increasing more rapidly than the other geographic categories, it indicates an influx of new residents and a more robust economy. The converse indicates a trend of migration out of the area and a weak or flat economy. The following bar chart compares general population percentage changes from the most recent national census, the area's current statistics, and five-year projected data for the four geographical regions analyzed (national, state, secondary market area, and primary market area).



#### Median Household Income

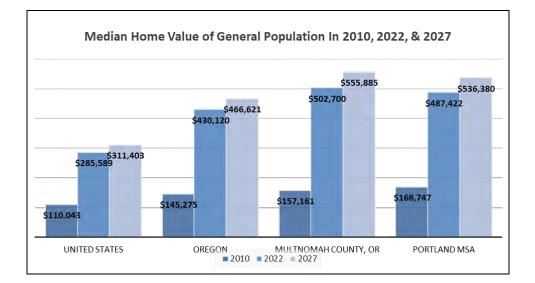
Median household income is the best measure of general purchasing power in the PMA. Differences between the PMA and other geographical areas determine relative affluence and economic trend. A PMA with a lower median household income than the national average may still be a relatively affluent area if its median household income exceeds state or secondary market area figures. The reverse is also true. A PMA with a median household income that exceeds national figures may remain comparatively poor if significantly below statewide and SMA median household incomes.

The second consideration is the median income trend over time. Inflation consistently influences median household income upward. The trend, however, for a PMA can differ from a larger geographical area such as county, or from the state or national trend. The following chart shows median household income nationally, statewide, for the SMA, and the PMA. It is based on 2000 census data, the current estimate, and 5-year projections.



#### Median Home Value

Median home value is a reliable measure of an area's real estate market trend and economic health. As with median household income, it is important to compare the local or PMA home value with the larger SMA, statewide, and national data. An area with a lower median home value than the nation can still be in an affluent area if its median household income significantly surpasses the secondary market or state median household income. The converse is also true.



The following table provides a summary of national, state, secondary market area, and local demographic comparison as outlined.

Demo	Demographic Comparison By National, State, Secondary, and Primary Market Areas							
Demographic G	Demographic Group And Area Covered							
	United S	itates	Ore	gon	Multnomah C	ounty, OR	Portland	I MSA
	National	%/Change	State	%/Change	Secondary Area	%/Change	Primary/Local	%/Change
General Popula	ation & Annual C	Compound Pe	rcentage Chan	ge				
2010	308,745,538		3,831,074		735,334		2,226,009	
2022	334,279,739	0.66%	4,295,247	0.96%	827,067	0.98%	2,557,385	1.16%
2027	344,999,336	0.63%	4,467,697	0.79%	861,582	0.82%	2,680,725	0.95%
General Popula	ation Median Ho	ousehold Incor	ne & % Of US,	State, and Sec	ondary/Larger Ma	rket Area		
2010	\$42,339	100%	\$41,014	96.9%	\$41,582	101.4%	\$47,193	113.5%
2022	\$72,191	100%	\$73 <i>,</i> 618	102.0%	\$81,762	111.1%	\$87,204	106.7%
2027	\$80,735	100%	\$83,264	103.1%	\$93,843	112.7%	\$98,757	105.2%
General Popula	General Population Median Home Value & % Of US, State, and Secondary/Larger Market Area							
2010	\$110,043	100%	\$145,275	132.0%	\$157,161	108.2%	\$168,747	107.4%
2022	\$285,589	100%	\$430,120	150.6%	\$502,700	116.9%	\$487,422	97.0%
2027	\$311,403	100%	\$466,621	149.8%	\$555,885	119.1%	\$536,380	96.5%

Source: Environics Analytics, Spotlight Demographics (Key Comparison By Aaron Brown & Associates, Inc.)

## MARKET ANALYSIS

#### Market Area Definition

The subject's primary market area is the Portland MSA, of which Clackamas is a part. Geographical and political influences effectively separate this market from those of other surrounding communities.

#### PRIMARY COMPETITION

The "property" represents an economy-class motel operating as a Quality Inn franchise. Amenities include free parking, free Wi-Fi, pool, free breakfast, business center, and self-serve laundry.

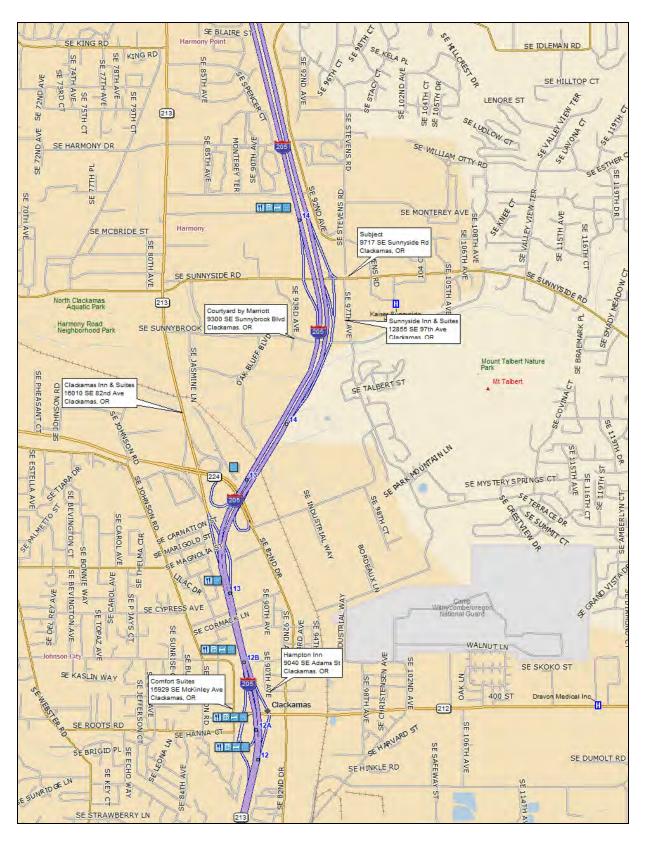
According to the Internet site Trip Advisor, the subject hotel has an average rating of 3 out of 5 with 832 reviews (note that TripAdvisor incorrectly labels the "property's" name as Clarion Inn and Suites). The following chart summarizes customer reviews for the subject on the Trip Advisor site.



Shown on the following list are the hotels, which represent the "property's" primary competition.

Primary Competing Guest Room Supply						
Hotel Location Quality/Condition Locat				Guestrooms		
Subject	9717 SE Sunnyside Ave, Clackamas, OR 97015	Average/Average	Average	109		
Sunnyside Inn & Suites	12855 SE 97th Ave, Clackamas, OR 97015	Average/Average	Similar	138		
Clackamas Inn & Suites	16010 SE 82nd Dr., Clackamas, OR 97015	Average/Average	Similar	44		
Comfort Suites	15929 SE McKinley Ave, Clackamas, OR 97015	Average/Average	Similar	50		
Hampton Inn Portland/Clackamas	9040 SE Adams Street, Clackamas, OR 97015	Average/Average	Similar	114		
Courtyard by Marriott Portland	9300 SE Sunnybrook Blvd, Clackamas, OR 97015	Average/Average	Similar	136		
Total	•			482		

Note there is a new Residence Inn at the Clackamas Town Center. As a brand new extended stay hotel with a higher tier niche, it is not considered one of the primary competitors.



**COMPARABLE MAP** 



NIA NAE .	Current valida han 8 Curitan	
NAME:	Sunnyside Inn & Suites	
	12855 SE 97th Ave,	,
LOCATION:	Clackamas, OR 97015	
DESCRIPTION:	Two-story wood-frame averag guestrooms accessible via exte	ge quality limited-service motel with 13 erior corridors.
		breakfast, meeting rooms, sun terrac
	laundry service, self-serve laund	dry
AMENITIES:		
ROOM RATES:	Room Type	Rates
NOOM NATES.	Single Queen	\$72
	Double Queen	\$75
	Single King	\$78
	Executive Suite	\$99
	Family Suite	\$139
ADR:	\$90± to \$100± Estimated based	d on rate schedule.
		d on rate schedule.
ADR: OCCUPANCY:	\$90± to \$100± Estimated based 60%± to 70%± Estimated	d on rate schedule.
	60%± to 70%± Estimated	
	60%± to 70%± Estimated	
OCCUPANCY:	60%± to 70%± Estimated	

Aaron Brown & Associates



NAME:	Clackamas Inn & Suites		
LOCATION:	16010 SE 82nd Dr. Clackamas, OR 97015		
DESCRIPTION:	Three-story wood-frame averaguestrooms accessible via inte		service motel with 44
AMENITIES:	Free parking, free wifi, pool, bre self-serve laundry	akfast, newspaper, p	barking garage, hot tub,
	Doom Ture		Detec
ROOM RATES:	Room Type Double Queen		Rates \$119
	Single King		\$119
ADR:	\$90± to \$100± Estimated based	l on rate schedule.	
OCCUPANCY:	60%± to 70%± Estimated		
COMMENTS:	This motel is rated 4/5 on TripA	dvisor (out of 242 rev	/iews).

Aaron Brown & Associates



NAME:	Comfort Suites		
	Comon Suites		
LOCATION:	15929 SE McKinley Ave, Clackamas, OR 97015		
DESCRIPTION:	Three-story wood-frame averaguestrooms accessible via inter		ervice motel with 50
AMENITIES:	Free parking, free wifi, pool, fit tub, sauna, business center, se		ast, bicycle rental, hot
ROOM RATES:	Room Type		Rates
	Single King		\$126
	Double Queen		\$134
	Single King Suite		\$168
ADR:	\$95± to \$105± Estimated based	on rate schedule.	
OCCUPANCY:	60%± to 70%± Estimated		
	This motel is rated 3/5 on TripA	dvisor (out of 159 rev	riews).
COMMENTS:		, ,	·



NAME:	Hampton Inn Portland/Clackamas	
LOCATION:	9040 SE Adams Street, Clackamas, OR 97015	
DESCRIPTION:	Four-story wood-frame average quality li guestrooms accessible via interior corridors	
AMENITIES:	Free parking, free wifi, hot tub, fitness cent convenience store, meeting rooms, self-ser	
ROOM RATES:	Room Type	Rates
	Single Queen	\$119
	Double Queen	\$119
	Single King	\$119
ADR:	\$90± to \$100± Estimated based on rate sch	edule.
OCCUPANCY:	60%± to 70%± Estimated	
	This motel is rated 4/5 on TripAdvisor (out o	f 888 reviews).



NAME:	Courtyard by Marriott Portland SE/Clackamas	
LOCATION:	9300 SE Sunnybrook Blvd, Clackamas, OR 97015	
DESCRIPTION:	Four-story wood-frame average quali rooms acessible via interior corridors.	ity limited-service motel with 136
AMENITIES:	Free parking, free wifi, fitness cen conference facilities, restaurant, snack self-serve laundry	<b>3</b>
		Detec
ROOM RATES:	Room Type Double Queen	Rates \$165
	Single King w/sofa bed	\$105
	Two-room suite	\$170 \$206
ADR:	\$110± to \$120± Estimated based on rat	te schedule.
OCCUPANCY:	60%± to 70%± Estimated	
COMMENTS:	This motel is rated 4/5 on TripAdvisor (o	out of 307 reviews).

### PROPOSED COMPETITION

The Clackamas Planning Department indicated that they did not know of any hotel or motel projects in the "property's" economic niche. A new Residence Inn was recently completed in Clackamas Town Center. It is extended stay and a higher market niche.

#### **EFFECTIVE DAILY ROOM RATE**

Older facilities typically achieve lower occupancy and ADRs. Mid-priced hotels with a 3diamond rating typically have ADRs above mid-priced hotels with 2-diamond ratings. This is due to the generally superior locations and physical characteristics. The "property" is an economy tier motel. Its ADR and occupancy levels should be within the range indicated by the competing hotels in its market area. The revenue per available room rates (RevPAR = ADR x occupancy) are calculated following and indicate the relative performance of each hotel/motel.

Comparable Market Rates						
Motel/Hotel	Standard Rates	Est. ADR **	Est. Occ. **	Est. RevPAR	Discounts	# Rooms
Subject *	\$118 to \$153	\$110.00	65%	\$71.50	5% to 25%	109
Sunnyside Inn & Suites	\$72 to \$139	\$90 to \$100	60% to 70%	\$58.50	5% to 25%	138
Clackamas Inn & Suites	\$119 to \$119	\$90 to \$100	60% to 70%	\$65.00	5% to 25%	44
Comfort Suites	\$126 to \$168	\$95 to \$105	60% to 70%	\$70.00	5% to 25%	50
Hampton Inn Portland/Clau	\$119 to \$119	\$90 to \$100	60% to 70%	\$61.75	5% to 25%	114
Courtyard by Marriott Port	\$165 to \$206	\$110 to \$120	60% to 70%	\$74.75	5% to 25%	136

\* Projected ADR & Occupancy

The above properties have a broad range in profiles with RevPAR estimated from  $$61.75\pm$  to  $$74.75\pm$ . Due to the "property's" location, franchise, and amenities, representing a limited service economy motel under competent ownership/management, along with the general increase in hotel activity with the improving economy it should achieve an ADR and occupancy in the lower-middle section of the comparable range. Note the above Estimated ADR, occupancy, and RevPAR consider the 2020 low occupancy and ADR due to COVID. The projection for the "property", however, is for the future and considers a return to a more normal market (which is likely within the next year due to the distribution of COVID vaccines).

#### <u>SUPPLY</u>

As previously indicated there are 5 existing motels/hotels plus the subject in PMA with a total of  $482\pm$  guestrooms.

The Clackamas Planning Department reported that they did not know of any new hotel or motel projects in the "property's" economic niche planned or ongoing.

Furthermore, the ongoing COVID-19 crisis continues to cause construction delays and supply line disruptions, making all planned and proposed construction difficult to anticipate as far as reliable construction schedules.

### **DEMAND**

In estimating future demand for the "property's" existing guest rooms, tourism characteristics are reviewed, as well as occupancies of competing hotels, regional and local room tax revenues, and industry occupancy and ADR data.

#### OCCUPANCY AND ADR

Demand for lodging is generated as a result of primarily the business guest serving the economy to mid tier market. Guests are generated from the location near Interstate-5.

A hotel's stabilized occupancy depends on where it fits in the market. The "property" is an average quality limited-service Quality Inn with 109 guestrooms. The Quality Inn is a national franchise and is a strong economy-tier brand. It should have a strong recovery as the hospitality industry improves from the COVID pandemic.

### Local Occupancy and ADR Trends(Smith Travel Research)

To determine occupancy and ADR trends, a *Smith Travel Research Report* (STR Global), was obtained from ownership and it includes occupancy and ADR trends for the property and five additional Federal Way motels. Data was compiled for 2020, 2021, and through November of 2022. Shown on the following tables:

## Tab 2 - Monthly Performance at a Glance - My Property vs. Competitive Set

Clarion Inn & Suites Clackamas-Portland 9717 SE Sunnyside Rd		Clackamas, OR 97015-9784	Phone: (503) 654-1699
STR # 22467 ChainID: OR2	MgtCo: None Owner: None		
For the Month of: December 2020 Date Created: January 15, 2021		Monthly Competitive Set Data	Excludes Subject Property
December 2020			

	Occupancy (%)				ADR			RevPAR			
	My Prop	Comp Set	Index (MPI)	My Prop	Comp Set	Index (ARI)	My Prop	Comp Set	Index (RGI)		
Current Month	34.2	52.2	65.4	69.26	72.39	95.7	23.66	37.80	62.6		
Year To Date	38.0	59.1	64.4	77.08	75.32	102.3	29.30	44.48	65.9		
Running 3 Month	38.4	58.2	65.9	71.79	74.75	96.0	27.54	43.51	63.3		
Running 12 Month	38.0	59.1	64.4	77.08	75.32	102.3	29.30	44.48	65.9		

#### December 2020 vs. 2019 Percent Change (%)

	Occupancy				ADR			RevPAR		
	My Prop	Comp Set	Index (MPI)	My Prop	Comp Set	Index (ARI)	My Prop	Comp Set	Index (RGI)	
Current Month	-16.5	-19.5	3.7	-9.8	-3.4	-6.6	-24.7	-22.3	-3.1	
Year To Date	-32.9	-24.5	-11.1	-20.0	-16.2	-4.5	-46.3	-36.7	-15.2	
Running 3 Month	-25.8	-20.0	-7.3	-15.2	-5.7	-10.0	-37.0	-24.5	-16.6	
Running 12 Month	-32.9	-24.5	-11.1	-20.0	-16.2	-4.5	-46.3	-36.7	-15.2	

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## Tab 2 - Monthly Performance at a Glance - My Property vs. Competitive Set

Clarion Inn & Suites	Clackamas-Portla	and 9717 SE S	unnyside Rd	Clackamas, OR 97015	Phone: (503) 654-1699
STR # 22467 C	hainID: OR267	MgtCo: None	Owner: None		
For the Month of: De	ecember 2021	Date Created: Jar	nuary 19, 2022	Monthly Competitive Set	t Data Excludes Subject Property

December 2021										
	Occupancy (%)				ADR			RevPAR		
	My Prop	Comp Set	Index (MPI)	My Prop	Comp Set	Index (ARI)	My Prop	Comp Set	Index (RGI)	
Current Month	50.8	62.4	81.3	103.31	93.49	110.5	52.44	58.38	89.8	
Year To Date	70.3	65.9	106.7	101.98	96.26	105.9	71.69	63.40	113.1	
Running 3 Month	62.1	66.5	93.4	103.88	97.43	106.6	64.54	64.84	99.5	
Running 12 Month	70.3	65.9	106.7	101.98	96.26	105.9	71.69	63.40	113.1	

#### December 2021 vs. 2020 Percent Change (%)

	Occupancy				ADR			RevPAR		
	My Prop	Comp Set	Index (MPI)	My Prop	Comp Set	Index (ARI)	My Prop	Comp Set	Index (RGI)	
Current Month	48.6	51.9	-2.2	49.2	29.7	15.1	121.6	97.0	12.5	
Year To Date	84.7	30.5	41.5	32.5	20.2	10.2	144.7	57.0	55.9	
Running 3 Month	61.8	40.1	15.5	44.9	26.9	14.2	134.4	77.7	31.9	
Running 12 Month	84.7	30.5	41.5	32.5	20.2	10.2	144.7	57.0	55.9	

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## Tab 2 - Monthly Performance at a Glance - My Property vs. Competitive Set

Quality Inn & Suites Clackamas - Port	tland 9717 SE Sunnyside Rd	Clackamas, OR 97015	Phone: (503) 654-1699			
STR # 22467 ChainID: OR267	MgtCo: None Owner: None					
For the Month of: November 2022	Date Created: December 16, 2022	Monthly Competitive Set Data Excludes Subject Property				
		November 20	022			
	Occupancy (%)		ADR	RevPAR		

	Occupancy (70)								
	My Prop	Comp Set	Index (MPI)	My Prop	Comp Set	Index (ARI)	My Prop	Comp Set	Index (RGI)
Current Month	50.6	66.7	75.9	102.25	102.59	99.7	51.78	68.47	75.6
Year To Date	61.2	69.5	88.1	114.24	110.87	103.0	69.92	77.05	90.7
Running 3 Month	58.8	69.2	84.9	109.50	109.41	100.1	64.39	75.75	85.0
Running 12 Month	60.3	68.9	87.5	113.46	109.56	103.6	68.44	75.50	90.6

#### November 2022 vs. 2021 Percent Change (%)

	Occupancy				ADR		F	RevPAR		
	My Prop	Comp Set	Index (MPI)	My Prop	Comp Set	Index (ARI)	My Prop	Comp Set	Index (RGI)	
Current Month	-27.5	-1.1	-26.7	0.5	5.8	-5.0	-27.1	4.7	-30.3	
Year To Date	-15.1	5.0	-19.1	12.1	14.9	-2.4	-4.8	20.7	-21.1	
Running 3 Month	-16.4	-1.1	-15.4	0.7	7.7	-6.5	-15.8	6.4	-20.9	
Running 12 Month	-12.4	7.6	-18.6	12.9	15.1	-2.0	-1.1	23.9	-20.2	

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An ADR of \$110 and an occupancy of 65% is projected. These are in line with historical performance and STR trends and are considered reasonable.

## <u>SUMMARY</u>

Analyses of the regional lodging industry averages and the operating characteristics of the "property" results in a projected stabilized occupancy estimate of 65 percent and an ADR estimate at \$110.

## HIGHEST AND BEST USE ANALYSIS

Highest and best use is that which results in the greatest net return with consideration given to the "public good."

It is a legal use complying with governmental requirements, as well as private deed restrictions and covenants; a physically practical use for site and improvement limitations; and is economically viable with capital expenditures supported by net return. Improvements not the highest and best use of the site, if vacant, have deferred maintenance and/or functional/economic obsolescence.

In theory, there is one highest and best use. Practical limitations restrict analysis to "reasonable" highest and best use that limits detail with one or more possible highest and best uses. It typically does not specify guest room mix, number or square footage, building square footage, height, room layout, common area, lot coverage, set-back, etc. It does review "reasonableness" of specifics.

Highest and best use first considers the land as-if vacant, then highest and best use for improvements as proposed or existing.

#### LAND "AS-IF VACANT"

#### Legal Considerations

The site is zoned RCC, Regional Center Commercial, by the Clackamas County Planning Department. This zoning designation encourages commercial and retail development along primary thoroughfares. Motels and hotels are a permitted use. No other legal restrictions to use of the site was made known to the appraiser and none are assumed.

#### **Physical Site Restrictions**

The site is a  $2.03\pm$  acre (88,427 $\pm$  square feet) irregular shaped parcel. It is basically level with a gentle slope from east to west. Street frontage along Sunnyside has a southerly slope with the south side setting about  $5\pm$  feet above grade. There is no direct access from Sunnyside Road. Access is provided from SE Stevens which dead-ends at the northeast corner of the site and through the adjacent Sunnyside 205 center on the north east side. Full utility service for the area is available.

Physically, the site can accommodate a range of improvement types of the legally permissible uses.

#### **Development Trend**

The neighborhood is a major commercial district along Interstate Highway 205, which is an alternative north-south highway that passes through the Portland Metropolitan Area. Existing development consists of a mix of commercial uses including hotels, restaurants, gas stations, small and large retail stores, and other commercial/retail uses. As the primary highway passing through the region, it is experiencing increased tourism and growth in local economy.

Hospitality properties tend to group together in small neighborhoods that serve transit, business, or destination needs. Transit locations include freeway/highway, airport related commercial uses such as service stations, mini markets, and truck stops. Business locations include centers of employment with offices, manufacturing, and distribution buildings either adjacent to or in the neighborhood. Destination neighborhoods tend to be recreational oriented such as ski or coastal area. All of these locations tend to also include restaurants and drinking establishments. The "property's" surrounding area is highway commercial oriented. The service development trend for the neighborhood supports hospitality use.

### Most Probable General Uses

Based on legal, physical and development trend restrictions, the most probable use is hospitality development or other related commercial use.

### **Functional Design Specifics**

Specific location and exiting competition influence selection of market niche. Hospitality properties grouped together with a broad range of market niche are complimentary to one another. Existing competition encourages development of a facility targeting the (budget, economy, lower mid, middle, upper middle, luxury) price market.

For hospitality properties in the subject's neighborhood modern development trend is of two- to four-story, wood frame, average/average-plus quality construction. Guestroom count and mix is 50 to 150± rooms divided between one and two-bed guest rooms plus suites if serving a higher market niche. Smaller or larger market service areas decrease or increase the guestroom count. Changes in market niche or service package influence the guestroom mix service and amenities offered. Areas of high land value will increase story height and may necessitate steel and concrete construction.

For the site's legal, physical, and surrounding development constrains, a three to fourstory, wood-frame building of average plus quality construction with 100 to 150 guest rooms targeting the mid-priced limited-service market is suggested. The building would have interior corridors, elevator service, and fire sprinkler protection.

## **Feasibility**

The Market Analysis section and the rental comparables in the Income Capitalization section support development of a mid-priced limited-service lodging property. Feasibility is also supported by favorable traffic count, room tax, revenue and demographic projections. The probable alternate use is restaurant use.

### **Conclusion**

Legal analysis, development trend reviews, and a brief design and feasibility overview indicate a hotel/motel at the site is a reasonable highest and best use but one which requires a temporary holding period prior to development due to the current weak economy. The most probable alternative highest and best use is restaurant/commercial retail use.

### AS EXISTING

### Legal Considerations

Hotel use is permitted under zoning requirements. As a permitted commercial use, motel development is complementary with nearby development in this commercial/retail district.

### Physical Considerations

The improvements were built in 1987 and include significant renovation. Physical depreciation is minimal with respect to age. Deferred maintenance is not a factor.

### Functional and Design Considerations

Construction quality and materials for the improvements are appropriate for intended use and marketing niche. The general design and floor plan is functional. Layout, design, and arrangement of guestrooms are average for intended use. The lack of fire sprinkler protection and small size of some rooms is functional obsolescence but are incurable. The common areas and amenities are adequate for a lower end mid-priced limited-service hotel catering to leisure and commercial guests.

### **Economic/External Considerations**

The number of occupied motel room nights in the area has grown over the last couple of years and supply of rooms has remained unchanged. Projections for the future suggest continued increased demand due to the area's growing general population and employment. Local primary comparable hotels have an average occupancy level in the 60 to  $70\pm$  percent range. The "property's" historic occupancy indicates increasing demand. The site's location is adequate for hotel/motel use. Nearby development is complementary. Economic obsolescence, if a factor, is minimal and does not suggest any alternate use.

