



CLACKAMAS COUNTY SHERIFF

Sheriff Angela Brandenburg

Jesse Ashby, Undersheriff
Michael Copenhaver, Undersheriff
Jenna Morrison, Undersheriff

August 8, 2024

BCC Agenda Date/Item: _____

Board of County Commissioners
Clackamas County

Approval of a Board Order authorizing a Purchase Order under a cooperative contract with Axon Enterprise, Inc. for public safety video surveillance equipment with related software, cloud services, and accessories. Purchase Order value is \$860,810.18 for 3 years. Funding is through the Sheriff's Public Safety Local Option Levy. No County General Funds are involved.

Previous Board Action/Review	No previous board action or review.		
Performance Clackamas	Ensure safe, healthy and secure communities.		
Counsel Review	Yes	Procurement Review	Yes
Contact Person	Nancy Artmann	Contact Phone	503-785-5012

EXECUTIVE SUMMARY: Clackamas County Sheriff's Office desires to utilize the Sourcwell cooperative contract #101223-AXN and enter into a 3-year agreement with Axon Enterprise, Inc. to purchase Fleet 3 in-vehicle cameras, associated accessories, software services, cloud storage, installation, and related training for total of \$860,810.18 through June 2027.

RECOMMENDATION: Staff recommends that the Board of County Commissioners approve this Board Order delegating limited authority to the Clackamas County Finance Department to issue a Purchase Order with Axon Enterprise, Inc.

Respectfully submitted,

Sheriff Angela Brandenburg

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**BEFORE THE BOARD OF COUNTY COMMISSIONERS
OF CLACKAMAS COUNTY, STATE OF OREGON**

In the Matter of Approving
Issuance of Purchase Order for
Purchase of Software Licensing
and Related Goods and Services



Board Order No. _____

Page 1 of 2

Whereas, the Clackamas County Board of County Commissioners (the “Board”) has authority to sign all contracts and any amendments or renewals of the same;

Whereas, Oregon Revised Statutes (“ORS”) 279A.200-220 and Local Contract Review Board Rule C-046-0400 permit Clackamas County to purchase goods and services using cooperative contracts;

Whereas, Sourcewell, a cooperative purchasing entity, established a cooperative contract, contract number #101223-AXN (“Cooperative Contract”), with Axon Enterprise Inc. for the purchase of public safety video surveillance solutions, with related equipment software, cloud services and accessories,

Whereas, the Clackamas County Sheriff’s Office desires to utilize the aforementioned cooperative contract and enter into a 3-year agreement with Axon Enterprise, Inc. to purchase Fleet 3 in-vehicle cameras, associated accessories, software services, cloud storage, installation, and related training for total of \$860,810.18 through June 2027, as set forth in the Axon Enterprise Inc. quote attached hereto as Exhibit A and further described in the Cooperative Contract;

Whereas, the Clackamas County Department of Finance requests authority to purchase the aforementioned goods and services by issuance of a purchase order (“PO”); and

Whereas, a PO is issued directly through the Clackamas County Department of Finance’s management software with no signature required or available;

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NOW THEREFORE, the Clackamas County Board of County Commissioners orders as follows:

1. The requested purchase of the aforementioned goods and services from Axon Enterprise, Inc., in the amount of \$860,810.18, is hereby approved;
2. The Clackamas County Sheriff is delegated limited authority to sign the AXON quote. The Clackamas County Department of Finance is hereby-delegated limited authority to issue a PO to purchase the aforementioned equipment and services.

DATED this ____ day of _____, 2024

BOARD OF COUNTY COMMISSIONERS

Chair

Recording Secretary

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-578637-45489.980CN

Issued: 07/16/2024

Quote Expiration: 07/31/2024

Estimated Contract Start Date: 10/01/2024

Account Number: 105226

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Clackamas County Sheriff's Office - OR 12700 SE 82nd Ave Clackamas, OR 97015-9793 USA	Clackamas County Sheriff's Office - OR 2051 Kaen Rd Oregon City OR 97045-4035 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Chris Neubeck Phone: +1 6027080074 Email: cneubeck@axon.com Fax: (480) 658-0629	Daniel Brumfield Phone: 5037855058 Email: dbrumfield@clackamas.us Fax:

Quote Summary

Program Length	33 Months
TOTAL COST	\$860,810.18
ESTIMATED TOTAL W/ TAX	\$860,810.18

Discount Summary

Average Savings Per Year	\$182,637.56
TOTAL SAVINGS	\$502,253.29

Payment Summary

Date	Subtotal	Tax	Total
Sep 2024	\$286,936.72	\$0.00	\$286,936.72
Jun 2025	\$286,936.73	\$0.00	\$286,936.73
Jun 2026	\$286,936.73	\$0.00	\$286,936.73
Total	\$860,810.18	\$0.00	\$860,810.18