### Summary

Hotel use is permitted, and physical depreciation is less than actual age. Design and comparable occupancy suggest sufficient demand. No detrimental uses were observed. Economic obsolescence due to the economy is a factor but is temporary. No alternative use resulting in a greater net return to the property is suggested. The existing improvements represent the most probable highest and best use.

### VALUATION PROCEDURES

The three approaches to value a hospitality property (all based on the principle of substitution) are:

## COST APPROACH

In the Cost Approach, land market value is added to direct and indirect depreciated reproduction or replacement cost of the improvements and personal property. Stabilized operation cost is then estimated. A summation of land market value and reproduction/replacement direct and indirect cost of the improvements and personal property indicates tangible value. In-place staff and stabilized operation cost indicate intangible value. This approach estimates the reproduction/replacement cost of a substitute "property" to calculate value.

### SALES COMPARISON APPROACH

The Sales Comparison Approach estimates market value by comparing the "property" to sales of other facilities based on common units of comparison. The selected units of comparison are applied against the "property's" characteristics after adjustment for differences. This approach estimates the cost of purchasing a substitute property of similar characteristics.

## **INCOME CAPITALIZATION APPROACH**

The Income Capitalization Approach capitalizes projected net income into a market value estimate. This provides an indication of value as an investment. This method measures the present worth of anticipated future benefits (net income). Net income is calculated by estimating operating revenue and deducting operation expenses. The capitalization rate selected is based on market substitution of capitalization rates for similar net income characteristics.

The Cost Approach is not applicable to the appraised "property". The improvements were originally constructed in 1987 and include a significant renovation. Combining the difficulty of estimating physical depreciation possible, functional and economic obsolescence, and other considerations such as stabilized operation value, land value, and replacement cost new of the improvements, results in the Cost Approach rendering an unacceptably weak indication of value and this approach is not utilized. The exclusion of the Cost Approach does not result in a limited appraisal, per say. Instead, it results in the exclusion of a non-applicable approach to value.

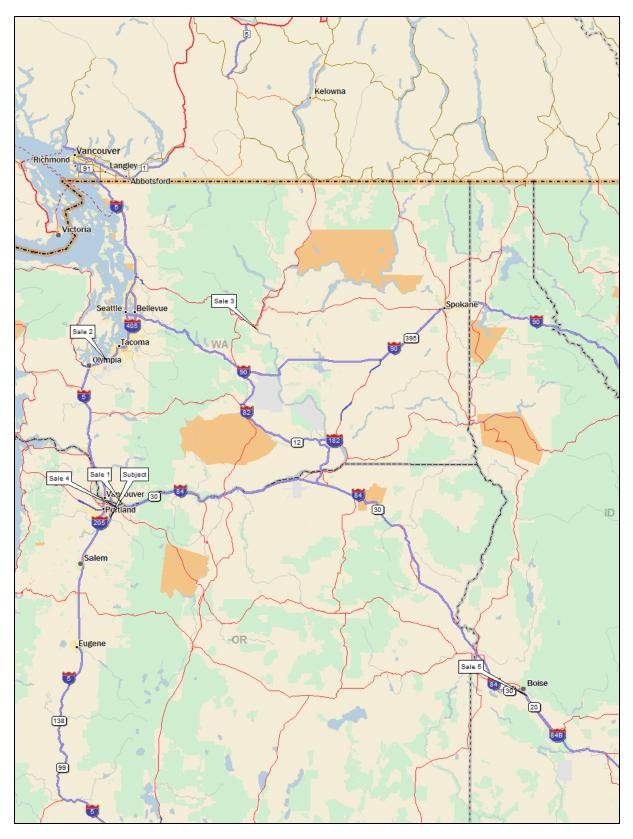
## SALES COMPARISON APPROACH

This approach uses comparable sales. The steps are:

- 1. Sales prices are first adjusted for property rights, financing, conditions of sale, and expenditures after immediately after sale if necessary.
- 2. Common units of comparison, such as price per square foot, per bed/room/unit, and/or effective gross income multiplier (EGIM) are selected to estimate value.
- 3. The units of comparison are adjusted to the "property" for time, physical, economic, use/zoning, and/or other characteristic differences.
- 4. The adjusted units of comparison are correlated into a value estimate.

This approach reflects the principle of direct substitution with buyers paying no more and sellers receiving no less for a property than the sale cost of a similar property without undue delay. It is most reliable in an active market with good substitute availability.

There are five sales used in this approach. They are summarized on the following map, chart, and individual sale descriptions. After the summary pages, the sales are related to the "property" to estimate value using price per square foot of improved gross building area; price per rentable unit or room/bed; and by using an effective gross income multiplier. Price per square foot and per rentable unit or room/bed units of comparisons utilize two separate methods. The first is by appraiser estimated characteristic differences and their influence on value. This requires the appraiser to estimate adjustments when relating the sales to the property valued. The second relies solely on net income adjustments for differences between the sale comparables and the property valued. Net income is derived from the Income Approach section. The Income approach is also utilized for effective gross income using the EGIM unit of comparison.



## IMPROVED SALES LOCATION MAP

	SUMMARY OF SALES											
No.	Location	Sale Price	Date	Building Square Footage	No. of Guest rooms	EGI	Sale Price per Square Foot	Sale Price per Guest room	EGIM			
1	Holiday Inn Express 1805 SE 192nd Ave Camas, WA 98607	\$13,000,000	7/5/2022	44,010	82	\$2,105,000	\$295.39	\$158,537	6.18			
2	Best Western Liberty Inn Dupont 1400 Wilmington Dr Dupont, WA 98327	\$11,000,000	3/30/2022	49,731	72	\$2,180,616	\$221.19	\$152,778	5.04			
3	Best Western Chieftain Inn 1017 N Wenatchee Ave Wenatchee, WA 98801	\$6,200,000	9/30/2021	54,582	77	\$1,630,000	\$113.59	\$80,519	3.80			
4	Best Western Surestay Inn 2261 NE 181st Ave Portland, OR 97230	\$6,650,000	5/28/2021	33,697	75	\$1,665,000	\$197.35	\$88,667	3.99			
5	Best Western Northwest Lodge 6989 S Federal Way Boise, ID 83716	\$8,600,000	7/8/2021	35,682	69	\$1,615,000	\$241.02	\$124,638	5.33			
	EGI: Effective Gross Income EGIM: Effective Gross Income Multiplier											



NAME: LOCATION: SELLER/GRANTOR: BUYER/GRANTEE: SALE DATE: SALE PRICE: TRANSACTION #: TERMS:

EGI MULTIPLIER

Holiday Inn Express 1805 SE 192nd Ave Camas, WA 98607 192nd Station Holdings North LLC Wj T And K Inc 7/5/2022 \$13,000,000 6060308 Cash to Seller

Sale Comments: Public record shows \$12,500,000, but this does not include FF&E and business value. The PSA was for \$13 million and there was a backup offer at \$13,450,000 delivered by Marcus and Millichap

	PHYSICAL CHARACTERISTICS:						
NO. OF	GUEST ROC	DMS	82				
SF GRO	SS BUILDIN	G AREA:	44,010	44,010 BUILDINGAREA/GUEST ROOM:		537	
EFFECTIVE AGE:			5	YI	EAR BUILT:	2017	
Four st	IMPROVEMENT DESCRIPTION: Four story limited-service hotel that includes meeting room, fitness center, indoor heated pool, and breakfast area as amenities.						
			INCO	ME CHARA	CTERISTICS		
EGI:	GI: \$2,105,000 EXPENSE RATIO:		66.03%				
NOI:	\$714,999		NOI/SF: <b>SALE</b>	\$16.25 UNITS OF C	NOI/GUEST ROOM: COMPARISON	\$8,720	
SALE PI	SALE PRICE/SF: \$295.39 SALE PRICE/GUEST ROOM \$158,537						

COMMENTS: Occupancy projected at 55 percent with an ADR of \$127 based on improving performance after COVID pandemic. In 2019 the occupancy was around 50 percent with an ADR of around \$118. 2020 figures were depressed by the COVID pandemic and 2021 was on track for a 51.7 percent occupancy with an ADR of \$119.37.

DIRECT CAP RATE:

6.18

5.50%



NAME:Best Western Liberty Inn DupontLOCATION:1400 Wilmington DrDupont, WA 98327SELLER/GRANTOR:HMS MANAGEMENT LLCBUYER/GRANTEE:HARBOR INVESTMENT INCSALE DATE:3/30/2022SALE PRICE:\$11,000,000TERMS:Cash to Seller					
Sale Comments: Listed for \$11,3 Des 206-949-4989		e reported at \$11,000,000	0. the listing broker is Gen	esis Realty - Chong Lee	
	PHYSIC	AL CHARACTERIST	ICS:		
NO. OF GUEST ROOMS	72				
SF GROSS BUILDING AREA	49,731	BUILDING AF	REA/GUEST ROOM:	691	
EFFECTIVE AGE:	15	YEAR BUILT:	:	2005	
IMPROVEMENT DESCRIPTIOn area, and outdoor space. The				iness center, breakfast	
•	INCON	IE CHARACTERISTI	ICS		
EGI: \$2,180,616		EXPENSE RATIO:		63.73%	
NOI: \$791,000	NOI/SF:	\$15.91 NC	DI/GUEST ROOM:	\$10,986	
	SALE U	INITS OF COMPARIS	SON		
SALE PRICE/SF: \$221.1	SALE PRICE/SF: \$221.19 SALE PRICE/GUEST ROOM \$152,778			\$152,778	
EGI MULTIPLIER 5.04		DIRECT CAP RA	ATE:	7.19%	

COMMENTS: Broker reported the ADR at \$111 and the yearly sales at \$2,180,616 with a 7 percent capitalization rate based on a \$11,300,000 asking price. All PIP items have been completed. This was only on the market a short time before an offer was accepted at \$11 million.



NAME:Best Western Chieftain InnLOCATION:1017 N Wenatchee AveWenatchee, WA 98801SELLER/GRANTOR:Limster CorpBUYER/GRANTEE:NorPAC Lodging LLCSALE DATE:9/30/2021SALE PRICE:\$6,200,000TERMS:Cash to SellerSale Comments: Confirmed with broker Nav Narwal of Coldwell Banker Bain 360-927-6574							
		PHYS	SICAL C	HARACTERIS	STICS:		
NO. OF GUEST ROOM	/IS	77					
SF GROSS BUILDING	AREA:	54,582		BUILDING ROOM:	AREA/GUEST	709	
EFFECTIVE AGE:		25		YEAR BUILT:		1956	
IMPROVEMENT DESC	administrat	ive offi	ices, busines		a including ntinental	lobby, front desk, breakfast area,	
	INCOME CHARACTERISTICS						
EGI: \$1,630,000			EXPENS	SE RATIO:		69.63%	
NOI: \$495,000		NOI/SF:	\$9.07	NO	/GUEST ROOM:	\$6,429	
		SAL	E UNITS	OF COMPAR	ISON		
SALE PRICE/SF:	\$113.59		SA	ALE PRICE/GU	EST ROOM	\$80,519	
EGI MULTIPLIER	3.80		DI	RECT CAP RA	TE:	7.98%	

COMMENTS: Historically the subject had a widely fluctuating performance between 2019 and 2021 due to the COVID pandemic. The EGI, expenses, and NOI above is based on a projected occupancy of 62.5 percent with an ADR of around \$91 at time of appraisal.



		and the second				
NAME:Best Western Surestay InnLOCATION:2261 NE 181st AvePortland, OR 97230SELLER/GRANTOR:Northern Oregon Lodging LLCBUYER/GRANTEE:Community Dev Corp of OregonSALE DATE:5/28/2021SALE PRICE:\$6,650,000TRANSACTION #:21084828TERMS:Cash to SellerSale Comments: Purchased for conversion to transitional housing shelter						
	PH	YSICAL CHARACTERISTICS:				
NO. OF GUEST ROOMS	75	SITE AREA:	1.09			
SF GROSS BUILDING AF	REA: 33,697	BUILDING AREA/GUEST ROOM:	449			
EFFECTIVE AGE:	15	YEAR BUILT:	1998			
IMPROVEMENT DESCRIPTION:	registration fitness cer	ays Inn that was recently renovated. It is a f n counter, lobby with TV lounge, continental nter, and guest laundry room ICOME CHARACTERISTICS				
EGI: \$1,665,000		EXPENSE RATIO:	64.00%			
NOI: \$599,400	NOI/SF: <b>SA</b>	\$17.79 NOI/GUEST ROOM: ILE UNITS OF COMPARISON	\$7,992			
SALE PRICE/SF:	\$197.35	SALE PRICE/GUEST ROOM	\$88,667			
EGI MULTIPLIER	3.99	DIRECT CAP RATE:	9.01%			

COMMENTS: Financials above were based on projected EGI and expenses as the comparable never stabilized after renovation in 2019 from a Days Inn to a Best Western Sure Stay. The occupancy and ADR and expenses, however, were based off of 2018 figures (last stabilized year) with improvement considering the renovation and stronger franchise. Purchased for conversion to transitional housing.



NAME: LOCATION: SELLER/GRANTOR: BUYER/GRANTEE: SALE DATE: SALE PRICE: TRANSACTION #: TERMS: Sale Comments: The listing bro	Best Western North 6989 S Federal Wa Apex Hospitality LL NW Lodge LLC 7/8/2021 \$8,600,000 104620 Cash to Seller oker was David Caldwell	y Boise, ID 83716 C		5504
		AL CHARACTERI		
NO. OF GUEST ROOMS	69	SITE AREA:		1.46
SF GROSS BUILDING ARE	A: 35,682	BUILDING ROOM:	AREA/GUEST	517
EFFECTIVE AGE:	20	YEAR BUILT:		2001
IMPROVEMENT DESCRIP spa, and breakfast area.	TION: Three story lin	nited service hotel. I	ncludes indoor s	wimming pool, exercise facility,
	INCOM	IE CHARACTERIS	STICS	
EGI: \$1,615,000		EXPENSE RATIO:		60.06%
NOI: \$645,000	NOI/SF:	\$18.08 NOI/GU		\$9,348
				¢104 600
	241.02	SALE PRICE/GUEST ROOM		\$124,638
EGI MULTIPLIER 5.	.33	DIRECT CAP RA	TE:	7.50%

COMMENTS: Average occupancy at time of sale was around 85 percent with an ADR of around \$114. The broker reported a capitalization rate of around 7.5 percent. The hotel will remain a Best Western Northwest Lodge and a third-party management will take over operation.

Statistical Summary	Sale Price/SF	From	Sale Price/Guest room	From
Minimum	\$113.59	Sale 3	\$80,519	Sale 3
Maximum	\$295.39	Sale 1	\$158,537	Sale 1
Median	\$221.19		\$124,638	
Average	\$213.71		\$121,028	
Standard Deviation	\$66.64		\$35,764	
Indicated Values				
Subj Imp. Area/No. of Guest room	44,048 sf		109 guest rooms	
Indicated by Minimum	\$5,003,437	Sale 3	\$8,776,623	Sale 3
Indicated by Maximum	\$13,011,225	Sale 1	\$17,280,488	Sale 1
Indicated by Median	\$9,742,977		\$13,585,507	
Indicated by Average	\$9,413,347		\$13,192,013	

The five Sales yield the following statistical overview:

A range of \$5,003,437 to \$17,280,488 is indicated by the sales without adjustment. The low end of the range is from Sale 3 by its price per square foot. The high end of the range is from Sale 1 by price per guest room. To place the subject's value relative to the sales the time/market conditions, physical, and economic characteristics are related to the subject. Economic adjustments are made separate from time/market conditions and physical adjustments to avoid double counting. A property with a good location, for example, will probably also have superior economic characteristics. Three units of comparison: price per square foot of improvement, price per Guest room, and effective gross income multiplier (EGIM) are utilized.

### PRICE PER SQUARE FOOT OF IMPROVEMENT METHODS

#### Method I

According to the *Appraisal of Real Estate* (14th ed.) typical adjustments are for property rights, financing, conditions of sale, expenditures immediately after sale, time and market conditions, physical characteristics, economic characteristics, use/zoning, and non-realty components. In this section the five comparables are adjusted to the subject for time and market conditions, location, improvement quality, effective age, improvement size, and area per guest room differences. Adjustments for property rights, financing, conditions of sale, expenditures immediately after sale, and non-realty components are made in the sales write ups. The subject and the comparables all have the same use. No use adjustments are needed.

#### Time and Market Conditions

The sales cover a span of 1.6 years to 6.1 months from the appraisal date. The most recent Sale is 1 which sold in July 2022. The least recent Sale is 4 which sold in May 2021.

Sale 2, Sale 3, Sale 4, and Sale 5 are adjusted upward for time and market conditions.

Sale 2 (9.3 months old) and Sale 3 (1.3 years old) are adjusted upward by 3 percent. Sale 4 (1.6 years old) and Sale 5 (1.5 years old) are adjusted upward by 6 percent.

## Location

No adjustments for location are made. However it is generally accepted that the "property" in terms of location is more similar to Camas, Dupont, Portland, and Boise than Wenatchee.

## Improvement Construction Quality

No adjustments for improvement quality are necessary.

## Effective Age

Effective age adjustments are needed when the sales vary significantly from the subject in effective age. The natural tendency is for newer improvements to sell at a higher price per square foot.

Sale 3 and Sale 5 are significantly older than the subject. Sale 3 (25 years old) and Sale 5 (20 years old) are adjusted upward by 5 percent. Sale 1, which is 5 years in age, is newer and considered superior. This is considered qualitatively.

## Improvement Size in Square Feet

Size adjustments are necessary when improvement area falls in generally different size categories. The trend is for sales with less improvement area to sell at a greater amount per square foot and for sales with more improvement area to sell at a lower amount per square foot.

Sale 4 and Sale 5 have significantly more improvement area than the subject. Sale 4 (76.5% in SF to the subject) and Sale 5 (81% in SF to the subject) are adjusted upward by 5 percent.

## Area per Guest room

There is typically an inverse relationship between sale price per square foot and improvement area per guest room. This is expected since more guest rooms per square foot usually indicates more income per square foot.

Sale 2 and Sale 3 have a significantly greater area per guest room ratio than the subject. Sale 2 (691 sf/guest room) and Sale 3 (709 sf/guest room) are adjusted upward by 5 percent.

### Summary of Adjustments for Improvement Square Footage Method

Adjustments are summarized on the following chart:

	SALES ADJU	JSTMENT TABLE	PER SQUARE F	OOT OF IMPROVEI	MENTS	
Sale Data	"Property"	1	2	3	4	5
Location	9717 SE Sunnyside Rd Clackamas, OR	1805 SE 192nd Ave Camas, WA	1400 Wilmington Dr Dupont, WA	1017 N Wenatchee Ave Wenatchee, WA	2261 NE 181st Ave Portland, OR	6989 S Federal Way Boise, ID
Date	January-23	July-22	March-22	September-21	May-21	July-21
Sale Price		\$13,000,000	\$11,000,000	\$6,200,000	\$6,650,000	\$8,600,000
Imp. S F	44,048	44,010	49,731	54,582	33,697	35,682
\$ <i>/</i> S F		\$295.39	\$221.19	\$113.59	\$197.35	\$241.02
Time/Market Conditions		6 month(s)	9 month(s)	15 month(s)	20 month(s)	18 month(s)
Adjustment	N/A	N/A	3.0%	3.0%	6.0%	6.0%
\$/S F		\$295.39	\$227.83	\$117.00	\$209.19	\$255.48
Location		S imilar	S imila r	S imilar	S imilar	S imilar
Improvement Quality		S imilar	S imilar	S imilar	S imilar	S imilar
Effective Age	10 year(s)	5 year(s)	15 year(s)	25 year(s)	15 year(s)	20 year(s)
Adjustment	N/A	N/A	N/A	5.0%	N/A	5.0%
Size in SF vs Subject		99.9%	112.9%	123.9%	76.5%	81.0%
Adjustment	N/A	N/A	N/A	N/A	5.0%	5.0%
Area per Guest room	404	537	691	709	449	517
Adjustment	N/A	N/A	5.0%	5.0%	N/A	N/A
Adjusted \$/SF		\$295.39	\$239.22	\$128.70	\$219.65	\$281.03
Average \$/SF	\$232.80					

Sales price per square foot after adjustment indicates a range of \$128.70 to \$295.39 per square foot with an average of \$232.80. The subject's characteristics suggest a square foot value in the upper section of the adjusted range. Sale 3, in Wenatchee, is considered inferior and has a high area per guest room. A rounded value per square foot of \$290 is estimated. Multiplied by the subject improvement area of 44,048 results in a value of \$12,773,920. Calculated:

#### IMPROVEMENT SQUARE FOOT MARKET VALUE ESTIMATE METHOD I

#### \$290 x 44,048 SF = \$12,773,920

#### \$12,775,000 rounded

#### Method II - Economic Adjustments Only

Using the prior adjustments is subject to the risk of double accounting for items that are influenced by operational and income differences. Economic characteristics are analyzed based on net income difference for square foot only. Property Rights, Financing, Conditions of Sale, and Expenditures Immediately After Purchase are included in this analysis. Reserves for replacement projections are not included in net income projections as they are not included in the sales economic characteristics. The following table shows the five sales arranged from lowest to highest by their net income per square foot. Also shown in relation to the sales is the projected annual net income per square foot of the subject.

Sale No.	NOI/Sq. Ft.	Sale Price Per Sq. Ft.
Subject	\$26.28	
5	\$18.08	\$241.02
4	\$17.79	\$197.35
1	\$16.25	\$295.39
2	\$15.91	\$221.19
3	\$9.07	\$113.59

The Subject's NOI per Improvement SF lies above the range given by the comparables. This indicates a per Improvement Square Foot value above the Sale 5 value of \$241.02 per square foot. Linear regression indicates a value of \$362.90 with a correlation coefficient of 75.7 percent. A graph with the comparable sales and the corresponding regression line follows:



A rounded value per square foot of improvement of \$365 is projected. This yields a value of \$16,077,520. Calculated:

#### IMPROVEMENT SQUARE FOOT MARKET VALUE ESTIMATE ADJUSTING SALES FOR ECONOMIC DIFFERENCES ONLY - METHOD II

\$365 x 44,048 SF = \$16,077,520

### \$16,075,000 rounded

## SALE PRICE PER GUEST ROOM METHODS

Value is next estimated on a price per guest room basis. To use the sale price per guest room method adjustments are again necessary for transaction, physical, and economic differences.

### <u>Method I</u>

As with per square foot the five sale comparables are adjusted towards the subject using time and market conditions, location, improvement quality, effective age, size in guest room count, and area per guest room. All other necessary adjustments (financing, conditions of sale, expenditures immediately after sale, etc.) were made in the sales write ups. Differences between the subject and the comparables in time/market conditions, location, improvement quality, and effective age remain the same whether the unit of comparison is by square foot or by guest room. The major difference between the two is size in square feet vs. size in number of guest rooms and area per guest room.

#### Size in Number of Guest rooms

Size adjustments are necessary when a property has significantly more or less guest rooms than the subject. The trend is for sales with less guest rooms to sell at a greater amount per guest room and for sales with more guest rooms to sell at a lower amount per guest room.

Sale 1, Sale 2, Sale 3, Sale 4, and Sale 5 have significantly more guest rooms than the subject. Sale 1 (75.2% in number of guest rooms to the subject), Sale 2 (66.1% in number of guest rooms to the subject), Sale 3 (70.6% in number of guest rooms to the subject), Sale 4 (68.8% in number of guest rooms to the subject), and Sale 5 (63.3% in number of guest rooms to the subject) are adjusted upward by 5 percent.

#### Area per Guest room

Unlike the relationship between area per guest room and sale price per square foot there is a more direct relationship between sale price per guest room and improvement area per guest room. On a guest room analysis, a larger improvement area per guest room usually equates to higher income per guest room.

Sale 2 and Sale 3 have a significantly higher area per ratio than the subject. Sale 2 (691 sf/guest room) and Sale 3 (709 sf/guest room) are adjusted downward by 5 percent.

#### Summary of Adjustments by Guest room

Adjustments	discussed	are	summarized	on	the	chart	following:
-------------	-----------	-----	------------	----	-----	-------	------------

	S	ALES ADJUSTM	ENT TABLE PER	GUEST ROOM		
Sale Data	"Property"	1	2	3	4	5
Location	9717 SE Sunnyside Rd Clackamas, OR	1805 SE 192nd Ave Camas, WA	1400 Wilmington Dr Dupont, WA	1017 N Wenatchee Ave Wenatchee, WA	2261 NE 181st Ave Portland, OR	6989 S Federal Way Boise, ID
Date	January-23	July-22	March-22	September-21	May-21	July-21
Sale Price		\$13,000,000	\$11,000,000	\$6,200,000	\$6,650,000	\$8,600,000
No. of Guest rooms	109	82	72	77	75	69
\$/Guest room		\$158,537	\$152,778	\$80,519	\$88,667	\$124,638
Time/Market Conditions		6 month(s)	9 month(s)	15 month(s)	20 month(s)	18 month(s)
Adjustment	N/A	N/A	3.0%	3.0%	6.0%	6.0%
\$/Guest room		\$158,537	\$157,361	\$82,935	\$93,987	\$132,116
Location		S imilar	S imilar	S imilar	S imilar	S imila r
Improvement Quality		S imilar	S imila r	S imilar	S imilar	S imilar
Effective Age	10 year(s)	5 year(s)	15 year(s)	25 year(s)	15 year(s)	20 year(s)
Adjustment	N/A	N/A	N/A	5.0%	N/A	5.0%
Size in Guest rooms vs S	ubject	75.2%	66.1%	70.6%	68.8%	63.3%
Adjustment	N/A	5.0%	5.0%	5.0%	5.0%	5.0%
Area per Guest room	404	537	691	709	449	517
Adjustment	N/A	N/A	-5.0%	-5.0%	N/A	N/A
Adjusted \$/Guest room		\$166,463	\$157,361	\$87,082	\$98,686	\$145,328
Average \$/Guest room	\$130,984					

Sales price per guest room after adjustment indicates a range of \$87,082 to \$166,463 per guest room with an average of \$130,984. The subject's characteristics suggest a per guest room value above the adjusted range. A rounded value per guest room of \$135,000 is estimated. Multiplied by the number of guest rooms of 109 results in a value of \$14,715,000. Calculated:

#### MARKET VALUE ESTIMATE BY GUEST ROOM METHOD I

#### \$135,000 x 109 guest rooms = \$14,715,000

#### \$14,715,000

#### Method II Economic Adjustments Only By Guest room

The above adjustments are subject to double accounting for items that are influenced by income and operational differences. The table below shows the relationship between net income per guest room and sale price per guest room.

Sale price per guest room is adjusted for the subject net income per guest room. An adjustment factor is used to determine the amount of adjustment. The adjustment factor is:

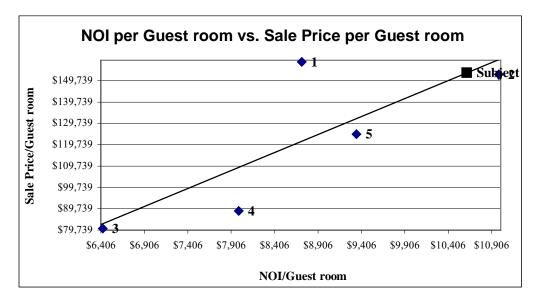
#### Factor = Subject NOI per guest room / Comparable NOI per guest room

This factor is multiplied by the comparable sale price per guest room to obtain the adjusted sale price per guest room. The following table shows the adjusted and unadjusted range.

Sale No.	Comparable per Guest room Net Income	Subject Net Income per Guest room	Factor	Unadjusted Sale Price per Guest room	Adjusted Sale Price per Guest room
1	\$8,720	\$10,618	1.22	\$158,537	\$193,415
2	\$10,986	\$10,618	0.97	\$152,778	\$148,195
3	\$6,429	\$10,618	1.65	\$80,519	\$132,856
4	\$7,992	\$10,618	1.33	\$88,667	\$117,927
5	\$9,348	\$10,618	1.14	\$124,638	\$142,087
				Average	\$146,896

Prior to net income adjustments, the sales indicate a price per guest room range of \$80,519 to \$158,537. After adjustment, the range narrows from \$117,927 to \$193,415

with an average of \$146,896. Regression analysis indicates a value of \$153,449 with a correlation of coefficient 79.24 percent.



A rounded value per guest room of \$150,000 is projected for this method. Multiplying this value by the number of guest rooms results in an indicated market value for the subject of \$16,350,000.

#### PER GUEST ROOM MARKET VALUE ESTIMATE ADJUSTING SALES FOR ECONOMIC DIFFERENCES ONLY METHOD II

### \$150,000 x 109 guest rooms = \$16,350,000

#### \$16,350,000

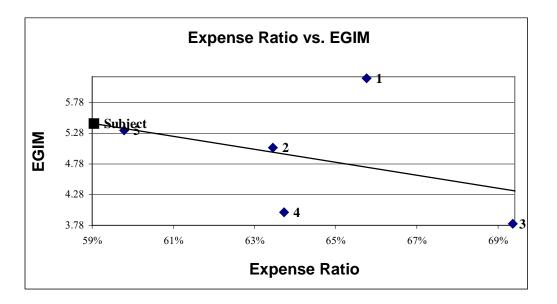
## **EFFECTIVE GROSS INCOME MULTIPLIER METHOD**

Effective Gross Income Multiplier (EGIM) is calculated with the formula: EGIM = sale price divided by annual effective gross income. Annual effective gross income is for the year subsequent the sale or appraisal date. The range in annual EGIMs is 3.80 to 6.18.

There is a general inverse correlation between expense ratio and EGIM. Sales with a lower expense ratio tend to have a higher EGIM while those with a higher expense ratio have a lower EGIM. Before an EGIM is selected to value the subject, the EGIMs of the comparable sales are arrayed by difference in expense ratio to the subject arranging them in ascending order from lowest to highest. The subject's expense ratio is 59.32 percent.

	Expense	
Sale No.	Ratio	EGIM
3	69.63%	3.80
1	66.03%	6.18
4	64.00%	3.99
2	63.73%	5.04
5	60.06%	5.33
Subject	59.32%	

The Subject's expense ratio lies below the range given by the comparables. This indicates a EGIM above Sale 5 EGIM of 5.33. Regression analysis suggests an EGIM of 5.44 with a correlation coefficient of 37.75 percent.



A rounded EGIM of 5.45 is projected. Applied against the subject EGI of \$2,845,000 yields a value of \$15,505,250. Calculated:

#### EGIM MARKET VALUE METHOD ADJUSTING SALES FOR EXPENSE RATIO

#### EGI \$2,845,000 x 5.45 EGIM = \$15,505,250

#### \$15,500,000 rounded

#### **SUMMARY**

The Sale comparison methods indicate the following values:

Per Square Foot A. Method I: \$12,775,000 B. Economic Adjusted Only (Method II): \$16,075,000

Per Guest room

A. Method I: \$14,715,000

B. Economic Adjusted Only (Method II): \$16,350,000

EGIM EXPENSE RATIO ADJUSTED: \$15,500,000

The five methods employed yield a range of \$12,775,000 to \$16,895,000 with an average of \$15,083,000 and a median of \$15,500,000. The appraiser estimates a rounded value in the middle of the range of \$15,250,000.

#### MARKET VALUE INDICATED BY SALES COMPARISON APPROACH

\$15,250,000

## INCOME CAPITALIZATION APPROACH

This approach estimates value by capitalizing net income. Net income is estimated either for extended periodic time spans (discounted cash flow) or for a single time span (direct capitalization rate). A discounted cash flow (DCF) is appropriate if net income is irregular. It is used to value shopping centers or office buildings in which tenant leases periodically roll over, creating predictable but irregular income. It is also useful to crosscheck a direct capitalization rate.

A direct capitalization rate (DCR)\* valuation of a single time span's net income is appropriate when periodic net income is stabilized. This method is appropriate for hospitality properties as tenant rent roll over reflects day to day or month to month occupancy under stabilized operation.

To value the "property," stabilized annual net income is capitalized into value using a DCR. One-years' time is the most common period using this method. Next years' projected net income is capitalized into value by dividing it by the direct capitalization rate. The formula is net income  $\div$  DCR = value.

The analysis steps using this approach are:

- 1. Review the "property's" historic income, expenses, guest type, in place rack versus discount rates, and expected changes.
- 2. Survey income and expense data of other hospitality properties to determine market conditions.
- 3. Adjust the "property's" historic/current income and expenses to reflect market net income for the projection period.
- 4. Select the appropriate direct capitalization rate based on net income projected, comparable sales and other capitalization rate market data.
- 5. Divide projected net income into value using the capitalization rate.

\* Also commonly called overall rate or OAR.

The first step is an examination of the "property" historic and current operational experience. The "property" is operating with 109 units. Actual revenue and operating expenses during fiscal years 2020, 2021, and 2022 are shown following. For comparison purposes, revenue and operating expenses are shown in total dollar amount, per square foot of gross building area, and as a percentage of EGI. The percent difference between time periods is also shown.

			Quality	Inn				
Income& Expenses	2020	% EGI	2021	% EGI	% Change	2022	% EGI	% Change
Guest Room	\$1,187,362	100.0%	\$2,830,645	100.0%	138.4%	\$2,679,321	100.0%	-5.3%
Total Revenue	\$1,187,362	100%	\$2,830,645	100%	138.4%	\$2,679,321	100%	-5.3%
DEPARTMENTAL COSTS:								
Rooms Rooms Expense SUB TOTAL DEP. COSTS: UNDISTRIBUTED OPER. COSTS:	\$776,740 <b>\$776,740</b> <b>\$776,740</b>	65.4% <b>65.4%</b> 65.4%	\$1,059,348 <b>\$1,059,348</b> <b>\$1,059,348</b>	37.4% <b>37.4%</b> <b>37.4%</b>	36.4% <b>36.4%</b> <b>36.4%</b>	\$424,032 <b>\$614,067</b> <b>\$614,067</b>	15.8% <b>22.9%</b> <b>22.9%</b>	-60.0% - <b>42.0%</b> - <b>42.0%</b>
Administrative General	\$0	0.0%	\$0	0.0%	N.A.	\$147,414	5.5%	N.A.
Marketing/Franchise Fees Property Operation/Maintence	\$2,557 \$31,650	0.2% 2.7%	\$469 \$111,988	0.0% 4.0%	-81.7% 253.8%	\$321,777 \$331,460	12.0% 12.4%	68509.2% 196.0%
Utility Costs SUB TOTAL UNDIST. OPER. COSTS:	\$0 <b>\$34,207</b>	0.0% <b>2.9%</b>	\$0 <b>\$112,457</b>	0.0% <b>4.0%</b>	N.A. 228.8%	\$122,582 <b>\$923,233</b>	4.6% <b>34.5%</b>	N.A. <b>721.0%</b>
TOTAL DIRECT	\$810,947	68.3%	\$1,171,805	41.4%	44.5%	\$1,537,300	57.4%	31.2%
MGNT. FEES, PROP. TAXES & INS. Management Fees Property Taxes & Other Municipal Insurance SUB TOTAL MGT.,TAXES & INS.	\$100,500 \$65,385 \$0 <b>\$165,885</b>	8.5% 5.5% 0.0% <b>14.0%</b>	\$90,000 \$175,820 \$0 <b>\$265,820</b>	3.2% 6.2% 0.0% <b>9.4%</b>	-10.4% 168.9% N.A. <b>60.2%</b>	\$0 \$89,717 \$41,548 <b>\$131,265</b>	0.0% 3.3% 1.6% <b>4.9%</b>	-100.0% -49.0% N.A. <b>-50.6%</b>
Total Expenses	\$976,832	82.3%	\$1,437,625	50.8%	47.2%	\$1,668,565	62.3%	16.1%
Net Operating Income	\$210,530	17.7%	\$1,393,020	49.2%	561.7%	\$1,010,756	37.7%	-27.4%
Operated Rooms	109		109			109		
Occupancy	38.10%		70.47%		85.0%	60.30%		-14.4%
Average Daily Room rate	\$78.33		\$100.96		28.9%	\$111.68		10.6%
REVPAR	\$29.84		\$71.15		138.4%	\$67.35		-5.3%

## INCOME ANALYSIS

The "property's" rack rates and primary comparable motel rates, occupancies and ADRs in the area are utilized to establish a subject ADR. The ADR for the "property's" projection period is tempered by the industry averages for hotels by location, rate and size categories. Other income is estimated based on annual industry averages.

The "property's" common area amenities include a meeting room, exercise room, guest laundry (coin-operated), and vending machine areas. There is also a pool. Guest room amenities include TV, refrigerator, microwave, and coffee maker. Room types include non-smoking rooms, wheelchair accessible rooms, and double queen, or single king bed rooms as well as one bedroom suites. The "property" has a 3-star customer satisfaction rating by Trip Advisor.

The rates were analyzed in the Market Analysis section of this appraisal report and are summarized in the following chart.

Comparable Market Rates									
Motel/Hotel	Standard Rates	Est. ADR **	Est. Occ. **	Est. RevPAR	Discounts	# Rooms			
Subject *	\$118 to \$153	\$110.00	65%	\$71.50	5% to 25%	109			
Sunnyside Inn & Suites	\$72 to \$139	\$90 to \$100	60% to 70%	\$58.50	5% to 25%	138			
Clackamas Inn & Suites	\$119 to \$119	\$90 to \$100	60% to 70%	\$65.00	5% to 25%	44			
Comfort Suites	\$126 to \$168	\$95 to \$105	60% to 70%	\$70.00	5% to 25%	50			
Hampton Inn Portland/Clac	\$119 to \$119	\$90 to \$100	60% to 70%	\$61.75	5% to 25%	114			
Courtyard by Marriott Port	\$165 to \$206	\$110 to \$120	60% to 70%	\$74.75	5% to 25%	136			

\* Projected ADR & Occupancy

The subject rates are within the range of the comparables and are reasonable for the market niche served.

### Occupancy & Average Daily Rate (ADR)

Occupancy and average daily rate (ADR) was projected for the "property" hotel earlier in the Market Analysis section of this report using regional and local market trends, as well as the subject historic experience. Stabilized occupancy is projected to be 65 percent with an ADR of \$110 for the forecast period.

### Other Income Food And Beverage/Leased Restaurant

Estimated other income for the "property" is first compared to the industry averages. For the "property" in addition to room revenue, there is telephone service and miscellaneous of income sources such as soft drinks, snacks, and coin-op laundry, machine revenue etc.

### Industry Averages

The firm of *CBRE Hotels* segregates hotel income into four categories; room revenue, telephone, other operating departments, and rental and other income. Shown following is the table of revenue as a percentage of effective gross income (EGI).

Misc./Other Income	All Limited	Mountain and	ADR \$75 to	100 to 150	
Category (2019)	Service	Pacific	\$115	Rooms	Average
Revenue Sources	% Total Rev.				
Room Subtotal	<u>97.4%</u>	<u>98.1%</u>	<u>98.4%</u>	<u>97.8%</u>	<u>97.9%</u>
Other Operated Departmen	1.8%	1.2%	1.1%	1.5%	1.5%
Rentals and Other Income	<u>0.8%</u>	<u>0.6%</u>	<u>0.5%</u>	<u>0.7%</u>	<u>0.7%</u>
Other Subtotal	2.6%	1.8%	1.6%	2.2%	2.1%
Total	100%	100%	100%	100%	100%

Other income (Telephone and Other Operated Departments, and Rentals and Other Income) combined for the industry ranges from 1.1 to 1.8 percent, with an average of 1.8 percent.

The "property" did not report other income or miscellaneous income, therefore there is no projections for miscellaneous income.

## **EFFECTIVE GROSS INCOME PROJECTION**

The "property's" effective gross income estimate is \$2,845,000, summarized below.

EFFECTIVE GROSS INCOME ESTIMATE SUMMARY (Based on Projected Occupancy and ADR)								
Average Daily Room Rate (ADR)	\$	110						
Available Rooms		109						
Potential Daily Room Revenue	\$	11,990						
Total Days Annually		365						
Potential Annual Room Revenue	\$	4,376,350						
Projected Occupancy Level		65.0%						
Estimated Annual Room Revenue	\$	2,844,628	100.0%					
Other/Misc. Income	\$	-	0.0%					
"Property" Effective Gross Income (EGI)	\$	2,844,628	100%					
EGI Rounded	\$	2,845,000						

The projected EGI of \$2,845,000 is 6.2 percent greater than the 2022 EGI, but only slightly higher than the 2021 revenue of \$2,830,645 and it is considered reasonable.

## EXPENSE ANALYSIS

After estimating annual effective gross income, it is necessary to subtract operating expenses to arrive at projected net operating income (NOI). For an established motel operating expense are generally estimated by examining regional motel industry averages and comparing them to the subject's historical experience.

As mentioned at the start of the Income Approach section earlier, the provided historic operating statements expenses are reallocated by the appraiser into the typical industry expense allocation categories most approximately as able. The subject financials analyzed are also after the removal of capital expenses, depreciation, and extra-ordinary expenses, as described earlier.

#### Industry Averages

The real estate services firm of CBRE breaks down hotel expenses into three general categories and their sub-categories. The data is arranged in accordance with the Uniform System of Accounts for Hotels. The three main categories include: departmental costs and expenses, undistributed operating expenses, and property taxes and insurance.

The "property" is a 109-guest room limited-service economy-priced hotel operating as a Quality Inn. Actual annual revenue and operating expenses for 2020, 2021 and 2022 \were provided by the client.

The appraiser allocated expenses based on industry standards and historic experience. Note that expenses for 2020 and 2021 were not allocated according to industry standards and most expenses were lumped into the Rooms category as a result. Appraiser allocations, therefore, are based mostly on 2022 experience. Given the projected occupancy and ADR as well as good overall condition of the property, the "property's" expense ratio should be in the lower end or slightly below the range.

Following this table is a chart of operating expenses for four categories of limited-service hotels. The expense ratios reflect the percentages of total revenue for the various expenses categories from <u>Trends in the Hotel Industry USA</u> published by CBRE Consulting. Note the data is from the 2020 Trends, which reflects 2019 data. This represents the industry at a stabilized level since later years have had some impact caused by the COVID pandemic (with 2022 the first year of more typical activity, but not yet available).

Selected Industry Income an	d Expense F	Ratios - 2019	CBRE Tren	ds (Forme	rly PKF)
	All Limited	Mountain	ADR \$75 to	100 to 150	Average All 4
Category	Service	and Pacific	\$115	Rooms	Categories
Revenues					
Total Revenues	100.0%	100.0%	100.0%	100.0%	100.0%
Departmental Costs and Expenses	26.20/		20.00/	26.20/	27.00/
Rooms	26.2%	26.6%	28.8%	26.3%	27.0%
Other Operated Departments	<u>2.2%</u>	<u>2.1%</u>	<u>2.0%</u>	<u>1.8%</u>	<u>2.0%</u>
Total Costs and Expenses	28.4%	28.7%	30.8%	28.1%	29.0%
Total Operated Departmental Income	71.6%	71.3%	69.2%	71.9%	71.0%
Undistributed Operating Expenses					
Administrative and General	9.1%	9.4%	10.3%	9.0%	9.4%
Franchise Fee/Sales and Marketing	11.9%	10.6%	11.7%	12.3%	11.6%
Property Operation and Maintenance	4.6%	4.2%	5.3%	4.7%	4.7%
<u>Utility Costs</u>	<u>3.7%</u>	3.3%	4.3%	<u>3.9%</u>	<u>3.8%</u>
Total Undistributed Expenses	29.3%	27.5%	31.6%	30.0%	29.6%
Management Fees	3.5%	3.8%	3.7%	3.5%	3.6%
Income Before Fixed Charges	38.81%	40.1%	33.9%	38.4%	37.8%
Fixed Charges					
Property Taxes and Other Municipal	4.3%	3.1%	3.7%	4.1%	3.8%
Insurance	<u>1.1%</u>	<u>1.2%</u>	<u>1.3%</u>	1.3%	<u>1.2%</u>
Total Fixed Charges	5.5%	4.3%	5.0%	5.4%	5.0%
Total Expenses	66.7%	64.2%	71.1%	67.0%	67.2%
Net Operating Income	33.3%	35.8%	28.9%	33.0%	32.8%
Total/Average Guest Rooms	109	114	104	121	112
Average Occupancy	72.6%	76.0%	70.4%	71.6%	72.7%
Average ADR	\$116.31	\$125.63	\$96.84	\$110.98	\$112.44
Average RevPAR	\$84.48	\$95.45	\$68.14	\$79.46	\$81.88

## PROJECTED OPERATING EXPENSES

Operating expenses for a limited-service hotel are affected by age, quality, location, occupancy level, and average daily rate. Since certain operating expenses remain fixed, a facility with a larger number of guest rooms will tend to have a lower expense ratio. Hotels with higher occupancy levels and average daily room rates also tend to have lower total operating expenses in comparison to those with low occupancy and average daily rates. Newer good quality hotels in location with mild climate low utility or labor cost also may have lower expenses.

The industry group's average expense ratios for all four categories for 2019 (the 2020 publication was for 2019 data) ranged from 64.2 to 71.1 percent with an annual average of 67.2 percent. The average for each individual CBRE category was 66.7 percent for "All Limited-Service Hotels," 64.2 percent for "Mountain and Pacific," 71.1 percent for "ADR Under \$75 to \$115," and 67 percent for "100 to 150 Rooms."

In the preceding analysis an effective gross income of \$2,845,000 was projected for the subject stabilized operation for the forecast period.

The subject 2020 total expenses were \$976,832, which was 82.3 percent of EGI.

For 2021, expenses were \$1,437,625, which constitutes 50.8 percent of that year's EGI.

In 2022, expenses were \$1,668,565, or 62.3 percent of EGI.

Considering both industry trends and historic data, an expense ratio of  $59.3\pm$  percent is projected for the "property." The "property" expense ratio below typical industry levels. Note that 2020 expenses were most likely much higher due to COVID-19, and the 2022 prices were the first year the motel was under the Quality Inn franchise flag and were higher than the previous year. Considering this, the appraiser's projections are considered reasonable.

### Expense Category Allocation

Expenses are allocated as follows. Again, note that expenses were mostly allocated to Rooms for 2020 and 2021 and do not represent a typical allocation. As such, the 2022 figures were given primary emphasis in the appraiser's projections:

- **Rooms Expense** This was \$776,740 in 2020, \$1,059,348 in 2021, and \$614,067 in 2022. The appraiser projects an expense of \$652,600, or 22.9 percent of EGI.
- Administrative and General This was not allocated in 2020 and 2021, and \$147,414 in 2022. The appraiser projects an expense of \$200,000, or 7 percent of EGI.

- Marketing/Franchise Fees The "property" is relatively recently franchised as a Quality Inn. This expense was \$2,557 in 2020, \$469 in 2021, and \$321,777 in 2022 (when the franchise flag was switched from Clarion to Quality Inn). The appraiser projects an expense of \$350,000 or 12.3 percent of EGI.
- **Property Operation and Maintenance** The "property" has been undergoing extensive renovation over the past several years and it is likely that some of the renovation costs were allocated alongside more typical maintenance and repair costs in the historical figures. This was \$31,650 in 2020, \$111,988 in 2021, and \$331,640 in 2022. The appraiser projects an expense of \$100,000, or 3.5 percent of EGI.
- Utility Costs This was not allocated in 2020 or 2021, and \$122,582 in 2022. The appraiser projects an expense of \$135,000, or 4.7 percent of EGI.
- Management Fees This was \$100,500 in 2020, \$90,000 in 2021, and \$0 in 2022. The appraiser projects an expense of \$100,000, or 3.5 percent of EGI, in keeping with industry averages.
- **Property Taxes and Other Municipal** This was \$65,385 in 2020, \$175,820 in 2021, and \$89,717 in 2022. This likely includes other taxes than property taxes. The appraiser projects a figure of \$100,000, or 3.5 percent of EGI.
- Insurance This was not allocated for 2020 and 2021, and \$41,548 in 2022. The appraiser projects an expense of \$50,000, or 1.8 percent of EGI.

## **Reserves For Replacements**

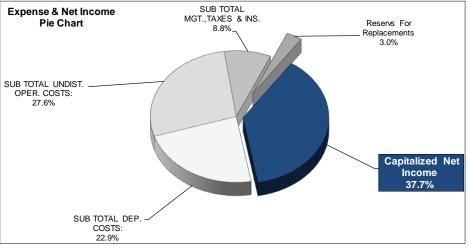
This expense category includes the cost of capital assets which must be replaced during the course of operations. Typically, reserves for replacement are reflected in the direct capitalization rates extracted from the sale properties. Franchises that serve middle to upper middle-income traveler typically are required to maintain reserves for replacement of 2 to 4 percent of EGI. For lower tier franchised hotels and un-franchised hotels, reserves for replacement can be considerably lower. In this instance, reserves for replacement are estimated at 3+ percent of EGI or \$85,000. This increases total expenses to \$1,772,600 (\$1,687,600 + \$85,000).

## INCOME AND EXPENSE SUMMARY

Based on the projections as outlined above, an income and expense statement was prepared for the "property." Total operating expenses are projected \$1,687,600 or  $59.3\pm$  percent excluding reserves for replacement. Including reserves for replacement of \$85,000, the expense ratio increases to  $62.3\pm$  percent. An overview of "property" projected income and expenses are also shown. Shown next is the allocated projection versus historic charts on the following pages. This is followed by a pie chart showing the appraiser projected expenses.