Non-Binding Budgetary Estimate

Quote Unbundled Price: \$1,363,063.47
Quote List Price: \$1,041,276.18
Quote Subtotal: \$860,810.18

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	25	27		\$108.00	\$48.74	\$32,900.00	\$0.00	\$32,900.00
80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	57	27		\$108.00	\$108.00	\$166,212.00	\$0.00	\$166,212.00
Fleet3A	Fleet 3 Advanced	25	33	\$325.43	\$244.53	\$244.53	\$201,737.25	\$0.00	\$201,737.25
Fleet3A	Fleet 3 Advanced	57	33	\$380.12	\$244.53	\$244.53	\$459,960.93	\$0.00	\$459,960.93
A la Carte Hardware									
F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	25			\$1,713.00	\$0.00	\$0.00	\$0.00	\$0.00
F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	57			\$1,713.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$860,810.18	\$0.00	\$860,810.18

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	25	1	09/01/2024
BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	57		09/01/2024
BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	25	1	09/01/2024
BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	57		09/01/2024
Fleet 3 Advanced	70112	AXON SIGNAL - SIGNAL UNIT	25	1	09/01/2024
Fleet 3 Advanced	70112	AXON SIGNAL - SIGNAL UNIT	57		09/01/2024
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	25	1	09/01/2024
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	1		09/01/2024
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	57		09/01/2024
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	25	1	06/01/2027
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	57		06/01/2027
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	1		06/01/2027

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	25	10/01/2024	06/30/2027
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	57	10/01/2024	06/30/2027
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	25	10/01/2024	06/30/2027
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	57	10/01/2024	06/30/2027
Fleet 3 Advanced	80402	AXON RESPOND - LICENSE - FLEET 3	25	10/01/2024	06/30/2027
Fleet 3 Advanced	80402	AXON RESPOND - LICENSE - FLEET 3	57	10/01/2024	06/30/2027

Non-Binding Budgetary Estimate

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	50	10/01/2024	06/30/2027
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	114	10/01/2024	06/30/2027

Services

Bundle	Item	Description	QTY
BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	25
BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	57
Fleet 3 Advanced	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	57

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	25	09/01/2025	06/30/2027
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	57	09/01/2025	06/30/2027
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	25	09/01/2025	06/30/2027
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	57	09/01/2025	06/30/2027
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	09/01/2025	06/30/2027

Non-Binding Budgetary Estimate

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	12700 SE 82nd Ave	Clackamas	OR	97015-9793	USA

Payment Details

Sep 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1 - 25 Deployments	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	25	\$10,966.67	\$0.00	\$10,966.67
Year 1 - 25 Deployments	F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	25	\$0.00	\$0.00	\$0.00
Year 1 - 25 Deployments	Fleet3A	Fleet 3 Advanced	25	\$67,245.74	\$0.00	\$67,245.74
Year 1 - 57 Deployments	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	57	\$55,404.01	\$0.00	\$55,404.01
Year 1 - 57 Deployments	F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	57	\$0.00	\$0.00	\$0.00
Year 1 - 57 Deployments	Fleet3A	Fleet 3 Advanced	57	\$153,320.30	\$0.00	\$153,320.30
Total				\$286,936.72	\$0.00	\$286,936.72

Jun 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2 - 25 Deployments	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	25	\$10,966.67	\$0.00	\$10,966.67
Year 2 - 25 Deployments	F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	25	\$0.00	\$0.00	\$0.00
Year 2 - 25 Deployments	Fleet3A	Fleet 3 Advanced	25	\$67,245.75	\$0.00	\$67,245.75
Year 2 - 57 Deployments	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	57	\$55,404.01	\$0.00	\$55,404.01
Year 2 - 57 Deployments	F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	57	\$0.00	\$0.00	\$0.00
Year 2 - 57 Deployments	Fleet3A	Fleet 3 Advanced	57	\$153,320.30	\$0.00	\$153,320.30
Total				\$286,936.73	\$0.00	\$286,936.73

Jun 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3 - 25 Deployments	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	25	\$10,966.67	\$0.00	\$10,966.67
Year 3 - 25 Deployments	F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	25	\$0.00	\$0.00	\$0.00
Year 3 - 25 Deployments	Fleet3A	Fleet 3 Advanced	25	\$67,245.75	\$0.00	\$67,245.75
Year 3 - 57 Deployments	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	57	\$55,404.01	\$0.00	\$55,404.01
Year 3 - 57 Deployments	F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	57	\$0.00	\$0.00	\$0.00
Year 3 - 57 Deployments	Fleet3A	Fleet 3 Advanced	57	\$153,320.30	\$0.00	\$153,320.30
Total				\$286,936.73	\$0.00	\$286,936.73

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcewell #101223-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