				Qua	lity Inn						
Income& Expenses	2020	% EGI	2021	% EGI	% EGI	2022	% EGI	% Change	Projected	% EGI	% Change
Guest Room	\$1,187,362	100.0%	\$2,830,645	100.0%	138.4%	\$2,679,321	100.0%	-5.3%	\$2,845,000	100.0%	6.2%
Total Revenue	\$1,187,362	100%	\$2,830,645	100%	138.4%	\$2,679,321	100%	-5.3%	\$2,845,000	100%	6.2%
DEPARTMENTAL COSTS:											
Rooms	\$776,740	65.4%	\$1,059,348	37.4%	36.4%	\$424,032	15.8%	-60.0%	\$425,000	14.9%	0.2%
Rooms Expense	\$776,740	65.4%	\$1,059,348	37.4%	36.4%	\$614,067	22.9%	-42.0%	\$652,600	22.9%	6.3%
SUB TOTAL DEP. COSTS:	\$776,740	65.4%	\$1,059,348	37.4%	36.4%	\$614,067	22.9%	-42.0%	\$652,600	22.9%	6.3%
UNDISTRIBUTED OPER. COSTS:											
Administrative General	\$0	0.0%	\$0	0.0%	N.A.	\$147,414	5.5%	N.A.	\$200,000	7.0%	35.7%
Marketing/Franchise Fees	\$2,557	0.2%	\$469	0.0%	-81.7%	\$321,777	12.0%	68509.2%	\$350,000	12.3%	8.8%
Property Operation/Maintence	\$31,650	2.7%	\$111,988	4.0%	253.8%	\$331,460	12.4%	196.0%	\$100,000	3.5%	-69.8%
Utility Costs	\$0	0.0%	\$0	0.0%	N.A.	\$122,582	4.6%	N.A.	\$135,000	4.7%	10.1%
SUB TOTAL UNDIST. OPER. COSTS:	\$34,207	2.9%	\$112,457	4.0%	228.8%	\$923,233	34.5%	721.0%	\$785,000	27.6%	-15.0%
TOTAL DIRECT	\$810,947	68.3%	\$1,171,805	41.4%	44.5%	\$1,537,300	57.4%	31.2%	\$1,437,600	50.5%	-6.5%
MGNT. FEES, PROP. TAXES & INS.											
Management Fees	\$100,500	8.5%	\$90,000	3.2%	-10.4%	\$0	0.0%	-100.0%	\$100,000	3.5%	N.A.
Property Taxes & Other Municipal	\$65,385	5.5%	\$175,820	6.2%	168.9%	\$89,717	3.3%	-49.0%	\$100,000	3.5%	11.5%
Insurance	\$0	0.0%	\$0	0.0%	N.A.	\$41,548	1.6%	N.A.	\$50,000	1.8%	20.3%
SUB TOTAL MGT., TAXES & INS.	\$165,885	14.0%	\$265,820	9.4%	60.2%	\$131,265	4.9%	-50.6%	\$250,000	8.8%	90.5%
Total Expenses	\$976,832	82.3%	\$1,437,625	50.8%	47.2%	\$1,668,565	62.3%	16.1%	\$1,687,600	59.3%	1.1%
Net Operating Income	\$210,530	17.7%	\$1,393,020	49.2%	561.7%	\$1,010,756	37.7%	-27.4%	\$1,157,400	40.7%	14.5%
Reservs For Replacements									\$85,000	3.0%	N.A.
Capitalized Net Income									\$1,072,400	37.7%	N.A.
Operated Rooms	109		109			109			109		
Occupancy	38.10%		70.47%		85.0%	60.30%		-14.4%	65.0%		7.8%
Average Daily Room rate	\$78.33	- 	\$100.96	-	28.9%	\$111.68	<del></del>	10.6%	\$110.01	-	-1.5%
REVPAR	\$29.84		\$71.15		138.4%	\$67.35		-5.3%	\$71.51		6.2%

Quality Inn Summary Statement of Appraiser's Projected Income and Expenses							
Operated Rooms	••			109			
'							
Building Square Footage				44,048			
Occupancy				65.0%			
Occupied Guest Rooms				70.9			
Annual Guest Nights				25,860			
Average Daily Room Rate				\$110.01			
Projected Income & Expenses	\$ Per Year	Per Occ. Room Annually	\$/SF Bldg.	AS %/EGI			
Total Revenue	\$2,845,000	\$40,155	\$64.59	1 <b>00</b> %			
Expenses							
DEPARTMENTAL COSTS:							
Rooms Expense	\$652,600 \$0	<b>\$9,211</b> \$0	<b>\$14.82</b> \$0.00	<b>22.9%</b> 0.0%			
Other Operated Departs SUB TOTAL DEP. COSTS:	\$652,600	\$9,211	\$0.00 \$14.82	<b>22.9%</b>			
UNDISTRIBUTED OPER. COSTS:	4002,000	<b>4</b> 0,211	\$1410 <u>2</u>	22.070			
Administrative General	\$200,000	\$2,823	\$4.54	7.0%			
Marketing/Franchise Fees	\$350,000	\$4,940	\$7.95	12.3%			
Property Operation/Maintence	\$100,000	\$1,411	\$2.27	3.5%			
Utility Costs	\$135,000	\$1,905	\$3.06	4.7%			
SUB TOTAL UNDIST. OPER. COST	\$785,000	\$11,080	\$17.82	27.6%			
TOTAL DIRECT	\$1,437,600	\$20,291	\$32.64	50.5%			
MGNT. FEES, PROP. TAXES & INS.							
Management Fees	\$100,000 \$100,000	\$1,411 \$1,411	\$2.27 \$2.27	3.5% 3.5%			
Property Taxes & Other Municipal Insurance	\$50,000	\$706	\$2.27 \$1.14	3.5% 1.8%			
SUB TOTAL MGT., TAXES & INS.	\$250,000	\$3,529	\$5.68	8.8%			
Total Expenses	\$1,687,600	\$23,819	\$38.31	<u>59.3%</u>			
Net Operating Income	\$1,157,400	\$16,336	\$26.28	40.7%			
Non Operating Expense							
Reservs For Replacements	\$85,000	\$1,200	\$1.93	3.0%			
Total Capitalized Expenses	\$1,772,600	\$25,019	\$40.24	<u>62.3%</u>			
Capitalized Net Income	\$1,072,400	\$15,136	\$24.35	37.7%			
Expense & Net Income	SUB TOTAL						



## CAPITALIZATION PROCESS

Capitalization of future net income is done by a direct capitalization rate (DCR) or by discount and/or equity yield rates. The latter are employed when income streams are irregular. A direct capitalization rate is appropriate if net income changes are regular adjustments for inflation.

To convert "property" net income into value, a DCR is used. A DCR is the percentage ratio of sales price or value to net income. The rate is calculated from sales by dividing projected annual net income by the price. The equation is:

PROJECTED ANNUAL NET INCOMESALES PRICE (VALUE)= DIRECT CAPITALIZATION RATE (DCR)

Direct capitalization rates in the Sale Comparison Approach are summarized.

SUMMARY OF DIRECT CAPITALIZATION RATES FROM SALES								
No.	Name and Location	Age	Sale Date	Net Income	Sale Price	Direct Cap Rate %		
1	Holiday Inn Express Camas, WA 98607	5	7/5/2022	\$714,999	\$13,000,000	5.50%		
2	Best Western Liberty Inn Dupont Dupont, WA 98327	15	3/30/2022	\$791,000	\$11,000,000	7.19%		
3	Best Western Chieftain Inn Wenatchee, WA 98801	25	9/30/2021	\$495,000	\$6,200,000	7.98%		
4	Best Western Surestay Inn Portland, OR 97230	15	5/28/2021	\$599,400	\$6,650,000	9.01%		
5	Best Western Northwest Lodge Boise, ID 83716	20	7/8/2021	\$645,000	\$8,600,000	7.50%		
	Average: 7.44%							

A direct capitalization rate is influenced by:

- 1. Physical factors
- 2. Economic factors
- 2. Methodology of calculating net income

4. Macro economic trends

Capitalization rates are determined by investment needs for "return of" and "return on". "Return of" is recapture of the initial investment. "Return on" is risk reward.

## Physical Factors

Physical factors influence "return of". Land is a non-depreciating asset into perpetuity. Improvements have relatively long lives. Personal property has shorter life.

The greater the percentage of value land represents, the lower the capitalization rate for physical factors. The "return of" land is on re-sale. Older improvements have shorter remaining lives than new. An older building, therefore, commands a higher "return of" rate component than a new one with a longer amortization life.

Substantial personal property value requires a higher capitalization rate with its shorter life. Although land is a non-depreciating asset, it can experience appreciation. Appreciating land requires a lower capitalization rate. The converse is true for an area of decreasing land value.

In summary, new improvements with minor personal property with high value that is appreciating indicates a low "return of" capitalization rate. A property with older improvements, low and declining land value with significant personal property has a high capitalization rate.

### Economic Factors

Net income is dependent on gross income, vacancy and expenses. A property with complex economics has a more variable net income. A projection that is dependent on a change in operation for a property with a complex operation requires a high capitalization rate. An example of this scenario would be projecting higher rates beyond typical inflationary increases. While these might be justified by market rents it still would require active management to achieve these higher rents. A conservative forecast with simple economics results in a low rate (an example would be projection of income that is in line with historic stabilized levels with no rent increases other than standard inflationary increases).

In summary, a more standard net income projection with simple economics reduces risk, which indicates a low capitalization rate. A projected higher net income projection involving a change in operation (for example significantly increasing rents) indicates a higher capitalization rate (to account for increased risk).

### Method of Calculating Net Income for the Sales and "Property"

Direct capitalization rates need to reflect the same methodology for calculating net income including time periods (trailing capitalization rates versus leading capitalization rates. Income and expenses need to be handled consistently. Reserves for replacements, if included as an expense, should be included for the sales or have the direct capitalization rate adjusted downward if the comparables do not include reserves for replacement as an expense.

## Macro Economic Trends

Capitalization rates are influenced by inflation and interest rate macro economic trends as well as taxes. Inflation influences the "return of" component due to the lesser value of future money. Interest rates for alternate investments influence "return on". They also influence financing of the property and equity yield. High inflation and interest rates usually result in higher DCRs. Governmental tax action can suddenly change capitalization rates.

## Direct Capitalization Rate Overview

Capitalization rates account for the "return of" and "return on" capital outlay. The shorter/longer the economic life, the higher/lower the rate. The lesser/greater the investment risk, the lower/higher the rate. Risk is influenced by the method of calculating net income and the influence of economics. Macro trends influence "return of" and "return on".

The DCR for a property is dependent upon its unique physical and economic characteristics, and the method of projecting net income. Physical characteristics are property specific. Economic characteristics include property specific items as well as subjective estimates by the appraiser. The method of estimating net income needs to be applied uniformly to the "property" and the sales.

## **CONSIDERATION IN "PROPERTY" DIRECT CAPITALIZATION RATE SELECTION**

### Physical Features

The improvements reflect a newer building of typical design for date of construction with a remaining effective age in the upper segment of the expected range. Personal property represents a typical percentage of total value. Physical features suggest a direct capitalization rate in the middle segment of the expected range for this property type.

### **Economic Characteristics**

Economic characteristics suggest a direct capitalization rate in the lower-middle segment

of the expected range for this property type. Considering economic characteristics only a rate of 7.5 percent is appropriate.

### Method of Calculating Projected Net Income

Projected occupancy is 65 percent which is in the middle segment of the range of the comparables.

Projected expenses are in the lower segment of the range. Reserves for replacement is deducted as an annual expense which requires a reduction in capitalization rate as the sales do not include this expense in their net income calculations.

Net income projections by the appraiser are in the middle segment of the range. Net income projection suggests an average capitalization rate.

### Macro Economic Trends

Mortgage interest rates have been increasing. Income tax legislation indicates no change in capitalization rates.

### **Summation**

Physical features suggest a 7.5 percent direct capitalization rate. Economic characteristics suggest 7.5 percent. Net income projection by appraiser suggests 7.5 percent. The macro trend since the date of sales is stable. A direct capitalization rate in the middle segment of the range is estimated, or 7.5 percent. The sales indicate a range of 5.50 to 9.01 percent. The selected rate is slightly below the median this range. This is increased to 7.7 percent in consideration to increasing interest rates.

A portion of this capitalization rate is for the reserves for replacement expense (since reserves for replacement was not deducted as an expense in the sales). As reserves for replacement were allocated in our income analysis the capitalization rate must be adjusted downward. The adjusted capitalization rate is calculated as follows:

$$\frac{Io}{Ro} = \frac{(Io - RR)}{(Ro - Rrr)}$$

\* Where Io = Operating Income (without Reserves for Replacement) Ro = Overall Capitalization Rate RR = Reserves for Replacement (annual) Rrr = Portion of Capitalization Rate for Reserves for Replacement

By Algebra, the following equation can be used to determine the Capitalization Rate after

taking out the Reserves for Replacement components.

(Ro - Rrr) = Ro (I)	o - RR	<u>)</u>	<u>0.077 (\$1,157,400 - \$85,0</u>	<i>00)</i>	
Ie	0	=	\$1,157,000	=	0.071345 ≈0.0715

# Market Value Estimate Using- Income Capitalization Approach-Direct Capitalization Rate

Projected Net Income	Direct Capitalization Rate	Value Conclusion
\$1,157,400	7.15%	\$14,998,601
		\$15,000,000 Rounded

## **RECONCILIATION OF VALUE APPROACHES**

Market value for the "property" at inspection, by the three approaches, is:

Sales Comparison Approach	\$15,250,000
Income Capitalization Approach	\$15,000,000

The Sales Comparison Approach reflects prices paid for similar property. As such, it is sensitive to demand and supply factors that determine overall value. For the "property," the Sales Comparison Approach also supports the value conclusion. It has weaknesses, however, due to the many adjustments necessary in relating the comparable sales to the "property." These adjustments include locational, physical, and income characteristic differences. Due to the many adjustments necessary, therefore, the Sales Comparison Approach provides only a rough estimate of value. In valuing the "property," it was not given primary consideration, even though it reflects general economic trends.

The Income Capitalization Approach values property based on its future income potential. It reflects current economic conditions in the market place that affect a property such as the subject, and it is the method most commonly utilized by informed buyers and sellers of motels to determine price paid. This approach relied upon a local room rate survey that included facilities with physical characteristics similar to the subject. Other revenue sources as well as projected expenses were based, in part, upon the "property's" locational, physical, and income characteristics as they relate to industry averages. Expenses were based on comparable properties with similar physical and operational characteristics. The individual expense category estimates were tempered by industry averages. The net income that resulted was capitalized into value based on an overall capitalization rate that was closely tethered to market evidence.

This approach, therefore, is influenced by market factors and is the method by which hotels are typically sold and purchased. Based on an inspection of the "property" and the analysis presented in this report, the fee simple market value of the "property" of the going concern as of January 3<sup>rd</sup>, 2023 is:

### FIFTEEN MILLION DOLLARS

### \$15,000,000

## ALLOCATION OF VALUE COMPONENTS

Market value is segregated into the components that make up value. This includes: real estate and personal property (moveable furnishings, fixtures, and equipment). Business value is excluded. Business value is attributable to net income of the management company or franchise operating the facility. Off-site management at the appraised property was estimated as an expense. Net income attributable to the off-site management company is not part of net income projected.

Hotel personal property (FF&E) new is estimated at \$15,000 per guestroom (See following page for limited service hotels) or \$1,635,000 rounded total (\$15,000 x 109 guest rooms, rounded). FF&E costs are divided between real estate and personal property components. In this analysis, FF&E realty not part of the Marshall Valuation Service is estimated at 25 percent. The remainder, or 75 percent, is moveable or personal property. Replacement cost new for FF&E is as follows.

Real Estate	\$1,635,000 (FF&E) x 25% =	\$408,750
Personal Property	\$1,635,000 (FF&E) x 75% =	\$1,226,250

FF&E components have shorter economic lives than the building. Most moveable (personal property) FF&E has a shorter life than fixed (real estate) FF&E. The average economic life of fixed FF&E is around 20 years. Note, there is a significant portion of the movable FF&E that is to be replaces as part of the remodeling process. Considering the new furniture as part of the remodel, the overall average economic life for movable components is around 5 years. As components that have shorter economic lives than long-lived components, replacement occurs more frequently. Although much of the FF&E has been replaced over the last few years, depreciation is still a factor. An as is depreciation factor of  $25\pm$  percent is estimated (or 75 percent good). This results in a rounded depreciated personal property value of 920,000 rounded (\$1,226,250 x .75, rounded) as is.

## PRE-MARKETING, STAFFING, ON-SITE MANAGEMENT AND STABILIZED OPERATION

Pre-marketing in-place staffing, on-site administration/management, and stabilized operation cost represent the difference of the tangible assets in use versus vacant. This intangible value is tethered to the real estate and FF&E or the tangible assets. While the value can differ depending upon operation, it should fall in the expected range for the tangible assets.

Pre-Opening/Working Capital is projected referencing the HVS US Hotel Development Cost Survey 2018/19: https://www.hvs.com/article/8597-us-hotel-development-cost-survey-201819

	Land	Building and Site Improvements	Soft Costs	FF&E	Pre- Opening and Working Capital	Developer Fee	Total	
Budget/Economy	Hotels							
Average	\$10,535	\$59,726	\$10,694	\$10,024	\$3,604	\$5,823	\$100,404	
Median	\$9,297	\$56,189	\$9,055	\$11,000	\$2,584	\$6,875	\$94,999	
% of Total*	10%	66%	11%	10%	2%	2%		
Limited-Service Hotels								
Average	\$14,634	\$95,491	\$12,224	\$15,122	\$4,780	\$6,660	\$148,911	
Median	\$10,526	\$84,586	\$9,490	\$14,737	\$3,012	\$5,338	\$127,689	
% of Total*	10%	67%	8%	10%	3%	2%		
Extended-Stay Hotels (Midscale)								
Average	\$13,233	\$83,616	\$13,164	\$14,677	\$5,410	\$6,066	\$136,166	
Median	\$10,280	\$84,064	\$11,525	\$15 <u>,</u> 163	\$3,334	\$4,598	\$128,964	
% of Total*	9%	64%	10%	11%	3%	2%		
Extended-Stay Hotels (Upscale)								
Average	\$29,382	\$149,875	\$26,658	\$21,922	\$5,938	\$8,828	\$242,604	
Median	\$19,254	\$122,278	\$17,074	\$21,226	\$4,455	\$6,859	\$191,147	
% of Total*	11%	65%	11%	9%	2%	2%		
Dual-Branded Hotels								
Average	\$22,445	\$173,947	\$21,867	\$21,016	\$8,830	\$9,968	\$258,073	
Median	\$9,562	\$127,658	\$10,784	\$16,667	\$3,009	\$7,380	\$175,061	
% of Total*	8%	69%	9%	8%	3%	3%		
Select-Service Hotels								
Average	\$37,168	\$168,219	\$41,363	\$19,358	\$8,781	\$15,291	\$290,181	
Median	\$19,867	\$123,023	\$20,323	\$19,096	\$4,833	\$9,248	\$196,391	
% of Total*	13%	59%	15%	7%	3%	3%		
Full-Service Hotels								
Average	\$43,654	\$245,131	\$48,921	\$36,366	\$12,505	\$10,196	\$396,773	
Median	\$26,389	\$200,788	\$34,653	\$31,154	\$10,336	\$10,900	\$314,220	
% of Total*	9%	65%	13%	9%	3%	1%		
Luxury Hotels								
Average	\$113,509	\$432,756	\$98,839	\$56,459	\$32,002	\$19,868	\$753,433	
Median	\$78,778	\$403,912	\$86,136	\$49,960	\$22,100	\$17,778	\$658,664	
% of Total*	13%	60%	14%	8%	4%	2%		

As-Is Fee Simple Value is estimated at \$15,000,000. The following is the allocation.

As-Is Market Value Allocation of the Going Concern of the "Property"							
Component	Value	%					
Tangible Real Estate	\$13,630,000	90.9%					
Intangible Assets	\$450,000	3.0%					
Personal Property	\$920,000	6.1%					
Total	\$15,000,000	100%					

## ADDENDA

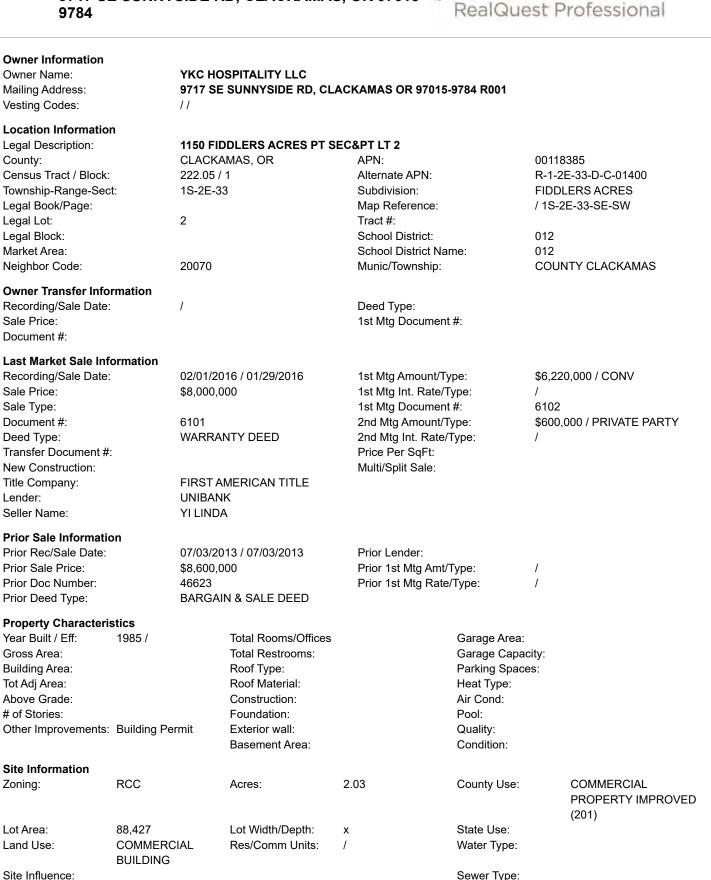
## LEGAL DESCRIPTION/

## REAL QUEST

## **Property Detail Report**

For Property Located At :

9717 SE SUNNYSIDE RD, CLACKAMAS, OR 97015- CoreLogic



Tax Information					
Total Value:	\$9,371,342	Assessed Year:	2021	Property Tax:	\$83,779.40
Land Value:	\$2,691,392	Improved %:	71%	Tax Area:	012073
Improvement Value:	\$6,679,950	Tax Year:	2021	Tax Exemption:	
Total Taxable Value:	\$4,625,885				

## PURCHASE

### AND

### AGREEMENT

#### COMMERCIAL ASSOCIATION OF BROKERS OREGON/SW WASHINGTON PURCHASE AND SALE AGREEMENT AND RECEIPT FOR EARNEST MONEY (Oregon Commercial Form)

#### AGENCY ACKNOWLEDGMENT

Buyer shall execute this Acknowledgment concurrent with the execution of the Agreement below and prior to delivery of that Agreement to Seller. Seller shall execute this Acknowledgment upon receipt of the Agreement by Seller, even if Seller intends to reject the Agreement or make a counter-offer. In no event shall Seller's execution of this Acknowledgment constitute acceptance of the Agreement or any terms contained therein.

Pursuant to the requirements of Oregon Administrative Rules (OAR 863-015-0215), both Buyer and Seller acknowledge having received the Oregon Real Estate Agency Disclosure Pamphlet, and by execution below acknowledge and consent to the agency relationships in the following real estate purchase and sale transaction as follows:

	(a)	Seller Agent:	Brian Resendez of SVN Bluestone firm (the "Selling Firm") is the agent of (che	eck
one):	er exclusi	ively; 🔀 Seller	exclusively; both Seller and Buyer (" <u>Disclosed Limited Agency</u> ").	
(abaak	(b)	Buyer Agent:	Skip Rotticci of Colliers International firm (the "Buying Firm") is the agent	
(check	er exclusi	velv: 🗌 Seller	exclusively: both Seller and Buyer ("Disclosed Limited Agency").	ie):

If the name of the same real estate firm appears in both Paragraphs (a) and (b) above, Buyer and Seller acknowledge that a principal broker of that real estate firm shall become the Disclosed Limited Agent for both Buyer and Seller, as more fully set forth in the Disclosed Limited Agency Agreements that have been reviewed and signed by Buyer, Seller and the named real estate agent(s).

#### ACKNOWLEDGED

Buyer: Clackamas County

	DocuSigned by:	12/12/2022
(sign)	Tootie Smith	Date:
(01911)	984A7D92506D491	Dato:

Seller: YKC Hospitality, LLC

	DocuSigned by:		
(sign)	Paul Choi	Date:	12/12/2022

#### OPTION OF PURCHASE AND SALE AGREEMENT AND RECEIPT FOR OPTION MONEY

This PURCHASE AND SALE AGREEMENT AND RECEIPT FOR EARNEST MONEY (this "Agreement") 1 2 dated December 8, 2022, for reference purposes only, shall be effective on the date when this Agreement has been executed and delivered by Seller and Buyer (the "Execution Date"): 3 4 5 BETWEEN: YKC Hospitality, LLC an Oregon Domestic Limited Liability Company ("Seller") Address: 9717 SE Sunnyside Road Clackamas, OR 97017 6 7 Home Phone: Office Phone: 8 9 Fax No.: 10 E-Mail: 11 AND: Clackamas County ("Buyer") 12 Address: 2051 Kaen Rd. Oregon City, OR 97045 13 Home Phone: N/A 14 Office Phone: 971-421-0133 15 Fax No.: 16 17 E-Mail: abrown@clackamas.us 18 1. Purchase and Sale. 19 20 21 1.1 Generally. In accordance with this Agreement, Buyer agrees to buy and acquire from Seller, and Seller agrees to sell to Buyer the following, all of which are collectively referred to in this Agreement 22 as the "Property:" (a) the real property and all improvements thereon generally described as the Quality Inn 23 located at 9717 SE Sunnyside Rd. in the City of Clackamas, County of Clackamas, State of Oregon legally 24 described on Exhibit A, attached hereto (if no legal description is attached, the legal description shall be 25 based on the legal description provided in the Preliminary Report (described in Section 5), subject to 26 the review and approval of both parties hereto), including all of Seller's right, title and interest in and to all 27 fixtures, appurtenances, and easements thereon or related thereto; and (b) any and all personal property 28 located on and used in connection with the operation of the Property and owned by Seller (the "Personal 29 Property"), with the exception of personal property in the manager's unit, that Buyer has agreed, in writing, to 30 accept upon closing. If there are any Leases, see Section 21.1, below. The occupancies of the Property 31 pursuant to any Leases are referred to as the "Tenancies" and the occupants thereunder are referred to as 32 "Tenants." If there is any Personal Property, see Section 21.2, below. 33 34 Purchase Price. The purchase price for the Property shall be **Fifteen Million Dollars** 35 1.2 (\$15,000,000.00) (the "Purchase Price"), subject to the terms and conditions of Section 2.1 below. The 36 37 Purchase Price shall be adjusted, as applicable, by the net amount of credits and debits to Seller's account at Closing (defined below) made by Escrow Holder pursuant to the terms of this Agreement. The Purchase Price 38 shall be payable as follows: 39 40 1.2.1 Earnest Money. 41 (a) Within three (3) days of the Execution Date, Buyer shall deliver into Escrow (as 42 43 defined herein), for the account of Buyer, \$150,000.00 as an Earnest Money (the "Earnest Money") in the form of: Promissory note (the "Note"); Check; or Cash or other immediately available funds. 44 45 If the Earnest Money is being held by the Selling Firm Buying Firm, then the firm holding such Earnest 46

If the Earnest Money is being held by the  $\square$  Selling Firm  $\square$  Buying Firm, then the firm holding such Earnest Money shall deposit the Earnest Money in the  $\boxtimes$  Escrow (as hereinafter defined)  $\square$  Selling Firm's Client Trust Account Buying Firm's Clients' Trust Account, no later than 5:00 PM Pacific Time three (3) business days after such firm's receipt, but in no event later than the date set forth in the first sentence of this Section 1.2.1(a).

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(b) The purchase and sale of the Property shall be accomplished through an escrow (the
<u>"Escrow</u>") that Seller has established or will establish with Old Republic Title Company Portland, Oregon, attn.
Cheryl Springer (the "Escrow Holder") within three (3) days after the Execution Date. Except as otherwise provided
in this Agreement: (i) any interest earned on the Earnest Money shall be considered to be part of the Earnest Money;
(ii) the Earnest Money shall be non-refundable upon satisfaction or waiver of all Conditions as defined in Section 2.1;
and (iii) the Earnest Money shall be applied to the Purchase Price at Closing.

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1.2.2 <u>Balance of Purchase Price</u>. Buyer shall pay the balance of the Purchase Price at Closing
 by □ cash or other immediately available funds; or ☑ Other: Cash and the proceeds of a grant from the
 Oregon Community Foundation.

61 Section 1031 Like-Kind Exchange. Each party acknowledges that either party (as 1.3 62 applicable, the "Exchanging Party") may elect to engage in and affect a like-kind exchange under Section 1031 63 of the Internal Revenue Code of 1986, as amended, involving the Property (or any legal lot thereof) (a "1031 64 Exchange"). The non-exchanging party with respect to a 1031 Exchange is referred to herein as the 65 "Cooperating Party." Buyer and Seller each hereby agrees to reasonably cooperate with the other in 66 completing each such 1031 Exchange; provided, however, that such cooperation shall be at the Exchanging 67 Party's sole expense and shall not delay the Closing for the Property. Accordingly, the Exchanging Party may 68 assign the Exchanging Party's rights with respect to the Property (or any legal lot thereof) to a person or entity 69 for the purpose of consummating a 1031 Exchange ("Intermediary"), provided that such assignment does not 70 delay the Closing for the Property (or applicable legal lot thereof), or otherwise reduce or diminish the 71 Exchanging Party's liabilities or obligations hereunder. Such assignment by the Exchanging Party shall not 72 release the Exchanging Party from the obligations of the Exchanging Party under this Agreement. The 73 Cooperating Party shall not suffer any costs, expenses or liabilities for cooperating with the Exchanging Party 74 and shall not be required to take title to the exchange property. The Exchanging Party agrees to indemnify, 75 defend and hold the Cooperating Party harmless from any liability, damages and costs arising out of the 1031 76 Exchange. 77

- 2. Conditions to Purchase.
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2.1 Buyer's obligation to purchase the Property is conditioned on the following:

Within seventy five (75) days of the Execution Date, Buyer's approval of the results of the 82 following (collectively, the "Feasibility Contingency"): (a) the Property inspection described in Section 3 83 below; (b) the document review described in Section 4 below; (c) Environmental Assessment and 84 review; and (d) the other conditions described below: 85 Within seventy five (75) days of the Execution Date, Buyer's receipt of confirmation of 86 satisfactory financing (the "Financing Condition") and approval of Release of Funds by the 87 State of Oregon; and/or 88 Other Notwithstanding any other provision of this Agreement, the closing of this 89 transaction will be contingent on final written approval by the Clackamas County Board of 90 Commissioners (the "Board") to proceed with closing of the sale, as determined by the Board in 91 its sole discretion. Buyer shall have no obligation to purchase the Property, and no transfer of 92 title to the Buyer may occur, unless and until the Board, as the responsible entity, has provided 93 94 Buyer and/or Seller with a written determination that purchase of the Property may proceed, or that the purchase may proceed subject to any other conditions in this Agreement, or only if 95 certain conditions to address issues in the environmental or other reviews and inspections 96

97	shall be satisfied before or after the purchase of the Property. The closing of this transaction			
98	and purchase of the Property will also be contingent upon the following:			
99	1. Buyer's acceptance of the Title Report and all Exceptions identified thereon, as set			
100	forth in Section 5, below.			
101	2. Appropriation by the Board of sufficient funds, as determined by Buyer in its sole			
102	discretion, to permit Buyer to proceed with closing of the sale and purchase of the			
103	Property.			
104	3. Receipt by Buyer of any and all funding necessary to proceed with closing of the sale			
105	and purchase of the Property, as determined by the Buyer in its sole administrative			
106	discretion, from any and all State or Federal funding sources including, but not limited			
107	to, the State of Oregon's Project Turnkey grant program.			
108	4. Completion of all inspections, appraisals, environmental reviews, or other assessments			
109	of the Property that Buyer determines, in its sole discretion, to be necessary. Buyer			
110	shall use its best efforts to conclude the inspections, environmental reviews, or other			
111	assessments of the Property expeditiously. Buyer's inspections, environmental			
112	reviews, or other assessments are subject to an approved request for release of federal			
113	or state funds.			
114	<ol><li>Acceptance by Buyer, in its sole discretion, of the results of any inspections,</li></ol>			
115	environmental reviews, or other assessments performed on the Property.			
116	6. Upon satisfaction of the Feasibility Contingency, the Earnest Money will become non-			
117	refundable to Buyer with the exception of Seller's default, be released to Seller, and be			
118	applicable to the Purchase Price at closing.			
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120	The Feasibility Contingency, Financing Condition or any other conditions noted shall be defined as "Conditions."			
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122	2.2 If Buyer decides to proceed to Closing, Buyer will give written notice to Seller before the			
123	expiration of the Feasibility Contingency indicating that Buyer waives the Conditions set forth in Section 2.1 or			
124	that the Conditions set forth in Section 2.1 have been satisfied. If, for any reason Buyer fails to give written			
125	waiver of the Conditions set forth in Section 2.1, or state in writing that such Conditions have been satisfied, by			
126	notice to Seller before the expiration of the Feasibility Contingency, this Agreement shall be deemed			
127	automatically terminated, the Earnest Money shall be promptly returned to Buyer, and thereafter, except as			
128	specifically provided to the contrary herein, neither party shall have any further right or remedy hereunder. In			
129	addition, if Buyer is unable to receive a release of funds from State or Federal funding sources necessary to			
130	purchase the Property, or if the Board does not approve closing of the sale and purchase of the Property, this			
131	Agreement shall be deemed terminated and the Earnest Money(s) shall be immediately returned to Buyer, and			

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remedy hereunder.

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3. <u>Property Inspection</u>. Seller shall permit Buyer and its agents, at Buyer's sole expense and risk, to enter the Property at reasonable times after seventy two hour (72) prior notice to Seller and after prior notice by Seller to the Tenants as required by the applicable Leases, if any, to conduct any and all inspections, tests, and surveys concerning the structural condition of the improvements, all mechanical, electrical and plumbing systems, hazardous materials, pest infestation, soils conditions, wetlands, Americans with Disabilities Act compliance, zoning, and all other matters affecting the suitability of the Property for Buyer's intended use and/or otherwise reasonably related to the purchase of the Property including the economic feasibility of such purchase.

thereafter, except as specifically provided to the contrary herein, neither party shall have any further right or

Seller's Documents. Within ten (10) business days after the Execution Date, Seller shall deliver to
 Buyer or Buyer's designee, legible and complete copies of the following documents, including without limitation, a list
 of the Personal Property, and other items relating to the ownership, operation, and maintenance of the Property to

the extent now in existence and to the extent such items are or come within Seller's possession or control as further
 defined on Exhibit B.

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5. Title Insurance. Within five (5) business days after the Execution Date, Seller shall cause to be 149 delivered to Buyer a preliminary title report from the title company (the "Title Company") selected by Seller (the 150 "Preliminary Report"), showing the status of Seller's title to the Property, together with complete and legible copies of 151 all documents shown therein as exceptions to title ("Exceptions"). Buyer shall have ten (10) days after receipt of a 152 153 copy of the Preliminary Report and Exceptions within which to give notice in writing to Seller of any objection to such title or to any liens or encumbrances affecting the Property. Buyer's failure to provide notice shall be considered an 154 objection to the title or to the liens or encumbrances affecting the Property. Within five (5) business days after 155 receipt of such notice from Buyer, Seller shall give Buyer written notice of whether it is willing and able to 156 157 remove the objected to Exceptions. Without the need for objection by Buyer, Seller shall, with respect to liens and encumbrances that can be satisfied and released by the payment of money, eliminate such exceptions to title on or 158 before Closing. Within five (5) business days after receipt of such notice from Seller (the "Title Contingency 159 Date"), Buyer shall elect whether to: (i) purchase the Property subject to those objected-to Exceptions which Seller is 160 not willing or able to remove; or (ii) terminate this Agreement. On or before the Closing Date (defined below), Seller 161 shall remove all Exceptions to which Buyer objects and which Seller agrees Seller is willing and able to remove. All 162 remaining Exceptions set forth in the Preliminary Report and those Exceptions caused by or agreed to by Buyer 163 164 shall be deemed "Permitted Exceptions."

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6. Default; Remedies. Notwithstanding anything to the contrary contained in this Agreement, in the event 166 167 Buyer fails to deposit the Earnest Money(s) in Escrow strictly as and when contemplated under Section 1.2.1 or Section 1.2 above, Seller shall have the right at any time thereafter, but prior to Buyer's deposit of the Earnest 168 Money to Escrow, to terminate this Agreement and all further rights and obligations hereunder by giving written 169 170 notice thereof to Buyer. If the conditions, if any, to Buyer's obligation to consummate this transaction are satisfied or waived by Buyer and Buyer fails, through no fault of Seller, to close on the purchase of the Property, Seller's sole 171 remedy shall be to retain the Earnest Money(s) paid by Buyer. In the event Seller fails, through no fault of Buyer, to 172 close the sale of the Property, Buyer shall be entitled to pursue any remedies available at law or in equity, including 173 without limitation, the return of the Earnest Money(s) paid by Buyer or the remedy of specific performance. In no 174 175 event shall either party be entitled to punitive or consequential damages, if any, resulting from the other party's failure to close the sale of the Property. 176

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#### 7. Closing of Sale.

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 Buyer and Seller agree the sale of the Property shall be consummated, in Escrow, □ on

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 or before \_\_\_\_\_ or ⊠ thirty (30) days after the conditions set forth in Sections 2.1, 3, 4 and 5 have been satisfied

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 or waived in writing by Buyer (the "<u>Closing</u>" or the "<u>Closing Date</u>"). The sale of the Property shall be deemed

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 closed when the document(s) conveying title to the Property is/are delivered and recorded and the Purchase

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 Price is disbursed to Seller.

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<u>7.2</u> At Closing, Buyer and Seller shall deposit with the Escrow Holder all documents and funds required to close the transaction in accordance with the terms of this Agreement. At Closing, Seller shall deliver a certification in a form provided by the Escrow Holder confirming whether Seller is or is not a "foreign person" as such term is defined by applicable law and regulations.

1917.3At Closing, Seller shall convey fee simple title to the Property to Buyer by  $\boxtimes$  statutory192warranty deed or  $\square$  (the "Deed"). At Closing, Seller shall cause the Title Company to deliver to Buyer a193standard ALTA form owner's policy of title insurance (the "Title Policy") in the amount of the Purchase Price194insuring fee simple title to the Property in Buyer subject only to the Permitted Exceptions and the standard195preprinted exceptions contained in the Title Policy. Seller shall reasonably cooperate in the issuance to Buyer

of an ALTA extended form policy of title insurance. Buyer shall pay any additional expense resulting from the 196 ALTA extended coverage and any endorsements required by Buyer. 197 198 199 7.2.1 **DELIVERIES TO BUYER AT CLOSING:** The Seller shall deliver possession of the Property to Buyer at Closing. On or before the Closing Date, the Seller shall deliver to the Buyer possession of the following: 200 201 202 (a) Keys. Keys to all entrance doors to the improvements on the Real Property and keys to all personal property 203 located on the Property, which keys shall be properly tagged for identification. 204 (b) Personal Property and Bill of Sale substantially in the form as Exhibit C. 205 (c) Termination Agreements. Executed termination agreements or other evidence reasonably satisfactory to the Buyer that any service contract disapproved by the Buyer in accordance with the terms of this Agreement has 206 been duly and validly terminated effective on or before the Closing Date. 207 208 (d) Assignment of Contracts. An Assignment of Contracts, if necessary, to be signed by Buyer and Seller at Closing 209 substantially in the form as Exhibit F. 210 211 212 8. Closing Costs; Prorations. Seller shall pay the premium for the Title Policy. If Buyer elects to obtain an ALTA extended form policy of title insurance and/or any endorsements. Buyer shall pay the difference in the 213 premium relating to such election. Seller and Buyer shall each pay one-half (1/2) of the escrow fees charged by the 214 Escrow Holder. Any excise tax and/or transfer tax shall be paid in accordance with the local custom determined by 215 the Title Company and applicable law. Real property taxes for the tax year of the Closing, assessments (if a 216 Permitted Exception), personal property taxes, rents and other charges arising from existing Tenancies paid for the 217 month of Closing, interest on assumed obligations, and utilities shall be prorated as of the Closing Date. If 218 applicable, prepaid rents, security deposits, and other unearned refundable deposits relating to Tenancies shall 219 be assigned and delivered to Buyer at Closing. 🛛 Seller 🗌 Buyer 🗌 N/A shall be responsible for payment of all 220 taxes, interest, and penalties, if any, upon removal of the Property from any special assessment or program. 221 222 223 9. Possession. Seller shall deliver exclusive possession of the Property, subject to the Tenancies (if any) existing as of the Closing Date, to Buyer  $\boxtimes$  on the Closing Date or  $\square$ 224 225 226 10. Condition of Property/Representations and Warranties. Seller makes the following representations and 227 warranties: 228 Seller is the sole owner of the Property and has authority to convey fee simple title to the 10.1 Property by statutory warranty deed. Seller represents that Seller has received no written notices of violation of 229 any laws, codes, rules, or regulations applicable to the Property ("Laws"). 230 231 Seller has not caused or permitted the Property to be used to generate, manufacture, 232 10.2 refine, transport, treat, store, handle, dispose, transfer, produce or process Hazardous Substances, as defined 233 under ORS 465.200 or other applicable environmental law, except in substantial compliance with all applicable 234 federal, state and local laws or regulations, and has not caused or permitted and has no actual knowledge of 235 the release of any Hazardous Substances on Seller's Property. Seller further represents that to the best of its 236 actual knowledge, (1) Seller, as the owner of the Property, has complied with all existing environmental Laws, 237 238 regulations and ordinances, regarding Hazardous Substances, (2) that any Hazardous Substances that have been found on the Property have been handled in accordance with all environmental Laws and do not exceed 239 240 acceptable levels, (3) neither Seller nor any part of the Property is now the subject of any environmental enforcement actions by any governmental authorities whatsoever, (4) that Seller has received no written notice 241 242 of any such investigation, and (5) except as disclosed to Buyer, that no governmental agency has expended any money whatsoever in environmental clean-up activities related to or on this Property. 243 244

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245 <u>10.3</u> Seller represents there are no suits, actions, arbitrations, judgments, legal, administrative 246 or other proceedings, claims, liens, or inquiries pending or threatened against the Property, or any portion 247 thereof, which could affect Seller's right or title to the Property, or any portion thereof, affect the value of the 248 Property, or any portion thereof, or subject an owner of the Property, or any portion thereof, to liability.

250 <u>10.4</u> Seller represents no work on the Property has been done or will be done, or materials 251 provided, giving rise to actual or impending mechanic's liens, private liens, or any other liens, against the 252 Property or any portion thereof.

<u>10.5</u> Seller represents that it has not entered into, and will not enter into, any other contracts for the sale of the Property, nor do there exist nor will there be any rights of first refusal, options to purchase the Property, leases, mortgages, licenses, easements, prescriptive rights, permits, or other rights or agreement, written or oral, express or implied, which in any way affect or encumber the Property or any portion thereof.

<u>10.6</u> Seller represents that, to the best of Seller's knowledge without specific inquiry, Seller is not aware of any such violations or any concealed material defects in the Property.

10.7 263 Seller has received no notice from any governmental authority that the Property is now in (i) violation of any governmental orders, regulations, statutes or ordinances dealing with the construction, 264 operation, health, safety and/or maintenance of same; (ii) of any pending or contemplated condemnation 265 actions with respect to the Property or any part thereof or that the Property is located within any conservation 266 or historic district or any zone recognized as having special earthquake or flood hazards; or (iii) of any litigation, 267 action or proceeding or any present or contemplated plan or study by any governmental authority or agency, 268 which in any way challenges or affects or would challenge or affect the proposed use and operation of the 269 Property or the present use, size, alignment, or location of any street, highway, sewer, or other utility facility 270 serving or adjacent to the Property or the taxes or assessments relating thereto. 271

273 <u>10.8</u> Seller has not entered into any agreements allowing for any reduction, concession or 274 abatement of room rates, except for normal discounting.

27527610.9To the best of Seller's knowledge, there have been no strikes or work stoppages within277the past five (5) years at the Property, and there are no union or collective bargaining agreements currently in278effect with any employees of the Property. Furthermore, during the Seller's ownership of the Property, there279have been no work stoppages at the Property, there have been no negotiations relating to union matters at the280Property, and there are no union agreements in effect at the Property.

<u>10.10</u> Seller currently holds the franchise from Choice Hotels / Quality Inn, which will be terminated, and all fees arising from such termination will be paid by Seller, prior to Closing.

285 <u>10.11</u> Seller is not in default under any agreement, lease, mortgage or any other document to
 286 which Seller is a party with respect to the Property.
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288 <u>10.12</u> Seller will operate and maintain the Property in a manner consistent with Seller's 289 practices thru Closing.

Unless caused by Buyer, Seller shall bear all risk of loss and damage to the Property until the Property is closed pursuant to Section 7, and Buyer shall bear such risk after the Property is closed pursuant to Section 7. Except for Seller's representations set forth in this Section 10 and the attached <u>Exhibit E</u>, Buyer shall acquire the Property "AS IS" with all faults and Buyer shall rely on the results of its own inspection and investigation in Buyer's acquisition of the Property. It shall be a condition of Buyer's Closing obligation that all of Seller's representations and
 warranties stated in this Agreement are materially true and correct on the Closing Date. Subject to any limitation
 period under applicable law, Seller's representations and warranties stated in this Agreement shall survive Closing of
 this Agreement.

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300 If Seller discovers any information or facts that would materially change the foregoing warranties and representations or the transactions contemplated by this Agreement, Seller shall immediately give written notice to 301 302 Buyer of those facts and information. If any of the foregoing warranties and representations cease to be true before 303 the close of Escrow, Seller shall be obligated to use its best efforts to remedy the problem, at its sole expense, before the close of Escrow. If the problem is not remedied before close of Escrow, Buyer may elect to either: (a) 304 terminate this Agreement in which case Buyer shall have no obligation to purchase the Property and all Escrow 305 payments, including the Earnest Money, shall be refunded to Buyer, or (b) defer the Closing Date for a period not to 306 exceed ninety (90) days or until such problem has been remedied, whichever occurs first. If the problem is not 307 remedied within that timeframe, Buyer may elect to terminate this Agreement and receive a refund of all Escrow 308 payments, including the Earnest Money. Buyer's election in this regard shall not constitute a waiver of Buyer's rights 309 310 in regard to any loss or liability suffered as a result of a representation or warranty not being true, nor shall it constitute a waiver of any other remedies provided in this Agreement or by law or equity. 311

11. <u>Operation of Property</u>. Between the Execution Date and the Closing Date, Seller shall continue to operate, maintain and insure the Property consistent with Seller's current operating practices. After Buyer has satisfied or waived the conditions to Buyer's obligation to purchase the Property, and the Earnest Money is nonrefundable, Seller may not, enter into: (a) any new leases or occupancy agreements for the Property; (b) any material amendments or modification agreements for any existing leases or occupancy agreements for the Property; or (c) any service contracts or other agreements affecting the Property that are not terminable at the Closing.

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12. <u>Assignment</u>. Assignment of this Agreement: is PROHIBITED; is PERMITTED, without consent of Seller; is PERMITTED ONLY UPON Seller's written consent; is PERMITTED ONLY IF the assignee is an entity owned and controlled by Buyer. <u>Assignment is PROHIBITED, if no box is checked</u>. If Seller's written consent is required for assignment, such consent may be withheld in Seller's reasonable discretion. In the event of a permitted assignment, Buyer shall remain liable for all Buyer's obligations under this Agreement.

325 13. Statutory Notice. THE PROPERTY DESCRIBED IN THIS INSTRUMENT MAY NOT BE WITHIN A 326 FIRE PROTECTION DISTRICT PROTECTING STRUCTURES. THE PROPERTY IS SUBJECT TO LAND USE 327 328 LAWS AND REGULATIONS THAT, IN FARM OR FOREST ZONES, MAY NOT AUTHORIZE CONSTRUCTION OR SITING OF A RESIDENCE AND THAT LIMIT LAWSUITS AGAINST FARMING OR FOREST PRACTICES, AS 329 DEFINED IN ORS 30.930, IN ALL ZONES. BEFORE SIGNING OR ACCEPTING THIS INSTRUMENT, THE 330 PERSON TRANSFERRING FEE TITLE SHOULD INQUIRE ABOUT THE PERSON'S RIGHTS, IF ANY, UNDER 331 ORS 195.300, 195.301 AND 195.305 TO 195.336 AND SECTIONS 5 TO 11, CHAPTER 424, OREGON LAWS 332 2007, SECTIONS 2 TO 9 AND 17, CHAPTER 855, OREGON LAWS 2009, AND SECTIONS 2 TO 7, CHAPTER 8, 333 OREGON LAWS 2010. BEFORE SIGNING OR ACCEPTING THIS INSTRUMENT, THE PERSON ACQUIRING FEE 334 TITLE TO THE PROPERTY SHOULD CHECK WITH THE APPROPRIATE CITY OR COUNTY PLANNING 335 DEPARTMENT TO VERIFY THAT THE UNIT OF LAND BEING TRANSFERRED IS A LAWFULLY ESTABLISHED 336 LOT OR PARCEL, AS DEFINED IN ORS 92.010 OR 215.010, TO VERIFY THE APPROVED USES OF THE LOT 337 OR PARCEL, TO VERIFY THE EXISTENCE OF FIRE PROTECTION FOR STRUCTURES AND TO INQUIRE 338 ABOUT THE RIGHTS OF NEIGHBORING PROPERTY OWNERS, IF ANY, UNDER ORS 195.300, 195.301 AND 339 195.305 TO 195.336 AND SECTIONS 5 TO 11, CHAPTER 424, OREGON LAWS 2007, SECTIONS 2 TO 9 AND 340 341 17, CHAPTER 855, OREGON LAWS 2009, AND SECTIONS 2 TO 7, CHAPTER 8, OREGON LAWS 2010.

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34314. Cautionary Notice About Liens.UNDER CERTAIN CIRCUMSTANCES, A PERSON WHO344PERFORMS CONSTRUCTION-RELATED ACTIVITIES MAY CLAIM A LIEN UPON REAL PROPERTY AFTER A

SALE TO THE PURCHASER FOR A TRANSACTION OR ACTIVITY THAT OCCURRED BEFORE THE SALE. A
VALID CLAIM MAY BE ASSERTED AGAINST THE PROPERTY THAT YOU ARE PURCHASING EVEN IF THE
CIRCUMSTANCES THAT GIVE RISE TO THAT CLAIM HAPPENED BEFORE YOUR PURCHASE OF THE
PROPERTY. THIS INCLUDES, BUT IS NOT LIMITED TO, CIRCUMSTANCES WHERE THE OWNER OF THE
PROPERTY CONTRACTED WITH A PERSON OR BUSINESS TO PROVIDE LABOR, MATERIAL, EQUIPMENT
OR SERVICES TO THE PROPERTY AND HAS NOT PAID THE PERSONS OR BUSINESS IN FULL.

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15. <u>Brokerage Agreement</u>. For purposes of Section 15 of this Agreement, the Agency Acknowledgement on page 1 this Agreement is incorporated into this Agreement as if fully set forth herein. Seller agrees to pay a commission to Selling Firm, SVN Bluestone in the total amount computed in accordance with the listing agreement between Seller and Selling Firm, and a flat commission of One Hundred Thousand Dollars (\$100,000.00) to Colliers International. Seller shall cause the Escrow Holder to deliver to Selling Firm and Buying Firm the real estate commission on the Closing Date or upon Seller's breach of this Agreement, whichever occurs first.

16. Notices. Unless otherwise specified, any notice required or permitted in, or related to this Agreement 359 360 must be in writing and signed by the party to be bound. Any notice will be deemed delivered: (a) when personally delivered; (b) when delivered by facsimile or electronic mail transmission (in either case, with confirmation of 361 delivery); (c) on the day following delivery of the notice by reputable overnight courier; or (d) on the day following 362 363 delivery of the notice by mailing by certified or registered U.S. mail, postage prepaid, return receipt requested; and in any case shall be sent by the applicable party to the address of the other party shown at the beginning of this 364 Agreement, unless that day is a Saturday, Sunday, or federal or Oregon State legal holiday, in which event such 365 366 notice will be deemed delivered on the next following business day.

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17. Miscellaneous. Time is of the essence of this Agreement. If the deadline under this Agreement for 368 369 delivery of a notice or performance of any obligation is a Saturday, Sunday, or federal or Oregon State legal holiday, such deadline will be deemed extended to the next following business day. The facsimile and/or electronic mail 370 371 transmission of any signed document including this Agreement in accordance with Section 16 shall be the same as delivery of an original. At the request of either party, the party delivering a document by facsimile and/or electronic 372 mail will confirm such transmission by signing and delivering to the other party a duplicate original document. This 373 374 Agreement may be executed in counterparts, each of which shall constitute an original and all of which together shall 375 constitute one and the same Agreement. This Agreement contains the entire agreement and understanding of the parties with respect to the subject matter of this Agreement and supersedes all prior and contemporaneous 376 377 agreements between them. Without limiting the provisions of Section 12 of this Agreement, this Agreement shall be 378 binding upon and shall inure to the benefit of Buyer and Seller and their respective successors and assigns. Solely with respect to Section 15, Selling Firm and Buying Firm are third party beneficiaries of this Agreement. The person 379 380 signing this Agreement on behalf of Buyer and the person signing this Agreement on behalf of Seller each represents, covenants and warrants that such person has full right and authority to enter into this Agreement and to 381 382 bind the party for whom such person signs this Agreement to its terms and provisions. Neither this Agreement nor a 383 memorandum hereof shall be recorded unless the parties otherwise agree in writing.

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18. Governing Law. This Agreement is made and executed under, and in all respects shall be governed 385 386 and construed by, the laws of the State of Oregon. Any claim, action, or suit that arises out of or relates to the performance of this Agreement shall be brought and conducted solely and exclusively within the Circuit Court for 387 Clackamas County, for the State of Oregon. Provided, however, that if any such claim, action, or suit may be 388 brought in a federal forum, it shall be brought and conducted solely and exclusively within the United States District 389 Court for the District of Oregon. In no event shall this section be construed as a waiver by Buyer of any form of 390 391 defense or immunity, whether sovereign immunity, governmental immunity, immunity based on the Eleventh Amendment to the Constitution of the United States or otherwise, from any claim or from the jurisdiction of any court. 392 393 All parties, by execution of this Agreement, hereby consents to the in person jurisdiction of the courts referenced in 394 this section.

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395	19. Leases. Intentionally Omitted.
397	17. <u>Leases</u> . Internionally officied.
398	20. Personal Property. This sale includes the personal property located on and used in connection with the
399	Property and owned by Seller which Seller shall itemize in a schedule delivered per Paragraph 4, to include but, not
400	be limited, to internet and Wi-Fi routers and modems, security systems, cameras and recorders, card lock
401	programming systems, common area furnishings, unit furnishings, bedding, linens, laundry and cleaning equipment,
402	microwaves, refrigerators, etc. All other personal property not itemized on the inventory shall be removed from the
403	Property on or before Closing. Seller shall convey all Personal Property to Buyer by executing and delivering to
404	Buyer at Closing through Escrow (as defined below), a Bill of Sale substantially in the form of Exhibit C attached
405	hereto (the "Bill of Sale"). A list of such Personal Property shall be attached to the Bill of Sale as Schedule 1.
406	
407	21. Residential Lead-Based Paint Disclosure. IF THE PROPERTY CONSISTS OF RESIDENTIAL
408	HOUSING BUILT PRIOR TO 1978, BUYER AND SELLER MUST COMPLETE THE LEAD-BASED PAINT
409	DISCLOSURE ADDENDUM ATTACHED HERETO AS <u>EXHIBIT D</u> .
410	
411	22. Addenda; Exhibits. The following named addenda and exhibits are attached to this Agreement and
412	incorporated within this Agreement:
413	Exhibit A – Legal Description of Property [REQUIRED]
414	Exhibit B – Seller Documents
415	Exhibit C – Bill of Sale
416	Exhibit D – Lead Paint Disclosure Addendum (if applicable)
417	<ul> <li>Exhibit D – Lead Paint Disclosure Addendum (if applicable)</li> <li>Exhibit E – Smoke Alarm and Carbon Monoxide Addendum</li> <li>Exhibit F – Assignment and Assumption of Contracts, Warranties, and Rights</li> </ul>
418	
419 420	<ul> <li>Exhibit G – Oregon Agency Disclosure</li> <li>Exhibit H – Additional Covenants</li> </ul>
420	
422	23. Time for Acceptance. If Seller does not return to Buyer a signed and dated version of this Agreement
423	on or before 5:00 PM Pacific Time on <b>December 12</b> , 2022, then the Earnest Money shall be promptly refunded to
424	Buyer and thereafter, neither party shall have any further right or obligation hereunder.
425	
426	24. OFAC Certification. The Federal Government, Executive Order 13224, requires that business persons
427	of the United States not do business with any individual or entity on a list of "Specially Designated nationals and
428	Blocked Persons" - that is, individuals and entities identified as terrorists or other types of criminals. Buyer
429	hereinafter certifies that:
430	
431	<u>24.1</u> It is not acting, directly or indirectly, for or on behalf of any person, group, entity, or nation
432	named by any Executive Order or the United States Treasury Department as a terrorist, specially designated
433	national and/or blocked person, entity, nation, or transaction pursuant to any law, order, rule, or regulation that
434	is enforced or administered by the Office of Foreign Assets Control; and
435	24.2. It has not executed this Assessment directly or indirectly on hehelf of an instinction or
436	24.2 It has not executed this Agreement, directly or indirectly on behalf of, or instigating or
437 438	facilitating this Agreement, directly or indirectly on behalf of, any such person, group, entity, or nation.
438	Subject to the limits of applicable law, Buyer hereby agrees to defend, indemnify, and hold harmless Seller from and
440	against any and all claims, damages, losses, risks, liabilities, and expenses (including attorney's fees and costs)
441	arising from or related to any breach of the foregoing OFAC certification. This certification by Buyer and agreement
442	to indemnify, hold harmless, and defend Seller shall survive Closing or any termination of this Agreement.
443	,

25. Debt Limitation. This Agreement is expressly subject to the debt limitation of Oregon counties set forth 444 in Article XI, Section 10, of the Oregon Constitution, and is contingent upon funds being appropriated therefore. Any 445 provisions herein which would conflict with law are deemed inoperative to that extent 446 447 448 26. Risk of Loss, Condemnation. Seller shall bear the risk of all loss or damage to the Property from all causes, until the Property is closed pursuant to Section 7. If, before the Property is closed pursuant to Section 7, all 449 or part of the Property is damaged by fire or by any other cause of any nature or if all or any portion of the Property 450 451 is taken by condemnation, or if any such condemnation is threatened, Seller shall give Buyer written notice of such event. Buyer may terminate this Agreement by giving written notice to Seller within fifteen (15) days following receipt 452 by Buyer of written notice from Seller of such casualty or condemnation and the Earnest Money will be returned to 453 Buyer. 454 455 27. No Attorney Fees. In the event any arbitration, action or proceeding, including any bankruptcy 456 proceeding, is instituted to enforce any term of this Agreement, each party shall be responsible for its own attorneys' 457 fees and expenses. 458 459 CONSULT YOUR ATTORNEY. THIS DOCUMENT HAS BEEN PREPARED FOR SUBMISSION TO YOUR 460 ATTORNEY FOR REVIEW AND APPROVAL PRIOR TO SIGNING. NO REPRESENTATION OR 461 462 RECOMMENDATION IS MADE BY THE COMMERCIAL ASSOCIATION OF BROKERS OREGON/SW WASHINGTON OR BY THE REAL ESTATE AGENTS INVOLVED WITH THIS DOCUMENT AS TO THE LEGAL 463 SUFFICIENCY OR TAX CONSEQUENCES OF THIS DOCUMENT. 464 465 THIS FORM SHOULD NOT BE MODIFIED WITHOUT SHOWING SUCH MODIFICATIONS BY REDLINING, 466 INSERTION MARKS, OR ADDENDA. 467 468 Buyer: CLACKAMAS COUNTY 469 470 ootie Smith 471 By: 472 Name: Title: 473 Chair 474 12/12/2022 475 Date: 476 477 Seller Acceptance. By execution of this Agreement, Seller agrees to sell the Property on the terms and conditions in this Agreement. 478 479 Seller: YKC HOSPITALITY, LLC 480 481 DocuSigned by: 482 and thoi 483 Bv: A664B9FD641407 484 Name: Its: Manager 12/12/2022 485 486 Date:

#### EXHIBIT A LEGAL DESCRIPTION OF PROPERTY

1150 Fiddlers Acres Pt Sec & pt Lt 2

490		EXHIBIT B SELLER DOCUMENTS
491	$\boxtimes$	Operating Statements for the last 2 full years, and year to date performance. P&L and Hotel Statistics preferred.
492	$\boxtimes$	Occupancy (OCC) info for last 2 full years and year to date performance. STR Monthly is preferred.
493	$\boxtimes$	Average Daily Rate (ADR) info for last 2 full years and year to date performance. STR Monthly is preferred.
494	$\boxtimes$	Quality Assurance reports for last twenty-four (24) months.
495	$\boxtimes$	Brand related Property Improvement Plan required by Buyer to retain the franchise.
496 497 498 499 500		Employee Records - a list of the current employees, with the names crossed out until the expiration of the Inspection Period and the Buyer has elected to proceed to closing, with their date of initial employment, current compensation, vacation pay, sick days and any and all other relevant information concerning the employment of individuals involved in the current operation of the franchised hotel.
501 502	$\square$	Copies of any notes, security or financing agreements, mortgages, trust deeds or other encumbrances which will remain of record after closing.
503	$\boxtimes$	Current tax assessment statements and copies of the most recent tax bills.
504	$\boxtimes$	As-built mechanical, electrical, and structural plans and specifications for each building (if available).
505	$\boxtimes$	An ALTA survey of the Property (if available).
506	$\boxtimes$	Soils report (if available).
507	$\boxtimes$	Environmental/Hazardous Materials reports and studies (if available).
508	$\boxtimes$	A site plan and parking plan of the Property (if available).
509 510 511		Service contracts and other contracts affecting the Property, including supply, maintenance, service, and property management, including correspondence related thereto and correspondence, if any, with governmental agencies concerning the Property.
512	$\boxtimes$	Occupancy permits (if available).
513	$\boxtimes$	Project brochure and other marketing material currently in use.
514	$\boxtimes$	Third-party warranties and guarantees affecting the Property, if any.
515	$\boxtimes$	An inventory of personal property.
516	$\boxtimes$	Utility bills for preceding 12 months.
517	$\boxtimes$	Inspection Reports: safety, health, fire and any other inspection reports received during the last 3 years.
518	$\boxtimes$	Licenses and permits.
519	$\boxtimes$	Any pending litigation.
520 521 522 523		Other: Any work completed by a contractor on the property within 75 days prior to the Effective Date; TBD and most recent fire inspection report; Any mechanical or maintenance schedule since January 2018 to current date; Correspondence from or to any governmental or regulatory agency regarding the Property within the last 5 years; Any unrecorded or recorded Easements to remain at the property after closing.

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EXHIBIT C BILL OF SALE			
<u>YKC Hospitality, LLC</u> an Oregon Domestic limited liability company (" <u>Seller</u> "), for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, does hereby bargain, transfer, convey and deliver to Clackamas County, a political subdivision of the State of Oregon (" <u>Buyer</u> "), its successors and/or assigns:			
All of the personal property owned by Seller (collectively, " <u>Personal Property</u> ") located in or on the real property located at <b>9717 SE Sunnyside Road</b> in the <b>City of Clackamas</b> , County of <b>Clackamas</b> , State of <b>Oregon</b> , which Personal Property is more particularly described on <u>Schedule 1</u> attached hereto and incorporated herein by reference.			
Seller hereby covenants with Buyer that said Personal Property is free and clear of and from all encumbrances, security interests, liens, mortgages and claims whatsoever and that Seller is the owner of and has the right to sell same. Seller, on behalf of itself and its successors, does hereby warrant and agree to defend the title in and to said Personal Property unto Buyer, its successors or assigns against the lawful claims and demands of all persons claiming by or through Seller.			
IT IS UNDERSTOOD AND AGREED THAT BUYER HAS EXAMINED THE PERSONAL PROPERTY HEREIN SOLD AND THAT THIS SALE IS MADE "AS IS, WHERE IS" AND SELLER DISCLAIMS ANY EXPRESS OR IMPLIED WARRANTY OTHER THAN THE WARRANTY OF TITLE SET FORTH ABOVE, AS TO THE PERSONAL PROPERTY INCLUDING WITHOUT LIMITATION THE IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. Buyer and Seller agree that this Bill of Sale shall be effective upon the delivery thereof by Seller to Buyer.			
IN WITNESS WHEREOF, the parties have caused this Bill of Sale to be executed this day of,			
SELLER: YKC HOSPITALITY, LLC			
BUYER: CLACKAMAS COUNTY			

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51	SCHEDULE 1
52	TO BILL OF SALE
53	(List of Personal Property)



1 2 3	EXHIBIT D LEAD-BASED PAINT DISCLOSURE ADDENDUM (TO BE COMPLETED IF THE PROPERTY CONSISTS OF RESIDENTIAL HOUSING BUILT PRIOR TO 1978)
4 5 6 7 8 9 10 11	Seller and Buyer are parties to that certain Commercial Association of Brokers Oregon / SW Washington Purchase and Sale Agreement and Receipt for Earnest Money (Oregon Commercial Form) dated, 20 (the "Purchase Agreement") for the sale of the Property described therein. Capitalized terms used in this addendum without definition shall have the meanings given them in the Purchase Agreement. Except as expressly modified by this addendum and any other addendum to the Purchase Agreement executed by Buyer and Seller, the Purchase Agreement is unmodified. This addendum and the Purchase Agreement may not be modified except in a writing signed by both Seller and Buyer.
12	LEAD WARNING STATEMENT
13 14 15 16 17 18 19 20 21 22 23 24	EVERY PURCHASER OF ANY INTEREST IN RESIDENTIAL REAL PROPERTY ON WHICH A RESIDENTIAL DWELLING WAS BUILT PRIOR TO 1978 IS NOTIFIED THAT SUCH PROPERTY MAY PRESENT EXPOSURE TO LEAD FROM LEAD-BASED PAINT THAT MAY PLACE YOUNG CHILDREN AT RISK OF DEVELOPING LEAD POISONING. LEAD POISONING IN YOUNG CHILDREN MAY PRODUCE PERMANENT NEUROLOGICAL DAMAGE, INCLUDING LEARNING DISABILITIES, REDUCED INTELLIGENCE QUOTIENT, BEHAVIORAL PROBLEMS AND IMPAIRED MEMORY. LEAD POISONING ALSO POSES A PARTICULAR RISK TO PREGNANT WOMEN. THE SELLER OF ANY INTEREST IN RESIDENTIAL REAL PROPERTY IS REQUIRED TO PROVIDE THE BUYER WITH ANY INFORMATION ON LEAD-BASED PAINT HAZARDS FROM RISK ASSESSMENTS OR INSPECTIONS IN THE SELLER'S POSSESSION AND NOTIFY THE BUYER OF ANY KNOWN LEAD-BASED PAINT HAZARDS. A RISK ASSESSMENT OR INSPECTION FOR POSSIBLE LEAD-BASED PAINT HAZARDS IS RECOMMENDED PRIOR TO PURCHASE.
25 26 27 28	AGENT'S ACKNOWLEDGMENT Seller Agent has informed Seller of Seller's obligations under 42 U.S.C. 4852(d) and Agent is aware of his/her responsibility to ensure compliance.
28 29 30	<u>SELLER'S DISCLOSURE</u> .1 Presence of lead-based paint and/or lead-based paint hazards (check one below):
31 32	Seller has knowledge of lead-based paint and/or lead-based paint hazards in the housing (explain).
33 34	
35 36 37	Seller has no knowledge of lead-based paint and/or lead-based paint hazards in the housing.
38 39	.2 Records and reports available to Seller (check one below):
40 41 42	Seller has provided Buyer with all available records and reports relating to lead-based paint and/or lead-based paint hazards in the housing (list documents below):
43 44 45 46 47	Seller has no reports or records relating to lead-based paint and/or lead-based paint hazards in the housing.

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48 49						
50	ADDENDUM, together with a copy of any documents listed in Section 2 of Seller's Disclosure above, may be treated					
51 S	as an original. feller Agent	Date	Seller	Date		
S	elling Firm		Seller	Date 🗲		
52 53 54 55 56		R'S AND SELLER'S SIG	E THIS PROPERTY UNDER AN GNATURES ARE REQUIRED ON			
57 58 59	.1 Buyer has reco this form.	eived copies of all info	rmation listed above in Sectio	n 2 of Seller's Disclosure of		
60 61			otect Your Family from Lead in	Your Home."		
<ul> <li>Buyer has (check one below):</li> <li>Elected a ten (10) day opportunity (or mutually agreed upon period) to conduct a ☐ risk assessmed inspection of the Property for the presence of lead-based paint and/or lead-based paint hazards, providing B right to rescind the Purchase Agreement by written notice to Seller no later than the end of such agreed upon period if Buyer is not satisfied in Buyer's sole discretion with the results of such risk assessments or inspectangle. Buyer and Seller hereby agree the ten (10) day period described in the preceding sentence stand end Buyer's failure to provide written notice of Buyer's election to rescind the Purchase Agree Seller on or before, 20 shall be deemed a waiver of Buyer's right to rescind as provided in this ad If Buyer timely elects to rescind the Purchase Agreement as provided herein, the Earnest Money shall be re Buyer, together with any interest thereon.</li> <li>Waived the opportunity to conduct a risk assessment or inspection for the presence of lead-based paint hazards.</li> <li>Buyer Date Cate Date Cate Advect the paint hazards.</li> </ul>				It hazards, providing Buyer the ad of such agreed upon 10 day assessments or inspection, as receding sentence shall begin d the Purchase Agreement to as provided in this addendum. est Money shall be returned to		
74 75 76		CERTIFICA	TION OF ACCURACY			
77 <u>This section must be signed by Buyer before Seller signs lines below</u> . The following parties have reviewe 78 the information and certify, to the best of their knowledge, that the information they provided herein is true an						
79 Bi	lyer	Date	← Seller	Date		
Βι	iyer	Date	← Seller	Date		
Βι	iyer Agent	Date	← Seller Agent	Date		
Buying Firm			Seller Firm			
80						
			LINES WITH THIS SYMBOL ←	REQUIRE A SIGNATURE		



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1	EXHIBIT E
2	SMOKE ALARM AND CARBON MONOXIDE DETECTOR
3	SMOKE DETECTOR STATEMENT OF
4	COMPLIANCE
5	As required by Oregon State building code and
6	rules of the State Fire Marshal
7	
8 9	PROPERTY ADDRESS: 9717 SE Sunnyside Road Clackamas, OR 97017
9 10	1 SMOKE DETECTOR REQUIREMENTS: The Oregon Office of State Fire Marchal requires that
	1. SMOKE DETECTOR REQUIREMENTS: The Oregon Office of State Fire Marshal requires that:
11	A nersen may not convey for title to any real prenerty that includes a dwalling unit or ladging
12 13	A person may not convey fee title to any real property that includes a dwelling unit or lodging house, or transfer possession of any dwelling unit or lodging house pursuant to a land sale
13 14	contract, unless there is installed in the dwelling unit or lodging house a smoke detector or the
15	required number of approved smoke alarms, installed in accordance with the state building code
16	and rules of the State Fire Marshal. (ORS 479.260)
17	
18	Smoke alarms and smoke detectors in dwelling units shall be installed in each sleeping room as per the
19	applicable requirements of the State Building Code at the time of construction and in the corridor or area
20	giving access to sleeping areas according to the manufacturer's instructions.
21	
22	Where sleeping areas are located on an upper level, the smoke alarm or smoke detector shall be
23	installed in an accessible location as close as practical to the center of the ceiling directly over the
24	stairway. Where sleeping areas are widely separated (i.e., on different levels or opposite ends of the
25	dwelling unit) and/or where a single smoke alarm or smoke detector will not adequately service all
26 27	sleeping areas, a smoke alarm or smoke detector shall be installed adjacent to each sleeping area. ( <u>ORS</u> 837-045-0050)
28	
29	2. CARBON MONOXIDE REQUIREMENTS: The 2009 Oregon Legislature passed HB 3450, the
30	Lofgren and Zander Memorial Act, requiring the installation of carbon monoxide alarms in specific
31	residential applications with a carbon monoxide source. Carbon monoxide alarms shall be located in
32	each bedroom or within 15 feet outside of each bedroom door. Bedrooms on separate floor levels in a
33	structure consisting of two or more stories shall have separate carbon monoxide alarms serving each
34	story.
35	2 CERTIFICATION: Caller bareby partifica that the Dreparty on of the along of energy will
36 37	3. CERTIFICATION: Seller hereby certifies that the Property, as of the close of escrow, will comply with state code 837-045-0050 by having operable smoke detector(s) and carbon monoxide
38	detector(s) installed in accordance with all regulations and applicable local requirements.
39	
40	
41	Seller Date (Signature) (Print Name)
42	(Signature) (Print Name)
43 44	The undersigned hereby acknowledges receipt of a conv
44 45	The undersigned hereby acknowledges receipt of a copy of this document.
46	
47	BuyerDate (Signature) (Print Name)
48	(Signature) (Print Name)
49	
50	
51	
52	

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53 54 55		EXHIBIT F ASSIGNMENT AND ASSUMPTION OF CONTRACTS, WARRANTIES AND RIGHTS
56 57 58 59		s Assignment (the "Assignment and Assumption of Contracts, Warrants and Rights") is dated as of the day of, 20, and is made by and between YKC Hospitality, LLC ("Assignor") and Clackamas County ("Assignee"), with erence to the following:
60	TCIC	
61 62 63 64	(the Ass	signor and Assignee have entered into that certain Purchase and Sale Agreement effective as of, 20, 20, "Purchase Agreement"), pursuant to which Assignor is selling to Assignee, simultaneously with the delivery of this signment, that certain real property (the "Property") located at 9717 SE Sunnyside Road, in the City of Clackamas, County of clackamas, State of Oregon, together with associated personal property.
65 66 67 68		<b>R GOOD AND VALUABLE CONSIDERATION</b> , the receipt of which is hereby acknowledged, Assignor hereby assigns and nsfers to Assignee all of its rights, title and interest in and under:
69 70 71 72 73	1.	All assignable warranties and guaranties (including without limitation those set forth in Schedule 1 attached hereto) made by or received from any third party with respect to any building, building component, structure, fixture, machinery, equipment, or material situated on, contained in any building or other improvements situated on, or comprising a part of any building or other improvement situated on, the Property;
73 74	2.	All of the service contracts listed in Schedule 2 attached hereto; and
75		
76 77 78 79 80	3.	All contract rights and other rights and property interest now or hereafter owned by Assignor and related exclusively to the Property or any improvements or personal property located thereon, including without limitation, the right to use any trade name now used in connection with the Property and any governmental permits or licenses (including without limitation certificates of occupancy), agreements, utility contracts, plans and specifications, tenant records, or other rights, documents, records, or materials relating of the ownership, use, maintenance, or operation of the Property.
81 82 83	AS	SIGNOR AND ASSIGNEE FURTHER HEREBY AGREE AND COVENANT AS FOLLOWS:
84 85 86 87 88 89 90	1.	Assignment: Assignor warrants and covenants that the warranties and guarantees described in Schedule 1 and the service contracts described in Schedule 2 are unmodified except as shown in the Schedules and are assigned and transferred by Assignor free and clear of any liens, encumbrances, and third-party interests or claims and that Assignor has all lawful right and authority to make this Assignment. [This Assignment does not assign any property management contract to which Assignor is a party.] Assignor shall remain responsible to pay all amounts due under or in respect of the service contracts and other rights and interests assigned and transferred hereunder accruing prior to closing of the transaction contemplated in the Purchase Agreement and to pay any transfer fees.
91 92 93 94 95 96 97	2.	Assumption: Assignee hereby accepts the foregoing assignment and hereby assumes all of the duties, obligations and responsibilities of the owner under the service contracts listed in Schedule 2 accruing after the closing of the transaction contemplated in the Purchase Agreement. With respect to all other contract rights and other rights and property interests assigned herein, Assignee accepts assignment thereof subject to the responsibility to pay all amounts due under or in respect thereof accruing after the closing of the transaction contemplated in the Purchase Agreement.
98 99 100 101 102 103 104	3.	<u>Indemnity</u> : Assignor hereby agrees to defend, indemnify and hold Assignee harmless from and against any and all claims, costs, liabilities, damages and expenses (including related attorneys' fees arising under or in connection with any of the assigned service contracts or other rights and property interests accruing before the closing of the transaction contemplated in the Purchase Agreement. Assignee hereby agrees to defend, indemnify and hold Assignor harmless from and against any and all claims, costs, liabilities, damages and expenses (including related attorneys fees) arising under or in connection with any of the assigned service contracts or other rights and property interests accruing after the closing of the transaction contemplated in the Purchase Agreement.
105 106 107	4.	<u>Reserved</u> .



108 109	5. <u>Binding Effect:</u> The interest and assigns	0	binding on	and inure to the benefit of the parties hereto and their successors in
110	interest and assigns			
111	IN WITNESS WHEREOF	- Assignor and Assigne	e have ex	ecuted this Assignment the day and year first above written.
112	IN WITHESS WIEREOF	, rissignor and rissigne		could this Assignment the day and year hist above written.
112		ASSIGNOR:		
114		ASSIGNOR.		
115				Ву:
116				Its:
117				10
118		ASSIGNEE:		
119		ASSIGNEE.		
120				R <sub>M</sub>
120				By: Its:
121				II.S
122	STATE OF Oregon	)		
123	STATE OF DIEgon	) ) SS.		
124	County of Clackamas	) 55.	)	
	County of Clackanias		)	
126	The foregoing	instrument was asknow	ladged bet	iara mathia day of 20 by
127	The foregoing	Instrument was acknown	leugeu bei	fore me this day of, 20, by
128				
129				Neteru Dublie for
130				Notary Public for
131				My Commission Expires:
132		)		
133	STATE OF Oregon	)		
134		) SS.	`	
135	County of Clackamas		)	
136				
137	I ne foregoing	instrument was acknowl	leagea bei	fore me this day of, 20, by
138				
139				
140				Notary Public for
141				My Commission Expires:
142 143				
144				
145				SCHEDULE 2
146		TO ASSIGNMEN		TRACTS, WARRANTIES AND RIGHTS
147			(Warrant	ties and Guaranties)
148				
149				
150				SCHEDULE 3
151		TO ASSIGNMEN		TRACTS, WARRANTIES AND RIGHTS
152			(Se	ervice Contracts)
153 154				
155				
156				
157				
158				
159				



160 161	EXHIBIT G OREGON AGENCY DISCLOSURE	
162	OKEGON AGENCI DISCEOSOKE	
163	INITIAL AGENCY DISCLOSURE PAMPHLET (OAR 863-015-215)	
164		
165 166 167 168 169 170	<ol> <li>An agent shall provide a copy of the Initial Agency Disclosure Pamphlet provided for in section (4) of this rule at first cont vith each represented party to a real property transaction, including but not limited to contacts in- person, by telephone, ove nternet or World Wide Web, or by electronic mail, electronic bulletin board or a similar electronic method.</li> <li>An agent need not provide a copy of the Initial Agency Disclosure Pamphlet to a party who has, or may be reasonably ssumed to have, already received a copy of the pamphlet from another agent.</li> <li>"First contact with a represented party" means contact with a person who is represented by a real estate licensee or can</li> </ol>	er the
171 172	easonably be assumed from the circumstances to be represented or seeking representation. 4) The Initial Agency Disclosure Pamphlet shall be printed in substantially the following form:	
173 174 175	OREGON REAL ESTATE AGENCY DISCLOSURE PAMPHLET (OAR 863-015-215(4))	
175 176 177 178 179	This pamphlet describes agency relationships and the duties and responsibilities of real estate licensees in Oregon. This namphlet is informational only and neither the pamphlet nor its delivery to you may be construed to be evidence of intent to reate an agency relationship.	
180 181	REAL ESTATE AGENCY RELATIONSHIPS	
181 182 183 184 185 186 187 188 189 190 191 192	an "agency" relationship is a voluntary legal relationship in which a real estate licensee (the "agent") agrees to act on behalf Buyer or a Seller (the "Client") in a real estate transaction. Oregon law provides for three types of agency relationships betw eal estate agents and their clients: <b>Geller's Agent</b> - Represents the Seller only; <b>Buyer's Agent</b> - Represents the Buyer only; <b>Disclosed Limited Agent</b> - Represents both the Buyer and Seller, or multiple Buyers who want to purchase the same property. This cone only with the written permission of both clients. <i>The actual agency relationships between the Seller, Buyer and their agents in a real estate transaction must be acknowledg</i> the time an offer to purchase is made. Please read this pamphlet carefully before entering into an agency relationship with a state agent.	reen an be ned at
193	DUTIES AND RESPONSIBILITIES OF AN AGENT WHO REPRESENTS	
194	ONLY THE SELLER OR ONLY THE BUYER	
195 196 197 198 199 200 201	<ul> <li>Inder a written listing agreement to sell property, an agent represents only the Seller unless the Seller agrees in writing to ne agent to also represent the Buyer. An agent who agrees to represent a Buyer acts only as the Buyer's agent unless the grees in writing to allow the agent to also represent the Seller. An agent who represents only the Seller or only the Buyer ne following affirmative duties to their client, other parties and their agents involved in a real estate transaction:</li> <li>1. To exercise reasonable care and diligence;</li> </ul>	Buyer
202 203 204	<ol> <li>To deal honestly and in good faith;</li> <li>To present all written offers, notices and other communications in a timely manner whether or not the Seller's prois subject to a contract for sale or the Buyer is already a party to a contract to purchase;</li> </ol>	operty
205	<ul> <li>4. To disclose material facts known by the agent and not apparent or readily ascertainable to a party;</li> <li>5. To account in a timely manner for money and property received from or on behalf of the client;</li> </ul>	
206 207	<ul> <li>5. To account in a timely manner for money and property received from or on behalf of the client;</li> <li>6. To be loyal to their client by not taking action that is adverse or detrimental to the client's interest in a transaction;</li> </ul>	
208	<ol> <li>To disclose in a timely manner to the client any conflict of interest, existing or contemplated;</li> </ol>	
209 210	<ol> <li>To advise the client to seek expert advice on matters related to the transactions that are beyond the agent's exper</li> <li>To maintain confidential information from or about the client except under subpoena or court order, even</li> </ol>	
211	termination of the agency relationship; and	
212 213	10. When representing a Seller, to make a continuous, good faith effort to find a Buyer for the property, except the Seller's agent is not required to seek additional offers to purchase the property while the property is subjective.	

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214 contract for sale. When representing a Buyer, to make a continuous, good faith effort to find property for the Buyer, 215 except that a Buyer's agent is not required to seek additional properties for the Buyer while the Buyer is subject to a 216 contract for purchase or to show properties for which there is no written agreement to pay compensation to the Buyer's 217 agent.

219 None of these affirmative duties of an agent may be waived, except #10, which can only be waived by written agreement 220 between client and agent.

222 Under Oregon law, a Seller's agent may show properties owned by another Seller to a prospective Buyer and may list competing 223 properties for sale without breaching any affirmative duty to the Seller. Similarly, a Buyer's agent may show properties in which 224 the Buyer is interested to other prospective Buyers without breaching any affirmative duty to the Buyer. 225

226 Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise. 227 228 229

#### DUTIES AND RESPONSIBILITIES OF AN AGENT WHO REPRESENTS MORE THAN ONE CLIENT IN A TRANSACTION

231 One agent may represent both the Seller and the Buyer in the same transaction, or multiple Buyers who want to purchase the 232 same property only under a written "Disclosed Limited Agency" agreement, signed by the Seller, Buyer(s) and their agent. 233

234 When different agents associated with the same real estate firm establish agency relationships with different parties to the same transaction, only the principal broker (the broker who supervises the other agents) will act as a Disclosed Limited Agent for both 235 236 the Buyer and Seller. The other agents continue to represent only the party with whom the agent already has an established 237 agency relationship unless all parties agree otherwise in writing. The supervising principal broker and the agents representing 238 either the Seller or the Buyer have the following duties to their clients:

- 1. To disclose a conflict of interest in writing to all parties;
- 2. To take no action that is adverse or detrimental to either party's interest in the transaction; and
- 3. To obey the lawful instruction of both parties.

244 An agent acting under a Disclosed Limited Agency agreement has the same duties to the client as when representing only a 245 Seller or only a Buyer, except that the agent may not, without written permission, disclose any of the following:

- 1. That the Seller will accept a lower price or less favorable terms than the listing price or terms;
- 2. That the Buyer will pay a greater price or more favorable terms than the offering price or terms; or
  - In transactions involving one-to-four residential units only, information regarding the real property transaction including, 3. but not limited to, price, terms, financial gualifications or motivation to buy or sell.

252 No matter whom they represent, an agent must disclose information the agent knows or should know that failure to disclose 253 would constitute fraudulent misrepresentation. Unless agreed to in writing, an agent acting under a Disclosed Limited Agency 254 agreement has no duty to investigate matters that are outside the scope of the agent's expertise. 255

256 You are encouraged to discuss the above information with the agent delivering this pamphlet to you. If you intend for that agent, 257 or any other Oregon real estate agent, to represent you as a Seller's Agent, Buyer's Agent, or Disclosed Limited Agent, you 258 should have a specific discussion with him/her about the nature and scope of the agency relationship. Whether you are a Buyer 259 or Seller, you cannot make a licensee your agent without their knowledge and consent, and an agent cannot make you their 260 client without your knowledge and consent.

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- 262 Stat. Auth: ORS 696.385, 696.820 and 183.335
- 263 Stat. Implemented: ORS 696.805, 696.810, 696.815
- 265

264

267		
268		EXHIBIT H
269		ADDITIONAL TERMS AND CONDITIONS
270		
271 272 273 274	1.	During the Feasibility Contingency Period, Buyer and Seller agree to negotiate in good faith the specific language to create an addendum providing Seller the ability to utilize an IRS Section 1033 Exchange in similar form to the following: Buyer does have the power of eminent domain to acquire the Property. In the event an agreement cannot be reached regarding the voluntary sale of the Property, Buyer may exercise its power of eminent domain.
275 276	2.	All tours and inspections must be scheduled no less than 72 hours in advance through the Broker and with the consent of the Seller.
277 278	3.	Seller shall provide to Buyer satisfactory evidence that Seller has cancelled all reservations, advance bookings, prepaid occupancies, or other contracts or rights of any kind for any occupancy or possession on or before the Closing Date.
279	4.	Seller to provide franchise termination paperwork to Buyer on or before Closing.
280	5.	Seller, at Seller's cost, shall remove Choice Hotel signage from the building on or before Closing.
281	6.	Seller, at Seller's cost, shall evict any long-term guests on or before Closing.
282 283 284 285 286 287 288 289	7.	The Property will be delivered vacant at closing and free of any encumbrances related to brand, management, or future reservations post-closing. Seller shall be solely responsible for terminating all reservations post-closing and terminating any on-line listings by brand or 3rd-party re-sellers. Seller hereby agrees to indemnify, defend, and hold harmless Buyer from any and all claims in connection with termination of brand, franchise, reservations, or other obligations arising from, or related to, Seller's acts or omissions with respect to the Property. This indemnity shall survive closing. Buyer Initials: $f_{S}$ Seller Initials: $f_{C}$

## HISTORIC

## FINANCIALS

# **Hotel Statistics**

Business Date: 12/31/2020	Property Code: (	DR267	Shift: 2	User: gm.or267			
Room Statistics	<u>12/31/2020</u>	PTD	Last Year PTD	YTD	Last YTD		
Total Rooms	110	3,410	3,410	40,260	40,150		
Out Of Order	16	370	165	4,474	2,522		
Rooms Available to Sell	94	3,040	3,245	35,786	37,628		
Day Use Rooms	2	9	7	81	102		
Stay Over Rooms	47	1,156	1,389	15,221	22,657		
Total Revenue Rooms	49	1,165	1,396	15,302	22,759		
Comp Rooms	0	3	7	39	86		
Total Non-Revenue Rooms	0	3	7	39	86		
Total Occupied Rooms	49	1,168	1,403	15,341	22,845		
Performance Statistics	<u>12/31/2020</u>	Current PTD	Last Year PTD	Current YTD	Last YTD		
Occ% of Total Available Rooms	52.13 %	38.42 %	43.24 %	42.87 %	60.71 %		
Occ% of Total Rooms	44.55 %	34.25 %	41.14 %	38.10 %	56.90 %		
STR (STAR) Occ% of Total Rooms	44.55 %	34.16 %	40.94 %	38.01 %	56.68 %		
ADR Stay Over Rooms	71.18	69.80	77.13	77.49	96.75		
ADR for Total Rev Rooms.	68.28	69.26	76.74	77.08	96.32		
STR (STAR) ADR for Total Rev Rooms.	68.28	69.26	76.74	77.08	96.32		
ADR for Total Occupied Rooms	68.28	69.08	76.36	76.89	95.95		
RevPar	35.59	26.54	33.01	32.96	58.26		
STR (STAR) RevPar	30.42	23.66	31.42	29.30	54.60		
Revenue	<u>12/31/2020</u>	Current PTD	Last Year PTD	Current YTD	Last YTD		
Room Rev(Non-Exempt From Tax)	2,874.96	69,417.61	91,408.95	1,029,682.79	1,880,478.98		
Room Rev(Exempt From All Tax)	470.72	11,265.58	15,722.88	149,845.16	311,589.68		
Total Room Revenue	3,345.68	80,683.19	107,131.83	1,179,527.95	2,192,068.66		
Other Revenue	0.00	880.00	335.15	7,833.50	6,191.50		
Total Revenue	3,345.68	81,563.19	107,466.98	1,187,361.45	2,198,260.16		
Guest Statistics	<u>12/31/2020</u>	Current PTD	Last Year PTD	Current YTD	Last YTD		
Number of Adults	71	1,624	2,121	22,267	33,942		
Number of Children	2	78	107	935	1,776		
Total Number of Guests	73	1,702	2,228	23,202	35,718		
Average Adults Per Room	1.45	1.39	1.51	1.45	1.49		
Average Rate Per Adult	47.12	49.68	50.51	52.97	64.58		
Average Revenue Per Adult	47.12	50.22	50.67	53.32	64.77		
Today's Activity	<u>12/31/2020</u>	Current PTD	Last Year PTD	Current YTD	Last YTD		
Arrived With Reservations	29	539	688	6,635	10,949		
Walk Ins	0	0	26	83	159		
No Shows	2	11	18	168	287		
Cancellations for Today's Arrivals	6	82	138	1,237	1,722		

Form 1120-S

# U.S. Income Tax Return for an S Corporation

Do not file this form unless the corporation has filed or

is attaching Form 2553 to elect to be an S corporation.

► Go to www.irs.gov/Form1120S for instructions and the latest information.

OMB No. 1545-0123

Departn	nent o	t the	Ireasur	y .
Internal	Reve	nue)	Sanina	

	endar year 2019 or ta	x year begin	nning		2019, ending							
A Selec	ction effective date	T	Name	, 2	to ro, ending			, 2				
			YKC HOSPITALITY	TIC			1	) Employer i	dentification number			
01-0	01-2016	TYPE	THE HOSPITALITY	TTC								
	ess activity code	OR	Number, street, and room or st	ite no. If a D.O. have	al. or			26-0311677				
	er (see instructions)	A Complete	a sharehold a sharehold a share a share a		nstructions.		E	Date incorpo	orated			
7211	10	PRINT	9717 SE SUNNYSI	DE RD			0	6-22-2	007			
	if Sch. M-3 attached		City or town, state or province,	country, and ZIP or foreig	n postal code		F	Total assets	(see instructions)			
		-	Clackamas		OR	97015	\$		7,020,18			
Cho		to be an S	corporation beginning with		Yes 1	No I	f "Yes," attach F	orm 2553	if not already filed			
- Criec		eturn (2)	Name change (3)	Address change	(4) 🗌 Amen	ded return	(5) Select	tion termin	ation or revocation			
Enter	r the number of share	holders wh	no were shareholders durin	g any part of the tax	vear				3			
Chec	ck if corporation: (1)	Aggreg	ated activities for section 4	65 at-risk purposes	121 00	round anti-t			e activity purposes			
aution	: Include only trade	or business	income and expenses on li	nes 1a through 21, S	See the instruct	tions for more	information	100 passiv	e activity purposes			
1	a Gross receipts o	r sales .	************									
10	b Returns and allo	wances				16	2,210,740					
	c Balance. Subtra	ct line 1b fro	om line 1a			10	-					
2 3	2 Cost of goods so	old (attach F	Form 1125-A) • • • • • •					10	2,210,74			
3 3	Gross profit. Sub	tract line 2	from line 1c · · · · · ·					2				
4	Net gain (loss) fr	om Form 4	797, line 17 (attach Form 4	(707)				3	2,210,740			
5	Other income (In	ee) (eeo ine	tructions offeet etetere		• • • • • • • •			4				
6	Total income (le		structions - attach statemer	n) ••••••				5				
7	Companyation	ssj. Add III	nes 3 through 5			1.1.1.1.1.1.1.1		6	2,210,740			
	Compensation o	romicers (se	ee instructions - attach For	m 1125-E) • • •				7	72,000			
8	Salaries and wag	jes (less en	nployment credits)	********				8	324,868			
9	Repairs and mail	ntenance						9	64,529			
10	Bad debts • •	• • • • • •						10	3,259			
5 11	Rents			56 biol 5 5 5 6				11	5,25			
12	laxes and licens	es · · · ·				When m	/= -	12	100			
13	interest (see insti	ructions) .				WKS 1	ax/lic · ·	13	126,709			
14	Depreciation not	claimed on	Form 1125-A or elsewhere	on return (attach Fr				13	288,857			
15	Depletion (Do no	t deduct oi	il and gas depletion.) •						183,666			
16	Advertising .					*****		15				
17		aring etc	plans					16				
18	Employee benefit	nrograme		*********				17				
19	Other deductions	(ottoob ata)	••••••	*********				18				
(support         10           11         12           13         14           15         16           17         18           19         20	Tatal deductions	(allach stai	tement)	********		· · Stater	ment·#2· ·	19	723,634			
	Total deductions							20	1,787,522			
21	Ordinary busine	ss income	(loss). Subtract line 20 from	1 line 6 • • • • •				21	423,218			
22	a Excess net passiv	ve income c	or LIFO recapture tax (see	instructions)		22a						
	b Tax from Schedul	e D (Form '	1120-S)			22b						
1.000			nstructions for additional ta					22c				
23 :	a 2019 estimated ta	ix payments	s and 2018 overpayment c	edited to 2019		23a						
	b Tax deposited with	h Form 700	4			23b						
	c Credit for federal i	ax paid on	fuels (attach Form 4136)			23c		-				
1	d Reserved for futur	e use .				23d						
23	e Add lines 23a thro	ugh 23d .			[	230		_				
24			structions). Check if Form	2220 is attached				230				
25	Amount owed If	lino 230 in o	mallar than the total of	2220 is attached .			• • []	24				
26	Overnavment If I	in 220 is is	maller than the total of lines	22c and 24, enter ar	nount owed			25				
27	Enter amount from	line 20e is la	rger than the total of lines 2	2c and 24, enter amo	ount overpaid			26				
41			edited to 2020 estimated t			F	Refunded 🕨	27				
	my knowledge and belie	ary, I declare the	hat I have examined this return, inc rrect, and complete. Declaration o	luding accompanying sch	edules and statem	ents, and to the I	best of Ma	y the IRS disc	cuss this return			
gn	preparer has any knowl	edge.		Proparer (other than taxp	ayer) is based on	all information of	which		r shown below?			
ere		5	XILA	1	1 1		125.	e instructions.	X Yes No			
	SANG H CHO	I	and AN	m	8/12/2	020 NG	PARTNER					
	Signature of officer -		11/10		Date	Tit						
	Print/Type preparer	's name	Preparer's	signature		Date	0.22		IN			
	HYONG J YU	,	HYONG				Check					
id							11 I walt work	DOI DOI	0015365			
epare	Firm's name	H J YII			- P	3-24-202			1			
	Firm's name		and Associates L BURNSIDE ST STE 2	LC -EA		13-24-202	Firm's EIN Phone no.	93-11				

Form 1120-S (2019)

# **Hotel Statistics**

Business Date: 12/31/2021	Property Code: (	OR267	Shift: 2	User: gm.or267			
Room Statistics	<u>12/31/2021</u>	PTD	Last Year PTD	YTD	Last YTD		
Total Rooms	109	3,379	3,410	39,893	40,260		
Out Of Order	3	97	370	2,526	4,474		
Rooms Available to Sell	106	3,282	3,040	37,367	35,786		
Day Use Rooms	0	2	9	63	81		
Stay Over Rooms	47	1,713	1,156	27,972	15,221		
Total Revenue Rooms	47	1,715	1,165	28,035	15,302		
Comp Rooms	0	11	3	76	39		
Total Non-Revenue Rooms	0	11	3	76	39		
Total Occupied Rooms	47	1,726	1,168	28,111	15,341		
Performance Statistics	<u>12/31/2021</u>	Current PTD	Last Year PTD	Current YTD	Last YTD		
Occ% of Total Available Rooms	44.34 %	52.59 %	38.42 %	75.23 %	42.87 %		
Occ% of Total Rooms	43.12 %	51.08 %	34.25 %	70.47 %	38.10 %		
STR (STAR) Occ% of Total Rooms	43.12 %	50.75 %	34.16 %	70.28 %	38.01 %		
ADR Stay Over Rooms	107.88	103.44	69.80	102.24	77.49		
ADR for Total Rev Rooms.	107.88	103.31	69.26	102.01	77.08		
STR (STAR) ADR for Total Rev Rooms.	107.88	103.31	69.26	102.01	77.08		
ADR for Total Occupied Rooms	107.88	102.66	69.08	101.73	76.89		
RevPar	47.83	53.99	26.54	76.53	32.96		
STR (STAR) RevPar	46.52	52.44	23.66	71.69	29.30		
Revenue	<u>12/31/2021</u>	Current PTD	Last Year PTD	Current YTD	Last YTD		
Room Rev(Non-Exempt From Tax)	4,759.79	156,229.86	69,417.61	2,478,366.47	1,029,682.79		
Room Rev(Exempt From All Tax)	310.61	20,955.32	11,265.58	381,381.71	149,845.16		
Total Room Revenue	5,070.40	177,185.18	80,683.19	2,859,748.18	1,179,527.95		
Other Revenue	200.00	1,872.99	880.00	19,802.90	7,833.50		
Total Revenue	5,270.40	179,058.17	81,563.19	2,879,551.08	1,187,361.45		
Guest Statistics	<u>12/31/2021</u>	Current PTD	Last Year PTD	Current YTD	Last YTD		
Number of Adults	66	2,417	1,624	41,360	22,267		
Number of Children	0	51	78	1,267	935		
Total Number of Guests	66	2,468	1,702	42,627	23,202		
- Average Adults Per Room	1.40	1.40	1.39	1.47	1.45		
Average Rate Per Adult	76.82	73.31	49.68	69.14	52.97		
Average Revenue Per Adult	79.85	74.08	50.22	69.62	53.32		
Today's Activity	<u>12/31/2021</u>	Current PTD	Last Year PTD	Current YTD	Last YTD		
Arrived With Reservations	13	484	539	8,751	6,635		
Walk Ins	0	3	0	23	83		
No Shows	1	24	11	287	168		
Cancellations for Today's Arrivals	1	72	82	1,397	1,237		
Checked Out Today	10	511	523	8,774	6,710		

Form 112	20-S			ome Tax Return t file this form unless the			n		OMB No. 1545-0123
Department of the nternal Revenue			is atta • Go to www.irs		2020				
or calenda	r year 2020 or tax	year beg	inning		, 2020, ending			, 20	
S election e	ffective date		Name				1	D Employer id	entification number
		TUDE	YKC HOSPI	TALITY LLC					
01-01-2 Business ac		TYPE	Number street on	d room or suite no. If a P.O. box, s	an instructions			26-03116	
	e instructions)	OR	Location and so		de manucaons.			E Date incorpo	
721110		PRINT		UNNYSIDE RD or province, country, and ZIP or fo	reign postal code			06-22-20 E Total assets	(see instructions)
	h. M-3 attached		Clackamas		OR	97015		¢	6,621,150
		to be an :	a local de la companya	ginning with this tax year?			es " attact	φ Form 2553	if not already filed
				e (3) Address change					ation or revocation
				Iders during any part of the			-		3
				r section 465 at-risk purpo					ve activity purposes
				expenses on lines 1a through					ve activity purposes
							187,362		
						1b	107,502		
							11122	. 1c	1,187,362
									2,207,002
									1,187,362
Ē 4				ach Form 4797)					
				h statement)					
				5					1,187,362
				attach Form 1125-E)					100,500
0									253,936
5 9	Salaries and wages (less employment credits)								31,650
10									
11	Rents			2,787					
12	Taxes and licens			65,385					
5 13	Interest (see inst			237,944					
14	Depreciation not			189,094					
	Depletion (Do n		-	100,001					
8 16	and a second second		. 16	2,557					
							100.000		2,001
18								. 18	
19	Other deductions					Stateme	ent #2		522,804
2									1,406,657
21				act line 20 from line 6					(219,295)
				ure tax (see instructions) .		22a			(21) (2))
						22b			
								. 22c	
23 a		lines 22a and 22b (see instructions for additional taxes)							
b						23b	_		
c				orm 4136)		23c			
a d	Reserved for fut	ure use				23d			
								. 23e	
× 24				eck if Form 2220 is attache				24	
25	Amount owed.	If line 23e	is smaller than t	he total of lines 22c and 2	4, enter amoun	towed		. 25	
26	Overpayment.	f line 23e	is larger than the	e total of lines 22c and 24,	enter amount o	verpaid		. 26	
inter a				21 estimated tax			efunded	▶ 27	
	Under penalties of pe	rjury, I declar	e that I have examine	d this return, including accompany	ing schedules and sta	atements, and to the	best of	May the IRS d	liscuss this return
	my knowledge and be preparer has any kno	lief, it is true,	, correct, and complete	a. Declaration of preparer (other th	an taxpayer) is based	I on all information of	which	with the prepa	rer shown below?
Here								See instruction	ns. 🗴 Yes 🗌 No
ICIC	SANG H CH	IC			1	GI	PARTNER		
	Signature of officer				Date	Title	and the second sec		
	Print/Type prepar	er's name		Preparer's signature		Date	Ch	eck if if	PTIN
Paid	HYONG J Y	σ		HYONG J YU		03-13-202			00015365
reparer			U and Assoc	ciates LLC -EA			Firm's EIN		136563
Jse Only		Contraction of the second	BURNSIDE S				Phone no.		
1000			and OR 9721					1500	1)235-2714

For Paperwork Reduction Act Notice, see separate instructions.

# **Hotel Statistics**

Business Date: 5/15/2022	Property Code: O	R267	Shift: 2	User: gm	.or267
Room Statistics	<u>5/15/2022</u>	<u>PTD</u>	Last Year PTD	<u>YTD</u>	Last YTD
Total Rooms	109	1,635	1,635	14,715	14,823
Out Of Order	19	351	84	1,764	1,534
Rooms Available to Sell	90	1,284	1,551	12,951	13,289
Day Use Rooms	0	0	0	7	36
Stay Over Rooms	61	1,020	1,362	9,151	9,854
Total Revenue Rooms	61	1,020	1,362	9,158	9,890
Comp Rooms	0	14	1	48	33
Total Non-Revenue Rooms	0	14	1	48	33
Total Occupied Rooms	61	1,034	1,363	9,206	9,923
Performance Statistics	<u>5/15/2022</u>	Current PTD	Last Year PTD	Current YTD	Last YTD
Occ% of Total Available Rooms	67.78 %	80.53 %	87.88 %	71.08 %	74.67 %
Occ% of Total Rooms	55.96 %	63.24 %	83.36 %	62.56 %	66.94 %
STR (STAR) Occ% of Total Rooms	55.96 %	62.39 %	83.30 %	62.24 %	66.72 %
ADR Stay Over Rooms	112.55	113.24	87.07	104.58	79.57
ADR for Total Rev Rooms.	112.55	113.24	87.07	104.50	79.28
STR (STAR) ADR for Total Rev Rooms.	112.55	113.24	87.07	104.50	79.28
ADR for Total Occupied Rooms	112.55	111.71	87.01	103.95	79.01
RevPar	76.29	89.96	76.46	73.89	59.00
STR (STAR) RevPar	62.99	70.64	72.53	65.03	52.89
Revenue	<u>5/15/2022</u>	Current PTD	Last Year PTD	Current YTD	Last YTD
Room Rev(Non-Exempt From Tax)	4,966.58	91,680.38	100,326.17	686,494.42	669,099.41
Room Rev(Exempt From All Tax)	1,899.15	23,822.98	18,262.07	270,482.00	114,935.79
Total Room Revenue	6,865.73	115,503.36	118,588.24	956,976.42	784,035.20
Other Revenue	0.00	80.00	3,722.00	7,705.20	9,171.00
Total Revenue	6,865.73	115,583.36	122,310.24	964,681.62	793,206.20
Guest Statistics	<u>5/15/2022</u>	Current PTD	Last Year PTD	Current YTD	Last YTD
Number of Adults	94	1,593	2,078	13,101	14,715
Number of Children	5	96	29	1,024	509
Total Number of Guests	99	1,689	2,107	14,125	15,224
Average Adults Per Room	1.54	1.54	1.52	1.42	1.48
Average Rate Per Adult	73.04	72.51	57.07	73.05	53.28
Average Revenue Per Adult	73.04	72.56	58.86	73.63	53.90
Today's Activity	<u>5/15/2022</u>	Current PTD	Last Year PTD	Current YTD	Last YTD
Arrived With Reservations	<u>0/10/2022</u> 19	272	344	2,164	3,604
Walk Ins	0	0	0	7	10
No Shows	0	5	15	65	134
Cancellations for Today's Arrivals	2	26	53	272	567

Form 1120-S

### U.S. Income Tax Return for an S Corporation

Do not file this form unless the corporation has filed or

is attaching Form 2553 to elect to be an S corporation.

OMB No. 1545-0123

		the Treasury	1			elect to be an S cor	24 C 1 C 1 C 1 C				2021
		le Service		17.2	//Form1120S for i	nstructions and the	latest in	formation		, 20	
-		year 2021 or tax	year begin			, 2021, ending	_	_	-	1.000	dentification numbe
02 02 2020			TYPE	Name YKC HOSPITZ		a P.O. box. see instruct	ions			26-03116 E Date incorr	577
number (see instructions)		OR PRINT	9717 SE SU	NNYSIDE RD					06-22-20	007	
21:	110			City or town, state	or province, country,	and ZIP or foreign posta	al code			F Total asset	s (see instructions)
-		M-3 attached		Clackamas		OR	970	15		\$	7,223,902
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# **Income Statement**

#### Name Time Period

Room Revenue	2698012	
Other Income	18691	
Net Sales	28	57932
penses with the second second		
Advertising/Marketing	1035	
Bad Debts	3685	
Breakfast Supply	80559	
Bank Charges	8490	
Charitable Contributions	100	
Commissions	62507	
Credit Card Exp	85331	
Dues and Subscriptions	9163	
Equipment	1140	
HouseKeeping Supplies	21487	
Franchise Fee	320742	
Insurance	41548	
Interest	266833	
Legal and Professional Fees	6600	
Licenses and Fees	23689	
Meeting & Meal	6828	
Repairs and Maintenance	299183	
Postage/Shipping	437	
Sales & Marketing	90	
Supplies	19204	
Tax-Property	84376	
Tax-Personal Prtperty	5340	
Telephone,Internet & TV	38896	
Travel	1314	
	5372	
Traing Fee Utilities	83686	
	31137	
Vehicle Expenses	6278	
Workers Compensation	424032	
Wages		3908
Total Expenses	10	5500
Net Operating Income	7	4023
ner Income		
Interest Income	11319	
Total Other Income		1131

751557

Net Income (Loss)

# **Hotel Statistics**

Business Date: 12/27/2022	Property Code: OR267		Shift: 1	User: gm.or267	
Room Statistics	<u>12/27/2022</u>	PTD	Last Year PTD	YTD	Last YTD
Total Rooms	109	2,943	2,943	39,349	39,457
Out Of Order	17	337	90	4,020	2,519
Rooms Available to Sell	92	2,606	2,853	35,329	36,938
Day Use Rooms	0	0	2	27	63
Stay Over Rooms	40	1,207	1,514	23,464	27,773
Total Revenue Rooms	40	1,207	1,516	23,491	27,836
Comp Rooms	0	16	11	238	76
Total Non-Revenue Rooms	0	16	11	238	76
Total Occupied Rooms	40	1,223	1,527	23,729	27,912
Performance Statistics	<u>12/27/2022</u>	Current PTD	Last Year PTD	Current YTD	Last YTD
Occ% of Total Available Rooms	43.48 %	46.93 %	53.52 %	67.17 %	75.56 %
Occ% of Total Rooms	36.70 %	41.56 %	51.89 %	60.30 %	70.74 %
STR (STAR) Occ% of Total Rooms	36.70 %	41.01 %	51.51 %	59.70 %	70.55 %
ADR Stay Over Rooms	97.94	100.38	102.88	113.65	102.20
ADR for Total Rev Rooms.	97.94	100.38	102.75	113.52	101.97
STR (STAR) ADR for Total Rev Rooms.	97.94	100.38	102.75	113.52	101.97
ADR for Total Occupied Rooms	97.94	99.07	102.01	112.39	101.69
RevPar	42.58	46.49	54.60	75.48	76.84
STR (STAR) RevPar	35.94	41.17	52.93	67.77	71.93
Revenue	<u>12/27/2022</u>	Current PTD	Last Year PTD	Current YTD	Last YTD
Room Rev(Non-Exempt From Tax)	3,584.48	100,141.97	136,389.02	2,011,552.21	2,458,525.63
Room Rev(Exempt From All Tax)	333.27	21,019.08	19,377.66	655,242.56	379,804.05
Total Room Revenue	3,917.75	121,161.05	155,766.68	2,666,794.77	2,838,329.68
Other Revenue	0.00	959.90	922.99	19,507.76	18,852.90
Total Revenue	3,917.75	122,120.95	156,689.67	2,686,302.53	2,857,182.58
Guest Statistics	<u>12/27/2022</u>	Current PTD	Last Year PTD	Current YTD	Last YTD
Number of Adults	57	1,728	2,146	34,147	41,089
Number of Children	3	67	51	2,072	1,267
Total Number of Guests	60	1,795	2,197	36,219	42,356
Average Adults Per Room	1.43	1.41	1.41	1.44	1.47
Average Rate Per Adult	68.73	70.12	72.58	78.10	69.08
Average Revenue Per Adult	68.73	70.67	73.01	78.67	69.54
Today's Activity	<u>12/27/2022</u>	Current PTD	Last Year PTD	Current YTD	Last YTD
Arrived With Reservations	20	570	438	7,606	8,705
Walk Ins	1	7	3	24	23
No Shows	0	21	22	227	285
Cancellations for Today's Arrivals	1	84	65	1,003	1,390

## ENGAGEMENT

## LETTER

## **AARON BROWN & ASSOCIATES, INC.**

#### CONTRACT FOR PROFESSIONAL SERVICES

AGREEMENT made on December 19, 2022 between, the Oregon Community Foundation and Clackamas County referred to collectively as "Client", and Aaron Brown and Associates, Inc., hereinafter referred to as "Company", as follows:

1 - IDENTIFICATION: Clients hereby engages Company, and Company hereby agrees to perform valuation services described as follows: an Appraisal of the Quality Inn at 9717 SE Sunnyside Rd, Clackamas, OR

II - PURPOSE AND USE OF APPRAISAL: The use of the appraisals is limited to the use by the Client for internal decision making. Note consultants for the Oregon Community Foundation (OCF) are also an Intended User (Bruce Wood/Tom Kemper) other intended clients/users are the Clackamas County. No other use is authorized unless agreed previously. Company agrees to furnish Client one electronic (PDF) copy.

III - PROFESSIONAL STANDARDS: The appraisal will be written to meet the Uniform Standards of Professional Appraisal Practice (USPAP) of the Appraisal Foundation and the Standards of Professional Appraisal Practice of the Appraisal Institute in effect as of the contract date. It is understood by the Client that the appraisal is subject to review by duly authorized committee members working within the scope of the bylaws and regulations of the Appraisal Institute.

IV - CLIENT PROVIDED DATA: Client agrees that data supplied to the Company for the purpose of the appraisal will be true and accurate to the best of the Client's knowledge. The Client also agrees that all data in his possession that materially impacts value will be forwarded to the Company in a timely manner.

V - COMPENSATION AND RETAINER: Client agrees to pay the Company for services, a flat fee of \$4,500 which includes all appraisal-related expenses. The client agrees to pay a 50% retainer (\$2,250 at signing of this contract, with the remaining 50 percent (\$2,250) due prior to delivery. Delivery of the appraisal is three weeks from receipt of signed contract and retainer check.

VI - COMPLETION DATE ESTIMATE: Company agrees to use his best efforts to complete the appraisal three weeks after receipt of contract and retainer. Said completion date is an estimate and does not take into consideration pretrial or court time, as well as delays beyond the control of the Company, such as illness, lack of specific necessary data, or Acts of God.

VII - CANCELLATION: If Client cancels the assignment, the Client will pay the Company for time at the rate of \$150.00 per hour and expenses to emailed notice of cancellation to the Company's email address shown below.

VIII - LIABILITY: The Company's liability regarding the above services is limited to the amount of the fee and does not extend to third parties,

IN - COLLECTION: Client and Company agree that simple interest of one percent (1.0%) per month with a maximum of twelve percent (12%) per annum will accrue on any balance for compensation or expense reimbursement due to Company and remaining unpaid as of the date due. Client also agrees to pay Company reasonable expenses incurred in collecting all amounts due and owing under the terms of this agreement, including court costs and reasonable attorney's fees. Terms: Due on delivery of report, with interest due if not paid within 30 days of delivery.

Approved by Client and Company the date and year first above written. NOTE: This proposal may be withdrawn if not accepted within 7 days.

Company Aaron Brown and Associates, Inc. PO Box 42634.

Portland, OR 97242 PH. (503) 363-5969

E-mail

DATE: Appraise Aaron Brown, MAL, ASA- President DATE: Client: Aaron@aaronbrownassociates.com

Client Bruce Wood/Tom Kemper Consultant **Oregon Community Foundation** 1221 SW Yamhill St, Suite 100 Portland, OR 97205

# PROFESSIONAL QUALIFICATIONS

#### PROFESSIONAL QUALIFICATIONS AARON J. BROWN, MAI, ASA

- PRESENTAaron J. Brown is an Oregon State General Real Estate LicensedPOSITION:Appraiser and owner of Aaron Brown and Associates, Inc. He started<br/>appraising in 1998 with James Brown and Associates. Prior to James<br/>Brown and Associates he worked as an engineer/programmer for the Army<br/>Corps of Engineers and had positions with Intel and Sequent Computer<br/>Systems (now IBM). In 2011 Aaron Brown opened his own appraisal firm<br/>of Aaron Brown and Associates, Inc. after James Brown retired.
- **EXPERIENCE:** Mr. Brown has performed appraisals in Oregon, Washington, California, Colorado, Wisconsin, Idaho, Indiana, Montana, Utah, Arizona, Alabama, North Dakota, Rhode Island, Tennessee, Illinois, North Carolina, and Florida. These assignments involved proposed and existing properties including independent living retirement centers, residential care facilities, assisted living centers, nursing homes, continuum of care retirement centers, Alzheimer/dementia care centers, hospitals, and hospitality (hotel/motel) properties. He has also completed more than four going concern appraisals of hotels/motels in the last 36 months and also more than four going concern appraisal of senior living properties in the last 36 months.

In addition to his appraisal background experience, Mr. Brown has experience as a programmer/engineer. He has written programs for the Army Corps of Engineers, Intel, and Sequent (now IBM).

**EDUCATION:** Mr. Brown graduated from Willamette University with a Bachelor of Arts degree in Economics and History. He earned a subsequent Bachelor of Science degree from Portland State University in Computer Engineering.

Mr. Brown has successfully completed the following Appraisal Institute real estate appraisal classes: 110 – Appraisal Principles; 120 – Appraisal Procedures; 410 & 420 USPAP "Uniform Standards of Professional Appraisal Practice"; 310 – Basic Income Capitalization; 320 – General Applications; 510 – Advanced Income Capitalization; 520 – Highest and Best Use and Market Analysis; 530 – Advanced Sales Comparison and Cost Approaches; 550 – Advanced Applications; and 833 – Fundamentals of Separating Real Property, Personal Property, and Intangible Business Assets. Mr. Brown has presented a seminar on Elderly Care Appraisal for the Appraisal Institute.

PROFESSIONAL ORGANIZATIONS, LICENSES, ETC.:
Mr. Brown is a member of the Appraisal Institute and holds the designation MAI. He is an Accredited Senior Appraiser with the American Society of Appraisers and is a Certified General Real Estate Appraiser in the State of California, License AG029450; Idaho, License CGA-1381; Oregon, License No: C000724; Colorado, License No: CG.040044161 and Washington, License No. 1101057. He is also licensed in Arizona, Nevada, Texas, and Utah.

## PROFESSIONAL QUALIFICATIONS NATE KNIFE

- PRESENT Nate Knife is a Certified General Real Estate Licensed Appraiser **POSITION:** employed by Aaron Brown and Associates, Inc since January 1, 2017. He started with Aaron Brown and Associates in February 2012. Prior to Aaron Brown and Associates, he was employed by Fred Meyer, working as a cashier at their Garden City location in Boise, ID, from September 2011 to January 2012. Prior to that, he worked as a news assistant and freelance journalist for the Idaho Statesman from January 2011 to August 2011.
- Mr. Knife has assisted with appraisals in numerous states across the **EXPERIENCE:** western US. These assignments involved proposed and existing properties including independent living retirement centers, residential care facilities, assisted living centers, nursing homes, continuum of care retirement centers, Alzheimer/dementia care centers, hospitals, and hospitality (hotel/motel) properties.
- **EDUCATION:** Mr. Knife received his Bachelor of the Arts in Journalism Studies from the University of Denver in 2010. He has also successfully completed the required hours of Appraisal Institute real estate appraisal classes and has met the minimum qualifications for the State Certification with the State of Oregon. Mr. Knife successfully passed the Certified General Appraiser Exam on November 18, 2017.

PROFESSIONAL Nate Knife is a Certified General Real Estate Appraiser licensed in **ORGANIZATIONS.** Oregon, License No. C001315.

LICENSES, ETC.:

# APPRAISER'S

# LICENSE



AARON J BROWN AARON BROWN & ASSOCIATES, INC. PO BOX 42634 PORTLAND, OR 97242

Appraiser Certification and Licensure Board State Certified General Appraiser

28 hours of continuing education required

License No.: C000724

Issue Date: May 01, 2021

Expiration Date: April 30, 2023

Chad Koch, Administrator





# **Project Turnkey 2022 Community Engagement** Summary Report

November 9, 2022

Oregon state and our region are experiencing a severe shortage of housing and shelter. In an effort to provide creative solutions for this crisis, the Oregon Legislature is providing grants to acquire motels and hotels to establish housing and shelter for people experiencing homelessness, a program called Project Turnkey. This effort is one part of a much broader comprehensive strategy to increase all types of housing. Project Turnkey grants are administered through the Oregon Community Foundation.

Clackamas County applied for a Project Turnkey grant and, in September 2022, was advanced to phase II of the grant process. In this phase, the county considered several potential hotel sites. In September and October 2022, the Public and Government Affairs (PGA) department conducted community outreach and engagement around the following two sites:

- Clackamas Inn and Suites: 6010 SE 82nd Dr., Clackamas, OR, 97015
- Comfort Suites: 15929 SE McKinley Ave., Clackamas, OR, 97015

This multifaceted engagement effort included many approaches, including:

- a dedicated phone line
- a press release with coverage in the Pamplin papers
- presentations to business groups
- door knocking with a leave-behind flyer to 70 adjacent addresses
- An email to more than 11,500 county residents
- phone calls and meetings

Residents, organizations, and business owners heard the news through these various channels and also through word of mouth. As a result, the county received hundreds of comments about Project Turnkey. For a detailed summary of the engagement efforts, refer to Appendix A at the end of the report.

### **Key Findings**

The county received more than 400 responses. After removing duplicates and comments on matters other than Project Turnkey, the final count of relevant responses was 341 comments. These comments, organized into three categories— In Favor, Against, Undecided—indicated strong support for Turnkey Project (Table 1. Responses to Project Turnkey).

Overall, 70% of commenters indicated support for Project Turnkey without reservations across all respondent types The county received 341 responses relevant to Project Turnkey.

- 74% residents
- 18% organizations
- 8% businesses

70% of respondents were strongly in favor of Project Turnkey.

(residents, businesses, and organizations). Of this total, 65% of residents, 44% of businesses, and 100% of organizations were strongly in favor of the project.

Response	<b>County Residents</b>	Businesses	Organizations
In Favor	65%	44%	100%
Against*	26%	15%	
Undecided	9%	41%	

#### Table 1. Responses to Project Turnkey

\*Includes responses where commenter did not oppose Project Turnkey, but opposed Comfort Suites as the selected site.

#### **Key Themes**

Four overarching themes emerged from the comments.

**Theme 1. Camping, street, tent and vehicle living is inhumane and should not be allowed or tolerated.** Within this theme, commenters across all categories (in favor, against, undecided) agreed more housing must be provided with mental health, drug treatment and other services—these services, along with more housing, are an essential part of a long-term solution.

Despite agreement on the problem, deep misunderstandings exist among commenters about what transitional and supportive housing entails. The county can address these through more community engagement that highlights the treatment and services included in Project Turnkey and in supportive housing.

#### Theme 2. The magnet idea.

The second most common theme concerned fears that the presence of shelter or homeless housing may increase crime, camping and drug use in a neighborhood, rather than decrease these problems. Many commenters requested the project be done in a neighborhood other than their own for this reason.

Clackamas County can address these concerns by looking at experiences from other jurisdictions and embedding successful practices into its Project Turnkey and supportive housing project design. This would include adequate and trained staff, 24/7 security, and continued homeless outreach and neighborhood engagement around properties.

#### Theme 3. The impact on children.

Many people against Project Turnkey feared the presence of homeless housing may hurt neighborhood children. Many of those in favor of Project Turnkey noted that more housing is a crucial and urgent need for children and families.

Partnering with the local school district and looking at experiences from other jurisdictions will provide successful practices in addressing this concern.

**Theme 4. Serious current challenges with camping, drug dealing, crime, and neighborhood livability.** Finally, many residents and businesses adjacent to the sites, both those in favor of and against the project, have had serious issues with neighborhood livability in recent years. This has led some neighbors fear Project Turnkey may worsen this situation.

Law enforcement and the county have an important role to play in addressing these concerns and could consider creating a robust and effective community livability strategy.

### **Next Steps**

The county will continue to engage the community throughout the due diligence process and use the input they receive as a factor in its decision. Immediate next steps will be to:

- Post the summary report on the county's website
- Distribute a press release with a summary of the community engagement findings
- Distribute a separate report on public comments related to law enforcement to the sheriff's and district attorney's offices
- Conduct a community safety and livability meeting for businesses in the Greenhouse Square

If the county decides to move forward with securing a site for purchase, it will re-engage the community in a second, more robust community engagement effort. Clackamas County is committed to ensuring safe and thriving neighborhoods, while providing creative and sustainable solutions for the longstanding housing and shelter crisis.

# **Project Turnkey 2023 Community Engagement** Summary Addendum

February 5, 2023

On December 8, 2022, the Clackamas County Board of County Commissioners voted to approve a purchase and sale agreement and conduct due diligence on a Quality Inn property located at:

• 9717 SE Sunnyside Rd., Clackamas, OR 97015

A new period of community engagement and public comment was opened from December 8, 2022 through January 31, 2023. PGA, H3S and County Administration conducted community engagement through the following methods:

- Webpage with FAQ
- voicemail line
- web form for comments
- email
- flyers
- phone calls
- face-to-face meetings with stakeholders
- Three public panel presentations were hosted by the North Clackamas Chamber of Commerce, the Sunnyside & Mt Scott Community Planning Organization, and the Clackamas County Business Alliance
- County staff ensured that 56 adjacent businesses were aware of the project and had the opportunity to have their questions answered

### **Key Findings**

During this comment period, there were 295 unduplicated commenters. Comments were received from Clackamas County residents, interested organizations such as nonprofits, schools and churches, and small and large businesses in Clackamas County. Of these, 55% were strongly in favor of Project Turnkey at the Quality Inn site, while an additional 18% of commenters would be in favor with certain conditions, namely, the provision of robust wraparound services. In total, this means that 73% of commenters would support Clackamas County's Project Turnkey program the way it is currently proposed.

In total, 73% of commenters would support Clackamas County's Project Turnkey Program with the strong wraparound services and security measures the county has proposed.

Response	
In Favor	55%
Undecided	18%
Against	27%

## **Key Themes**

#### Theme 1. The drug crisis

A major theme among all comments centered around drugs, including increasing inflows of more powerful drugs to the county, increasing addiction rates, effective treatment, and how drug availability and use can increase crime. A number of useful and innovative solutions were proposed by our knowledgeable public. Some believed that safe and healthy housing with strong wraparound services, like Turnkey will provide, is a necessary part of recovery, while stressing that many people are homeless without a co-occurring addiction. Others feared that providing housing would attract more drugs to the area.

#### Theme 2. Desire to not become like downtown Portland

A second theme centered around the desire for Clackamas County to not become like downtown Portland. This includes commenters in favor of Project Turnkey who see it as a solutions-oriented measure to avoid the challenges downtown Portland is facing.

#### Theme 3. Misinformation

Finally, many people who commented against Project Turnkey were reacting to social media posts that did not contain facts about the proposal. These posts fomented misconceptions about what would be involved in the transitional housing programming offered by Clackamas County's Project Turnkey site. Many commenters were not directed to the description on the county's website. As a result, many erroneously believed:

- the project would have little staffing, no rules, and no services included
- walk-ups would be accepted nightly
- people would return to camping on the street the next day rather than receiving navigation into permanent housing, with the support needed to exit homelessness for good

#### **Next Steps**

- Accurate information about the transitional housing community will be provided to commenters
  via email. This will include details about the programming, security, services and treatment
  provided to residents.
- Commenters sent in a number of smart and innovative insights, strategies and offers to help. Policy makers are encouraged to review and consider this helpful public input in the program design phase.